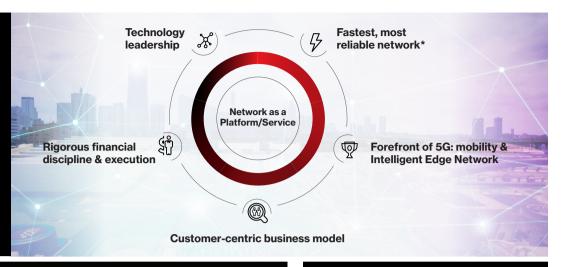
Q4 2019 Highlights



Executing on a network focused strategy to drive growth

The Verizon approach:

a disciplined. synergistic network strategy





Results

- Strong operational performance, highlighted by continued wireless customer growth in both Consumer and Business
- Wireless service revenue growth supported by the highest wireless postpaid phone net adds in 6 years



Network

- Continued leadership in 4G LTE
- Capitalizing on 5G and 5G Edge network leadership



Strategic Partnerships

- Continue to drive innovation and provide value through partnerships such as Disnev+
- First in the world to offer 5G network edge computing, expanding partner ecosystem
- 5G Ultra Wideband experiences across sports and entertainment venues

#

Responsible Business

- United Nations Global Compact member
- Commitments on education programs and emission reductions

2020 Priorities

- 1. Strengthen and grow core business
- 2. Leverage assets to drive new growth
- 3. Drive financial discipline and strength in balance sheet
- 4. Infuse a purpose-driven and customer-centric culture

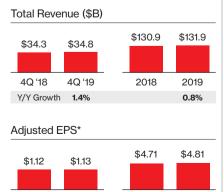
Financial Summary

4Q '19 Total revenue of \$34.8B, up 1.4% Y/Y

4Q '19 Adjusted EBITDA of \$11.1B; adjusted EBITDA margin of 32.0%**

2019 Adjusted EBITDA of \$47.2B; adjusted EBITDA margin of 35.8%**

Delivered against 2019 goals



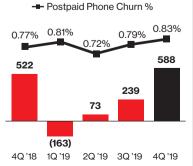
2018

4Q '19

Y/Y Growth 0.9%

Consumer **Trends**

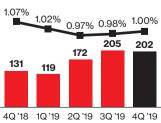
Wireless Retail Postpaid Phone Net Adds (K)***



Business Trends

Wireless Retail Postpaid Phone Net Adds (K)***

--- Postpaid Phone Churn %



2019

2.1%