



Serving Houston Better

Partnering to ensure a secure Houston

Partner Profile

One of Theresa Blackwell-Frank's standout projects for her company, Virtuo Group Corporation, working with Verizon was overseeing the large scale migration of customer devices from another service provider to Verizon. Beyond wireless transitions, Ms. Blackwell-Frank has also collaborated with Verizon to design and develop a PCI-compliant network for secure merchant transactions.



Theresa G. Blackwell-Frank

Virtuo Group Corporation
Verizon partner since 2009

After serving as a military officer, Theresa Blackwell-Frank founded Virtuo Group Corporation. Primarily collaborating with government agencies and municipalities, her company offers specialized cyber support services. With multiple cybersecurity certifications, Ms. Blackwell-Frank is dedicated to fortifying critical infrastructure against cyber threats.

Initially, Ms. Blackwell-Frank began her relationship with Verizon supporting the company's internal systems. Later, she shifted her focus to serving Verizon's local and federal government clients. While Virtuo Group Corporation can work with a variety of partners, she consistently returns to Verizon, citing strong professional support and a rewarding experience collaborating with the team at Verizon.

"We strive for innovation in our collaboration with Verizon. Currently, we're exploring solutions for emergency recovery in wireless communications, specifically in scenarios such as hurricanes. Our focus is on determining the level of support we can offer to quickly restore services in the event of natural disasters or other disruptive occurrences."

Verizon's commitment to a diverse city

Verizon commits over \$1 billion a year to small businesses. Our team was created to recruit and help small and diverse companies succeed in the Public Sector landscape. We rely on businesses that possess extensive agency experience and a track record of delivering competitive solutions, and look for partners with unique capabilities and experience in managed services, security and advanced communications.

Verizon invested:

- \$55B with diverse suppliers over 10 years
- \$6.8B direct and indirect with diverse suppliers in 2022