- 1. <u>Pre-Verizon Business Services III (Pre-VBS III) Discounts:</u> Discounts may be applicable to Pre-VBS III Intrastate Telecommunications Services described on the Guide. The applicable discount, if any is indicated in Customer's agreement with Company. A discount is provided on the monthly recurring charges otherwise available under the Guide for Pre-VBS III Intrastate Telecommunications Services in response to competitive marketplace conditions. To be eligible for the discount, Customer must:
 - a) demonstrate to the Company's reasonable satisfaction that it will accept another company's offer in absence of any further inducement; and,
 - b) commit to a term of service for Pre-VBS III Intrastate Telecommunications Services that equals or exceeds six months to receive a discount of up to a 25 percent.
- Intrastate Long Distance Alternative Rates: For intrastate long distance voice services in Maine, Alternative Rates may be available under the following services under the conditions described in this document.
 - A. <u>Verizon Business Services I Alternative Rates:</u> The following range of per minute rates may apply to intrastate long distance voice services in Maine for Verizon Business Services I, in lieu of all other rates, in response to competitive marketplace conditions. To be eligible for these rates, Customer must at a minimum: 1) demonstrate to the Company's reasonable satisfaction that it will accept another company's offer in the absence of any further inducement, 2) commit to a new minimum term of service that equals or exceeds 1 year with an Annual Volume Commitment of at least \$6,000. Usage charges are based on origination and termination type.

A.1 Outbound

Origination Type	Termination Type	Rates
Local Network Connection	Local Network Connection	\$0.0163
Local Network Connection	Dedicated	0.0163
Local Network Connection	Switched	0.0163
Dedicated	Local Network Connection	0.0163
Dedicated	Dedicated	0.0115
Dedicated	Switched	0.0163
Switched	Local Network Connection	0.0163
Switched/Card	Dedicated	0.0163
Switched/Card	Switched	0.0319

A.2 Inbound

Origination Type	Termination Type	Range of Rates (high to low)
Local Network Connection	Local Network Connection	\$0.0458 to \$0.0146
Local Network Connection	Dedicated	\$0.0458 to \$0.0146
Local Network Connection	Switched	\$0.0458 to \$0.0146
Switched	Local Network Connection	\$0.0458 to \$0.0146
Switched	Dedicated	\$0.0458 to \$0.0146
Switched	Switched	\$0.0916 to \$0.0290

A.3 <u>Alternative Directory Assistance and Alternative Card Surcharge:</u> The following Alternative Directory Assistance charge and Alternative Card Surcharge may apply, in lieu of all other rates, in response to competitive marketplace conditions. To be eligible for this rate, Customer must at a minimum meet the Alternative Rate requirements above.

Alternative Directory Assistance: \$0.35 per call Alternative Card Surcharge: \$0.00

B. Verizon Business Services II Alternative Rates: The following per minute rates may apply to intrastate long distance voice services in Maine for Verizon Business Services II, in lieu of all other rates, in response to competitive marketplace conditions. To be eligible for these rates, Customer must at a minimum: 1) demonstrate to the Company's reasonable satisfaction that it will accept another company's offer in the absence of any further inducement, 2) commit to a new minimum term of service that equals or exceeds 1 year with an Annual Volume Commitment of at least \$6,000. Usage charges are based on origination and termination type.

B.1 Outbound

Origination Type	Termination Type	Rates
Local Network Connection	Local Network Connection	\$0.0163
Local Network Connection	Dedicated	0.0163
Local Network Connection	Switched	0.0163
Dedicated	Local Network Connection	0.0163
Dedicated	Dedicated	0.0115
Dedicated	Switched	0.0163
Switched	Local Network Connection	0.0163
Switched/Card	Dedicated	0.0163
Switched/Card	Switched	0.0319

B.2 Inbound

Origination Type	Termination Type	Rates
Local Network Connection	Local Network Connection	\$0.0163
Local Network Connection	Dedicated	\$0.0163
Local Network Connection	Switched	\$0.0163
Switched	Local Network Connection	\$0.0163
Switched	Dedicated	\$0.0163
Switched	Switched	\$0.0319

B.3 Alternative Directory Assistance and Alternative Card Surcharge: The following Alternative Directory Assistance charge and Alternative Card Surcharge may apply, in lieu of all other rates, in response to competitive marketplace conditions. To be eligible for this rate, Customer must at a minimum meet the Alternative Rate requirements above.

Alternative Directory Assistance: \$0.35 per call

Alternative Card Surcharge: \$0.00

C. <u>Verizon Business Services III Alternative Rates:</u> The following per minute rates may apply to intrastate long distance voice services in Maine for Verizon Business Services III, in lieu of all other rates, in response to competitive marketplace conditions. To be eligible for these rates, Customer must at a minimum: 1) demonstrate to the Company's reasonable satisfaction that it will accept another company's offer in the absence of any further inducement, 2) commit to a new minimum term of service that equals or exceeds 1 year with an Annual Volume Commitment of at least \$6,000. Usage charges are based on origination and termination type.

C.1 Outbound

Origination Type	Termination Type	Rates
Local Network Connection	Local Network Connection	\$0.0163
Local Network Connection	Dedicated	0.0163
Local Network Connection	Switched	0.0163
Dedicated	Local Network Connection	0.0163
Dedicated	Dedicated	0.0115
Dedicated	Switched	0.0163
Switched	Local Network Connection	0.0163
Switched/Card	Dedicated	0.0163
Switched/Card	Switched	0.0319

C.2 Inbound

Origination Type	Termination Type	Rates
Local Network Connection	Local Network Connection	\$0.0163
Local Network Connection	Dedicated	0.0163
Local Network Connection	Switched	0.0163
Switched	Local Network Connection	0.0163
Switched	Dedicated	0.0163
Switched	Switched	0.0319

C.3 <u>Alternative Directory Assistance and Alternative Card Surcharge:</u> The following Alternative Directory Assistance charge and Alternative Card Surcharge may apply, in lieu of all other rates, in response to competitive marketplace conditions. To be eligible for this rate, Customer must at a minimum meet the Alternative Rate requirements above.

Alternative Directory Assistance: \$0.35 per call

Alternative Card Surcharge: \$0.00