Financial and Operating Information

On April 1, 2019, Verizon Communications Inc. (Verizon or the Company) reorganized its operating structure into two new reportable segments, which we refer to as Verizon 2.0. Previously, the reportable segments consisted of Wireless and Wireline. Pursuant to the reorganization, the new reportable segments are the Verizon Consumer Group and the Verizon Business Group, which we operate and manage as strategic business units that provide communications, information and entertainment products and services to our customers.

As a convenience to investors, we are providing unaudited historical information that recasts the financial and operating results for these reorganized reportable segments for each of the nine consecutive quarters ended March 31, 2019, and financial information for each of the three consecutive fiscal years ended December 31, 2018. In addition, we are providing a reconciliation of results from Verizon 2.0 to our historical results. Consolidated Verizon results remain unchanged from previously reported historical results.



Verizon Communications Inc.

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Consumer- Selected Financial Results

(dollars in millions)

		2016				20	2017							2018						2019
Unaudited	F	ull Year		1Q	2Q		3Q	4Q	F	Full Year	1Q	2Q		3Q	4Q	Į .	Fu	ull Year		1Q
Operating Revenues																				ŗ
Service	\$	67,485	\$	15,980 \$	15,844	\$	16,012 \$	15,997	\$	63,833	\$ 15,824 \$	16,049	\$	16,193	\$ 16	6,157	\$	64,223	\$	16,259
Wireless equipment		16,372		3,472	3,950		3,990	5,880		17,292	4,270	4,251		4,508	į.	5,846		18,875		4,166
Other		5,644		1,451	1,479		1,482	1,517		5,929	1,533	1,703		1,698		1,730		6,664		1,723
Total Operating Revenues		89,501	_	20,903	21,273		21,484	23,394		87,054	21,627	22,003		22,399	2	3,733		89,762	_	22,148
Operating Expenses																				
Cost of services		15,101		3,717	3,764		3,814	3,686		14,981	3,773	3,842		3,850		3,870		15,335		3,879
Cost of wireless equipment		18,247		3,831	3,942		3,905	6,035		17,713	4,273	4,296		4,379	1	5,815		18,763		4,142
Selling, general and administrative expense		18,832		4,315	4,136		4,191	4,650		17,292	3,671	3,808		3,947		4,275		15,701		3,983
Depreciation and amortization expense		10,792		2,781	2,842		2,857	2,828		11,308	2,975	2,997		3,010		2,970		11,952		2,894
Total Operating Expenses		62,972	\equiv	14,644	14,684		14,767	17,199		61,294	14,692	14,943		15,186	1/	6,930		61,751		14,898
Operating Income	\$	26,529	\$	6,259 \$	6,589	\$	6,717 \$	6,195	\$	25,760	\$ 6,935 \$	7,060	\$	7,213	\$	6,803	\$	28,011	\$	7,250
Operating Income Margin		29.6 %		29.9 %	31.0 %		31.3 %	26.5 %		29.6 %	32.1 %	32.1 %	ı	32.2 %	2	28.7 %		31.2 %		32.7 %
Segment EBITDA	\$	37,321	\$	9,040 \$	9,431	\$	9,574 \$	9,023	\$	37,068	\$ 9,910 \$	10,057	\$	10,223	\$	9,773	\$	39,963	\$	10,144
Segment EBITDA Margin		41.7 %		43.2 %	44.3 %		44.6 %	38.6 %		42.6 %	45.8 %	45.7 %	ð	45.6 %	4	1.2 %		44.5 %		45.8 %

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.

Consumer - Selected Operating Statistics

				2017						201	18			2	019
Unaudited		1Q	2Q		3Q		4Q		1Q	2Q	3Q		4Q		1Q
0															
Connections ('000):		07.000			00.000		00.000		00.004	00.004			00.004		
Wireless retail postpaid connections		87,988	88,2		88,380		89,068		88,924	88,984	89,06		89,861		89,580
Wireless retail prepaid connections		5,430	5,44		5,588		5,403		5,068	4,832	4,73	_	4,646		4,479
Total wireless retail connections		93,418	93,6	58	93,968		94,471		93,992	93,816	93,79	В	94,507		94,059
Fios video connections		4,612	4,59	96	4,577		4,548		4,525	4,487	4,42	3	4,377		4,322
Fios Internet connections		5,417	5,46	30	5,521		5,565		5,627	5,663	5,71	1	5,760		5,808
Fios digital voice residence connections		3,887	3,90	09	3,920		3,905		3,891	3,863	3,83	3	3,803		3,758
Fios digital connections		13,916	13,96	35	14,018		14,018		14,043	14,013	13,96	7	13,940		13,888
Broadband connections		6,475	6,4	57	6,453		6,441		6,454	6,447	6,45	2	6,460		6,476
Voice connections		7,340	7,2	13	7,078		6,928		6,786	6,631	6,48	0	6,332		6,184
Gross Additions ('000):															
Wireless retail postpaid		2,467	2,6	50	2,733		3,356		2,634	2,617	2,85	0	3,643		2,714
N . A . W															
Net Additions Detail ('000) (1):		(===)	_						/ \						
Wireless retail postpaid		(523)		30	237		768		(55)	147	15		886		(201)
Wireless retail prepaid		(17)		19	139		(184)		(335)	(236)	(9		(90)		(176)
Total wireless retail		(540)	29	99	376		584		(390)	(89)	5	5	796		(377)
Wireless retail postpaid phones		(379)	19	90	108		279		(153)	17	11	2	522		(163)
Fios video		(14)	(16)	(19)		(29)		(23)	(38)	(6	4)	(46)		(55)
Fios Internet		31	4	13	61		44		62	36	4	В	49		48
Fios digital voice residence		(8)	- 2	22	11		(15)		(14)	(28)	(3	0)	(30)		(45)
Fios digital		9	4	19	53		-		25	(30)	(4	6)	(27)		(52)
Broadband		(23)	(18)	(4)		(12)		13	(7)		5	8		16
Voice		(160)	(12	27)	(135)		(150)		(142)	(155)	(15	1)	(148)		(148)
Churn Rate:															
Wireless retail postpaid		1.13%	0.90	0%	0.94%		0.97%		1.01%	0.93%	1.01	%	1.03%		1.08%
Wireless retail postpaid phones		0.86%	0.6	7%	0.73%		0.75%		0.77%	0.71%	0.77	%	0.77%		0.81%
Wireless retail		1.42%	1.19	9%	1.22%		1.27%		1.31%	1.19%	1.24	%	1.24%		1.32%
Revenue Statistics (in millions):															
Wireless service revenue	\$	13,009	\$ 12,88	31 \$	13,034	\$	13,030	\$	12,881 \$	13,122	\$ 13,25	7 \$	13,199	\$	13,357
Fios revenues	\$	2,700		06 \$		\$	2,751		2,734 \$	2,738					2,764
Other Wireless Statistics:															
Wireless retail postpaid ARPA (2)(3)	\$	115.72	¢ 11/1	05 \$	115.07	\$	114.33	\$	113.44 \$	115.53	\$ 117.0	6 \$	115.87	\$	117.45
Wireless retail postpaid accounts ('000) (4)	φ					φ		Ψ						Ψ	
		34,201	34,22		34,215		34,220		34,109	34,045	34,00		34,086		33,958
Wireless retail postpaid connections per account (4)		2.57	2.		2.58		2.60		2.61	2.61	2.6		2.64		2.64
Wireless retail postpaid upgrade rate ⁽⁴⁾		5.1%	5.6	6%	5.5%		7.5%		5.0%	5.1%	5.1	%	6.6%		4.4%

Footnotes:

- (1) Connection net additions exclude acquisitions and adjustments.
- (2) Wireless retail postpaid ARPA average service revenue per account from retail postpaid accounts.
- (3) ARPA for periods beginning after January 1, 2018 reflect the adoption of Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)". ARPA for periods ending prior to January 1, 2018 were calculated based on the guidance per ASC Topic 605, "Revenue Recognition". Accordingly, amounts are not calculated on a comparative basis.

15.2%

15.3%

15.7%

15.8%

15.9%

16.1%

16.1%

15.1%

(4) Statistics presented as of end of period.

Total wireless Internet postpaid base $^{\left(4\right)}$

The segment financial results and metrics above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.

Business - Selected Financial Results

(dollars in millions) 2016 2017 2018 2019 Full Year 1Q 4Q Full Year 1Q 4Q Full Year Unaudited 2Q 3Q 2Q 3Q 1Q Operating Revenues 11.449 \$ 2.782 \$ Global Enterprise 11.364 \$ 2.865 \$ 2.859 \$ 2.827 \$ 2.898 \$ 2.826 \$ 2.808 \$ 2.785 \$ 11,201 \$ 2.691 Small and Medium Business 2,639 9,034 2,322 2,400 2,450 9,811 2,534 2,642 2,729 2,847 10,752 2,708 Public Sector and Other 1,471 5,655 5,118 1,391 1,397 1,421 1,446 1,430 1,437 1,455 1,511 5,833 Wholesale 4,021 1,002 1,021 1,001 974 3,998 993 964 927 864 3,748 849 **Total Operating Revenues** 29,537 7,580 7,677 7,699 7,957 30,913 7,783 7,851 7,893 8,007 31,534 7,719 **Operating Expenses** Cost of services 11,436 2,701 2,815 2,782 2,796 11,094 2,710 2,660 2,657 2,832 10,859 2,591 Cost of wireless equipment 3.991 977 1.093 1.060 1.304 4.434 1.036 1.101 1.110 1.313 4.560 1.057 Selling, general and administrative expense 6,827 1,894 1,838 7,448 1,930 1,995 7,689 1,981 1,848 1,868 1,864 1,900 Depreciation and amortization expense 4,472 1,102 1,126 1,131 1,124 4,483 1,059 1,059 1,072 1,068 4,258 1,042 Total Operating Expenses 26,726 6,674 6,882 7,062 27,459 6,750 6,739 7,208 27,366 6,671 Operating Income 2,811 \$ 906 \$ 795 \$ 858 895 \$ 3,454 \$ 1,114 \$ 1,101 \$ 1,154 \$ 799 \$ 4,168 1,048 **Operating Income Margin** 9.5 % 12.0 % 10.4 % 11.1 % 11.2 % 11.2 % 14.3 % 14.0 % 14.6 % 10.0 % 13.2 % 13.6 % Segment EBITDA 7,283 \$ 2,008 \$ 1,921 \$ 1,989 \$ 2,019 \$ 7,937 \$ 2,173 \$ 2,160 \$ 2,226 \$ 1,867 \$ 8,426 \$ 2,090

25.8 %

25.4 %

25.7 %

27.9 %

27.5 %

28.2 %

23.3 %

26.7 %

27.1 %

Footnotes:

Segment EBITDA Margin

The segment financial results and metrics above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.

25.0 %

26.5 %

24.7 %

Business - Selected Operating Statistics

		20	17			201	8		2019
Unaudited	 1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
Connections ('000):									
Wireless retail postpaid connections	20,495	20,878	21,306	21,786	22,190	22,638	23,073	23,492	23,827
William postpara dominodiono	20,433	20,070	21,000	21,700	22,100	22,000	20,070	20,432	20,027
Fios video connections	69	70	71	71	72	73	74	74	76
Fios Internet connections	271	277	282	285	289	296	302	307	311
Fios digital connections	 340	347	353	356	361	369	376	381	387
Broadband connections	536	531	525	518	512	509	506	501	497
Voice connections	6,294	6,139	6,022	5,893	5,769	5,639	5,529	5,400	5,269
Gross Additions ('000):									
Wireless retail postpaid	958	1,028	1,038	1,111	1,080	1,162	1,163	1,211	1,143
Net Additions Detail ('000) ⁽¹⁾ :									
Wireless retail postpaid	216	334	366	406	315	384	364	334	262
Wireless retail postpaid phones	90	168	166	152	129	182	183	131	119
Fios video	1	1	1	_	1	1	1	_	2
Fios Internet	4	6	5	3	4	7	6	5	4
Fios digital	 5	7	6	3	5	8	7	5	6
Broadband	(4)	(5)	(6)	(7)	(6)	(3)	(3)	(5)	(4)
Voice	(145)	(155)	(117)	(129)	(124)	(130)	(110)	(129)	(131)
Churn Rate:									
Wireless retail postpaid	1.22%	1.12%	1.06%	1.09%	1.16%	1.16%	1.17%	1.26%	1.24%
Wireless retail postpaid phones	1.01%	0.90%	0.87%	0.89%	0.95%	0.96%	0.95%	1.07%	1.02%
Revenue Statistics (in millions):									
Wireless service revenue	\$ 2,753	\$ 2,717	\$ 2,790	\$ 2,833	\$ 2,501	\$ 2,615	\$ 2,687	\$ 2,681	\$ 2,694
Fios revenues	\$ 191	\$ 193	\$ 196	\$ 208	\$ 217 3	\$ 218	\$ 222	\$ 226	\$ 243
Other Wireless Statistics:									
Wireless retail postpaid upgrade rate (2)	5.5%	5.8%	5.4%	6.0%	4.9%	4.6%	4.8%	5.3%	4.4%
Total wireless Internet postpaid base (2)	32.0%	32.1%	32.4%	32.8%	32.9%	33.1%	33.1%	33.4%	33.4%

Footnotes:

- (1) Connection net additions exclude acquisitions and adjustments.
- (2) Statistics presented as of end of period.

The segment financial results and metrics above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.

Supplemental Information - Wireless Historical Financial Results

To assist investors and users in understanding trends in our new segment results, we provide the following supplemental schedule which contains historical Wireless segment results.

(dollars in millions)

	2016			2	2017							2	018				2019
Unaudited	Full Year	1Q	2Q		3Q	4Q	F	ull Year	1Q	2Q			3Q	4Q	F	ull Year	1Q
																	,
Operating Revenues																	
Service	\$ 66,580	\$ 15,778 \$	\$ 15,622	\$	15,841	\$ 15,880	\$	63,121	\$ 15,402 \$	15	754	\$	15,966	\$ 15,898	\$	63,020	\$ 16,072
Equipment	17,515	3,764	4,298		4,352	6,475		18,889	5,040	5	044		5,353	6,821		22,258	4,931
Other	5,091	1,336	1,362		1,387	1,416		5,501	1,458	1	651		1,654	1,693		6,456	1,697
Total Operating Revenues	89,186	20,878	21,282		21,580	23,771		87,511	21,900	22	449		22,973	24,412		91,734	22,700
Operating Expenses																	
Cost of services	9,031	2,187	2,219		2,270	2,210		8,886	2,215	2	335		2,350	2,351		9,251	2,456
Cost of equipment	22,238	4,808	5,035		4,965	7,339		22,147	5,309	5	397		5,489	7,128		23,323	5,198
Selling, general and administrative expense	18,881	4,469	4,271		4,376	4,760		17,876	3,899	3	984		4,169	4,552		16,604	4,281
Depreciation and amortization expense	9,183	2,338	2,347		2,366	2,344		9,395	2,428	2	459		2,454	2,395		9,736	2,299
Total Operating Expenses	59,333	13,802	13,872		13,977	16,653		58,304	13,851	14	175		14,462	16,426		58,914	14,234
Operating Income	\$ 29,853	\$ 7,076 \$	\$ 7,410	\$	7,603	\$ 7,118	\$	29,207	\$ 8,049 \$	8	274	\$	8,511	\$ 7,986	\$	32,820	\$ 8,466
Operating Income Margin	33.5 %	33.9 %	34.8 %		35.2 %	29.9 %		33.4 %	36.8 %	36	.9 %		37.0 %	32.7 %		35.8 %	37.3 %
Segment EBITDA	\$ 39,036	\$ 9,414 \$	\$ 9,757	\$	9,969	\$ 9,462	\$	38,602	\$ 10,477 \$	10	733	\$	10,965	\$ 10,381	\$	42,556	\$ 10,765
Segment EBITDA Margin	43.8 %	45.1 %	45.8 %		46.2 %	39.8 %		44.1 %	47.8 %	47	.8 %		47.7 %	42.5 %		46.4 %	47.4 %

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of special items.

Supplemental Information - Wireless Historical Operating Statistics

To assist investors and users in understanding trends in our new segment results, we provide the following supplemental schedule which contains historical Wireless segment results.

			20	17				201	18			2	019
Unaudited		1Q	2Q	30	Q	4Q	1Q	2Q	30	Q	4Q		1Q
Connections ('000)													
Retail postpaid		108,483	109,088	10	9,686	110,854	111,114	111,622	11	2,135	113,353	1	13,407
Retail prepaid	<u></u>	5,430	5,448		5,588	5,403	5,068	4,832		4,736	4,646		4,479
Total retail	·	113,913	114,536	11	5,274	116,257	116,182	116,454	11	6,871	117,999	1	17,886
Net Add Detail ('000) ⁽¹⁾													
Retail postpaid		(307)	614		603	1,174	260	531		515	1,220		61
Retail prepaid	<u></u>	(17)	19		139	(184)	(335)	(236)		(96)	(90)		(176)
Total retail		(324)	633		742	990	(75)	295		419	1,130		(115)
Account Statistics													
Retail postpaid accounts ('000) ⁽²⁾		35,270	35,334	3	35,364	35,404	35,333	35,309	3	5,309	35,427		35,338
Retail postpaid connections per account (2)		3.08	3.09		3.10	3.13	3.14	3.16		3.18	3.20		3.21
Retail postpaid ARPA (3) (4)	\$	136.98	\$ 134.89	\$ 1	36.31	\$ 135.78	\$ 131.71 \$	134.56	\$ 1	36.58	\$ 135.11	\$	136.68
Churn Detail													
Retail postpaid		1.15 %	0.94 %	. (0.97 %	1.00 %	1.04 %	0.97 %	1	1.04 %	1.08 %		1.12 %
Retail		1.39 %	1.18 %) 1	1.19 %	1.24 %	1.28 %	1.18 %	1	1.22 %	1.24 %		1.31 %
Retail Postpaid Connection Statistics (2)													
Total smartphone postpaid phone base		88.1 %	88.8 %	. 8	89.4 %	90.1 %	90.7 %	91.2 %	9	91.7 %	92.2 %		92.7 %
Total Internet postpaid base		18.3 %	18.4 %	, 1	18.6 %	19.0 %	19.2 %	19.4 %	1	19.4 %	19.7 %		19.7 %

Footnotes:

- (1) Connection net additions exclude acquisitions and adjustments.
- (2) Statistics presented as of end of period.
- (3) Retail postpaid ARPA average service revenue per account from retail postpaid accounts.
- (4) ARPA for periods beginning after January 1, 2018 reflect the adoption of Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)". ARPA for periods ending prior to January 1, 2018 were calculated based on the guidance per ASC Topic 605, "Revenue Recognition". Accordingly, amounts are not calculated on a comparative basis

The segment financial results and metrics above are adjusted to exclude the effects of special items.

Supplemental Information - Wireline Historical Financial Results

To assist investors and users in understanding trends in our new segment results, we provide the following supplemental schedule which contains historical Wireline segment results.

(dollars in millions)

																(uc	mai 5 ii	111111110113)
	 2016				2017							20	18				:	2019
Unaudited	 ull Year	1Q	2Q		3Q	4Q		Full Year	1Q	2	Q.	3	3Q	4Q	F	ull Year		1Q
Operating Revenues																		
Consumer Markets	\$ 12,751	\$ 3,201 \$	3,	84 \$	3,204 \$	3,188	\$	12,777	\$ 3,150	\$	3,132	\$	3,138 \$	3,169	\$	12,589	\$	3,153
Enterprise Solutions	9,164	2,311	2,3	809	2,262	2,285		9,167	2,240		2,211		2,172	2,217		8,840		2,140
Partner Solutions	4,927	1,229	1,2	235	1,244	1,209		4,917	1,228		1,200		1,166	1,098		4,692		1,075
Business Markets	3,356	879	9	18	903	885		3,585	871		850		840	836		3,397		828
Other	312	62		73	49	50		234	68		66		55	53		242		68
Total Operating Revenues	30,510	7,682	7,7	'19	7,662	7,617		30,680	7,557		7,459		7,371	7,373		29,760		7,264
Operating Expenses																		
Cost of services	18,353	4,419	4,5	42	4,496	4,465		17,922	4,475		4,377		4,371	4,478		17,701		4,186
Selling, general and administrative expense	6,476	1,582	1,5	82	1,552	1,558		6,274	1,479		1,577		1,498	1,597		6,151		1,606
Depreciation and amortization expense	5,975	1,475	1,5	48	1,549	1,532		6,104	1,534		1,524		1,552	1,571		6,181		1,560
Total Operating Expenses	30,804	7,476	7,6	72	7,597	7,555		30,300	7,488		7,478		7,421	7,646		30,033		7,352
Operating Income (Loss)	\$ (294)	\$ 206 \$		47 \$	65 \$	62	\$	380	\$ 69	\$	(19)	\$	(50) \$	(273	\$	(273)	\$	(88)
Operating Income (Loss) Margin	(1.0)%	2.7 %	0.	6 %	0.8 %	0.8 %	5	1.2 %	0.9 %		(0.3)%		(0.7)%	(3.7)%		(0.9)%		(1.2)%
Segment EBITDA	\$ 5,681	\$ 1,681 \$	1,5	95 \$	1,614 \$	1,594	\$	6,484	\$ 1,603	\$	1,505	\$	1,502 \$	1,298	\$	5,908	\$	1,472
Segment EBITDA Margin	18.6 %	21.9 %	20.	7 %	21.1 %	20.9 %	5	21.1 %	21.2 %		20.2 %		20.4 %	17.6 %	,	19.9 %		20.3 %

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of special items.

Supplemental Information - Wireline Historical Operating Statistics

To assist investors and users in understanding trends in our new segment results, we provide the following supplemental schedule which contains historical Wireline segment results.

				201	17					201	8		2019
Unaudited		1Q	21	!Q	3Q	4Q		1Q	2Q		3Q	4Q	1Q
Connections ('000)													
Fios video connections		4,681		4,666	4,648	4,61	19	4,597	4,5	60	4,497	4,451	4,398
Fios Internet connections		5,688		5,737	5,803	5,85	50	5,916	5,9	959	6,013	6,067	6,119
Fios digital voice residence connections		3,887		3,909	3,920	3,90	05	3,891	3,8	63	3,833	3,803	3,758
Fios digital connections	-	14,256		14,312	14,371	14,37	74	14,404	14,3	882	14,343	14,321	14,275
Broadband connections		7,011		6,988	6,978	6,95	59	6,966	6,9	56	6,958	6,961	6,973
Voice connections		13,634	,	13,352	13,100	12,82	21	12,555	12,2	70	12,009	11,732	11,453
Net Add Detail ('000)													
Fios video connections		(13)		(15)	(18)	(2	29)	(22)	((37)	(63)	(46)	(53
Fios Internet connections		35		49	66	4	47	66		43	54	54	52
Fios digital voice residence connections		(8)		22	11	(*	15)	(14)	((28)	(30)	(30)	(45
Fios digital connections		14		56	59		3	30	((22)	(39)	(22)	(46
Broadband connections		(27)		(23)	(10)	(*	19)	7	((10)	2	3	12
Voice connections		(305)		(282)	(252)	(27	79)	(266)	(2	285)	(261)	(277)	(279
Revenue Statistics													
Fios revenues (in millions)	\$	2,891	\$	2,899	\$ 2,942	\$ 2,95	59	\$ 2,951	\$ 2,9	56	\$ 2,986	\$ 3,046	\$ 3,057

Footnotes:

The segment financial results and metrics above are adjusted to exclude the effects of special items.

Verizon Communications

Supplemental Information - Wireless Service Revenues

We adopted Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)" on January 1, 2018, using the modified retrospective application. This adoption method does not impact periods prior to January 1, 2018, which continue to reflect the accounting treatment prior to the adoption of Topic 606. As a result, financial results for periods prior to January 1, 2018 are not comparable with financial results subsequent to such date. To provide comparability to our results, we provide the following supplemental schedule which contains certain financial information on a pre-adoption of Topic 606 basis under the operating structure that was effective on April 1, 2019.

Consumer - Wireless Service Revenue

												(dollars in millions)
		12 Months	3 Months	3 Months	3 Months	3 Months	12 Months	3 Months	3 Months	3 Months	3 Months	12 Months
		Ended	Ended	I Ended	Ended	Ended	Ended	Ended	Ended	Ended	Ended	Ended
Unaudited		12/31/16	3/31/17	6/30/17	9/30/17	12/31/17	12/31/17	3/31/18	6/30/18	9/30/18	12/31/18	12/31/18
Wireless Service Revenue	\$	55,649	\$ 13,009	\$ 12,881	\$ 13,034	\$ 13,030	\$ 51,954	\$ 12,881	\$ 13,122 \$	13,257 \$	13,199 \$	52,458
Adjustments		-	-	-	-	-	-	67	(17)	(7)	(10)	33
Wireless Service Revenue without adoption of Topic 606	\$	55,649	\$ 13,009	\$ 12,881	\$ 13,034	\$ 13,030	\$ 51,954	\$ 12,948	\$ 13,105 \$	13,250 \$	13,189 \$	52,491
	<u> </u>	,	,	*,	,	*,	* ******	, ,,,,,,,	· · · · · · · · · · · · · · · · · · ·			,
YoY % Growth							(6.6)%	(0.5)%	1.7 %	1.7 %	1.2 %	1.0 %
Business- Wireless Service Rever	nue											(dollars in millions)
		12 Months	3 Months	3 Months	3 Months	3 Months	12 Months	3 Months	3 Months	3 Months	3 Months	12 Months
		Ended	Ended	Ended Ended	Ended	Ended	Ended	Ended	Ended	Ended	Ended	Ended
Unaudited		12/31/16	3/31/17	6/30/17	9/30/17	12/31/17	12/31/17	3/31/18	6/30/18	9/30/18	12/31/18	12/31/18
Wireless Service Revenue	\$	10,808	\$ 2,753	\$ 2,717	\$ 2,790	\$ 2,833	\$ 11,094	\$ 2,501	\$ 2,615 \$	2,687 \$	2,681 \$	10,484
Adjustments		-	-	-	-	-	-	313	275	286	296	1,170
Wireless Service Revenue												
without adoption of Topic 606	\$	10,808	\$ 2,753	\$ 2,717	\$ 2,790	\$ 2,833	\$ 11,094	\$ 2,814	\$ 2,890 \$	2,973 \$	2,977 \$	11,654
YoY % Growth							2.6 %	2.2 %	6.4 %	6.6 %	5.1 %	5.0 %

Verizon Communications Inc.

Definitions – Non-GAAP Measures

Non-GAAP Measures

Verizon's financial information was prepared in conformity with generally accepted accounting principles in the United States (GAAP) as well as on a non-GAAP basis. It is management's intent to provide non-GAAP financial information to enhance the understanding of Verizon's GAAP financial information and it should be considered by the reader in addition to, but not instead of, the financial statements prepared in accordance with GAAP. Each non-GAAP financial measure is presented along with the corresponding GAAP measure so as not to imply that more emphasis should be placed on the non-GAAP measure. We believe that non-GAAP measures provide relevant and useful information, which is used by management, investors and other users of our financial information in assessing both consolidated and segment performance. The non-GAAP financial information presented may be determined or calculated differently by other companies and may not be directly comparable to that of other companies.

EBITDA and EBITDA Margin Related Non-GAAP Measures

Segment EBITDA and Segment EBITDA Margin are non-GAAP financial measures that we believe are useful to management, investors and other users of our financial information in evaluating operating profitability on a more variable cost basis as they exclude depreciation and amortization expense related primarily to capital expenditures and acquisitions that occurred in prior periods, as well as in evaluating operating performance in relation to Verizon's competitors. Further, the exclusion of the impact of Topic 606 enables comparability to prior period performance and trend analysis.

Segment EBITDA is calculated by adding back depreciation and amortization expense to segment operating income. Segment EBITDA Margin is calculated by dividing Segment EBITDA by segment total operating revenues.

Segment EBITDA Excluding Impact of Topic 606 is calculated by adding back depreciation and amortization expense to segment operating income and excluding the impact of Topic 606. Segment EBITDA Margin Excluding Impact of Topic 606 is calculated by dividing Segment EBITDA Excluding Impact of Topic 606 by segment total operating revenues excluding the impact of Topic 606.

Supplemental Information - Wireless and Wireline

The Wireless and Wireline segment results included in the Supplemental Information are non-GAAP financial measures that we believe provide relevant and useful information to investors and other users of our financial information in reconciling our new segment results, effective April 1, 2019, to our previously reported segment results prior to our strategic reorganization. This supplemental operating information is also provided to assist investors and users in understanding trends in our new segment results.

The Wireless and Wireline segment results are calculated by adjusting total reportable segments operating revenues and operating expenses for (1) intersegments revenues that have been eliminated under the new structure, and (2) the impact of VZ Connect and other early-stage development businesses previously included in Corporate. Total reportable segments operating revenues and operating expenses are calculated by aggregating the total operating revenues and operating expenses from our Verizon Consumer Group and Verizon Business Group. This supplemental operating information should be considered in addition to, but not as a substitute for, our segment financial information.

Verizon Communications Inc.

Supplemental Information

VZ 2.0 to Historical Financial Results Reconciliation (1)

. We provide a supplemental discussion of our business under the operating structure that was effective on April 1, 2019. The following table presents a reconciliation of our supplemental writeless and writeline segment resi

2016 Full Year

													i un reai	•											(6	dollars in mill	illione'
					VZ 2.0				1								Historica	al							(0	uiai a III IIIIII	mol18)
								Adjusted Tota				Wireles	s						W	ireline	9					Historic	cal
	c	Consumer	r	Business	Total reportable segments	Adjustme	ents (2)	Reportable Segments		Service	Equ	uipment	Other	To	otal Wireless	sumer	Enterp		Partner Solutions		Business Markets	c	Other	Tota	l Wireline	Total Reportal	able
Jnaudited																										Segmen	nts
External Operating Revenues																											
Total Operating Revenues	\$	89,50)1 \$	29,537	\$ 119,038	\$	658	\$ 119,690	\$	66,580	\$	17,515 \$	5,0	91 \$	89,186	\$ 12,751	\$ 9	,164	\$ 4,92	7 \$	3,356	\$	312	\$	30,510	\$ 119,6	,696
perating Expenses																											
Cost of services		15,10	01	11,436	26,537		847	27,384	1						9,031										18,353	27,	,384
Cost of wireless equipment		18,24	17	3,991	22,238		-	22,23	3						22,238										-	22,	,238
Selling, general and administrative expense		18,83	32	6,827	25,659		(302)	25,35	7						18,881										6,476	25,	,357
Depreciation and amortization expense		10,79	92	4,472	15,264		(106)	15,15	3						9,183										5,975	15,	,158
Total Operating Expenses		62,97	72	26,726	89,698		439	90,13	7						59,333										30,804	90,	,137
Operating Income/(Loss)	\$	26,52	29 \$	2,811	\$ 29,340	\$	219	\$ 29,555	•					\$	29,853									\$	(294)	\$ 29,	,559
Add Depreciation and amortization expense		10,79	92	4,472	15,264		(106)	15,15	3						9,183										5,975	15,	,158
Segment EBITDA	\$	37,32	21 \$	7,283	\$ 44,604	\$	113	\$ 44,717	7					\$	39,036									\$	5,681	\$ 44,	,717
Operating Income/(Loss) Margin		29.6	5%	9.5%	1										33.5%										(1.0)%		
Segment EBITDA Margin		41.7	7%	24.7%											43.8%										18.6%		

1Q '2017

																												(dollars	s in millions)
					VZ 2	2.0													Histor	rical										
								Δdii	usted Total				Wire	less							Wire	line								istorical
	(Consumer	Bus	iness	Total reports		Adjustments (2)	R	eportable Segments	:	Service	Ec	quipment		Other	Tota	al Wireless	nsumer arkets		erprise lutions	artner		usiness larkets		Other	r	Total V	Wireline	Re	Total portable
Jnaudited																													Se	egments
External Operating Revenues																														
Total Operating Revenues	\$	20,903	\$	7,580	\$ 28,	483	\$ 77	\$	28,560	\$	15,778	\$	3,764	\$	1,336	\$	20,878	\$ 3,201	\$	2,311	\$ 1,229	\$	87	79 \$		62	\$	7,682	\$	28,560
Operating Expenses																														
Cost of services		3,717		2,701	6,	418	188		6,606								2,187											4,419		6,606
Cost of wireless equipment		3,831		977	4,	808	-		4,808								4,808											-		4,808
Selling, general and administrative expense		4,315		1,894	6,	209	(158))	6,051								4,469											1,582		6,051
Depreciation and amortization expense		2,781		1,102	3,	883	(70))	3,813								2,338											1,475		3,813
Total Operating Expenses		14,644		6,674	21,	318	(40))	21,278								13,802											7,476		21,278
Operating Income	\$	6,259	\$	906	\$ 7,	165	\$ 117	\$	7,282							\$	7,076										\$	206	\$	7,282
Add Depreciation and amortization expense		2,781		1,102	3,	883	(70))	3,813								2,338											1,475		3,813
Segment EBITDA	\$	9,040	\$	2,008	\$ 11,	048	\$ 47	\$	11,095							\$	9,414										\$	1,681	\$	11,095
Operating Income Margin		29.9%		12.0%			•										33.9%											2.7 %	,	
Segment EBITDA Margin		43.2%		26.5%													45.1%											21.9%	٥	

2Q '2017

																												dollars	s in millions)
				VZ 2.0													H	Historical											
						Adjuste	ed Total				Wire	eless								Wir	eline								istorical
Co	nsumer	Bu	siness	Total reportable segments	Adjustments (2)	Repo	rtable	Ser	vice	Equ	uipment		Other	Tota	al Wireless									Othe	r	Total '	Wireline	Re	Total portable
						oog.										wa	i Keta	Oolutions		Joiutions		iai keta						Se	egments
\$	21,273	\$	7,677	\$ 28,950	\$ 51	\$	29,001	\$	15,622	\$	4,298	\$	1,362	\$	21,282	\$	3,184	\$ 2,30	9 \$	1,235	\$	91	18 \$		73	\$	7,719	\$	29,001
	3,764		2,815	6,579	182		6,761								2,219												4,542		6,761
	3,942		1,093	5,035	-		5,035								5,035												-		5,035
	4,136		1,848	5,984	(131))	5,853								4,271												1,582		5,853
	2,842		1,126	3,968	(73))	3,895								2,347												1,548		3,895
	14,684		6,882	21,566	(22))	21,544								13,872												7,672		21,544
\$	6,589	\$	795	\$ 7,384	\$ 73	\$	7,457							\$	7,410											\$	47	\$	7,457
	2,842		1,126	3,968	(73))	3,895								2,347												1,548		3,895
\$	9,431	\$	1,921	\$ 11,352	\$ -	\$	11,352							\$	9,757											\$	1,595	\$	11,352
	31.0%		10.4%												34.8%												0.6 %	,	
	44.3%		25.0%												45.8%												20.7%	,	
		3,764 3,942 4,136 2,842 14,684 \$ 6,589 2,842 \$ 9,431 31.0%	\$ 21,273 \$ 3,764 3,942 4,136 2,842 14,684 \$ 6,589 \$ 2,842 9,431 \$ 31.0%	\$ 21,273 \$ 7,677 3,764 2,815 3,942 1,093 4,136 1,848 2,842 1,126 14,684 6,882 \$ 6,589 \$ 795 2,842 1,126 \$ 9,431 \$ 1,921 31.0% 10.4%	Consumer Business Total reportable segments \$ 21,273 \$ 7,677 \$ 28,950 3,764 2,815 6,579 3,942 1,093 5,035 4,136 1,848 5,984 2,842 1,126 3,968 14,684 6,882 21,566 \$ 6,589 \$ 795 \$ 7,384 2,842 1,126 3,968 \$ 9,431 1,921 11,352 31,0% 10,4%	Consumer Business Total reportable segments Adjustments (*) \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 3,764 2,815 6,579 182 3,942 1,093 5,035 - 4,136 1,848 5,984 (131 2,842 1,126 3,968 (73 14,684 6,882 21,566 (22 \$ 6,589 \$ 795 \$ 7,384 \$ 73 2,842 1,126 3,968 (73 \$ 9,431 \$ 1,921 \$ 11,352 \$ - 31.0% 10.4%	Consumer Business Total reportable segments Adjustments Adjustments <td>Consumer Business Total reportable segments Adjustments (*) Adjusted Total Reportable Segments \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 \$ 29,001 3,764 2,815 6,579 182 6,761 3,942 1,093 5,035 - 5,035 4,136 1,848 5,984 (131) 5,883 2,842 1,126 3,968 (73) 3,895 14,684 6,862 21,566 (22) 21,544 \$ 6,589 7.95 7,384 5 73 7,457 2,842 1,126 3,968 (73) 3,895 9,431 5,1921 5,1352 - \$ 11,352 31.0% 10.4% - \$ 11,352 - \$ 11,352</td> <td>Consumer Business Total reportable segments Adjustments (2) Adjusted Total Reportable Segments \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 \$ 29,001 \$ \$ 3,764 2,815 6,579 182 6,761 3,942 1,093 5,035 - 5,035 4,136 1,848 5,984 (131) 5,853 2,842 1,126 3,968 (73) 3,895 14,664 6,862 21,566 (22) 21,544 5 6,589 5 7,354 7,357 7,457 2,842 1,126 3,968 (73) 3,895 1,284 1,126 3,968 (73) 3,895 1,335 2,841 1,126 3,968 (73) 3,895 1,335 3,895 1,352 3,895 1,352 3,895 1,352 3,895 1,352 3,895 3,1,352 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895</td> <td>Consumer Business Total reportable segments Adjustments Bustments Adjustments Adjustments</td> <td>Consumer Business Total reportable segments Adjustments Adjusted Total Reportable Segments \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 \$ 29,001 \$ 15,622 \$ equivalents \$ 3,764 2,815 6,579 182 6,761 3,942 1,093 5,035 - 5,035 - 5,035 4,136 1,848 5,994 (131) 5,883 2,242 1,126 3,968 (73) 3,895 14,684 6,862 21,566 (22) 21,544 5 6,589 7,394 \$ 73 \$ 7,457 2,842 1,126 3,968 (73) 3,895 5 2,842 1,126 3,968 (73) 3,895 5 3,943 \$ 1,921 \$ 1,352 \$ - \$ 11,352 3,10% 10,4% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$</td> <td> Consumer Business Total reportable segments Adjustments (**) Adjusted Total Reportable Segments Service Equipment </td> <td> Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Reportable Segments Service Equipment </td> <td> Consumer Business Total reportable segments Adjustments Adjustments Adjustments Reportable Segments Service Equipment Other </td> <td> Consumer Business Total reportable segments Adjustments Consumer Adjustments Consumer Reportable segments Adjustments Consumer Reportable segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Sequents Sequents Service Sequents Sequent</td> <td> Consumer Business Total reportable segments Adjustments (*) Adjustments (*) Reportable Segments Service Equipment Other Total Wireless </td> <td> Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Reportable Segments Service Equipment Other Total Wireless Consumer Service Equipment Other Total Wireless Consumer Service Equipment Other Total Wireless Consumer Service Service Equipment Other Total Wireless Consumer Service Servic</td> <td> Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Reportable Segments Service Equipment Other Total Wireless Consumer Markets </td> <td> Consumer Business Total reportable segments Adjustments (*) Adjustments (*) Adjustments (*) Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Solutions </td> <td> Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Solutions </td> <td> Consumer Business Total reportable segments Adjustments (*) Adjustments (*) Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Partner </td> <td> Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Reportable segments Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Partner Business Solutions Solutions</td> <td> Consumer Business Total reportable segments Adjustments (**) Adjustments (**) Adjustments (**) Adjustments (**) Service Equipment Other Total Wireless Consumer Markets Solutions Partner Business </td> <td> Consumer Business Total reportable segments Adjustments (**) Adjustments (**) Adjustments (**) Adjustments (**) Equipment Other Total Wireless Consumer Markets Consumer Consumer Markets Consumer Consumer </td> <td> Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Adjustments (5) Equipment Other Total Wireless Consumer Enterprise Partner Business Markets Other </td> <td> Consumer Business Total reportable segments Adjustments (9) Adjustments (9) Adjustments (9) Service Equipment Other Total Wireless Consumer Markets Solutions Partner Business Other </td> <td> Consumer Business Total reportable segments Adjustments (1) Adjustments (1</td> <td> VZ 2.0</td> <td> VZ 2.0</td>	Consumer Business Total reportable segments Adjustments (*) Adjusted Total Reportable Segments \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 \$ 29,001 3,764 2,815 6,579 182 6,761 3,942 1,093 5,035 - 5,035 4,136 1,848 5,984 (131) 5,883 2,842 1,126 3,968 (73) 3,895 14,684 6,862 21,566 (22) 21,544 \$ 6,589 7.95 7,384 5 73 7,457 2,842 1,126 3,968 (73) 3,895 9,431 5,1921 5,1352 - \$ 11,352 31.0% 10.4% - \$ 11,352 - \$ 11,352	Consumer Business Total reportable segments Adjustments (2) Adjusted Total Reportable Segments \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 \$ 29,001 \$ \$ 3,764 2,815 6,579 182 6,761 3,942 1,093 5,035 - 5,035 4,136 1,848 5,984 (131) 5,853 2,842 1,126 3,968 (73) 3,895 14,664 6,862 21,566 (22) 21,544 5 6,589 5 7,354 7,357 7,457 2,842 1,126 3,968 (73) 3,895 1,284 1,126 3,968 (73) 3,895 1,335 2,841 1,126 3,968 (73) 3,895 1,335 3,895 1,352 3,895 1,352 3,895 1,352 3,895 1,352 3,895 3,1,352 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895 3,895	Consumer Business Total reportable segments Adjustments Bustments Adjustments Adjustments	Consumer Business Total reportable segments Adjustments Adjusted Total Reportable Segments \$ 21,273 \$ 7,677 \$ 28,950 \$ 51 \$ 29,001 \$ 15,622 \$ equivalents \$ 3,764 2,815 6,579 182 6,761 3,942 1,093 5,035 - 5,035 - 5,035 4,136 1,848 5,994 (131) 5,883 2,242 1,126 3,968 (73) 3,895 14,684 6,862 21,566 (22) 21,544 5 6,589 7,394 \$ 73 \$ 7,457 2,842 1,126 3,968 (73) 3,895 5 2,842 1,126 3,968 (73) 3,895 5 3,943 \$ 1,921 \$ 1,352 \$ - \$ 11,352 3,10% 10,4% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 10,24% \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$ 11,352 \$	Consumer Business Total reportable segments Adjustments (**) Adjusted Total Reportable Segments Service Equipment	Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Reportable Segments Service Equipment	Consumer Business Total reportable segments Adjustments Adjustments Adjustments Reportable Segments Service Equipment Other	Consumer Business Total reportable segments Adjustments Consumer Adjustments Consumer Reportable segments Adjustments Consumer Reportable segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Equipment Other Total reportable Segments Service Sequents Sequents Service Sequents Sequent	Consumer Business Total reportable segments Adjustments (*) Adjustments (*) Reportable Segments Service Equipment Other Total Wireless	Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Reportable Segments Service Equipment Other Total Wireless Consumer Service Equipment Other Total Wireless Consumer Service Equipment Other Total Wireless Consumer Service Service Equipment Other Total Wireless Consumer Service Servic	Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Reportable Segments Service Equipment Other Total Wireless Consumer Markets	Consumer Business Total reportable segments Adjustments (*) Adjustments (*) Adjustments (*) Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Solutions	Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Solutions	Consumer Business Total reportable segments Adjustments (*) Adjustments (*) Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Partner	Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Reportable segments Reportable segments Service Equipment Other Total Wireless Consumer Enterprise Partner Business Solutions Solutions	Consumer Business Total reportable segments Adjustments (**) Adjustments (**) Adjustments (**) Adjustments (**) Service Equipment Other Total Wireless Consumer Markets Solutions Partner Business	Consumer Business Total reportable segments Adjustments (**) Adjustments (**) Adjustments (**) Adjustments (**) Equipment Other Total Wireless Consumer Markets Consumer Consumer Markets Consumer Consumer	Consumer Business Total reportable segments Adjustments (2) Adjustments (3) Adjustments (4) Adjustments (5) Equipment Other Total Wireless Consumer Enterprise Partner Business Markets Other	Consumer Business Total reportable segments Adjustments (9) Adjustments (9) Adjustments (9) Service Equipment Other Total Wireless Consumer Markets Solutions Partner Business Other	Consumer Business Total reportable segments Adjustments (1) Adjustments (1	VZ 2.0	VZ 2.0

ootnotes:

Information presented for VZ 2.0 and historical financial results includes intersegment transactions

⁽²⁾ Adjustment represents intersegments revenues that have been eliminated under the new structure net of the impact of VZ Connect and other early-stage development businesses previously included in Corporate.

3Q '2017

VZ 2.0 Historical Adjusted Total Reportable Segments Total reportable segments Adjustments (2) Consumer Markets Enterprise Solutions Partner Solutions Business Markets Service Other Total Wireless Other Total Wirelin Equipment External Operating Revenues \$ 21,484 \$ 7,699 \$ 59 \$ 15,841 \$ 21,580 \$ 7,662 \$ 29,242 Total Operating Revenues 29,183 \$ 29,242 \$ 4,352 \$ 1,387 \$ 3,204 \$ 2,262 \$ 1,244 \$ 903 \$ 49 \$ Operating Expenses 3,814 2,782 6,766 2,270 6,766 Cost of services 170 4,496 Cost of wireless equipment 3,905 1,060 4,965 4,965 4,965 4,965 5,928 Selling, general and administrative expense 4,191 1,868 6,059 (131) 5,928 4,376 1,552 Depreciation and amortization expense 2,857 1,131 3,988 (73) 3,915 2,366 1,549 3,915 21,574 7,668 Total Operating Expenses 14.767 6.841 21.608 (34) 21,574 13.977 7.597 6,717 93 \$ 7,603 Operating Income 858 \$ 65 7,575 \$ 7,668 3,915 11,583 3,988 11,563 \$ 3,915 2,857 1,131 (73) 2,366 1,549 Segment EBITDA 9,574 1,989 9,969 1,614 11,583 31.3% 11.1% 35.2% 0.8 % Segment EBITDA Margin 44.6% 25.8% 46.2% 21.1%

4Q '2017

	_																											(0	dollars i	in millions
						VZ 2.0														Historical										
								Δdius	sted Total				Wi	reless								Wire	line							torical
	-	Consumer	r	Business		portable nents	Adjustments (2)	Rep	portable	Sen	vice	Equ	ipment		Other	To	otal Wireless		sumer	Enterprise Solutions		Partner		iness rkets	o	Other	Tota	l Wireline	Rep	otal ortable
Jnaudited								008	gillonto									IVIC	ii keta	Oolutions	- 01	oiutions	ma	KOLO					Seg	gments
External Operating Revenues																														
Total Operating Revenues	\$	23,39	94 \$	7,957	\$	31,351	\$ 37	\$	31,388	\$	15,880	\$	6,47	5 \$	1,41	16 \$	23,771	\$	3,188	\$ 2,285	\$	1,209	\$	885	\$	50	\$	7,617	\$	31,388
Operating Expenses																														
Cost of services		3,68	36	2,796		6,482	193		6,675								2,210											4,465		6,675
Cost of wireless equipment		6,03	35	1,304		7,339	-		7,339								7,339											-		7,339
Selling, general and administrative expense		4,65	50	1,838		6,488	(170)		6,318								4,760											1,558		6,318
Depreciation and amortization expense	_	2,82	28	1,124		3,952	(76)		3,876								2,344											1,532		3,876
Total Operating Expenses		17,19	99	7,062		24,261	(53)		24,208								16,653											7,555		24,208
Operating Income	\$	6,19	95 \$	895	\$	7,090	\$ 90	\$	7,180							\$	7,118										\$	62	\$	7,180
Add Depreciation and amortization expense		2,82	28	1,124		3,952	(76)		3,876								2,344											1,532		3,876
Segment EBITDA	\$	9,02	23 \$	2,019	\$	11,042	\$ 14	\$	11,056							\$	9,462										\$	1,594	\$	11,056
Operating Income Margin		26.5	5%	11.2%	,		•										29.9%											0.8 %		
Segment ERITDA Margin		38.6	30%	25.4%													30.8%											20.0%		

2017 Full Year

					VZ 2.0												Historical		—						(dollar	rs in millions
	_				VZ 2.0						Wi	reless	3				iistoricai	Wire	eline						Н	Historical
Jnaudited	С	onsumer	Ви	ısiness	Total reportable segments	Adjustments (2)	Re	usted Total eportable egments	Service		Equipment		Other	Total	l Wireless	sumer rkets	Enterprise Solutions	Partner		usiness larkets	01	ther	Tota	al Wireline		Total eportable segments
External Operating Revenues																										
Total Operating Revenues	\$	87,054	\$	30,913	\$ 117,967	\$ 224	\$	118,191	\$ 63,	121 \$	18,88	9 \$	5,501	\$	87,511	\$ 12,777	\$ 9,167	\$ 4,917	\$	3,585	\$	234	\$	30,680	\$	118,191
Operating Expenses																										
Cost of services		14,981		11,094	26,075	733	3	26,808							8,886									17,922		26,808
Cost of wireless equipment		17,713		4,434	22,147			22,147							22,147									-		22,147
Selling, general and administrative expense		17,292		7,448	24,740	(590)))	24,150							17,876									6,274		24,150
Depreciation and amortization expense		11,308		4,483	15,791	(292)	2)	15,499							9,395									6,104		15,499
Total Operating Expenses		61,294		27,459	88,753	(149)	9)	88,604							58,304									30,300		88,604
Operating Income	\$	25,760	\$	3,454	\$ 29,214	\$ 373	\$	29,587						\$	29,207								\$	380	\$	29,587
Add Depreciation and amortization expense		11,308		4,483	15,791	(292)	2)	15,499							9,395									6,104		15,499
Segment EBITDA	\$	37,068	\$	7,937	\$ 45,005	\$ 81	\$	45,086						\$	38,602								\$	6,484	\$	45,086
Operating Income Margin		29.6%		11.2%											33.4%									1.2 %	,	
Segment EBITDA Margin		42.6%		25.7%											44.1%									21.1%	,	

ootnotes:

- (1) Information presented for VZ 2.0 and historical financial results includes intersegment transactions.
- (2) Adjustment represents intersegments revenues that have been eliminated under the new structure net of the impact of VZ Connect and other early-stage development businesses previously included in Corporate.

1Q '2018

VZ 2.0 Historical Adjusted Total Reportable Segments Total reportable segments Adjustments (2) Consumer Markets Enterprise Solutions Partner Solutions Business Markets Service Other Total Wireless Other Total Wirelin Equipment External Operating Revenues 47 \$ 7,557 \$ \$ 21,627 \$ 7,783 \$ 15,402 \$ 21,900 \$ 2,240 \$ 871 \$ 29,457 Total Operating Revenues 29,410 \$ 29,457 \$ 5,040 \$ 1,458 \$ 3,150 \$ 1,228 \$ 68 \$ Operating Expenses Cost of services 3,773 2,710 6,483 2,215 207 4,475 Cost of wireless equipment 4,273 1,036 5,309 5,309 5,309 5,309 Selling, general and administrative expense 3,671 1,864 5,535 (157) 5,378 3,899 1,479 5,378 Depreciation and amortization expense 2,975 1,059 4,034 (72) 3,962 2,428 1,534 3,962 21,339 8,118 Total Operating Expenses 14.692 6.669 21.361 (22) 21,339 13.851 7.488 6,935 1,114 8,049 Operating Income 69 8,049 \$ 69 \$ 8,118 1,059 2,173 4,034 12,083 3,962 12,080 1,534 1,603 3,962 2,975 (72) 2,428 Segment EBITDA 9,910 10,477 12,080 32.1% 14.3% 36.8% 0.9 % Segment EBITDA Margin 45.8% 27.9% 47.8% 21.2%

2Q '2018

																												(dc	llars in millions
						VZ 2.0													Historica	ıl									
									Λdi	justed Total			Wir	eless							Wire	line							Historical
	c	onsume	r	Busines	s	Total reportable segments	,	Adjustments (2)	Ŕ	Reportable Segments	Service	E	quipment		Other	Т	otal Wireless	onsumer larkets	Enterpr		rtner utions		usiness larkets		Other	r	Total Wire		Total Reportable
Unaudited										•																			Segments
External Operating Revenues																													
Total Operating Revenues	\$	22,0	03 \$	7,	851	\$ 29,854	\$	54	\$	29,908	\$ 15,754	\$	5,044	\$	1,65	1 \$	22,449	\$ 3,132	\$ 2	,211	\$ 1,200	\$	85	50 \$		66	\$ 7,	459	29,908
Operating Expenses																													
Cost of services		3,8	42	2,0	660	6,502		210		6,712							2,335										4,	,377	6,712
Cost of wireless equipment		4,2	96	1,	101	5,397		-		5,397							5,397												5,397
Selling, general and administrative expense		3,8	80	1,9	930	5,738		(177)		5,561							3,984										1,	,577	5,561
Depreciation and amortization expense		2,9	97	1,0	059	4,056		(73)		3,983							2,459										1,	,524	3,983
Total Operating Expenses		14,9	43	6,	750	21,693		(40)		21,653							14,175										7,	,478	21,653
Operating Income/(Loss)	\$	7,0	60 \$	1,	101	\$ 8,161	\$	94	\$	8,255						\$	8,274					_				_	\$	(19)	\$ 8,255
Add Depreciation and amortization expense		2,9	97	1,0	059	4,056		(73)		3,983							2,459										1,	,524	3,983
Segment EBITDA	\$	10,0	57 \$	2,	160	\$ 12,217	\$	21	\$	12,238						\$	10,733										\$ 1,	,505	\$ 12,238
Operating Income/(Loss) Margin		32.	1%	14	.0%												36.9%										(0	.3)%	
Segment EBITDA Margin		45.	7%	27	.5%												47.8%										20	0.2%	

3Q '2018

47.7%

20.4%

															Ju	2010																
	_																													(dolla	ars in mi	.llions
					VZ	2.0														Hist	orical											
								Adiu	sted Total					Wireles	SS							Wir	reline								Histori	
	С	onsumer	В	usiness	Total report		Adjustments (2)	Re	portable	;	Service	Eq	quipme	ent	Ot	her	Tota	l Wireless	nsumer arkets		terprise lutions	ertner utions		usines Aarkets		Other	r	Total	Wireli		Total Reporta Segmei	able
Inaudited	_									_																				——`	regille	ito
External Operating Revenues																																
Total Operating Revenues	\$	22,399	9 \$	7,893	\$ 30	292	\$ 52	\$	30,344	\$	15,966	\$	5,	353 \$;	1,654	\$	22,973	\$ 3,138	\$	2,172	\$ 1,166	\$	8	340 \$		55	\$	7,37	1 \$	30	,344
Operating Expenses																																
Cost of services		3,850	0	2,657	6	507	214		6,721									2,350											4,37	1	6	,721
Cost of wireless equipment		4,379	9	1,110	5	489	-		5,489									5,489											-		5	,489
Selling, general and administrative expense		3,947	7	1,900	5	847	(180))	5,667									4,169											1,49	8	5	,667
Depreciation and amortization expense		3,010	0	1,072	4	082	(76))	4,006									2,454											1,55	2	4	,006
Total Operating Expenses		15,186	6	6,739	21	925	(42))	21,883									14,462											7,42	1	21	,883
Operating Income/(Loss)	\$	7,213	3 \$	1,154	\$ 8	367	\$ 94	\$	8,461								\$	8,511										\$	(5	50) \$	8	,461
Add Depreciation and amortization expense		3,010	0	1,072	4	,082	(76))	4,006									2,454											1,55	2	4	,006
Segment EBITDA	\$	10,223	3 \$	2,226	\$ 12	449	\$ 18	\$	12,467								\$	10,965										\$	1,50	2 \$	12	,467
Operating Income/(Loss) Margin	-	32.2	%	14.6%														37.0%											(0.7	/%		

ootnotes:

Segment EBITDA Margin

(1) Information presented for VZ 2.0 and historical financial results includes intersegment transactions.

45.6%

28.2%

(2) Adjustment represents intersegments revenues that have been eliminated under the new structure net of the impact of VZ Connect and other early-stage development businesses previously included in Corporate.

4Q '2018

VZ 2.0 Historical Historical Total Wireless Wireline Adjusted Total Reportable Segments Total reportable segments Adjustments (2) Equipment Total Wireless Unaudited External Operating Revenues 23,733 \$ 8,007 \$ 31,740 \$ 45 \$ 15,898 \$ 2,217 \$ 53 \$ 7,373 \$ 31,785 Total Operating Revenues 31,785 \$ 6,821 \$ 1,693 \$ 24,412 \$ 3,169 \$ 1,098 \$ 836 \$ Operating Expenses Cost of services 3,870 2,832 6,702 127 6,829 2,351 4,478 6,829 Cost of wireless equipment 5,815 1,313 7,128 7,128 7,128 7,128 Selling, general and administrative expense 4.275 1.995 6.270 (121) 4.552 1.597 6,149 6,149 3,966 Depreciation and amortization expense 2,970 1,068 4,038 (72) 3,966 2,395 1,571 Total Operating Expenses 16,930 7,208 24,138 24,072 16,426 7,646 24,072 7,713 (66) Operating Income/(Loss) 7,713 Add Depreciation and amo 2,970 1,068 4,038 11,640 (72) 3,966 11,679 2,395 1,571 3,966 Segment EBITDA 9 773 1.867 39 5 10.381 1.298 11,679 Operating Income/(Loss) Margin 28.7% 10.0% 32.7% (3.7)% Segment EBITDA Margin 41.2% 23.3% 42.5% 17.6%

> 2018 Full Year

													rui	ii i eai													(6	lollars in r	millions)
						VZ 2.0												Histo	orical								,,		
												Wirele	SS							Wir	eline								
		Consum	er	Business		l reportable egments	Adjustments (2)	F	justed Total Reportable Segments	Service	Eq	uipment	c	Other	Total	Wireless	sumer rkets		erprise lutions	rtner itions		usiness Iarkets		Other	r	Total	Wireline	Histo Tot Repor Segm	tal table
Unaudited																													
External Operating Revenues																													
Total Operating Revenues	\$	89,7	762	\$ 31,534	\$	121,296	\$ 198	\$	121,494	\$ 63,020	\$	22,258	\$	6,456	\$	91,734	\$ 12,589	\$	8,840	\$ 4,692	\$	3,39	97 \$	2	242	\$	29,760	\$ 12	1,494
Operating Expenses																													
Cost of services		15,3	335	10,859		26,194	758		26,952							9,251											17,701	2	26,952
Cost of wireless equipment		18,7	763	4,560		23,323	-		23,323							23,323											-	2	23,323
Selling, general and administrative expense		15,7	701	7,689		23,390	(635)		22,755							16,604											6,151	2	22,755
Depreciation and amortization expense		11,9	952	4,258		16,210	(293)		15,917							9,736											6,181	1	15,917
Total Operating Expenses		61,7	751	27,366		89,117	(170)		88,947							58,914											30,033	8	38,947
Operating Income/(Loss)	\$	28,0	011	\$ 4,168	\$	32,179	\$ 368	\$	32,547						\$	32,820										\$	(273)	\$ 3	32,547
Add Depreciation and amortization expense	_	11,9	952	4,258		16,210	(293)		15,917							9,736											6,181	1	15,917
Segment EBITDA	\$	39,9	963	\$ 8,426	\$	48,389	\$ 75	\$	48,464						\$	42,556										\$	5,908	\$ 4	18,464
Operating Income/(Loss) Margin	_	31	.2%	13.2%	6											35.8%											(0.9)%		
Segment EBITDA Margin		44	.5%	26.7%	6											46.4%											19.9%		

1Q '20'

47.4%

20.3%

																										(dollars	in millions)
					VZ 2.0												Historic	al										
							Ad	ijusted Total				Wireless	S							Wirel	ine							storical
	C	onsumer	Bu	ısiness	Total reportable segments	Adjustments (2)	F	Reportable Segments	Sei	rvice	Equip	pment	Other	То	tal Wireless	nsumer	Enterp		Partn Solutio		Busii		Oth	her	Total	l Wireline	Rep	Total portable
Unaudited								•								 											Se	gments
External Operating Revenues																												
Total Operating Revenues	\$	22,148	\$	7,719	\$ 29,867	\$ 97	\$	29,964	\$	16,072 \$		4,931 \$	1,6	697 \$	22,700	\$ 3,153	\$ 2	2,140	\$ 1	,075	\$	828	\$	68	\$	7,264	\$	29,964
Operating Expenses																												
Cost of services		3,879		2,591	6,470	172		6,642							2,456											4,186		6,642
Cost of wireless equipment		4,142		1,057	5,199	(1))	5,198							5,198											-		5,198
Selling, general and administrative expense		3,983		1,981	5,964	(77))	5,887							4,281											1,606		5,887
Depreciation and amortization expense	_	2,894		1,042	3,936	(77))	3,859							2,299											1,560		3,859
Total Operating Expenses	_	14,898		6,671	21,569	17		21,586							14,234											7,352		21,586
Operating Income/(Loss)	\$	7,250	\$	1,048	\$ 8,298	\$ 80	\$	8,378						\$	8,466										\$	(88)	\$	8,378
Add Depreciation and amortization expense		2,894		1,042	3,936	(77))	3,859							2,299											1,560		3,859
Segment EBITDA	\$	10,144	\$	2,090	\$ 12,234	\$ 3	\$	12,237						\$	10,765										\$	1,472	\$	12,237
Operating Income/(Loss) Margin		32.7%		13.6%		•									37.3%											(1.2)%		
· · · · · · · · · · · · · · · · · · ·																												

Footnotes:

Segment EBITDA Margin

(1) Information presented for VZ 2.0 and historical financial results includes intersegment transactions.

45.8%

27.1%

(2) Adjustment represents intersegments revenues that have been eliminated under the new structure net of the impact of VZ Connect and other early-stage development businesses previously included in Corporate.

Excluding Impact of Topic 606 (1)(2)

Consumer

(dollars in millions)

			3 Mc	os. Ended 3	3/31/1	8	3 M	os. Ended 3/31/17	 Year Over Y	ear
Unaudited	<u>A</u>	s recast	Adju	stments	Bal	ances without adoption of Topic 606 ⁽³⁾		As recast	\$ Change	% Change
Operating Revenues	\$	21,627	\$	(12)	\$	21,615	\$	20,903	\$ 712	3.4
Operating Expenses		14,692		342		15,034		14,644	390	2.7
Operating Income	\$	6,935	\$	(354)	\$	6,581	\$	6,259	\$ 322	5.1
Add Depreciation and amortization expense		2,975		_		2,975		2,781	194	7.0
Segment EBITDA	\$	9,910	\$	(354)	\$	9,556	\$	9,040	\$ 516	5.7
Operating Income Margin Excluding Impact of Topic 606			-			30.4 %				
Segment EBITDA Margin Excluding Impact of Topic 606						44.2 %				

(dollars in millions)

		3 M	os. Ended 6	5/30/1	8	3 M	os. Ended 6/30/17	 Year Over Y	ear
Unaudited	 As recast	Adju	stments	Bal	lances without adoption of Topic 606 ⁽³⁾		As recast	\$ Change	% Change
Operating Revenues	\$ 22,003	\$	(103)	\$	21,900	\$	21,273	\$ 627	2.9
Operating Expenses	14,943		276		15,219		14,684	535	3.6
Operating Income	\$ 7,060	\$	(379)	\$	6,681	\$	6,589	\$ 92	1.4
Add Depreciation and amortization expense	2,997		_		2,997		2,842	155	5.5
Segment EBITDA	\$ 10,057	\$	(379)	\$	9,678	\$	9,431	\$ 247	2.6
Operating Income Margin Excluding Impact of Topic 606					30.5 %				
Segment EBITDA Margin Excluding Impact of Topic 606					44.2 %				

(dollars in millions)

			3 M	os. Ended 9	9/30/1	8	3 M	os. Ended 9/30/17	 Year Over Y	'ear
Unaudited	A	as recast	Adju	ıstments	Bal	ances without adoption of Topic 606 ⁽³⁾		As recast	\$ Change	% Change
Operating Revenues	\$	22,399	\$	(50)	\$	22,349	\$	21,484	\$ 865	4.0
Operating Expenses		15,186		260		15,446		14,767	679	4.6
Operating Income	\$	7,213	\$	(310)	\$	6,903	\$	6,717	\$ 186	2.8
Add Depreciation and amortization expense		3,010		_		3,010		2,857	153	5.4
Segment EBITDA	\$	10,223	\$	(310)	\$	9,913	\$	9,574	\$ 339	3.5
Operating Income Margin Excluding Impact of Topic 606						30.9 %				
Segment EBITDA Margin Excluding Impact of Topic 606						44.4 %				

Footnotes

- (1) The financial results above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.
- (2) Certain intersegment transactions with corporate entities have not been eliminated.
- (3) Amounts exclude impacts of Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)", which we adopted on January 1, 2018.

Consumer

(dollars in millions)

		3 Mc	os. Ended 1	2/31/1	18	 3 Mos. Ended 12/31/17	 Year Over Y	ear
Unaudited	 As recast	Adju	ıstments	Bal	ances without adoption of Topic 606 ⁽³⁾	 As recast	 \$ Change	% Change
Operating Revenues	\$ 23,733	\$	(121)	\$	23,612	\$ 23,394	\$ 218	0.9
Operating Expenses	16,930		412		17,342	17,199	143	0.8
Operating Income	\$ 6,803	\$	(533)	\$	6,270	\$ 6,195	\$ 75	1.2
Add Depreciation and amortization expense	2,970		_		2,970	2,828	142	5.0
Segment EBITDA	\$ 9,773	\$	(533)	\$	9,240	\$ 9,023	\$ 217	2.4
Operating Income Margin Excluding Impact of Topic 606					26.6 %		 	
Segment EBITDA Margin Excluding Impact of Topic 606					39.1 %			

(dollars in millions)

		12	Mos. Ended 1	12/31	/18	 12 Mos. Ended 12/31/17	 Year Over Y	ear
Unaudited	As recast	Ad	justments	Ва	alances without adoption of Topic 606 ⁽³⁾	 As recast	 \$ Change	% Change
Operating Revenues	\$ 89,762	\$	(286)	\$	89,476	\$ 87,054	\$ 2,422	2.8
Operating Expenses	61,751		1,290		63,041	61,294	1,747	2.9
Operating Income	\$ 28,011	\$	(1,576)	\$	26,435	\$ 25,760	\$ 675	2.6
Add Depreciation and amortization expense	11,952		_		11,952	11,308	644	5.7
Segment EBITDA	\$ 39,963	\$	(1,576)	\$	38,387	\$ 37,068	\$ 1,319	3.6
Operating Income Margin Excluding Impact of Topic 606					29.5 %			
Segment EBITDA Margin Excluding Impact of Topic 606					42.9 %			

Footnotes:

- (1) The financial results above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.
- (2) Certain intersegment transactions with corporate entities have not been eliminated.
- (3) Amounts exclude impacts of Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)", which we adopted on January 1, 2018.

Business

(dollars in millions)

			3 Mo	s. Ended 3	3/31/1	8	3 M	os. Ended 3/31/17	 Year Over Y	ear
Unaudited	As	s recast	Adjus	stments	Bal	ances without adoption of Topic 606 ⁽³⁾		As recast	 \$ Change	% Change
Operating Revenues	\$	7,783	\$	(41)	\$	7,742	\$	7,580	\$ 162	2.1
Operating Expenses		6,669		31		6,700		6,674	26	0.4
Operating Income	\$	1,114	\$	(72)	\$	1,042	\$	906	\$ 136	15.0
Add Depreciation and amortization expense		1,059		_		1,059		1,102	(43)	(3.9)
Segment EBITDA	\$	2,173	\$	(72)	\$	2,101	\$	2,008	\$ 93	4.6
Operating Income Margin Excluding Impact of Topic 606						13.5 %				
Segment EBITDA Margin Excluding Impact of Topic 606						27.1 %				

(dollars in millions)

			os. Ended 6	5/30/1	8	3 Mos. Ended 6/30/17		 Year Over Y	ear	
Unaudited	As	recast	Adju	ıstments	Bal	lances without adoption of Topic 606 ⁽³⁾		As recast	 \$ Change	% Change
Operating Revenues	\$	7,851	\$	(60)	\$	7,791	\$	7,677	\$ 114	1.5
Operating Expenses		6,750		41		6,791		6,882	(91)	(1.3)
Operating Income	\$	1,101	\$	(101)	\$	1,000	\$	795	\$ 205	25.8
Add Depreciation and amortization expense		1,059		_		1,059		1,126	(67)	(6.0)
Segment EBITDA	\$	2,160	\$	(101)	\$	2,059	\$	1,921	\$ 138	7.2
Operating Income Margin Excluding Impact of Topic 606						12.8 %				
Segment EBITDA Margin Excluding Impact of Topic 606						26.4 %				

(dollars in millions)

			los. Ended 9	/30/1	8	3 Mos. Ended 9/30/17			Year Over Year		
Unaudited	As recast		Adjustments		Bal	Balances without adoption of Topic 606 ⁽³⁾		As recast		\$ Change	% Change
Operating Revenues	\$	7,893	\$	(23)	\$	7,870	\$	7,699	\$	171	2.2
Operating Expenses		6,739		31		6,770		6,841		(71)	(1.0)
Operating Income	\$	1,154	\$	(54)	\$	1,100	\$	858	\$	242	28.2
Add Depreciation and amortization expense		1,072		_		1,072		1,131		(59)	(5.2)
Segment EBITDA	\$	2,226	\$	(54)	\$	2,172	\$	1,989	\$	183	9.2
Operating Income Margin Excluding Impact of Topic 606						14.0 %					
Segment EBITDA Margin Excluding Impact of Topic 606						27.6 %					

Footnotes:

- (1) The financial results above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.
- (2) Certain intersegment transactions with corporate entities have not been eliminated.
- (3) Amounts exclude impacts of Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)", which we adopted on January 1, 2018.

Business

										(0	dollars in millions)
			s. Ended 1	2/31/18	3 Mos. Ended 12/31/17		Year Over Year				
Unaudited	As recast		Adjustments		Balances without adoption of Topic 606 (3)		As recast			\$ Change	% Change
Operating Revenues	\$	8,007	\$	(41)	\$	7,966	\$	7,957	\$	9	0.1
Operating Expenses		7,208		27		7,235		7,062		173	2.4
Operating Income	\$	799	\$	(68)	\$	731	\$	895	\$	(164)	(18.3)
Add Depreciation and amortization expense		1,068				1,068		1,124		(56)	(5.0)
Segment EBITDA	\$	1,867	\$	(68)	\$	1,799	\$	2,019	\$	(220)	(10.9)
Operating Income Margin Excluding Impact of Topic 606						9.2 %					
Segment EBITDA Margin Excluding Impact of Topic 606						22.6 %					
										,	
								(0	dollars in millions)		
			12 M	os. Ended 1	2/31/18		12	Mos. Ended 12/31/17		Year Over Y	,
Unaudited		As recast		os. Ended 1	Baland	ces without adoption of Topic 606 ⁽³⁾	12			Year Over Y	,
			Adju	stments	Baland	of Topic 606 ⁽³⁾		12/31/17 As recast			ear % Change
Unaudited Operating Revenues Operating Expenses	\$	As recast 31,534 27,366			Baland			12/31/17	\$	\$ Change	ear
Operating Revenues		31,534	Adju	stments (165)	Baland \$	of Topic 606 ⁽³⁾ 31,369		12/31/17 As recast 30,913	\$	\$ Change	% Change
Operating Revenues Operating Expenses	\$	31,534 27,366	Adju \$	(165) 130	Baland \$	of Topic 606 ⁽³⁾ 31,369 27,496	\$	12/31/17 As recast 30,913 27,459		\$ Change 456 37	% Change 1.5 0.1
Operating Revenues Operating Expenses Operating Income	\$	31,534 27,366 4,168	Adju \$	(165) 130 (295)	Baland \$	31,369 27,496 3,873	\$	As recast 30,913 27,459 3,454		\$ Change 456 37 419	% Change 1.5 0.1 12.1

25.9 %

Footnotes:

- (1) The financial results above are adjusted to exclude the effects of special items, as the Company's chief operating decision maker excludes these items in assessing segment performance.
- (2) Certain intersegment transactions with corporate entities have not been eliminated.

Segment EBITDA Margin Excluding Impact of Topic 606

(3) Amounts exclude impacts of Accounting Standard Update 2014-09, "Revenue from Contracts with Customers (Topic 606)", which we adopted on January 1, 2018.