A clear purpose.

**We’ll win by being better.**
We deliver the promise of the digital world to our customers. We make their innovative lifestyles possible. We do it all through the most reliable network and the latest technology.

**We’re working on new business.**
Our incubator of new products and services will help bring the future to our customers. We’re using our network to make breakthroughs in interactive entertainment, digital media, the Internet of Things and broadband services. And with the addition of Yahoo in June 2017, our content, advertising and cross-platform media capabilities are stronger than ever.

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**Nine months ended 9/30/17**
- Reported diluted earnings per share: **$2.80**
- Net cash provided by operating activities: **$17.302 billion**
- Capital expenditures: **$11.282 billion**
- Quarterly dividends per share: **$0.59**
- Shares outstanding: **4.079 billion**

**Corporate responsibility (2016)**
- Nearly **$9.4 million** donated by employees to schools and nonprofits
- **$9.6 million** given through Verizon’s matching gifts program
- **12 million+** phones collected through HopeLine since 2001

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**Fast facts**
- Chairman & CEO: Lowell C. McAdam
- 2016 revenue: **$126.0 billion**
- 2016 dividends paid: **$9.3 billion**
- Fortune rank: **14**
- Employees: **160,100**
- Stock symbol: VZ (NYSE & NASDAQ)

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**Employees and diversity**
- **$237 million** spent on learning and development in 2016
- **Scored 100%** on Disability Equality Index
- **Top 5** military-friendly company on the 2017 Military Friendly Company List

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Corporate Headquarters
1095 Avenue of the Americas, New York, NY 10013

Operations Headquarters
1 Verizon Way, Basking Ridge, NJ 07920
## Better makes us different.

### The wireless standard
We power the nation’s largest and most reliable 4G LTE network.

<table>
<thead>
<tr>
<th>115.3m</th>
<th>109.7m</th>
<th>1,600+</th>
<th>98%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retail connections</td>
<td>Postpaid connections</td>
<td>Retail locations in the U.S.</td>
<td>U.S. wireless network coverage</td>
</tr>
</tbody>
</table>

### Security, cloud and Internet of Things
We enable industry-specific solutions for new global opportunities.

<table>
<thead>
<tr>
<th>99%</th>
<th>80+</th>
<th>$1b</th>
<th>800K+</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fortune 500 customers served</td>
<td>Submarine cable system investments worldwide</td>
<td>Close to $1b in 2016 revenue from IoT growth</td>
<td>Route miles of network coverage</td>
</tr>
</tbody>
</table>

### Fios by Verizon TV and Internet services
We offer the largest all-fiber network for residences and small business.

<table>
<thead>
<tr>
<th>940/880 Mbps*</th>
<th>99.9%</th>
<th>5.8m</th>
<th>4.6m</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upload and download speeds</td>
<td>Network capability</td>
<td>Fios Internet subscribers</td>
<td>Fios TV subscribers</td>
</tr>
</tbody>
</table>

* 940/880 Mbps based on symmetrical Fios network connection to your business. Actual speeds may vary and are not guaranteed. Certain equip. may be req’d for max. speeds. Avail. in select areas. Fios Quantum Gateway router required.