Verizon Partner Program.

Solve more customer challenges. Expand into new markets. Grow your revenue.

Put our reputation on your side.

- Number 14 on the Fortune 500
- Serving 99% of the Fortune 1000
- 5-star partner program rating from CRN
- Leadership position recognized by industry analysts
- More than 4,000 managed networks in more than 150 countries

Offer our industry-leading products.

Networks
Enhance your customers’ business with reliable infrastructure.
Examples: Ethernet, Private IP, Secure Cloud Interconnect

Advanced Communications
Help your customers communicate and collaborate with quick, easy access to information.
Examples: Unified Communications and Collaboration, Voice over IP

Mobility
Deliver the tools to help customers work from virtually anywhere, at any time, on any device.
Examples: 4G LTE Wireless Connectivity, Mobile Workforce Manager

Machine to Machine
Help customers make new connections to enable smarter decisions and innovative offerings.
Examples: 4G LTE Wireless Connectivity, Machine to Machine Management Center

Security
Provide peace of mind from cyber threats.
Examples: Threat Intel and Response Service, DNS Safeguard
Flexible tiers. Fantastic rewards.

Decide your commitment level and progress through partner tiers at your own pace. As your efforts and investment in the program increase, so do your rewards.

Our partnership models.

**Agent**
Sell selected products and services on behalf of Verizon.

**Solutions**: Networks, Advanced Communications, Security

**Sell With**
Jointly market and present complementary solutions with Verizon.

**Solutions**: Mobility, Machine to Machine

**Resale**
Package and market selected solutions.

**Solutions**: Networks, Advanced Communications, Security, Machine to Machine

The tools to move the needle.

**Training**
Take advantage of our extensive training curriculum to build expertise, solve more customer problems and differentiate your organization from competitors.

**Marketing**
Benefit from marketing development and co-marketing funds to help amplify your presence—and increase your bottom line with other business planning services.

**Simple, accelerated processes**
Use our lead registration and expedited quoting/ordering processes to work faster and provide a smoother customer experience.

Learn more about Verizon Partner Program at verizon.com/business/resources/partner-program

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