verizon

Dan Schulman

Chief Executive Officer

30+ Years of Experience as a Transformative Business Leader at the Intersection of Technology, Telecommunications and Finance



Prepared to Chart Verizon's Next Phase of Growth



Ready to Capitalize

Unique combination of financial and operational leadership experience to drive growth and market share by maximizing Verizon's value propositions, reducing cost to serve and optimizing capital allocation



Strong Track Record as Leader

As CEO of PayPal for nearly a decade, led the company's successful transformation to a global payments platform, tripling revenue from \$8B to \$30B, growing EPS five-fold and adding hundreds of millions of new customers to the PayPal platform across the globe



Knows the Business Well

Served on Verizon's Board since 2018 and was elected Lead Independent Director in December 2024



o ✓ Industry Experience

More than 20 years of experience in the industry, previously serving as the Founding CEO of Virgin Mobile USA, President of T-Mobile's Prepaid Group and President of AT&T's Consumer Division

Key Career Highlights

verizon	Board of Directors	2018 - present
	Elected Lead Independent Director	December 2024
PayPal	President and Chief Executive Officer	2015 – 2023
AMERICAN EXPRESS	Group President of the Enterprise Group	2010 – 2014
T··Mobile·	President of the Prepaid Group	2009-2010
Virgin	Founding Chief Executive Officer	2001–2009
priceline°	President and Chief Executive Officer	1999-2001
SAT&T	President of the Consumer Markets Division, other Executive Roles	1981–1999

Additional Board Memberships

illiilii cisco



Lazard

Education

Middlebury College, *BA*

NYU Stern School of Business, MBA, Finance



I believe in Verizon and its future, and I am honored to be chosen to serve as CEO. Verizon is at a critical juncture. We have a clear opportunity to redefine our trajectory, by growing our market share across all segments of the market, while delivering meaningful growth in our key financial metrics. We are going to maximize our value propositions, reduce our cost to serve, and optimize our capital allocation to delight our customers, and deliver sustainable long-term growth for our shareholders. I want to thank Hans for his remarkable leadership and all he has contributed to Verizon. I deeply appreciate his friendship and support in this transition. I look forward to working with our employees, our regulators, our partners, and the Board to do the hard work it takes to regain our leadership in our sector across mobility and broadband."