

VERIZON
UP TO SPEED LIVE
April 25, 2022 12:00 PM ET

>> [BELL CHIMING].

>> THE BRITISH ARE COMING!

THE BRITISH ARE COMING!

UP TO SPEED IS COMING!

>> UP TO SPEED IS COMING.

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

OH, THAT'S PRETTY!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

OKAY.

JUST IN TIME.

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

UP TO SPEED IS COMING!

OH!

OH!

OH!

OOH!

[CHEERS AND APPLAUSE].

>> UP TO SPEED IS HERE!

WHAT'S UP, BOSTON!

HOW'S IT GOING, EVERYBODY!

WE ARE LIVE!

[CHEERS AND APPLAUSE].

>>ANDY CHOI: LOOK AT THAT!

YOU KNOW, I GOT MY STEPS IN THIS MORNING.

THIS IS GREAT.

THIS IS GREAT!

WE ARE LIVE FROM THE 30TH FLOOR OF OUR BOSTON HUB.

WOW.

I CAN'T BELIEVE WE'RE HERE.

UP TO SPEED IS HERE!

LIVE FROM BOSTON.

THANK YOU SO MUCH FOR JOINING US FOR YOUR MONDAY EDITION OF UP TO SPEED.

AND AS I CATCH MY BREATH FROM THIS MARATHON COLD OPEN YOU SAW THERE

RUNNING AROUND THE CITY, IT DID REMIND ME THAT I BELIEVE IT WAS LAST MONDAY

THAT WE HAD OUR AMAZING BOSTON MARATHON.

LET'S GIVE IT UP FOR OUR MARATHON RUNNERS HERE.

[CHEERS AND APPLAUSE].

>>ANDY CHOI: YES.

ANYBODY RUN IT?

ANYBODY HERE RUN IT?

OKAY.

OKAY.

WE'LL TALK ABOUT THAT LATER.

HEY, SPEAKING OF THE MARATHON, OF COURSE, AS WE TAKE A LOOK AT THIS FIRST

SLIDE HERE, YOU KNOW, VERIZON PUBLIC SECTOR WAS THERE.

OUR TEAM RECENTLY SUPPORTED THE BOSTON MARATHON, WITH OUR PARTNERS FROM THE NETWORK TEAM, ROLLING IN THOSE C.O.W.'S, OR CELL ON WHEELS EQUIPPED WITH C-BAND TO SUPPORT PUBLIC SAFETY IN SEVERAL EMERGENCY OPERATION CENTERS AROUND THE CITY, AND, OF COURSE, THIS PUBLIC SECTOR TEAM HELPS CONNECT GOVERNMENT ORGANIZATIONS AROUND THE CITY AS WELL.

SO CONGRATULATIONS, OF COURSE, TO A GREAT EVENT.

AND SOME GREAT PRIDE HERE.

SO FOLKS, WE ARE -- WE'VE GOT A GREAT SHOW.

I'M SORRY.

WE'VE GOT A WICKED AWESOME SHOW.

[LAUGHTER]

MAKE SURE WE GOT THAT.

YES.

OKAY.

[APPLAUSE].

WE'VE GOT A WICKED AWESOME SHOW, AND REALLY, YOU KNOW, I WANT TO MAKE SURE THAT WHEN WE THINK ABOUT THIS EPISODE IN BOSTON, WE THINK ABOUT SMALL BUSINESS, BIG WINS, ALL THE WAYS OUR NEW ENGLAND V-TEAMERS ARE MOVING THE WORLD FORWARD, AND I'D BE REMISS IF I DIDN'T SHOUT OUT MR. CRAIG SILIMAN, WHO BROUGHT ME HERE LATE LAST YEAR, AND MY MIND WAS BLOWN.

THIS PLACE IS AMAZING.

PART OF THIS SHOW IS ABOUT SHOWING THE WORLD ALL OF OUR V-TEAMERS AROUND THE WORLD, HOW INCREDIBLE THIS PLACE IS, THE FACT THAT ALL OF YOU GET TO CALL THIS OFFICE YOUR WORK HOME, I'M SUPER JEALOUS, BUT THANK YOU FOR WELCOMING US.

SO AS YOU TAKE A LOOK AT THIS OFFICE, AS WE ROLL THIS VIDEO HERE, YOU KNOW, THIS IS THE KIND OF SPACE THAT NOT ONLY LETS BOSTON KNOW THAT VERIZON IS HERE.

IT PROVIDES SOME OF THE MOST BEAUTIFUL VIEWS OF THE CITY, YOU FEEL A TREMENDOUS SENSE OF PRIDE WHEN YOU WALK IN.

PRIDE IN YOUR TEAM'S WORK, PRIDE IN THE COMPANY'S WORK, AND THE COMMITMENT TO THIS COMMUNITY, AND, OF COURSE, THIS HUB IS GEARED FOR NEXT LEVEL INNOVATION.

WE ARE JUST A STONE'S THROW AWAY FROM SOME BRILLIANT RESEARCHERS AT HARVARD, AT MIT, AND IT'S WHY SO MUCH OF OUR BOSTON HUB IS DEDICATED TO PAVING THE WAY FOR EVEN MORE TECHNOLOGICAL INNOVATIONS.

IN FACT, THERE'S SO MUCH GOING ON HERE, THE UP TO SPEED TEAM IS ACTUALLY SPENDING THE NEXT SEVERAL DAYS HERE, CALL IT A RESIDENCY, IF YOU WILL, TO GET TO KNOW NOT ONLY THIS BEAUTIFUL SPACE BUT ALL THE WONDERFUL PEOPLE HERE, GET TO KNOW YOUR STORIES, AND WE'VE GOT ALL KINDS OF GREAT STORIES COMING UP THIS WEEK ON UP TO SPEED.

SO WE HAVE ON TUESDAY, WE'LL BE HANGING OUT WITH KEVIN SERVICE DOWN IN SOUTHIE, DID I SAY THAT RIGHT?

SOUTHIE, SOUTH BOSTON, AND WE'RE GOING TO TALK TO OUR FIOS TECHS, WE'LL DO A LITTLE RIDE-ALONG THERE.

AND ON WEDNESDAY, WE'LL BE SHOW CASING OUR RETAIL EXPRESS STORE JUST OUTSIDE TD GARDEN, WHERE THE B'S AND C'S PLAY, WHERE THE BRUINS AND CELTICS PLAY, AND AS YOU ALL KNOW, IT IS ALWAYS GAME TIME IN OUR VERIZON STORES, SO WE'LL BE SHOW CASING THAT, AND OF COURSE ON FRIDAY, WE WILL RECAP ALL THESE OTHER AMAZING THINGS THAT ARE HAPPENING, ALL THIS WEEK HERE AT THE HUB WITH A LITTLE BIT OF SURPRISE THERE AT THE -- ON FRIDAY.

SO LOOK FOR THAT ON FRIDAY'S UP TO SPEED.

BUT I WANTED TO KIND OF FIRST JUST GET TO KNOW THE HUB, GET TO KNOW THE CITY IN A VERY PERSONAL WAY.

SO I FOUND SOME PEOPLE IN THE HUB WHO WERE KIND ENOUGH TO HELP ME DO THAT. SO LET'S GO AHEAD AND ROLL THE CLIP.

>> WE'RE LEARNING SO MUCH ABOUT

THIS BEAUTIFUL BOSTON HUB, THIS
AMAZING CITY, BUT I WANT TO LEARN MORE.
I WANT TO LEARN HOW TO TRULY BECOME A REAL BOSTONIAN.
SO AS WE LEARN MORE ABOUT THIS
HUB, LET'S MEET THE V-TEAMERS
WHO CALL THIS PLACE HOME.
YOU LEAD THE TEAM THAT'S ALL ABOUT SMB.
>> ALL ABOUT SMALL BUSINESS.
WE'RE MAKING SMALL BUSINESS BIG BUSINESS.
>> AND YOU'RE THE -- ONE OF THE COMMUNITY MANAGERS.
>> I AM A COMMUNITY MANAGER HERE IN BOSTON.
>> CLEARLY THE BEST DRESSED HERE AT THE HUB.
>> WELL, THANK YOU SO MUCH.
>> YOU HELPED BUILD THE I.T. NETWORK HERE.
>> WE DID, YEAH, SO WE HAVE A
MASSIVE TEAM THAT WORKED ON TO
THE BUILDING, OF COURSE, BUT I
HAD A CERTAIN PART OF THE PIE IN THIS AS WELL, TOO, SO --
>> OKAY.OKAY.
YOU DON'T HAVE TO BE HUMBLE HERE.
YOU DON'T HAVE TO BE HUMBLE.I BUILT THIS.
JIMMY BUILT THIS.
>> FOLKS, WE'RE HERE WITH ROYALTY.
BACK IN THE DAY, YOU WERE THE 4G -- THE LTE QUEEN?
>> YES.
I WAS THE QUEEN. I WAS --
>> THERE WAS A CORONATION?
>> THERE WAS.
I HAD A TIARA THAT I WORE AS
WELL.

>> YOU GET TO CALL THIS OFFICE YOUR WORK HOME.

>> YES.

YES.

AND IT'S AN HONOR BECAUSE THIS PLACE IS GORGEOUS.

>> IT IS THE BEST VIEW OF THE CITY.

>> I COULDN'T AGREE MORE.

>> CAN YOU SEE YOUR HOUSE FROM HERE?

>> NOT REALLY SO MUCH.

IT'S A LITTLE BIT FURTHER AWAY, BUT YEAH.

>> A LITTLE CLOUDY, TOO.

>> A LITTLE CLOUDY.

>> WHERE WOULD YOU TAKE FOLKS TO REALLY BRAG ABOUT THE HUB?

>> OH, ABSOLUTELY.

I WOULD TAKE THEM TO THE INNOVATION CENTER.

IT'S AMAZING.

IT'S BEAUTIFUL. IT'S LIKE NO OTHER.

>> BOSTON IS SO FRIENDLY. IS THAT THE CORRECT CHARACTERIZATION OF THIS TOWN?

>> I DON'T KNOW IF IT'S SO FRIENDLY. NO, I'M KIDDING.

>> YOU HESITATED THERE. WHAT DO I NEED TO DO TO GET INTO A BOSTON MINDSET?

>> YOU NEED TO GET A NICE BOWL OF CLAM CHOWDA.

YOU NEED TO GET SOME LOBSTER ROLLS GOING ON.

YOU GOTTA STOP BY MIKE'S

PASTRIES AND GET A COUPLE CANOLIS.

>> YOU GOTTA GET YOUR NEW

ENGLAND CLAM CHOWDER, YOUR

LOBSTER ROLLS, ALL THE GOOD STUFF YOU NEED.

>> I NOTICE THE BOSTON ACCENT

CAME RIGHT INTO IT WHEN HE
STARTED TALKING ABOUT THE SEAFOOD THERE.

IS THERE LIKE A BOSTON THEME
SONG OR SOUND TRACK THAT WORKS FOR YOU?

>> WELL, WE DO -- SO FOR ME,
"SWEET CAROLINE" IS SOMETHING
THAT IS NEAR AND DEAR BECAUSE
AGAIN WE HEAR THAT A LOT AT THE RED SOX STADIUM, SO --

>> YOU SING ALONG DURING THE GAME?

>> YEAH.

YOU WANT TO TRY IT? SWEET CAROLINE, BOM BOM BOM.

>> SO I GOTTA ASK, ARE YOU A
LOBSTER ROLL GUY, A CLAM CHOWDA GUY?

>> IF I HAD TO CHOOSE?

>> YEAH.

IF YOU HAD TO CHOOSE.

>> THAT'S LIKE MAKING ME CHOOSE BETWEEN MY PARENTS.

>> IT WOULD DEFINITELY BE LOBSTA.

>> LOBSTA.

>> YEAH, LOBSTA.

>> LOBSTER ROLL OR CHOWDER, I GOTTA ASK.

>> CHOWDA?

>> CHOWDA, SORRY. E-R THERE, YEAH.

>> YEAH, SO YOU GOTTA GO TO
HARVARD YARD AT ONE POINT.

>> HARVARD YARD

>> YES. YOU MUST COME VISIT.

>> MAYBE YOU CAN HELP ME WITH MY ACCENT THEN.

HARVARD YARD. FENWAY PARK.

>> YEAH. GO TO FENWAY PARK.

>> FENWAY PACK?

>> OH, I'M SORRY, WHAT?

>> AM I SAYING IT RIGHT, FENWAY PACK?

>> FENWAY PACK? PARK. PARK.

>> I THINK I'VE HEARD WICKED

AWESOME OVER THE YEARS.

>> WICKED AWESOME IS A STAPLE, SURE.

>> WHAT IS THAT? SO WHEN DO YOU SAY THAT, YOU
KNOW, WHEN SOMETHING HAPPENS, LIKE WHEN THE RED SOX WIN AT
FENWAY?

>> A MILLION PERCENT. IF ANY OF OUR SPORTING TEAMS
WIN, IT'S WICKED AWESOME.

>> WICKED AWESOME. OBVIOUSLY SPORTS ARE A BIG
THING, I MEAN, DO YOU FOLLOW SOME OF THE BOSTON --

>> CITY OF CHAMPIONS.

>> CITY OF CHAMPIONS.

>> CITY OF CHAMPIONS.

>> ANY FAVORITE PLAYERS OVER THE YEARS?

ANYONE YOU LIKE ROOTING FOR?

>> SO ORTIZ WAS A REALLY BIG ONE.

>> BIG PAPI?

>> YEAH, HE'S GREAT. AND THEN OBVIOUSLY TOM BRADY.

HE LEFT. I STILL HOLD HIM NEAR AND DEAR
TO MY HEART, BUT --

>> SOME PEOPLE DON'T LIKE TO
SPEAK ABOUT HIM AT ALL THESE DAYS.

>> I DO STILL.

YEAH.

>> THERE'S STILL LOVE FOR YOU HERE IN BOSTON, TOM.
I MEAN, YOU COME IN HERE EVERY SINGLE DAY.

DO YOU FEEL THE ENERGY EVERY SINGLE DAY?

>> I LIKE TO SAY THAT I BRING

THE ENERGY EVERY SINGLE DAY INTO THE BUILDING.

>> I DON'T KNOW IF THE CROWD

HERE CAUGHT YOUR FULL NAME, MARTH SUPREME.

>> MARTH SUPREME.YES.

>> AND YOU'VE GOTTA MAKE THE STANCE.

>> THE STANCE.

>> MARTH SUPREME.

>> BRING THE SHOULDERS UP, PRIDE IN IT.MARTH SUPREME.

>> BOSTON STRONG.

>> LOVE IT.

>> THANK YOU VERY MUCH.

>> THANK YOU.

>> I ALMOST CALLED YOU CAROLINE.

>> ERIKA, WITH A "K."

>> SWEET ERIKA, BOM BOM BOM.

[CHEERS AND APPLAUSE].

>>ANDY CHOI: YES.

YES.

GIVE IT UP!

GIVE IT UP!

YES.

AND TO CONTINUE THAT THOUGHT, GOOD TIMES NEVER SEEM SO GOOD!

>> SO GOOD!

SO GOOD!

SO GOOD!

>>ANDY CHOI: WOW, THAT THIS ACTUALLY WORKED!

SO GREAT!

AWESOME.

I ALWAYS WANTED TO DO THAT.

SO QUITE A FEW OF THE WONDERFUL PEOPLE YOU JUST SAW ARE PART OF THE VERIZON BUSINESS TEAM HERE IN NEW ENGLAND, AND DID YOU KNOW VERIZON SERVES 99 PERCENT OF THE FORTUNE 500 COMPANIES, MANY OF THEM CALL BOSTON HOME. YOU'VE GOT THE FINANCIAL INSTITUTIONS, HOSPITAL, TECHNOLOGY COMPANIES, YOU GOT SPORTS TEAMS HERE, YOU KNOW, WE'RE TALKING MOBILE, BROADBAND, CLOUD, SECURITY, IOT, YOU NAME IT.

IT'S A GLOBAL REACH THAT STARTS RIGHT HERE ALONG THE FREEDOM TRAIL, AND HERE'S A LITTLE MORE ON HOW VBG SQUAD MEANS BUSINESS IN BEANTOWN.

>> I'M MELISSA EGDORF, I'M AN

ASSOCIATE DIRECTOR OF BUSINESS

WIRELESS SALES HERE AT VERIZON.

WE ARE SO EXCITED TO BE BACK TO WORK.

WE'RE SEEING EACH OTHER FACE TO FACE FOR THE FIRST TIME IN SEVERAL YEARS, IN SOME CASES, HELPING ONE ANOTHER, SHARING IDEAS.IT'S BEEN PHENOMENAL.AND THIS BUILDING IS INCREDIBLE.

THIS IS A TECHNOLOGY HUB, NOT

ONLY FOR VERIZON EMPLOYEES, BUT

FOR THE ENTIRE TECHNOLOGY COMMUNITY WITHIN BOSTON.

BUSINESSES ARE COMING BACK FULL FORCE.

THEY ARE COMING OUT OF THAT

COVID TIME, AND GETTING BACK TO

THEIR CUSTOMERS, AND WE'RE HERE FOR THEM, HELPING THEM STAY CONNECTED, HELPING THEM TO UNDERSTAND HOW TO BETTER UTILIZE TECHNOLOGY IN THIS NEW DAY AND AGE, AND IT'S BEEN A LOT OF FUN.

>>ANDY CHOI: ALL RIGHT.

THANK YOU, MELISSA. LET'S GIVE IT UP FOR OUR B TO B TEAM HERE IN BOSTON.

SO WE ALSO CAUGHT UP WITH ONE OF OUR BUSINESS LEADERS, WENDY TACETTA LAST WEEK, AND SHE SHARED SOME THOUGHTS.

YOU MAY HAVE SEEN HER ON THE EARNINGS WEBCAST LAST FRIDAY.

SHE CONTINUED TO SHARE SOME THOUGHTS ON SOME VERY SPECIAL DAYS COMING UP FOR OUR SMALL BUSINESSES.TAKE A LOOK.

>> HELLO, EVERYONE. I AM SO EXCITED.

THIS MIGHT BE MY FAVORITE WEEK

OF THE YEAR BECAUSE ON THURSDAY, WE WILL KICK OFF SMB DAYS 2022.

YOU MADE THIS IN TO A VERIZON

HOLIDAY LAST YEAR, AND THIS

YEAR, THE STAKES ARE EVEN HIGHER.

WHETHER WE'RE TALKING ABOUT THE

PROMOTIONS WE HAVE ON BUSINESS

INTERNET, OR THE OFFERS WE HAVE FOR CUSTOMERS TO SWITCH TO

VERIZON, WHAT WE KNOW IS THIS IS A MOMENT THAT MATTERS.

WE JUST COMPLETED OUR SMB

SURVEYS, AND HERE'S WHAT CUSTOMERS SAID.

71 PERCENT OF THEM SAID THEY ARE

FINANCIALLY BETTER OFF THAN THEY

WERE A YEAR AGO, AND THEY ALL

KNOW THAT THEY NEED TECHNOLOGY

TO BE ALL THAT THEIR BUSINESS CAN BE. WELL, THAT'S WHERE WE COME IN.

AND I CAN'T WAIT TO SEE WHAT WE

DO WITH THE OFFERS, WITH THE

TRAFFIC, AND, MOST IMPORTANTLY, AS A TEAM.

SO SIT BACK AND ENJOY AND WATCH

WHAT THIS TEAM DOES AS WE MAKE SMB DAYS A MOMENT THAT MATTERS.

I CAN'T WAIT TO SEE THE RESULTS!

>>ANDY CHOI: ALL RIGHT.

LET'S GIVE IT UP FOR SMB.

WENDY, THANK YOU VERY MUCH.

NOW, OUR BUSINESS TEAM, LIKE OUR UP TO SPEED TEAM, WE'RE HITTING THE ROAD, WE'RE TRAVELING.

I WANT TO MAKE SURE THAT BUSINESS MATTERS IN THE COMMUNITIES ALL ACROSS OUR COUNTRY, SO LET'S CHECK IN NOW WITH ONE OF OUR VBG MEMBERS WHO IS IN TENNESSEE RIGHT NOW.

>> HI.

I'M SARAH MARSH, DIRECTOR OF CHANNEL ENABLEMENT FOR VBG.

WE'RE HERE TODAY AT TOP GOLF IN

NASHVILLE FOR THE FIRST OF EIGHT PARTNER ROAD SHOWS OF THE YEAR.

WE'RE BRINGING TOGETHER REPS

FROM PUBLIC SECTOR, BUSINESS MARKET AND GLOBAL ENTERPRISE TO

MEET WITH OUR EXCLUSIVE PARTNERS

SO THEY CAN LEARN MORE ABOUT

THEIR UNIQUE SOLUTIONS AND CAPABILITIES, PLUS THEY HAVE A

CHANCE FOR NETWORKING WITH EACH OF THOSE PARTNERS.

>>ANDY CHOI: ALL RIGHT.

THANK YOU VERY MUCH.

SO LET'S CONTINUE THINKING ABOUT BUSINESS AND HOW WE'RE MAKING SMALL BUSINESS, BIG BUSINESS.

I BELIEVE WE HEARD THAT QUOTE IN ONE OF OUR VIDEOS.

AS A MATTER OF FACT, I'D LIKE TO BRING UP THAT PERSON WHO SAID THIS AMAZING LINE.

SHE IS THE ASSOCIATE DIRECTOR, AND HELPS LEAD OUR SMALL BUSINESS TEAMS HERE IN BOSTON.

LET'S GIVE IT UP FOR MS. DOMONIQUE DEVILLE.

GOOD TO SEE YOU!

>> GOOD TO SEE YOU.

>>ANDY CHOI: SO YEAH.

THANK YOU VERY MUCH FOR THE LOVE.

AND LIKE I SAID I MEAN, PEOPLE IN BOSTON ARE JUST -- I KNOW YOU HESITATED, BUT --

>> I DID.

I DID.

>> I'M FEELING THE LOVE.

>> BUT THE LOVE IS HERE.

>>ANDY CHOI: THAT'S RIGHT.

THE LOVE IS HERE.

THE SMALL BUSINESS LOVE CONTINUES.

WE HEARD FROM WENDY, TALK ABOUT THIS ON THURSDAY.

IT'S GOING TO HAPPEN FOR YOU, FOR THE CITY OF BOSTON, FOR SMALL BUSINESSES
HERE IN BEANTOWN.

WHAT DOES IT MEAN?

WHAT DOES SMALL BUSINESS DAYS MEAN?

>> I MEAN, FOR US, WE'VE HAD SOME PRETTY FANTASTIC SMALL BUSINESS DAYS IN
THE PAST, BUT THIS ONE'S GOING TO BE BIGGER AND BETTER.

IT'S GOING TO BE OUR BEST ONE YET AS WE EMBARK ON OUR BEST YEAR YET.

>>ANDY CHOI: YES.

>> SO LOTS OF GREATNESS HAPPENING.

SO STAY TUNED.

>>ANDY CHOI: YEAH.

AND THE NICE THING IS, YOU KNOW, NOT ONLY ARE WE TALKING SMALL BUSINESS.
WE ARE SPEAKING WITH SMALL BUSINESS.
DOM WAS ABLE TO HELP US BRING ONE OF OUR SMALL BUSINESS CUSTOMERS HERE.
SO YOU GUYS WANT TO LEARN A LITTLE MORE ABOUT THIS SMALL BUSINESS?

[APPLAUSE].

>>ANDY CHOI: SO DOM, WE'RE GOING TO BRING UP MS. MONICA YU IS JOINING US
FROM MAYBE CRAZY, SO GIVE IT UP FOR MONICA.

[APPLAUSE].

>>ANDY CHOI: MONICA, THANK YOU.

>> WOULD YOU LIKE TO TRY THIS ON?

>> I WOULD LOVE TO TRY THIS ON.

DOM, IF YOU CAN HOLD THIS.

AND, YOU KNOW, CLEARLY, YOU KNOW, MONICA IS A -- IS THE OWNER OF A FASHION
LUXURY STREET WEAR BRAND.

SO DOES THIS -- DOES THIS LOOK ALL RIGHT?

CAN I ROCK THIS?

>> YEAH!

>>ANDY CHOI: THANK YOU.

SO MONICA, TELL US ABOUT -- YOU HAVE A LOVELY OUTFIT ON HERE, AND I'M ROCKING.
TELL US SORT OF WHAT MAYBE CRAZY IS ALL ABOUT.

>> ACTUALLY, MAYBE CRAZY, BECAUSE LIKE PEOPLE ALWAYS SAY, OH, MONICA,
ARE YOU CRAZY?

MONICA, ARE YOU CRAZY?

YEAH, SO THAT'S WHY I THINK, OKAY, LET'S JUST CALL MAYBE CRAZY.

>>ANDY CHOI: I FEEL LIKE AFTER THE INTERVIEW WITH DOM, SHE PROBABLY IS LIKE
IS THAT ANDY GUY CRAZY?

BUT TELL US ABOUT WHAT IT MEANS TO STAY CONNECTED, AND WHY VERIZON IS A BIG
PART OF YOUR BUSINESS.

>> WELL, BECAUSE VERIZON IS LIKE SO GREAT.
OF COURSE, JUST FOR THE WIFI, JUST PLUG IN, AND YOU CAN USE IT.
YOU DON'T NEED TO HAVE LIKE A CABLE OR SOMETHING, ESPECIALLY FOR GIRLS, FOR
ME, NO.

>>ANDY CHOI: AND IT HELPS YOU EXPAND YOUR BUSINESS.
YOU GUYS ARE EXPANDING, RIGHT?

>> YEAH.

AND I REALLY ENJOY TO BE A PART WITH VERIZON AND BE A CLIENT WITH VERIZON,
AND, LIKE, I HAVE TWO STORE NEED TO OPEN IN NEW YORK AND NEW JERSEY, SO I JUST
CAN'T WAIT.

I CALL MARKER, HI MARCUS.

>> AND MARCUS IS THE ACCOUNT MANAGER WHO YOU WILL BE SEEING SHORTLY
HERE, BUT LET'S GIVE IT UP FOR YOUR COMPANY'S SUCCESS.
THAT GROWTH!

[CHEERS AND APPLAUSE].

>> THANK YOU!

>>ANDY CHOI: SO DOM, REAL QUICK, YOUR RELATIONSHIP WITH SMALL BUSINESSES, WHEN YOU HEAR MONICA TALK ABOUT HOW IMPORTANT IT IS TO KEEP THAT CONNECTION ALIVE AND KEEP THAT BUSINESS GROWTH MINDSET, HOW DO YOU FEEL WHEN YOU HEAR PEOPLE SHARE THAT?

>> IT IS SO REWARDING TO KNOW THAT EVERYTHING THAT WE DO, ALL THE HARD WORK THAT WE PUT IN EACH DAY, IT MATTERS, AND WE'RE HELPING POWER ALL THE BUSINESSES HERE IN NEW ENGLAND.
SO IT'S A GREAT FEELING.

>>ANDY CHOI: ALL RIGHT.
SO I WAS WONDERING IF THE TWO OF YOU COULD HELP ME.
WE WERE THINKING ABOUT, OKAY, YOU'VE GOT THESE GREAT, YOU KNOW, CLOTHES.

>> THANK YOU!

>>ANDY CHOI: WE COULD JUST, YOU KNOW, HANG THEM AND SHOW THEM, BUT I THOUGHT MAYBE WE COULD HAVE A LITTLE FASHION SHOW.
ANYBODY DOWN FOR A LITTLE UP TO SPEED FASHION SHOW?

>> YEAH!

>>ANDY CHOI: OKAY.
SO WHY DON'T THE THREE OF US HEAD OVER TO THE SIDE HERE, AND IF THE DEEJAY COULD HELP QUEUE UP A LITTLE BIT OF MUSIC, WE'RE GOING TO START THIS FASHION

SHOW, AND WE'RE GOING TO START WITH CHRIS, ONE OF OUR COMMUNITY MANAGERS,
AND LOOK --

[CHEERS AND APPLAUSE].

>> MONICA, TELL US ABOUT THIS OUTFIT HERE, WHAT HAVE WE GOT?

>> THIS IS ONE OF OUR NEW ARRIVALS FOR THIS SPRING, AND YOU SAW ALL THE
CLOTHES, MAKE THE PARTY LAST.

>>ANDY CHOI: I DID TELL CHRIS HE WAS THE BEST DRESSED.

[CHEERS AND APPLAUSE].

>>ANDY CHOI: LET'S BRING OUT ALEXA.

ALEXA, COME ON OUT, GIVE IT UP FOR ALEXA, A COMMUNITY MANAGER.

GIVE IT UP FOR ALEXA!

VERY NICE!

VERY NICE!

AND THIS IS -- WHAT WAS THE INSPIRATION BEHIND THIS?

>> FOR THIS ONE, PEOPLE ALWAYS SMILE, SMILE.

ACTUALLY, I DON'T LIKE ALWAYS SEE SMILE.

>>ANDY CHOI: IT'S MAKING US SMILE.

LET'S GIVE IT UP FOR ALEXA, EVERYBODY.

THANK YOU.

MARCUS, COME ON OUT!

MARCUS IS THE ACCOUNT MANAGER FOR MAYBE CRAZY.

>> OOH, MARCUS, WOW!

>>ANDY CHOI: GIVE IT UP FOR MARCUS.

OKAY.

SO WHAT'S GOING ON WITH THESE PANTS HERE, BECAUSE I'M TOLD THESE PANTS ARE KIND OF SPECIAL TECHNOLOGY.

>> RIGHT.

FOR THIS PANTS, WE OWN THIS TECHNOLOGY.

IF YOU WEAR THAT UNDER THE SUNLIGHT, IT WILL CHANGE COLORS.

AND IT WILL CHANGE TO FIVE, FOUR, SIX COLORS.

AND FOR THIS T-SHIRT, I MADE IT FOR BOSTON.

>>ANDY CHOI: LOBSTA.

>> YEAH, LOBSTA!

>>ANDY CHOI: MARCUS, THANK YOU.

ALL RIGHT.

LET'S GET CAROLINE OUT HERE.

KAREN, GIVE IT UP FOR KAREN!

[CHEERS AND APPLAUSE].

>>ANDY CHOI: OKAY.

NOW, WHAT DO WE HAVE HERE?

WE'VE GOT THE RIPPED JEANS AND THE SWEATER HERE.

TALK TO US ABOUT THIS.

>> FOR THIS JEAN SEASON, AS YOU CAN SEE, IT'S TWO COLORS.

AND FOR THE TOP, WE HAVE FIVE COLORS FOR IT, AND I WANT THE -- WHAT'S THAT CALLED, SHOULDER.

>>ANDY CHOI: SLEEVE?

KAREN, DOES IT FEEL NICE?

YOU'RE LOOKING GREAT.

YES.

KAREN, THANK YOU.

FRANK'S PART OF OUR MAYBE CRAZY TEAM.

FRANK'S ROCKING SOME REALLY COOL -- LET'S GIVE IT UP FOR FRANK, EVERYBODY.

AWESOME.

[CHEERS AND APPLAUSE].

>>ANDY CHOI: OH, OKAY.

THERE WE GO.

THANK YOU.

FRANK, AND LET'S BRING UP KATIE.

KATIE FROM THE REAL ESTATE AND HOSPITALITY SCENE.

YES.

VERY NICE.

WHAT'S GOING ON HERE?

>> FOR THIS ONE, I JUST MADE IT, LIKE FOR EVERY SINGLE, THESE HOODIES, ALL
HAND PRINTED.

>>ANDY CHOI: VERY NICE.

VERY NICE.

KATIE, THANK YOU VERY MUCH!

[CHEERS AND APPLAUSE].

>>ANDY CHOI: ALL RIGHT.

NATHAN IS CHANGING UP THE FINANCE GAME.

NATHAN IS -- OH, WOW.

>> YEAH!

>>ANDY CHOI: THIS IS NATHAN FROM CORPORATE FINANCE, AND THIS IS A REALLY COOL OUTFIT.

HERE'S A BEST-SELLER, YOU SAID, RIGHT?

>> YEAH.

AND THIS IS THE MOST CLASSIC ONE.

>>ANDY CHOI: OH, OKAY.

WOW.

NATHAN.

NATHAN WAS THE FIRST ONE HERE TO WATCH UP TO SPEED.

HE SAID HE WANTED TO BE A MODEL, AND BOY, I THINK HE MISSED HIS CALLING HERE.

AND FINALLY FROM THE CONSUMER SIDE HERE, OUR DISTRICT MANAGER, PAUL HITCHCOCK ROCKING A GREAT GRAPHIC.

LET'S GIVE IT UP FOR PAUL.

VERY NICE.

AND MONICA, KIND PEOPLE.

>> LIKE ME MAY BE CRAZY.

>>ANDY CHOI: AND I CAN TELL YOU THIS IS PAUL'S FIRST TIME IN A PAIR OF RIPPED JEANS, RIPPED PANTS.

IS THIS THE KIND OF BOSTON ENERGY THAT WE WERE TALKING ABOUT?

>> YEAH.

YEAH.

YEAH.

>>ANDY CHOI: YOU GOTTA HAVE THAT SWAGGER, RIGHT?

>> THE SWAGGER HAS TO BE THERE.

ABSOLUTELY.

>>ANDY CHOI: THIS IS AWESOME.

PAUL, THANK YOU VERY MUCH.

MODELS, THANK YOU VERY MUCH.

AND MONICA, THANK YOU.

AND FOLKS CAN FIND THIS STUFF, AT MAYBECRAZY.COM,CORRECT?

>> YEP.

>>ANDY CHOI: ONE MORE TIME FOR MONICA, FOR DOM, FOR OUR MODELS, AS WE WRAP UP BOSTON, A LITTLE FASHION SHOW HERE, AND BEFORE WE GO, THOUGH, I DID WANT TO MENTION A FEW COUPLE THINGS HERE.

SO DOM AND HER FIANCEE CARL ARE ACTUALLY -- DOM IS ACTUALLY GETTING MARRIED IN A FEW DAYS.

SO GIVE IT UP FOR DOM.

[CHEERS AND APPLAUSE].

>>ANDY CHOI: LET'S ROCK THAT PICTURE UP.

AND I KNOW CARL'S WATCHING ON TWITTER.

AND CARL HAD -- SHARE THE STORY AGAIN, BECAUSE THE PICTURES YOU'RE SEEING HERE ON THIS SLIDE, CARL ACTUALLY HAD THE PHOTOGRAPHER READY TO GO AFTER -- LOOK AT THOSE BEAUTIFUL PHOTOS!

THIS IS RIGHT AFTER THE ENGAGEMENT!

>> YES.

YES.

>>ANDY CHOI: YEAH.

>> HE PROPOSED AT MY FAVORITE RESTAURANT AND SURPRISED ME WITH A PHOTOGRAPHER.

I ACTUALLY GOT SCARED AND JUMPED BACK BECAUSE THE GUY JUMPED OUT WITH THE CAMERAS, AND WE DID OUR WHOLE ENGAGEMENT PHOTO SHOOT THAT DAY.

>>ANDY CHOI: WELL, DOM, THANK YOU VERY MUCH.

CONGRATULATIONS TO YOU AND CARL.

ONE OF THE REASONS WHY I WANT TO BRING THIS UP IS THAT, YOU KNOW, WE HAVE SPENT TWO YEARS CELEBRATING MILESTONES LIKE THESE OVER BLUEJEANS VIRTUALLY, THROUGH E-MAIL, AND WHILE THAT IS SPECIAL, AND WE'VE MADE THEM SPECIAL MOMENTS, ONE OF THE GREAT WAYS THAT WE CAN CONTINUE CELEBRATING HERE FACE TO FACE IS THROUGH SHARING NEWS LIKE THIS.

SO DOM, THANK YOU.

CONGRATULATIONS TO YOU AND CARL.

>> THANK YOU.

>>ANDY CHOI: AND YOU CAN SEE, I MEAN, YOU CAN FEEL THE ENERGY IN THIS ROOM.

WE SHARE ALL THAT LOVE TO YOU AND CARL AS YOU START YOUR NEW CHAPTER FOR ONE MORE TIME FOR DOM.

[CHEERS AND APPLAUSE].

>>ANDY CHOI: BEFORE WE GO, WE DO WANT TO TALK ABOUT THE IMPORTANCE OF V-TEAMERS' FEEDBACK.

YOU KNOW, HOPEFULLY YOU'VE ENJOYED THE SHOW, HOPEFULLY WE HEAR FROM YOU, BUT, YOU KNOW, WHAT WE CAN DO WITH SHOWS LIKE THIS WHEN WE'RE ON THE ROAD, BUT MORE IMPORTANTLY, WE WANT TO TALK ABOUT, YOU KNOW, PULSE PLUS.

THIS IS COMING UP HERE.

THIS IS OUR ANNUAL DEEP DIVE, AND THE SURVEY LAUNCHES NEXT MONDAY, MAY 2ND. IT'S ANOTHER OPPORTUNITY FOR ALL OF US TO PLAY A ROLE IN HOW WE SHAPE THE TRAJECTORY OF OUR COMPANY HERE, AND DRIVE SOME MEANINGFUL CHANGES HERE. SO HOPEFULLY YOU'LL BE WATCHING FOR THAT.

ONCE AGAIN, MONDAY, MAY 2ND.

MAKE SURE YOU TAKE VZPULSE + AS SOON AS YOU SEE IT.

ANYONE WHO COMPLETES THE SURVEY ON THE VERY FIRST DAY WILL BE ENTERED INTO A DRAWING FOR A CHANCE TO GET OUR MOST POPULAR VERIZON BRANDED ULTRA CAMPAIGN T-SHIRT.

GO GREAT WITH THOSE RIPPED JEANS THERE, I THINK.

SO THERE YOU GO.

AGAIN, A BIG THANKS TO DOM AND MONICA FOR JOINING US LIVE HERE, AND ONCE AGAIN, WE'RE HERE ALL WEEK IN BOSTON.

WE'RE LOOKING FORWARD TO SHARING ALL OF YOUR STORIES.

THANK YOU TO OUR LIVE STUDIO AUDIENCE, LIKE CHEERS, UP TO SPEED WAS FILMED, AND WE'RE JUST SO GLAD TO BE HERE.

SO THANK YOU VERY MUCH.

NOW, THIS ISN'T SWEET CAROLINE.

WE DID A GREAT JOB WITH SO GOOD, SO GOOD, SO GOOD, BUT I KNOW YOU ALL KNOW THE SIGN-OFF, SO AS WE SAY GOOD-BYE ON THIS MONDAY, I'M GOING TO GIVE THE FIRST PASS, AND OUR CROWD HERE IN BOSTON IS GOING TO GIVE US THE SECOND HALF OF THAT SIGN-OFF.

SO ONCE AGAIN, FOLKS, HAVE A FANTASTIC WEEK.

YOU'LL SEE US ALL OVER BOSTON THIS WEEK, BUT FOLKS, LIVE FROM THE 30TH FLOOR
OF OUR BOSTON HUB, UNTIL NEXT TIME...

>> YOU'RE UP TO SPEED!

>>ANDY CHOI: WHEW!

GIVE IT UP FOR BOSTON!

YES!

EXCELLENT!