

VERIZON  
UP TO SPEED LIVE  
April 18, 2023 11:30 AM ET

>> HEY V TEAM, HAPPY TUESDAY

THANKS FOR JOINING US FOR "UP TO SPEED LIVE."

>> WE'VE GOT A GREAT SHOW FOR YOU TODAY, AND WE'RE JOINED BY  
SOME FAMILIAR GUESTS HERE TO SHARE SOME AWESOME BUSINESS UPDATES.

>> SO WITHOUT FURTHER ADO, LET'S

BRING ON OUR FIRST GUEST OUR PRESIDENT OF GLOBAL NETWORKS AND  
TECHNOLOGY, JOE RUSSO!

>> HI GUYS.

>> WELCOME BACK AGAIN.

>> THANK YOU.

>> WE'RE HAPPY TO HAVE YOU HERE.

[ CHEERS AND APPLAUSE ]

>> VERY GOOD.

>> JOE, I FEEL LIKE WE'VE BEEN COVERING PLENTY OF FIOS RELATED  
NEWS RECENTLY, AND TODAY WE SAW AN ANNOUNCEMENT ABOUT EXPANDED  
SERVICE IN MARYLAND. WHAT CAN YOU TELL US ABOUT THAT?

>> OKAY, WELL IF I'M GOING TO TALK ABOUT FIOS, I GOT TO TALK ABOUT WHAT  
WE CALL OUR WNO TEAM, OUR WIRELINE NETWORK OPERATIONS TEAM.

THESE ARE THE FOLKS THAT TAKE CARE OF OUR FIOS NETWORK IN THE NORTHEAST  
AND THEY HAVE KNOCKING IT OUT OF THE PARK.

I OFTEN TALKED TO KEVIN SERVICE, WHO LEADS THAT TEAM AND WE TALKED EVEN  
THIS MORNING ABOUT THE TRIFECTA HE'S GOT GOING ON, RIGHT?

FIRST IS BUILDING OUT FIOS AND I'M GOING TO TALK ABOUT THAT WITH THE  
MARYLAND NEWS.

THE SECOND THING IS FINDING EFFICIENCY SO WE CAN REINVEST AND THEY'VE BEEN  
DOING A GREAT JOB THERE AND THE THIRD IS CUSTOMER EXPERIENCE.

WE CONTINUE TO WIN AWARD AFTER AWARD FOR OUR FIOS PRODUCT AND HIS TEAM  
IS ANSWERING THE PHONE FASTER.

THEY'RE GETTING OUT ON DISPATCHES FASTER, THEY'RE HELPING CUSTOMERS IN  
SO MANY DIFFERENT WAYS. SO BACK TO MARYLAND.

THIS YEAR WE ANNOUNCED WE'RE GOING TO ADD ABOUT 500,000 NEW FIOS CUSTOMERS TO OUR NORTHEAST FOOTPRINT.

>> WOW.

>> AND IN MARYLAND SPECIFICALLY, WE JUST WON SOME BUSINESS WITH PARTNERING WITH THE GOVERNMENT ON THE AFFORDABLE CONNECTIVITY PROGRAM, SO THIS IS WHERE WE AND THE GOVERNMENT BOTH MAKE INVESTMENTS TO GET FIOS-LIKE PRODUCTS TO LOW-INCOME AREAS.

SO I BROUGHT SOME NOTES, BECAUSE I DIDN'T WANT TO MISS THE COUNTIES THAT WE ARE GOING TO BE DEPLOYING ABOUT 4,000 NEW FIOS CUSTOMERS IN CHARLES COUNTY, GARRETT COUNTY, CECIL COUNTY, HOWARD COUNTY, ST. MARY'S COUNTY, WASHINGTON COUNTY, MARYLAND.

SO THESE FOLKS IN THESE AREAS WILL BE GETTING FIOS HERE IN THE NEXT COUPLE MONTHS, AND YEARS.

>> WOW.

>> SO THAT'S GOOD STUFF. SO A LOT GOING ON IN FIOS.

I'M SO PROUD OF THAT TEAM AND THE PRODUCT. WE LOVE IT.

>> WOW. AWESOME.

>> I KNOW EVERYONE IN MARYLAND IS SHOUTING FOR JOY RIGHT NOW.

>> YEP, GOOD STUFF.

>> JOE, YOU'VE TALKED ABOUT MANAGING RESOURCES AND COSTS IN THE PAST BUT WHAT ARE WE DOING IN TRANSFORMATION WORK TO MAKE SURE WE'RE LEADING?

>> THE WAY I PUT THIS IN CONTEXT FOR THE TEAM, IT'S IMPORTANT FOR US TO BE EFFICIENT, EFFICIENT IN THE WAY WE BUILD OUR NETWORK AND HOW WE MANAGE THE NETWORK SO WE CAN CONTINUE TO REINVEST AND UPGRADE WITH NEW TECHNOLOGY. SO THINK ABOUT BEGINNING OF THE YEAR WE SHUT DOWN OUR CDMA NETWORK IN THE WIRELESS SPACE, RIGHT?

THIS GIVES US THE ABILITY TO TAKE OUT OUR LEGACY NETWORK EQUIPMENT, FREES UP SPACE, FREES UP POWER, FREES UP HVAC, YOU KNOW, AIR CONDITIONING, ET CETERA, SO WE CAN PUT NEW EQUIPMENT FOR OUR 5G NETWORK IN ITS PLACE.

SO CDMA SHUTDOWN IS ONE EXAMPLE BUT WE HAVE LOTS OF PROGRAMS GOING ON RIGHT NOW TO FIND EFFICIENCY IN THE NETWORK SO WE CAN REINVEST IN ALL THIS NEW TECHNOLOGY AND CONTINUE TO UPGRADE, SO THE NETWORK TRANSFORMATION TEAM,

THEY'RE EXCEEDING THEIR GOALS TO TAKE COPPER OUT OF THE NETWORK AND REPLACE IT WITH FIBER. WE JUST TALKED ABOUT THAT.

AND WE HAVE A DECOMM TEAM THAT'S WORKING VERY HARD TO DECOMMISSION LEGACY EQUIPMENT, OLDER EQUIPMENT THAT TENDS TO SUCK UP LOTS OF POWER AND LOTS OF SPACE AND PUT IN NEW EQUIPMENT.

WE JUST UPDATED OUR OBJECTIVE FOR THIS YEAR.

WE ANTICIPATE TAKING 36,000 NETWORK ELEMENTS OUT OF THE NETWORK TO MAKE ROOM FOR UPGRADED AND NEW EQUIPMENT.

SO THE TEAMS ARE DOING GREAT, FINDING EFFICIENCY SO WE COULD REINVEST AND UPGRADE NEW TECHNOLOGY.

>> THAT'S GREAT WORK THERE.

>> YES.

>> A LOT OF MOVEMENT GOING ON.

LAST TIME YOU WERE ON, YOU TALKED TO US ABOUT THE WIRELESS NETWORK AND HOW WE'RE WORKING ON THAT, BUILDING ON THAT.

WE WANT TO KNOW MORE, WHAT MORE CAN YOU TELL US WHAT ELSE IS NEW THERE?

>> THIS IS A BIG FOCUS AREA.

MAKING THE BEST NETWORK BETTER IS AN EVERYDAY JOB.

WE HAVE THOUSANDS OF ENGINEERS ACROSS OUR 18 MARKETS AROUND THE UNITED STATES.

EVERY DAY THEY WAKE UP MAKING THE BEST NETWORK EVEN BETTER.

LAST TIME I TALKED ABOUT SOME OF THE WORK THEY'RE DOING.

WE MADE SOME RECENT ANNOUNCEMENT, WE OPENED UP A 5G INNOVATIONS LAB IN SAN FRANCISCO.

WE HAVE ABOUT 80% OF THE SAN FRANCISCO NETWORK NOW COVERED WITH ULTRA WIDE BAND BUT WE'RE DEPLOYING ULTRA WIDE BAND THROUGHOUT THE COUNTRY.

WE'VE DEPLOYED THOUSANDS OF SOLUTIONS JUST IN THE FIRST QUARTER WITH NEW SPECTRUM, NEW CELL SITES, NEW CAPABILITIES AND EVERY DAY WE'RE ANNOUNCING MORE AND MORE CITIES WHERE WE'RE UPGRADING THE BEST NETWORK TO MAKE IT BETTER.

>> SO MANY GREAT UPDATES. THANK YOU FOR JOINING US.

>> I LOOK FORWARD TO JOINING NEXT YEAR.

>> YES, TAKE CARE.

>> NOW ON TO SOME VERIZON BUSINESS GROUP NEWS THAT'S A GREAT EXAMPLE EVER  
OUR PRIVATE NETWORKS AT PLAY. TODAY, VERIZON BUSINESS  
ANNOUNCED THE DEPLOYMENT OF OUR PRIVATE 5G NETWORK AT THE NEW  
CLEVELAND CLINIC HOSPITAL IN MENTOR, OHIO.

THIS COLLABORATION WILL ENHANCE PATIENT CARE, PROVIDE CAREGIVERS  
WITH GREATER CONNECTIVITY TO DELIVER THAT CARE AND ELEVATE  
THE PATIENT AND VISITOR EXPERIENCE.

CONGRATS TO ALL THE TEAMS WHO WORKED ON THIS DEAL.

GREAT JOB!

>> ALRIGHT NOW JUMPING BACK INTO SOME GN&T NEWS.

MEMBERS OF THE TEAM RECENTLY HOSTED REPORTERS, ANALYSTS,  
PARTNERS, LOCAL OFFICIALS AND CUSTOMERS AT AN EVENT MARKING  
THE GRAND OPENING OF THE SAN FRANCISCO INNOVATION LAB LAST WEEK.  
THE DAY KICKED OFF WITH NEWS ON THE MAJOR NETWORK UPGRADES WE'VE  
MADE IN THE SAN FRANCISCO BAY AREA, AS WELL AS THE FACT THAT  
WE NOW HAVE THREE INNOVATION LABS INCLUDING LOCATIONS IN LOS  
ANGELES AND BOSTON.

AS YOU CAN SEE, WE CELEBRATED WITH A RIBBON CUTTING TO  
OFFICIATE THE OPENING, A DEMO TOUR, AND A PANEL DISCUSSION  
MODERATED BY BRIAN MECUM WHERE OUR PARTNERS FROM LOCKHEED  
MARTIN, DREAMSCAPE AND ERICSSON SPOKE TO HOW WE'RE WORKING  
TOGETHER TO DRIVE 5G INNOVATION WITH REAL-WORLD APPLICATIONS  
THEY'RE USING TODAY.

>> VERY NICE.

NOW MOVING ON TO A DEAL YOU'LL ALL WANT TO TAKE NOTE OF.

RAQUEL HE, YOU KNOW ME, I'VE BEEN TALKING ABOUT THIS FOR TWO WEEKS.

>> SHE LOVES THIS STUFF.

>> IT'S A GOOD DEAL.

MOVING TO A NEW HOME MEANS NEW BEGINNINGS WHICH IS GOOD BUT AS YOU KNOW,  
BOTH OF US, RAQUEL, WE KNOW THIS A LITTLE TOO WELL, IT CAN BE A HASSLE,  
WHICH IS WHY VERIZON WANTS TO HELP.

>> THAT'S RIGHT. RIGHT NOW NEW HOME INTERNET

CUSTOMERS ON FIOS, 5G HOME OR LTE HOME INTERNET CAN CHOOSE

BETWEEN TWO PRETTY AWESOME DEALS.

THE FIRST IS UP TO \$200 IN HOME DEPOT GIFT CARDS OR THEY CAN CHOOSE TO GET THEIR HANDS ON AN XBOX SERIES S OR XBOX ACCESSORIES.

WE'VE GOT A LITTLE COMMOTION IN THE CROWD FOR THAT XBOX.

WHAT A GREAT DEAL.

YOU GET RELIABLE HOME INTERNET AND THE CHOICE BETWEEN SOME AND THE CHOICE BETWEEN SOME EXTRA CASH FOR HOME IMPROVEMENTS OR AN AWESOME ENTERTAINMENT SYSTEM.

>> IT HONESTLY MAKES ME WANT TO MOVE AGAIN!

I DON'T KNOW ABOUT THAT, BUT THE MONEY AND GAMES IS A GOOD DEAL.

BE SURE TO HEAD OVER TO TODAY'S STORY FOR MORE DETAILS.

V TEAMERS ARE ELIGIBLE FOR THIS OFFER BUT BE SURE TO SPREAD THE LOVE AND SHARE THE NEWS WITH ALL YOUR FRIENDS AND FAMILY.

>> AND TEAM, JUST LAST MONTH WE SHARED THAT ON MAY 15TH -- MAKE SURE YOU GET THAT ON YOUR CALENDAR -- WE'RE LAUNCHING V

TEAM CENTRAL, POWERED BY WORKDAY.

V TEAM CENTRAL WILL BE YOUR GO-TO FOR MANAGING YOUR PERSONAL INFORMATION, CAREER, AND TEAM.

IT'S VERY EXCITING, BUT FOR NOW,

THERE ARE TWO KEY DATES TO KEEP IN MIND.

>> THE FIRST IS APRIL 28TH, THAT'S THE LAST DAY TO UPDATE PERSONAL INFORMATION AND CONTACT INFORMATION, WHICH AS YOU MIGHT KNOW IS ESPECIALLY IMPORTANT FOR OUR VERIZON EMERGENCY NOTIFICATION SYSTEM. LEADERS, APRIL 28TH IS THE FINAL

DAY BEFORE WE LAUNCH V TEAM CENTRAL TO COMPLETE ACTIONS FOR YOUR TEAM, INCLUDING CREATING JOB REQUISITIONS FOR MANAGEMENT V TEAMERS.

ONE IMPORTANT NOTE, TIME REPORTING AND APPROVALS ARE NOT AFFECTED.

>> THE SECOND DATE IS MAY 10TH.

THIS IS THE LAST DAY TO COMPLETE SELF-PACED TRAINING YOU'RE ENROLLED IN OR IN PROGRESS WITH ON VZLEARN, AS THAT PLATFORM WILL NO LONGER BE AVAILABLE ONCE WE GO LIVE.

FOR U.S. EMPLOYEES, MAY 10TH IS THE LAST DAY BEFORE WE LAUNCH TO MAKE W4 AND DIRECT DEPOSIT CHANGES.

STAY TUNED TO "UP TO SPEED" FOR ALL THINGS V TEAM CENTRA  
THROUGHOUT THE NEXT COMING WEEKS.

>> NOW TO SOME VERIZON CONSUMER GROUP NEWS.

WE RECENTLY RECOGNIZED SOME OF VCG'S TOP PERFORMERS DURING AN  
UNFORGETTABLE "UNSTOPPABLE" RUN IN MINNESOTA.

PERHAPS YOU EVEN SAW SOME OF OUR VCG LEADERS CHEERING THEM ON  
LIVE ON INSTAGRAM LAST WEEK.

>> TOP-PERFORMING V TEAMERS MEETING AND EXCEEDING REVENUE  
TARGETS WERE REWARDED WITH THE OPPORTUNITY TO RUN THROUGH A  
WAREHOUSE FULL OF PRIZES INCLUDING IPADS AND DIAMOND

EARRINGS, RAQUEL THEY HAD 60 SECONDS TO RUN  
THROUGH THOSE AISLES AND FILL UP

THEIR WAREHOUSE CARTS, ALL THOSE GOODIES SHIPPED BACK HOME.

>> LET'S CHECK IN NOW WITH ANDY, WHO MADE HIS WAY THROUGH THOSE  
WAREHOUSE AISLES CAPTURING THIS UNFORGETTABLE EXPERIENCE IN  
MINNEAPOLIS. LET'S CHECK IT OUT.

>> OOH, IPAD, ALRIGHT.OH, DIDN'T SEE YOU THERE.

WELCOME TO OUR WAREHOUSE IN MINNEAPOLIS, LAND OF 10,000  
LAKES, AND CLEARLY 10,000 WAYS TO ABSOLUTELY ROCK IT DURING OUR  
UNSTOPPABLE RUN.

SO HOW EXACTLY DID OUR V TEAMERS GET HERE, AND WHAT DID THEY DO  
TO PREPARE FOR THE RUN? LET'S TAKE A LOOK!

>> I THINK IT'S AWESOME.

WE BUT THE A LOT OF HARD WORK IN.IT MAKES ALL THE EXTRA EFFORT,  
THE EXTRA HOURS WORTH IT.

>> IT FEELS AMAZING.

EVERYBODY IS SO WELCOMING.THEY WANT TO SIT BACK AND THEY  
WANT TO GET TO KNOW YOU. IT'S AMAZING THAT WORKING.

>> IT'S MOTIVATING MAN, FOR  
REAL, TO HAVE FUN AND ENJOY YOURSELF.

IT SHOWS YOU THAT VERIZON REALLY APPRECIATES THEIR EMPLOYEES SO  
IT GIVES YOU THAT GAS TO GO BACK TO THE STORE AND BE LIKE WE GOT

TO DO THIS AGAIN NEXT YEAR, NEXT YEAR, NEXT YEAR.

>> THIS IS AWESOME.

WOW! EVERYBODY'S THERE GREETING US.

>> WOW.

>> OH, MY GOODNESS.

>> WOO!

>> THIS IS NICE, BABY. LET'S GO.

>> YOU ARE ALL UNSTOPPABLE. YOU'RE GOING TO HAVE 60 SECONDS

TO RUN THROUGH THIS WAREHOUSE THAT IS PACKED TO THE GILLS WITH MERCHANDISE.

YOU GOT TEN MINUTES TO GO SEE WHAT'S OUT THERE.

SEE YOU BACK HERE IN TEN.

>> WHAT'S HAPPENING RIGHT NOW IS

OUR TEAMS ARE WALKING THROUGH THE WAREHOUSE TO SEE WHAT THEY WANT TO PICK

TO THROW IN THEIR CART. LET'S GET READY TO GO. LET'S SEE WHAT HAPPENS.

>> I WANT EVERYTHING. EVERYTHING. I'M WANTING IT ALL I'M EXCITED.

>> THE APPLE PRODUCTS.

YES. AIRPODS, IPADS, ALL THAT.

>> I WAS HOPING FOR A CAMERA. THAT'S WHAT I'M LOOKING FOR.

THAT'S MY MAIN THING. PURSES, CAMERAS, JEWELRY, ALL OF IT.

>> I SEE A LOT OF STUFF AROUND HERE.

I'M STILL TRYING TO TAKE IT ALL IN RIGHT NOW, MY MAN.

IT'S CRAZY. IT'S GOING TO BE A GREAT RUN, THOUGH, AMAZING.

>> YOU TELL JOHNNY WE'RE READY TO RUN.

>> WE ARE READY TO RUN! YES, WOO!

>> ONE MINUTE ON THE CLOCK! READY, SET, GO!

>> WHOA!

ALRIGHT, COME ON. WE GOT XBOXES, CONTROLLERS, TV,

TV, TV. HE KNOWS WHAT HE'S GETTING. ALRIGHT. YES.

LAPTOP, LAPTOP, LAPTOP. YES, ONE OF EACH. KEEP GOING. EXCELLENT.

>> THREE, TWO, ONE.

>> GO, GO, GO!

>> TIME'S UP!

>> WOO! NICE JOB!

>> IT WAS DEFINITELY A RUSH.

A GOOD ADRENALIN RUSH, SURPRISE AFTER SURPRISE.

YOU NEVER KNEW WHAT TO EXPECT.

>> YOU GUYS ARE NUMBER ONE.

I LOVE YOU GUYS, KEEP IT COMING. I'M GOING TO DO THIS AGAIN NEXT YEAR.

>> THANK YOU SO MUCH FOR THIS OPPORTUNITY.

IT'S BEEN A GREAT EXPERIENCE AND SUPER, SUPER, SUPER GRATEFUL.

>> I LOVE THIS. THIS IS AMAZING. MAKES ME WANT TO SHOW OUT EVEN MORE WHEN I GET BACK TO FORT MYERS.

>> YOU HAVE THE OPPORTUNITY TO GET THINGS LIKE THIS, SO JUST KEEP YOUR HEAD UP, WORK HARD AND YOU COULD BE HERE, TOO.

>> WOO, WELL, THAT'S ALL FROM MINNEAPOLIS.

BIG CONGRATULATIONS TO ALL OF OUR V TEAMERS MAKING EPIC, UNSTOPPABLE RUNS AND FOR THOSE OF YOU LOOKING TO MAKE A RUN OF YOUR OWN, BEST OF LUCK TO YOU IN THE FUTURE.

[ CHEERS AND APPLAUSE ]

>> THAT IS SO COOL.

>> THEY DESERVE IT.

>> WHAT A REWARDING EXPERIENCE. TEAM, IF YOU WANT TO SEE MORE CONTENT FROM THE UNSTOPPABLE TOUR, BE SURE TO FOLLOW OUR LEADER OF CONSUMER FIELD SALES KELLEY KURTZMAN, AND OUR CONSUMER VICE PRESIDENTS ON THEIR SOCIAL ACCOUNTS YOU CAN SEE THEM ON THE SCREEN. THE QR CODES ARE SO USEFUL.

>> YES.

ALRIGHT, WITH EARTH DAY QUICKLY APPROACHING THIS SATURDAY, WE WANT TO REMIND YOU OF SOME OF THE WAYS WE'RE COMMITTED TO CLIMATE PROTECTION AS PART OF CITIZEN VERIZON, OUR RESPONSIBLE BUSINESS PLAN. LAST WEEK, V TEAMERS IN LAKE MARY MADE THE MOST OF THEIR TIME IN THE OFFICE.

THEY ORGANIZED A GROUP LITTER PICK-UP AFTER A VISIT FROM CHIEF HUMAN RESOURCES OFFICER, SAM HAMMOCK WHO ANSWERED QUESTIONS ABOUT WORK FORWARD AND OUR DE&I INITIATIVES.

>> GREAT JOB, TEAM!



AND OUR IMPACT DOESN'T STOP THERE, OUR RETAIL STORES ARE DOING THEIR PART TO KEEP OUR EARTH HEALTHY BY OFFERING SUSTAINABLE ACCESSORIES TO OUR CUSTOMERS.

>> THAT'S RIGHT.

JOINING US TO SHARE MORE IS GEORGE FROM "GEORGE TALKS TECH" WHO WILL BE TALKING TO SPECIAL GUEST FARHANA CHAUDRY, WHO IS HEAD OF THE ACCESSORIES TEAM. GEORGE, GREAT TO HAVE YOU!

>> THANK YOU SO MUCH.

>> MAKE A WAY FOR YOU GUYS.

[ APPLAUSE ]

>> FARHANA, THANK YOU SO MUCH FOR JOINING US TODAY.

CAN'T WAIT TO TALK ABOUT SUSTAINABILITY.

THE SPEED OF SUSTAINABILITY IS HUGE AT VERIZON.

WHAT ECO-FRIENDLY PRODUCTS ARE YOU LOOKING FORWARD SHOWING US EARTH DAY?

>> I'M EXCITED TO TELL YOU ABOUT THE HOUSE-BRANDED ACCESSORIES THAT WE BUILD. SO LET ME TELL YOU, WE'VE GOT CASES, SCREEN PROTECTION, CHARGERS. OUR CASES HAPPENED TO BE MADE WITH 85% RECYCLABLE MATERIALS, AND THEN THE PACKAGING IS EVEN BETTER, BECAUSE IT'S 100% READY FOR RECYCLING.

WE DON'T STOP THERE.

OUR CHARGERS, WE'VE GOT ALUMINUM 100% RECYCLED ALUMINUM, YOU KNOW IT BETTER AS ALUMINUM.

>> I WAS GOING TO SAY.

>> AND VEGAN LEATHER, AND THEN WE HAVE OUR 20-WATT CHARGER MADE WITH 30% RECYCLED PLASTICS.

SO YOU KNOW, IF YOU GO TO OUR STORES, YOU'LL NOTICE THAT OUR AWESOME REPS HAVE GOT OUR SCREEN PROTECTOR MACHINE AND WHAT WE'VE NOTICED IS THAT WE HAVE 90% LESS WASTE AS A RESULT OF USING THAT MACHINE SO WE'RE REALLY PROUD OF THE TEAM. AGAIN, DON'T STOP THERE.

EVERY TIME ONE PRODUCT IS BOUGHT, WE PLANT A TREE.

>> THAT'S SO AWESOME.

SPEAKING OF PLANTING TREES, A LOT OF PEOPLE MIGHT NOT KNOW ABOUT THE EDEN REFORESTATION PROJECT THAT WE ARE HEAVILY INVOLVED WITH.

CAN YOU TALK A LITTLE BIT ABOUT IT, HOW WE, WITH THEM, ALL THAT FUN STUFF?

>> THEY ARE AN AWESOME ORGANIZATION.

THANK YOU TO JIM GOWN AND THE SUSTAINABILITY TEAM.

THEY PLANTED OVER 1 BILLION TREES SO FAR AND THE EFFORT WITH ACCESSORIES WE PLANTED 2 MILLION TREES ALREADY, ANOTHER MILLION TREES ARE PLANTED THIS YEAR.

I THINK IT'S WHAT THEY DO BEYOND TREE PLANTING.

THEY REALLY ENABLE COMMUNITIES.

THEY ARE ACTIVELY HIRING OVER 12,000 EMPLOYEES.

WE HAPPEN TO BE WORKING IN MADAGASCAR AND KENYA, BUT THEY WORK ACROSS A NUMBER OF DIFFERENT GEOGRAPHIES BUT THEY ENABLE COMMUNITIES SUCH THAT THEY'RE PROVIDING NUTRITION, SCHOOLING, YOU KNOW, WATER.

IT'S REALLY GOING A LONG WAY IN HELPING WITH THAT SUSTAINABILITY MESSAGE, SO SUPER, SUPER PROUD TO BE WORKING WITH THEM.

>> I'M PROUD THAT WE ARE PART OF THAT.

CAN YOU TALK A LITTLE BIT ABOUT BEYOND EARTH DAY. EARTH DAY IS GREAT. BEYOND EARTH DAY, WHAT PRODUCTS ARE WE GOING TO HAVE, SOMETHING YOU MIGHT BE ABLE TO SHOW OFF THAT'S NEW THAT PEOPLE DON'T KNOW ABOUT.

I'M EXCITED TO SEE WHAT YOU HAVE HERE.

>> BEYOND OUR HOUSE-BRANDED ACCESSORIES WE HAVE IN STORES AND ALL CHANNELS, WE HAVE A GREAT RANGE OF SUSTAINABLE PRODUCTS FROM ELIZABETH JAMES TO NIMBLE, AND ALSO URBANISTA.

I BROUGHT SOME OF THE PRODUCTS HERE, GEORGE, BECAUSE I FIGURED YOU MIGHT LIKE THEM.

URBANISTA AUDIO PRODUCTS HERE ARE SOLAR POWERED SO IF YOU'RE OUT AND ABOUT, THEY'RE CHARGING.

SO YOU'RE NOT BOUND TO A BUILDING, AND ACTUALLY YOU DON'T NEED DIRECT SUNLIGHT. THIS KIND OF DAY WILL DO.

>> IF IT'S GROSS OUT, THESE WILL STILL WORK?

>> THESE WILL STILL WORK.

YOU HAVE BUDS AND HEADPHONES AND FOR A LIMITED TIME, WE ARE GOING TO HAVE A 20% PROMOTION IN OUR STORES, SO GO AHEAD, GRAB THEM.

>> I'M SO EXCITED. THANK YOU SO MUCH FOR JOINING US TODAY, FARHANA.

I CAN'T WAIT TO SEE WHAT WE HAVE IN STORE FOR NEXT YEAR.

BACK TO YOU GUYS! COME ON BACK.

>> AWESOME.

[ CHEERS AND APPLAUSE ]

THANK YOU, GEORGE AND FARHANA. THIS IS GREAT.

>> REALLY GREAT TO SEE HOW WE'RE  
SHOWING UP FOR THE FUTURE OF OUR PLANET.

>> V TEAM, IF YOU WANT TO DO  
YOUR PART, THERE ARE PLENTY OF VOLUNTEER OPTIONS IN THE CITIZEN  
VERIZON VOLUNTEERS PORTAL.

YOU CAN CHECK OUT TODAY'S STORY TO LEARN MORE.

>> JEN, THIS WAS A REALLY GREAT SHOW AND A SPECIAL THANKS TO ALL OF OUR  
GUESTS.

>> ABSOLUTELY.

>> WHAT A GREAT SHOW AND A WE'LL SEE YOU RIGHT HERE NEXT  
TUESDAY AT 11:30 A.M. EASTERN STANDARD TIME FOR OUR FIRST  
QUARTER EARNINGS WEBCAST. WE'LL BE HEARING FROM OUR  
LEADERS ON OUR PERFORMANCE, ANSWERING YOUR QUESTIONS, AND  
RAQUEL OUR WEBCAST ISN'T COMPLETE WITHOUT ONE OF MY  
FAVORITE PARTS, SURPRISING THIS QUARTER'S CREDO WINNER.

>> LOVE THAT PART.ALL THE FEELS EVERY TIME.

>> ABSOLUTELY, AND BECAUSE WE HAVE A FANTASTIC CROWD HERE TODAY, SO MANY  
FOLKS, THANK YOU FOR JOINING US.

WE FIGURED YOU GUYS MAY WANT TO HELP US CLOSE OUT THE SHOW.

>> YES?

>> ALRIGHT, LET'S DO IT.

>> WE'RE GOING TO SAY THE FAMOUS WORDS -- UNTIL NEXT TIME --

>> YOU'RE "UP TO SPEED"!