

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS

6.1 General

From time-to-time, Company may engage in special promotional offerings designed to attract new Customers, retain existing Customers, win back former Customers, stimulate Customer usage, test potential new services and/or increase existing Customer awareness of Company's services. Promotional offerings may include reducing or waiving applicable service charges for the promoted service. Promotional offerings will be available on a non-discriminatory basis but may be limited to certain dates, times of day, Customers eligible to receive the promotion and/or locations determined by Company. No promotion may exceed one year. Promotions will be filed with the Commission as a Tariff revision and will state a beginning and an ending date.

6.2 Market Trial Service Programs

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COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS

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6.1 General

From time-to-time, Company may engage in special promotional offerings designed to attract new Customers, retain existing Customers, win back former Customers, stimulate Customer usage, test potential new services and/or increase existing Customer awareness of Company's services. Promotional offerings may include reducing or waiving applicable service charges for the promoted service. Promotional offerings will be available on a non-discriminatory basis but may be limited to certain dates, times of day, Customers eligible to receive the promotion and/or locations determined by Company. No promotion may exceed one year. Promotions will be filed with the Commission as a Tariff revision and will state a beginning and an ending date.

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6.2 Market Trial Service Programs

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Beginning December 1, 2001 and ending November 30, 2002, Company intends to offer a promotional pricing trial to Customer of Company's interLATA, domestic long distance services who are residents of certain Multiple Dwelling Unit properties in California. The trial consists of the following promotional pricing offerings, one of which may be selected at the option of each qualified Customer.

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Option #1: Pay \$8.95 per month; receive 200 minutes of interLATA, domestic usage per month at no additional charge. Pay \$.07 per minute for any minutes of use in excess of 200 per month (Note: no credit for remaining minutes less than 200 per month).

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Option #2: Pay \$3.95 per month plus \$.07 per minute of use for each minute used.

Option #3: Pay no monthly charge for long distance service; pay \$.12 per minute for each minute of use.

This promotional trial may be terminated upon proper authorization prior to the currently scheduled termination date.

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

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OnePoint Communications - Colorado, LLC
d/b/a Verizon Avenue
Two Conway Park, 150 Field Drive, Suite 300
Lake Forest, Illinois 60045

Cal. P.U.C. Schedule No. 1-T
5th Revised Cal. P.U.C. Sheet No. 110
Cancels 4th Revised Cal. P.U.C. Sheet No. 110

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Market Trial Service Program #1

Beginning October 1, 2002 and ending January 31, 2003, Company intends to offer a Market Trial Service Program to any new or conversion residential Customer who selects Company as their local, local toll and long distance provider. (C) (T)

A 500-minute local/long distance calling card will be issued to qualified Customers. The calling card will expire October 1, 2003.

All other terms and conditions of this Tariff apply to all Customers. Company reserves the right to cancel this offer at any time. This offer is guaranteed at Customers current address only.

OnePoint Communications - Colorado, LLC
d/b/a Verizon Avenue
Two Conway Park, 150 Field Drive, Suite 300
Lake Forest, Illinois 60045

Cal. P.U.C. Schedule No. 1-T
4th Revised Cal. P.U.C. Sheet No. 110
Cancels 3rd Revised Cal. P.U.C. Sheet No. 110

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Market Trial Service Program #1 (N)

Beginning October 1, 2002 and ending March 1, 2003, Company intends to offer a Market Trial (C)
Program to any new or conversion residential Customer who selects Company as their local, local (T)
toll and long distance provider.

A 500-minute local/long distance calling card will be issued to qualified Customers. The calling
card will expire October 1, 2003.

All other terms and conditions of this Tariff apply to all Customers. Company reserves the right to (T)
cancel this offer at any time. This offer is guaranteed at Customers current address only. (T)

OnePoint Communications - Colorado, LLC
d/b/a Verizon Avenue
Two Conway Park, 150 Field Drive, Suite 300
Lake Forest, Illinois 60045

Cal. P.U.C. Schedule No. 1-T
3rd Revised Cal. P.U.C. Sheet No. 110
Cancels 2nd Revised Cal. P.U.C. Sheet No. 110

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Beginning October 1, 2002 and ending December 31, 2002, the Company intends to offer a Market Trial Program to any new or conversion residential Customer who selects the Company as their local, local toll and long distance provider.

A 500-minute local/long distance calling card will be issued to qualified Customers. The calling card will expire October 1, 2003.

All other terms and conditions of this Tariff apply to all Customers. The Company reserves the right to cancel this offer at any time. This offer is guaranteed at the Customers current address only.

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COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Beginning December 1, 2001 and ending April 30, 2002, Company intends to offer a promotional pricing and market trial to Customers who are residents of certain Multiple Dwelling Unit properties in California. The trial consists of the following promotional offerings, one of which may be selected at the option of each qualified Customer: (C)

Option #1: If Customer establishes Verizon Avenue local, local toll, and long distance service, Customer shall receive a credit on the monthly bill of up to 250 minutes of interLATA, domestic usage for each of the first two months of service. The credit is equal to the actual interLATA, domestic long distance usage for the month. No unused portion of the 250 minute credit allowance in the month may be carried into the subsequent month. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month.

Option #2: If Customer establishes Verizon Avenue local, local toll, long distance, and high speed internet service, Customer shall receive a credit on the monthly bill of up to 250 minutes of interLATA, domestic long distance usage for each of the first three months of service. The credit is equal to the actual interLATA, domestic long distance usage for the month. No unused portion of the 250 minute credit allowance in the month may be carried into the subsequent months. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month.

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

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6.2 Market Trial Service Programs (Continued)

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Beginning December 1, 2001 and ending March 31, 2002, Company intends to offer a promotional pricing and market trial to Customers who are residents of certain Multiple Dwelling Unit properties in California. The trial consists of the following promotional offerings, one of which may be selected at the option of each qualified Customer:

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Option #1: If Customer establishes Verizon Avenue local, local toll, and long distance service, Customer shall receive a credit on the monthly bill of up to 250 minutes of interLATA, domestic usage for each of the first two months of service. The credit is equal to the actual interLATA, domestic long distance usage for the month. No unused portion of the 250 minute credit allowance in the month may be carried into the subsequent month. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month.

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Option #2: If Customer establishes Verizon Avenue local, local toll, long distance, and high speed internet service, Customer shall receive a credit on the monthly bill of up to 250 minutes of interLATA, domestic long distance usage for each of the first three months of service. The credit is equal to the actual interLATA, domestic long distance usage for the month. No unused portion of the 250 minute credit allowance in the month may be carried into the subsequent months. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month.

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COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

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COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Market Trial Service Program #2

These promotional offers are made to new or conversion Customers placing new orders for Company's services from May 1, 2002 until canceled by Company. These promotional offers are not available to existing Customers.

Company reserves the right to discontinue these offers at any time prior to the expiration date. All other terms and conditions of this Tariff apply to all Customers. These Market Trial Service Programs may not be combined with any other promotional offering, and apply only to residential Customers.

These Market Trial Service Programs are available only to Customers who, depending of the option they choose, take Company's local, local toll, long distance and internet services, and keep these services for a minimum of six months. Otherwise, an early termination fee of \$25 applies. These offers are guaranteed at Customer's current address only.

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COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Market Trial Service Program #2

These promotional offers are made to new or conversion Customers placing new orders for Company's services from May 1, 2002 until canceled by Company. These promotional offers are not available to existing Customers. (C)

Company reserves the right to discontinue these offers at any time prior to the expiration date. All other terms and conditions of this Tariff apply to all Customers. These Market Trial Service Programs may not be combined with any other promotional offering, and apply only to residential Customers.

These Market Trial Service Programs are available only to Customers who, depending of the option they choose, take Company's local, local toll, long distance and internet services, and keep these services for a minimum of six months. Otherwise, an early termination fee of \$25 applies. These offers are guaranteed at Customer's current address only.

Option #1: Any new or conversion residential Customer in California who subscribes to Company's local, local toll and long distance service will receive a bill credit equal to the service installation fee of the first line.

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

Market Trial Service Program #2

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These promotional offers are made to new or conversion Customers placing new orders for Company's services between May 1, 2002 and March 1, 2003. These promotional offers are not available to existing Customers. (C)

Company reserves the right to discontinue these offers at any time prior to the expiration date. All other terms and conditions of this Tariff apply to all Customers. These Market Trial Service Programs may not be combined with any other promotional offering, and apply only to residential Customers.

These Market Trial Service Programs are available only to Customers who, depending of the option they choose, take Company's local, local toll, long distance and internet services, and keep these services for a minimum of six months. Otherwise, an early termination fee of \$25 applies. These offers are guaranteed at Customer's current address only.

Option #1: Any new or conversion residential Customer in California who subscribes to Company's local, local toll and long distance service will receive a bill credit equal to the service installation fee of the first line.

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COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

6.2 Market Trial Service Programs (Continued)

These promotional offers are made to new or conversion Customers placing new orders for Company's services between May 1, 2002 and December 31, 2002. These promotional offers are not available to existing Customers. (C)

Company reserves the right to discontinue these offers at any time prior to the expiration date. All other terms and conditions of this Tariff apply to all Customers. These market trial service programs may not be combined with any other promotional offering, and apply only to residential Customers.

These market trial service programs are available only to Customers who, depending of the option they choose, take Company's local, local toll, long distance and internet services, and keep these services for a minimum of six months. Otherwise, an early termination fee of \$25 applies. These offers are guaranteed at Customer's current address only.

Option #1: Any new or conversion residential Customer in California who subscribes to Company's local, local toll and long distance service will receive a bill credit equal to the service installation fee of the first line. (T)

Option #2: Any new or conversion residential Customer in California who subscribes to Company's local, local toll, and long distance service shall receive a credit on the monthly bill up to 250 minutes of long distance usage for each of the first two months of service. The credit is equal to the actual long distance usage for the month. No unused portion of the 250-minute credit allowance in the month may be carried over into the subsequent month. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month. (T)

Option #3: Any new or conversion residential Customer in California who subscribes to Company's local, local toll, long distance, and internet service shall receive a credit on the monthly bill up to 250 minutes of long distance usage for each of the first three months of service. The credit is equal to the actual long distance usage for the month. No unused portion of the 250-minute credit allowance in the month may be carried over into the subsequent month. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month. (T)

COMPETITIVE LOCAL CARRIER

SECTION 6 - PROMOTIONAL OFFERINGS AND MARKET TRIAL SERVICE PROGRAMS
(Continued)

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6.2 Market Trial Service Programs (Continued)

Any new or conversion residential Customer in California who subscribes to Company's local, local toll and long distance service will receive a bill credit equal to the service installation fee of the first line.

Any new or conversion residential Customer in California who subscribes to Company's local, local toll, and long distance service shall receive a credit on the monthly bill up to 250 minutes of long distance usage for each of the first two months of service. The credit is equal to the actual long distance usage for the month. No unused portion of the 250-minute credit allowance in the month may be carried over into the subsequent month. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month.

Any new or conversion residential Customer in California who subscribes to Company's local, local toll, long distance, and internet service shall receive a credit on the monthly bill up to 250 minutes of long distance usage for each of the first three months of service. The credit is equal to the actual long distance usage for the month. No unused portion of the 250-minute credit allowance in the month may be carried over into the subsequent month. If all 250 minutes usage credit is utilized in the month, regular long distance rates applicable to the plan selected by Customer apply for the balance of the billing month.

These promotional offers are made to new or conversion Customers placing new orders for Company's services between May 1st and September 30th, 2002. All new or conversion orders must be completed no later than October 31st, 2002 to qualify. These promotional offers are not available to existing Customers.

Company reserves the right to discontinue these offers at any time prior to the expiration date. All other terms and conditions of this Tariff apply to all Customers. These market trial service programs may not be combined with any other promotional offering, and apply only to residential Customers.

These market trial service programs are available only to Customers who, depending of the option they choose, take Company's local, local toll, long distance and internet services, and keep these services for a minimum of six months. Otherwise, an early termination fee of \$25 applies. These offers are guaranteed at Customer's current address only.

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