

PROMOTIONAL PRICING

2014 SAVE OFFER VOICE and FIOS

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Business Promotion – January 29, 2015 through July 1, 2015, existing business customers that have initiated service with Verizon during the past 90 days and subscribed to Verizon voice service and FiOS data with a two-year term agreement, and that, during the promotional period, meet the following criteria will receive a credit for up to 24 consecutive months on their monthly telephone bill as specified below.

During the first 90 days of their subscription to Verizon service, the customer must contact Verizon to cancel their order or disconnect their Verizon voice and FiOS data service and agree not to cancel their order or disconnect such service.

A monthly credit per eligible account of up to \$42.00 will apply from the date the credit is implemented on the customer's account and will continue for the duration of the customer's term agreement or for a maximum of 24 months, whichever is less.

Conditions:

Customers will not automatically be enrolled in this offering. It will be provided to qualifying customers only upon customer request or upon customer acceptance of a suggestion, recommendation or offer of the discount made by Verizon.

This offer does not apply to customers disconnecting their dial-tone service through the Verizon website (<http://www.verizon.com>). This offer is not available to customers disconnecting dial-tone service for any of the following reasons: customer moving within Verizon serving territory or seasonal service.

Eligible customers for this promotional offering are limited to a maximum of one credit offer within a twenty-four-month period.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

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PROMOTIONAL PRICING

Business Service Promotion beginning August 16, 2013 through February 11, 2014.

Business customers who newly qualify for the Business Direct Bill Credit discount (specified in section 7A of this Product Guide) may be provided with the monthly credit for a period of up to 24 months. Business customers whose existing discount provided by the Business Direct Bill Credit discount expires during the promotional period, may qualify for an additional 24-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, newly qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning March 16, 2014 through June 30 2014, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new Custopak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	1 Year	35.01
Business Line + Unlimited Local Usage	Note 1	3 Year	33.01
Business Line + Unlimited Local Usage	Note 2	1 Year	42.96
Business Line + Unlimited Local Usage	Note 2	3 Year	40.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning August 16, 2013 through February 11, 2014.

Business customers who newly qualify for the Business Direct Bill Credit discount (specified in section 7A of this Product Guide) may be provided with the monthly credit for a period of up to 24 months. Business customers whose existing discount provided by the Business Direct Bill Credit discount expires during the promotional period, may qualify for an additional 24-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, newly qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning March 16, 2014 through July 19 2014, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new CustoPak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	1 Year	35.01
Business Line + Unlimited Local Usage	Note 1	3 Year	33.01
Business Line + Unlimited Local Usage	Note 2	1 Year	42.96
Business Line + Unlimited Local Usage	Note 2	3 Year	40.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning August 16, 2013 through February 11, 2014.

Business customers who newly qualify for the Business Direct Bill Credit discount (specified in section 7A of this Product Guide) may be provided with the monthly credit for a period of up to 24 months. Business customers whose existing discount provided by the Business Direct Bill Credit discount expires during the promotional period, may qualify for an additional 24-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, newly qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning March 16, 2014 through June 21, 2014, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new Custopak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	1 Year	35.01
Business Line + Unlimited Local Usage	Note 1	3 Year	33.01
Business Line + Unlimited Local Usage	Note 2	1 Year	42.96
Business Line + Unlimited Local Usage	Note 2	3 Year	40.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning August 16, 2013 through February 11, 2014.

Business customers who newly qualify for the Business Direct Bill Credit discount (specified in section 7A of this Product Guide) may be provided with the monthly credit for a period of up to 24 months. Business customers whose existing discount provided by the Business Direct Bill Credit discount expires during the promotional period, may qualify for an additional 24-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, newly qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning March 16, 2014 through May 17,, 2014, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new CustoPak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit	
Business Line + Unlimited Local Usage	Note 1	1 Year	35.01	(R)
Business Line + Unlimited Local Usage	Note 1	3 Year	33.01	
Business Line + Unlimited Local Usage	Note 2	1 Year	42.96	
Business Line + Unlimited Local Usage	Note 2	3 Year	40.96	(R)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning August 16, 2013 through February 11, 2014.

Business customers who newly qualify for the Business Direct Bill Credit discount (specified in section 7A of this Product Guide) may be provided with the monthly credit for a period of up to 24 months. Business customers whose existing discount provided by the Business Direct Bill Credit discount expires during the promotional period, may qualify for an additional 24-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, newly qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning September 22, 2013 through March 15, 2014, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services. (C)

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new Custopak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit	
Business Line + Unlimited Local Usage	Note 1	1 Year	36.01	(I)
Business Line + Unlimited Local Usage	Note 1	3 Year	34.01	
Business Line + Unlimited Local Usage	Note 2	1 Year	43.96	
Business Line + Unlimited Local Usage	Note 2	3 Year	41.96	(I)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning August 16, 2013 through February 11, 2014.

(C)

Business customers who newly qualify for the Business Direct Bill Credit discount (specified in section 7A of this Product Guide) may be provided with the monthly credit for a period of up to 24 months. Business customers whose existing discount provided by the Business Direct Bill Credit discount expires during the promotional period, may qualify for an additional 24-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

(C)

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, newly qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

(C)

Business Service Promotion beginning July 21, 2013 through September 21, 2013, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.

Eligible customers are defined as either existing customers that agree to subscribe to the following combination of services, or customers new to Verizon that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new CustoSak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoSak Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	1 Year	29.01
Business Line + Unlimited Local Usage	Note 1	3 Year	27.01
Business Line + Unlimited Local Usage	Note 2	1 Year	36.96
Business Line + Unlimited Local Usage	Note 2	3 Year	34.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning March 17, 2013 through August 15, 2013.

Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning July 21, 2013 through September 21, 2013, qualifying business customers (C) that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill..

Eligible customers are defined as either existing customers that agree to subscribe to the following combination of services, or customers new to Verizon that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new CustoPak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	1 Year	29.01
Business Line + Unlimited Local Usage	Note 1	3 Year	27.01
Business Line + Unlimited Local Usage	Note 2	1 Year	36.96
Business Line + Unlimited Local Usage	Note 2	3 Year	34.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning March 17, 2013 through August 15, 2013.

Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

Business Service Promotion beginning March 17th, 2013 through July 20th, 2013, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.. (N)

Eligible customers are defined as either existing customers that agree to subscribe to the following combination of services, or customers new to Verizon that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 12 or 36 month term or one or more new CustoPak lines under the 36 month term.
- A new Unlimited Local Usage for Business 1-year term plan, or a new Unlimited Local and Toll Usage for Business 1-year term plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	1 Year	29.01
Business Line + Unlimited Local Usage	Note 1	3 Year	27.01
Business Line + Unlimited Local Usage	Note 2	1 Year	36.96
Business Line + Unlimited Local Usage	Note 2	3 Year	34.96

(N)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

PROMOTIONAL PRICING

Business Service Promotion beginning March 17, 2013 through August 15, 2013.

(C)

Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. Customers may not receive both a monthly credit and a one-time credit.

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PROMOTIONAL PRICING

Business Service Promotion beginning July 15, 2012 through March 16, 2013.

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Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve.

PROMOTIONAL PRICING

Business Service Promotion beginning July 15, 2012 through December 31, 2012. (C)

Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

During the promotional period, qualifying customers may receive, as determined by Verizon, the Business Direct Bill Credit as a one-time credit. This one-time credit will not be provided more than once in a six-month period, and total credits per account will not exceed during a twelve-month period, the Maximum Monthly Credit Per Account multiplied by twelve. (N)
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PROMOTIONAL PRICING

Business Service Promotion beginning April 6, 2012 through July 14, 2012.

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Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

PROMOTIONAL PRICING

Business Service Promotion beginning April 6, 2012 through June 14, 2012.

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Qualifying business customers whose Business Direct Bill Credit discount (specified in section 7A of this Product Guide) expires during the promotional period, may qualify for an additional 12-month credit provided the customer retains his or her service in accordance with the requirements of the Business Direct Bill Credit tariff.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

(N)

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PROMOTIONAL PRICING

Business Service Promotion beginning July 17, 2011 through January 21, 2012, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (T)

Eligible customers are:

- 1) existing customers that agree to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:

- a) \$21.01, \$23.01, \$25.96, \$28.96 or \$30.96 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the Custopak line(s): (T)

- one or more Dial Tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
- a new Unlimited Local Usage for Business 1-year term plan.

OR

- b) \$9.01, \$11.01, \$13.96, \$16.96 or \$18.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the Custopak line(s): (T)

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan;

OR

- c) \$23.96, \$28.01, \$30.01, \$35.96 or \$37.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the Custopak line(s): (T)

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan and either Feature Package 1, 2, or 3, and a qualifying long distance calling plan

PROMOTIONAL PRICING

Business Service Promotion beginning January 16, 2011 through July 16, 2011, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (T)

Eligible customers are:

- 1) existing customers that agree to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:

- a) \$24.01, \$26.01, \$28.96, \$31.96 or \$33.96 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the Custopak line(s):

- one or more Dial Tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
- a new Unlimited Local Usage for Business 1-year term plan.

OR

- b) \$11.01, \$13.01, \$15.96, \$18.96 or \$20.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the Custopak line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan;

OR

- c) \$27.96, \$32.01, \$34.01, \$39.96 or \$41.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the Custopak line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan and either Feature Package 1, 2, or 3, and a qualifying long distance calling plan

PROMOTIONAL PRICING

Business Service Promotion beginning January 16, 2011 through June 4, 2011, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.

(D)(N)

Eligible customers are:

- 1) existing customers that agree to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:

- a) \$24.01, \$26.01, \$28.96, \$31.96 or \$33.96 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial Tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local Usage for Business 1-year term plan.

OR

- b) \$11.01, \$13.01, \$15.96, \$18.96 or \$20.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan;

OR

- c) \$27.96, \$32.01, \$34.01, \$39.96 or \$41.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan and either Feature Package 1, 2, or 3, and a qualifying long distance calling plan

(D)

(N)

PROMOTIONAL PRICING

Business Promotion beginning March 1, 2010 and ending no later than August 21, 2010. The Company will offer the following promotion to new business customers who are willing to subscribe to the following services below and maintain those services for a period of 12 consecutive months and/or , if under term, until such time as the their term agreement expires.

(D)(N)

Verizon shall provide a monthly bottom of the bill credit for a period of 12 months in the amount of \$ 20.00 for customers, who subscribe to the services with an HSI plan, or a monthly bottom of the bill credit for a period of 12 months or who subscribe to the services with a FIOS plan.

All required products and services plans are listed below.

Qualifying Services:

- 1 YR Dial Tone Term Line
- Verizon must be the carrier of record for local, regional and long distance calling. (* any Optional calling plan to be selected by the customer)
- Caller ID & Standard Voicemail
- Toll Free Service – Usage charges will be based on LD calling plan elected by the customer
- Broadband – 1M HSI Service; 1 Year Term required; or 15/5 M FIOS Service; Minimum 1 Yr. Term. Higher speeds not available for offer.

Under the term and conditions, new Business customers must purchase the entire list of products at the same time to be eligible for promotional pricing.

Customers must also maintain all of the services on the same account for twelve (12) consecutive months during the promotional period.

Qualifying Voice and Broadband components are subject to minimum term arrangements and penalties for early termination shall apply. This promotion is intended for Single Line customers only and can not be combined with any promotion offer by Verizon, except as authorized by Verizon.

(N)

(D)

PROMOTIONAL PRICING

Business Save/Retention Promotion beginning June 15, 2009 and ending no later than December 11, 2009. The Company will offer the following promotion to eligible business customers. Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per BTN, per location basis. This promotional offer is subject to the termination liability rules found in Product Guide Section 2.

(D)(N)

Eligible customers are existing business customers who:

- a) seek to disconnect Verizon dial tone service, CentraNet® service or CentraNet® CustopaK service; and
- b) agree to retain their service(s) with Verizon; and
- c) maintain the monthly minimum spend level (MSL)

A term agreement is required on all lines that the customer sought to disconnect and agrees to maintain:

- a) a minimum one-year term agreement for either a Discount Pricing Plan (DPP) or CentraNet® service, or a minimum three-year term agreement for CentraNet® CustopaK.

Promotion A offers a \$10 credit per account for nine months (up to \$90.00) to customers who seek to disconnect at least one line and spend no less than \$45.00 per month total billed revenue services.

Promotion B offers a \$15 credit per account for nine months (up to \$135.00) to customers who seek to disconnect at least one line and spend no less than \$80.00 per month total billed revenue services.

Promotion C offers a \$15 credit per account for twelve months (up to \$180.00) to customers who seek to disconnect two to four lines and spend no less than \$60.00 per month total billed revenue services.

Promotion D offers a \$20 credit per account for twelve months (up to \$240.00) to customers who seek to disconnect two to four lines and spend no less than \$85.00 per month total billed revenue services.

Promotion E offers a \$35 credit per account for twelve months (up to \$420.00) to customers who seek to disconnect at least five lines and spend no less than \$150.00 per month total billed revenue services.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling six (6) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion does not apply to customers who are disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(D)(N)

PROMOTIONAL PRICING

Business Save/Retention Promotion beginning December 15, 2008 and ending no later than June 12, 2009. The Company will offer the following promotion to eligible business customers. Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis. This promotional offer is subject to the termination liability rules found in Product Guide Section 2.

(D)(N)

Eligible customers are business customers who:

- a) seek to disconnect Verizon dial tone service, CentraNet® service or CentraNet® CustoPAK service; and
- b) agree to retain their service(s) with Verizon; and
- c) maintain the monthly minimum spend level (MSL)

A term agreement is required on all lines that the customer sought to disconnect and agrees to maintain:

- a) a minimum one-year term agreement for either a Discount Pricing Plan (DPP) or CentraNet® service, or a minimum three-year term agreement for CentraNet® CustoPAK; and
- b) a minimum one-year term agreement for either Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business.

Promotion A offers a \$10 credit per account for nine months (up to \$90.00) to customers who seek to disconnect at least one line and spend no less than \$55.00 per month total billed revenue services.

Promotion B offers a \$15 credit per account for nine months (up to \$135.00) to customers who seek to disconnect at least one line and spend no less than \$65.00 per month total billed revenue services.

Promotion C offers a \$10 credit per account for twelve months (up to \$120.00) to customers who seek to disconnect two to four lines and spend no less than \$65.00 per month total billed revenue services.

Promotion D offers a \$20 credit per account for twelve months (up to \$240.00) to customers who seek to disconnect two to four lines and spend no less than \$85.00 per month total billed revenue services.

Promotion E offers a \$30 credit per account for twelve months (up to \$360.00) to customers who seek to disconnect at least five lines and spend no less than \$150.00 per month total billed revenue services.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling six (6) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion does not apply to customers who are disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(N)

(D)

PROMOTIONAL PRICING

Business Promotion beginning August 17, 2015 and ending no later than November 15, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a flat dollar credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 year agreement will receive a \$215 credit, per PRI. Customers signing a 3 year agreement will receive a \$210 credit, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion.

(L)(D)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond November 15, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

Business Promotion beginning May 1, 2015 and ending no later than July 28, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a discount off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 or 3 year agreement will receive a 25% discount, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond July 28, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

(L)

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

March 16, 2014 through June 30, 2014

(C)

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	20.01
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	18.01
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	27.96
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	25.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	45.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	43.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	52.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	50.96
CustoPAK Line + Unlimited Local Usage	All	3 Year	37.96
CustoPAK Line + Unlimited Local and Toll Usage	All	3 Year	22.96
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	30.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

March 16, 2014 through July 19, 2014

(C)

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	20.01
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	18.01
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	27.96
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	25.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	45.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	43.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	52.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	50.96
CustoPAK Line + Unlimited Local Usage	All	3 Year	37.96
CustoPAK Line + Unlimited Local and Toll Usage	All	3 Year	22.96
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	30.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

March 16, 2014 through June 21, 2014

(C)

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	20.01
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	18.01
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	27.96
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	25.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	45.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	43.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	52.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	50.96
CustoPAK Line + Unlimited Local Usage	All	3 Year	37.96
CustoPAK Line + Unlimited Local and Toll Usage	All	3 Year	22.96
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	30.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

March 16, 2014 through May 17, 2014

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit	(C)
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	20.01	(R)
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	18.01	
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	27.96	
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	25.96	(R)
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	45.01	(I)
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	43.01	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	52.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	50.96	(I)
CustoPAK Line + Unlimited Local Usage	All	3 Year	37.96	(R)
CustoPAK Line + Unlimited Local and Toll Usage	All	3 Year	22.96	(R)
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	30.96	(I)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

September 22, 2013 through March 14, 2014

Qualifying Service Combinations	Area	Business Line or CustopAK Term	Monthly Credit	
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	23.01	
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	21.01	
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	30.96	
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	28.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	44.01	(l)
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	42.01	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	51.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	49.96	(l)
CustopAK Line + Unlimited Local Usage	All	3 Year	38.96	
CustopAK Line + Unlimited Local and Toll Usage	All	3 Year	25.96	
CustopAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	29.96	(l)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustopAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

September 22, 2013 through March 14, 2014

Qualifying Service Combinations	Area	Business Line or Custopak	Monthly Credit	(C)
		Term		
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	23.01	(I)
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	21.01	
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	30.96	
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	28.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	38.01	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	36.01	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	45.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	43.96	
Custopak Line + Unlimited Local Usage	All	3 Year	38.96	
Custopak Line + Unlimited Local and Toll Usage	All	3 Year	25.96	
Custopak Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	26.96	

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or Custopak line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

July 21, 2013 through September 21, 2013

(N)

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	20.01
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	18.01
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	27.96
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	25.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	36.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	34.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	43.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	41.96
Custopak Line + Unlimited Local Usage	All	3 Year	31.96
Custopak Line + Unlimited Local and Toll Usage	All	3 Year	22.96
Custopak Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	24.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or Custopak line term plan.

This promotion may not be applied to existing Business Lines or Custopak lines.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

MONTHLY CREDITS (Continued)

(N)

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit
Business Line + Unlimited Local and Toll Usage	Note 1	1 Year	20.01
Business Line + Unlimited Local and Toll Usage	Note 1	3 Year	18.01
Business Line + Unlimited Local and Toll Usage	Note 2	1 Year	27.96
Business Line + Unlimited Local and Toll Usage	Note 2	3 Year	25.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	1 Year	36.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	3 Year	34.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	1 Year	43.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	3 Year	41.96
Custopak Line + Unlimited Local Usage	All	3 Year	31.96
Custopak Line + Unlimited Local and Toll Usage	All	3 Year	22.96
Custopak Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	3 Year	24.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or Custopak line term plan.

This promotion may not be applied to existing Business Lines or Custopak lines.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service – Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Service Promotion beginning July 17, 2011 through January 21, 2012. (Continued) (T)

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

Business Service Promotion beginning January 16, 2011 through June 4, 2011. (Continued)

(T)

Qualified businesses will also receive a waiver of the applicable Service Charges.

(D)(N)

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

(N)

(D)

PROMOTIONAL PRICING

Business Winback Service Promotion beginning May 30, 2010 through August 21, 2010. (T)

Customers who meet the criteria detailed in the following promotional offers will receive bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number, per location basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period, did not qualify for a broadband service or elect not to purchase Verizon broadband service at the time of sale.

Customers who agree to subscribe to a minimum 3 year term agreement POTS, plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line, plus Unlimited Local & Toll Usage for Business Feature Packages 1 & 2 will receive a one-time credit of the applicable non-recurring charge of \$86.64 plus a monthly recurring charge waiver of \$25.00 for 36 consecutive months per account and POTS customers only will also receive a one-time additional credit of the applicable non-recurring charge of \$49.57. (T)

Customers who agree to subscribe to a minimum 2 line, 3 year term agreement CentraNet® term plan, or Centranet® CustoPAK term plan, plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line, plus Unlimited Local & Toll Usage for Business Feature Package 2 will receive a one-time credit of the applicable non-recurring charge of \$86.64 plus a monthly recurring charge waiver of \$25.00 for 36 consecutive months per account. (T)

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion is not available to customers who are ordering or disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

PROMOTIONAL PRICING

Business Winback Service Promotion beginning March 1, 2010 through June 4, 2010.

Customers who meet the criteria detailed in the following promotional offers will receive bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number, per location basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period, did not qualify for a broadband service or elect not to purchase Verizon broadband service at the time of sale.

Customers who agree to subscribe to a minimum 3 year term agreement POTS, plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line, plus Unlimited Local & Toll Usage for Business Feature Packages 1 & 2 will receive a one-time credit of the applicable non-recurring charge of \$86.64 plus a monthly recurring charge waiver of \$27.00 for 36 consecutive months per account and POTS customers (T) only will also receive a one-time additional credit of the applicable non-recurring charge of \$49.57.

Customers who agree to subscribe to a minimum 2 line, 3 year term agreement CentraNet® term plan, or Centranet® CustoPAK term plan, plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line, plus Unlimited Local & Toll Usage for Business Feature Package 2 will receive a one-time credit of the applicable non-recurring charge of \$86.64 plus a monthly recurring charge waiver of \$27.00 for 36 consecutive months per account. (T)

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion is not available to customers who are ordering or disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

PROMOTIONAL PRICING

Business Winback Service Promotion beginning March 1, 2010 through June 4, 2010.

(D)(N)

Customers who meet the criteria detailed in the following promotional offers will receive bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number, per location basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period, did not qualify for a broadband service or elect not to purchase Verizon broadband service at the time of sale.

Customers who agree to subscribe to a minimum 3 year term agreement POTS, plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line, plus Unlimited Local & Toll Usage for Business Feature Packages 1 & 2 will receive a one-time credit of the applicable non-recurring charge of \$86.64 plus a monthly recurring charge waiver of \$27.00 for 36 consecutive months per line and POTS customers only will also receive a one-time additional credit of the applicable non-recurring charge of \$49.57.

(D)

Customers who agree to subscribe to a minimum 2 line, 3 year term agreement CentraNet® term plan, or Centranet® CustoPAK term plan, plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line, plus Unlimited Local & Toll Usage for Business Feature Package 2 will receive a one-time credit of the applicable non-recurring charge of \$86.64 plus a monthly recurring charge waiver of \$27.00 for 36 consecutive months per line.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion is not available to customers who are ordering or disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(N)

PROMOTIONAL PRICING

Business Service Promotion beginning August 3, 2009 and ending October 31, 2009. This promotional program will be offered statewide to qualifying Verizon business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Flat Rate Service with a PRI DS1 Facility - Package One. Customers will receive a \$240 discount off the monthly tariff rate per PRI for the life of the contract. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond October 31, 2009. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

(D)(N)

(N)

(D)

PROMOTIONAL PRICING

Business Winback Promotion for 176 days beginning January 6, 2009 and ending no later than June 30, 2009.

(D)(N)

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis.

Eligible customers are business customers who, during the promotional period:

- retain two (2) or more voice lines (POTs, Centrex, CustoPAK); and
- meet the minimum line requirement, the minimum spend level requirement, term agreement on local line or term agreement on LD calling plan.

Promotion A offers a \$60 credit per account for five (5) consecutive months (up to \$300.00) to customers who seek to disconnect two to four lines and spend no less than \$325.00 per month total billed revenue services.

Promotion B offers a \$100 credit per account for five (5) consecutive months (up to \$500.00) to customers who seek to disconnect five or more lines and spend no less than \$325.00 per month total billed revenue services.

Promotion C offers a \$100 credit per account for five (5) consecutive months (up to \$500.00) to customers who seek to disconnect two to four lines and spend no less than \$625.00 per month total billed revenue services.

Promotion D offers a \$150 credit per account for five (5) consecutive months (up to \$750.00) to customers who seek to disconnect five or more lines and spend no less than \$625.00 per month total billed revenue services.

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

- Customer moving out of Verizon serving territory
- Customer moving within Verizon serving territory (returning)
- Seasonal service
- Death of customer

This offer is not available to employees of Verizon Communications Inc. or its subsidiaries.

Eligible customers are limited to a maximum of one (1) direct bill credit offer within a six-month period.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond June 30, 2009. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(N)

(D)

Effective: December 1, 2008

PROMOTIONAL PRICING

Business Winback Promotion for 180 days beginning June 30, 2008 and ending no later than December 26, 2008. The Company will offer the following promotion to eligible business customers. Customers who meet the criteria detailed in the following promotional offers will receive a waiver of the applicable non-recurring charge and a one-time bill credit which will be applied to the bill on a per Billed Telephone Number (BTN) basis. This promotional offer is subject to the termination liability rules found in Product Guide Section 2.

Eligible customers are business customers who, during the promotional period:

- have never had local service with Verizon, or
 - convert their service from another local exchange service provider to Verizon
1. Customers who agree to subscribe to a Verizon term agreement on one line will receive a waiver of the applicable non-recurring charge and credits as follows:
 - a. \$50 credit for a minimum one year term agreement on either a Business Line Discount Pricing Plan or a PBX Discount Pricing Plan, plus a term agreement for either Verizon Unlimited Local Usage for Business, Verizon Unlimited Local and Toll Usage for Business, Verizon Online service or Verizon FiOS service;
 - b. \$75 credit for a minimum one year term agreement on either a Business Line Discount Pricing Plan or a PBX Discount Pricing Plan, plus a term agreement for either Verizon Unlimited Local Usage for Business, Verizon Unlimited Local and Toll Usage for Business or Verizon Long Distance service, plus a term agreement for either Verizon Online service or Verizon FiOS service.
 2. Customers who agree to subscribe to a Verizon term agreement on 3 or more lines will receive a waiver of the applicable non-recurring charge and credits as follows:
 - a. \$100 credit for a term agreement on either a Business Line Discount Pricing Plan, a PBX Discount Pricing Plan, CentraNet® service or CentraNet® CustoPAK service, plus a term agreement for either Verizon Online service or Verizon FiOS service;
 - b. \$150 credit for a term agreement on either a Business Line Discount Pricing Plan, a PBX Discount Pricing Plan, CentraNet® service or CentraNet® CustoPAK service, plus a term agreement for either Verizon Unlimited Local Usage for Business, Verizon Unlimited Local and Toll Usage for Business or Verizon Long Distance service, plus a term agreement for either Verizon Online service or Verizon FiOS service.
 3. Customers who meet the requirements for Offers 1 & 2 above and convert their local service from another local service carrier to Verizon are also eligible to receive a one-time bill credit of \$100.00. This credit will be applied towards the labor charges for a premise visit, when required to connect inside wiring to Verizon's demarcation point of the network.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

PBX Trunks do not include DID trunks.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

PROMOTIONAL PRICING

Business Service Promotion beginning March 22, 2015 through September 19, 2015, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new CustoPak lines under the 24 month term.
- A new Unlimited Local Usage for Business month- to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	2 Year	40.01
Business Line + Unlimited Local Usage	Note 2	2 Year	47.96
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	25.01
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	32.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	54.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	61.96
CustoPAK Line + Unlimited Local Usage	All	2 Year	44.96
CustoPAK Line + Unlimited Local and Toll Usage	All	2 Year	29.96
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	39.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or Custopak line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

PROMOTIONAL PRICING

Business Service Promotion beginning March 22, 2015 through July 18, 2015, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new CustoSak lines under the 24 month term.
- A new Unlimited Local Usage for Business month- to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoSak Term	Monthly Credit	
Business Line + Unlimited Local Usage	Note 1	2 Year	40.01	(I)
Business Line + Unlimited Local Usage	Note 2	2 Year	47.96	
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	25.01	
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	32.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	54.01	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	61.96	
CustoSak Line + Unlimited Local Usage	All	2 Year	44.96	
CustoSak Line + Unlimited Local and Toll Usage	All	2 Year	29.96	
CustoSak Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	39.96	(I)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoSak line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

PROMOTIONAL PRICING

Business Service Promotion beginning January 17, 2015 through March 21, 2015, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new Custopak lines under the 24 month term.
- A new Unlimited Local Usage for Business month- to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or Custopak Term	Monthly Credit	
Business Line + Unlimited Local Usage	Note 1	2 Year	39.01	
Business Line + Unlimited Local Usage	Note 2	2 Year	46.96	
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	24.01	
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	31.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	53.01	(I)
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	60.96	(I)
Custopak Line + Unlimited Local Usage	All	2 Year	43.96	
Custopak Line + Unlimited Local and Toll Usage	All	2 Year	28.96	
Custopak Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	38.96	(I)

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or Custopak line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

PROMOTIONAL PRICING

Business Service Promotion beginning September 21, 2014 through March 21, 2015, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new CustoPak lines under the 24 month term.
- A new Unlimited Local Usage for Business month-to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit	
Business Line + Unlimited Local Usage	Note 1	2 Year	39.01	(I)
Business Line + Unlimited Local Usage	Note 2	2 Year	46.96	
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	24.01	
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	31.96	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	49.01	
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	56.96	
CustoPAK Line + Unlimited Local Usage	All	2 Year	43.96	(I)
CustoPAK Line + Unlimited Local and Toll Usage	All	2 Year	28.96	
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	36.96	

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

PROMOTIONAL PRICING

Business Service Promotion beginning June 1, 2014 through September 20, 2014, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new CustoSak lines under the 24 month term.
- A new Unlimited Local Usage for Business month- to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoSak Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	2 Year	37.01
Business Line + Unlimited Local Usage	Note 2	2 Year	44.96
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	22.01
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	29.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	47.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	54.96
CustoSak Line + Unlimited Local Usage	All	2 Year	41.96
CustoSak Line + Unlimited Local and Toll Usage	All	2 Year	26.96
CustoSak Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	34.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoSak line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

(M) Material relocated to Sheet 4.

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PROMOTIONAL PRICING

Upgrade Business Promotion October 16, 2011 through February 4, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below: (C)

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustoPAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

Conditions:

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. (C)

PROMOTIONAL PRICING

Upgrade Business Promotion October 16, 2011 through January 21, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustoPAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

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PROMOTIONAL PRICING

Upgrade Business Promotion July 17, 2011 through October 15, 2011, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

(D)(N)

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 36-month term plan, or an Unlimited CustoPAK Basic Package 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for thirty-six (36) consecutive months.

Existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 36-month term plan, or an Unlimited CustoPAK Basic Package 36-month term plan purchased prior to July 1, 2011, are eligible for a promotional bill credit of \$5.00 per account for twelve (12) consecutive months when the customer agrees to one of the following:

- Upgrades their broadband subscription to a:
- High-speed internet line of 7M, or FiOS Internet line of 25M/25M or higher.
- Subscribes to a new FiOS TV subscription, Prime or higher

(D)

Conditions

Each of the offers described above may be used separately or in combination with each other.

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

If the customer downgrades to a qualifying product after the promotional offer period expires, the customer will forfeit the promotional discount for that product for the remaining months.

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond October 15, 2011. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

(N)

PROMOTIONAL PRICING

Residential Regional Value Promotion beginning August 21, 2009, ending no later than February 15, 2010. Residential customers who establish new dial tone service with Verizon and agree to subscribe to Regional Value combined with a qualifying unlimited long distance plan will be eligible to receive Regional Value for a monthly rate of \$17.04. The monthly rate is guaranteed for as long as the customer: (i) remains at the same service address, (ii) retains the same telephone number, and (iii) receives the Verizon bill in their name. (X)

Discontinuance of any one of the qualifying services will result in immediate termination of this offer.

This offer is not eligible for Vacation Service.

Each service must be billed by Verizon.

Qualifying unlimited long distance calling plans must be consistent with the Plan O Service - Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon, and is limited to one offer per customer.

PROMOTIONAL PRICING

Residential Regional Value Promotion beginning August 21, 2009, ending no later than February 15, 2009. Residential (T)
customers who establish new dial tone service with Verizon and agree to subscribe to Regional Value combined with a qualifying
unlimited long distance plan will be eligible to receive Regional Value for a monthly rate of \$17.04. The monthly rate is
guaranteed for as long as the customer: (i) remains at the same service address, (ii) retains the same telephone number, and
(iii) receives the Verizon bill in their name.

Discontinuance of any one of the qualifying services will result in immediate termination of this offer.

This offer is not eligible for Vacation Service.

Each service must be billed by Verizon.

Qualifying unlimited long distance calling plans must be consistent with the Plan O Service - Unlimited as found in the Bell
Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon, and is
limited to one offer per customer.

PROMOTIONAL PRICING

Residential Regional Value Promotion beginning August 20, 2009, ending no later than November 20, 2009. Residential customers who establish new dial tone service with Verizon and agree to subscribe to Regional Value combined with a qualifying unlimited long distance plan will be eligible to receive Regional Value for a monthly rate of \$17.04. The monthly rate is guaranteed for as long as the customer: (i) remains at the same service address, (ii) retains the same telephone number, and (iii) receives the Verizon bill in their name.

(D)(N)

Discontinuance of any one of the qualifying services will result in immediate termination of this offer.

This offer is not eligible for Vacation Service.

(D)

Each service must be billed by Verizon.

Qualifying unlimited long distance calling plans must be consistent with the Plan O Service - Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon, and is limited to one offer per customer.

(N)

Business Service Promotion beginning April 20, 2009 and ending July 9, 2009. This promotional program will be offered statewide to qualifying Verizon business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Flat Rate Service with a PRI DS1 Facility - Package One. Customers will receive a 20% discount off the monthly tariff rate per PRI for the life of the contract. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond July 9, 2009. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

$$\begin{array}{cc} \text{(D)}\text{(N)} & \\ | & | \\ \text{(D)} & \text{(N)} \end{array}$$

PROMOTIONAL PRICING

Business Service Promotion for 69 days beginning January 21, 2009 and ending March 31, 2009. This promotional program will be offered statewide to qualifying Verizon business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Flat Rate Service with a PRI DS1 Facility - Package One. Customers will receive a \$100 discount off the monthly tariff rate per PRI for the life of the contract. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond March 31, 2009. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

(D)(N)

(N)

(D)

Effective: December 1, 2008

PROMOTIONAL PRICING

Business Service Promotion for 180 days beginning June 30, 2008 through December 26, 2008. During the promotional period, businesses that change to Verizon for local business exchange service from another local service provider as a direct result of Verizon's outbound telemarketing and direct mail campaigns; and that also agree to subscribe to the Unlimited Dial Tone (DTL) Basic Package 36-month term plan or the Unlimited CustoPAK Basic Package 36-month term plan, will receive a \$30.00 monthly credit per account, for each of 18 consecutive months on their monthly telephone bill.

The customer will be subject to the termination liability associated with the 36-month term plan for Unlimited Dial tone Basic Package and the Unlimited CustoPAK Basic Package.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

PROMOTIONAL PRICING

Business Service Promotion beginning March 22, 2015 through September 19, 2015 (Continued)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.
Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying long distance plan must be consistent with the Business Unlimited Long Distance Service Bundled Service Option in the Verizon Long Distance LLC Product Guide for Domestic Services.

(D)

(D)

PROMOTIONAL PRICING

Business Service Promotion beginning March 22, 2015 through September 19, 2015 (Continued)

(C)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying long distance plan must be consistent with the Business Unlimited Long Distance Service Bundled Service Option in the Verizon Long Distance LLC Product Guide for Domestic Services.

Upgrade Business Promotion October 16, 2011 through February 4, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustoPAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

Conditions:

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

Business Promotion October 16, 2011 through February 4, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustoPAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

PROMOTIONAL PRICING

Business Service Promotion beginning March 22, 2015 through July 18, 2015 (Continued)

(C)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying long distance plan must be consistent with the Business Unlimited Long Distance Service Bundled Service Option in the Verizon Long Distance LLC Product Guide for Domestic Services.

Upgrade Business Promotion October 16, 2011 through February 4, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustoPAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

Conditions:

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

Business Promotion October 16, 2011 through February 4, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustoPAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

PROMOTIONAL PRICING

Business Service Promotion beginning January 17, 2015 through March 21, 2015 (Continued) (C)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.
Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying long distance plan must be consistent with the Business Unlimited Long Distance Service Bundled Service Option in the Verizon Long Distance LLC Product Guide for Domestic Services. (C)
(C)

Upgrade Business Promotion October 16, 2011 through February 4, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustopAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

Conditions:

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

Business Promotion October 16, 2011 through February 4, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustopAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

PROMOTIONAL PRICING

Business Service Promotion beginning September 21, 2014 through March 21, 2015 (Continued)

(C)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions

Upgrade Business Promotion October 16, 2011 through February 4, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustopAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

Conditions:

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

Business Promotion October 16, 2011 through February 4, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustopAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

PROMOTIONAL PRICING

Business Service Promotion beginning June 1, 2014 through September 20, 2014 (Continued)

(N)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon. Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions

(N)

Upgrade Business Promotion October 16, 2011 through February 4, 2012, new or existing qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

(M)

New or existing customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month or 36-month term plan, or an Unlimited CustopAK Basic Package 12-month or 36-month term plan, and add a new additional expansion line with unlimited calling such that the bundle has two or more unlimited expansion lines (main line does not qualify) are eligible for a promotional bill credit of \$5.00 per newly purchased qualifying line(s) for the length of the term either twelve (12) or thirty-six (36) consecutive months.

Conditions:

These promotions may not be combined with other promotions except as identified above or unless authorized by the Company.

If the customer discontinues a qualifying product, or downgrades to a non-qualifying product, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

(M)

Business Promotion October 16, 2011 through February 4, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustopAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

(M¹)

(M) Material relocated from Sheet 3.

(N)

(M¹) Material relocated to Sheet 5.

(N)

PROMOTIONAL PRICING

Business Promotion October 16, 2011 through February 4, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below: (C)

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustoPAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

Conditions

This promotion may not be combined with other promotions unless authorized by the Company.

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. (C)

(D)

PROMOTIONAL PRICING

Business Promotion October 16, 2011 through January 21, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

(D)(N)

New customers subscribing to an Unlimited Business Access (B1) Line Basic Package 12-month term plan, or an Unlimited CustoPAK Basic Package 12-month term plan, and also purchase a new broadband and/or television term subscription will receive a waiver of the applicable non-recurring charges:

- Service Order
- Central Office Activity
- Outside Facility Connection

Conditions

This promotion may not be combined with other promotions unless authorized by the Company.

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond January 21, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

(N)

(D)

PROMOTIONAL PRICING

Business Save/Winback/Acquisition Offer

(D)(N)

The Company will offer the following promotion for 120 days starting September 19, 2009 and ending no later than January 16, 2010.

Qualifying business customers will receive a promotional bill credit of \$5.00 on their Verizon bill for each of twelve (12) consecutive months if they meet the following criteria:

- A. Qualifying business customers who proactively call Verizon to disconnect their dial tone service, and subsequently agree not to disconnect and either currently subscribe to or are willing to subscribe to one of the combinations below:
 - an Unlimited Dial Tone Line (DTL) Basic Package 3-year term plan or an Unlimited CustoPAK Basic Package 3-year term plan and Verizon nonregulated services determined by Verizon; or
 - a Single Line Business PAK 3-year term plan and Verizon nonregulated services determined by Verizon.
- B. New or existing qualifying business customers who as a direct result of Verizon outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to one of the combinations of services specified below:
 - an Unlimited Dial Tone Line (DTL) Basic Package 3-year term plan or an Unlimited CustoPAK Basic Package 3-year term plan and a new additional dial tone or expansion line or Verizon nonregulated services determined by Verizon; or (D)
 - a Single Line Business PAK 3-year term plan and Verizon nonregulated services determined by Verizon.

Customers who in addition to the services listed above, purchase a new non-regulated service on a term plan as determined by the Company may qualify to receive a gift Card (or item of merchandise for the same value, subject to change at any time) valued at up to \$200.

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

Customer moving out of Verizon serving territory
Vacation service
Death of customer

If the customer discontinues any of the services as listed above and/or leaves Verizon prior to the defined term periods, the customer will be subject to the termination liability associated with each individual term plan. In addition, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of the Tariff. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(N)

PROMOTIONAL PRICING

Business Winback Offer for 89 days beginning March 30, 2009 and ending no later than June 26, 2009.

(D)(N)

Customers who meet the criteria detailed in the following promotional offers will receive an American Express Reward Card, on a per Billed Telephone Number (BTN) basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period, are identified by Verizon's Outbound Telemarketing Center and who:

(D)

Have never had local service with Verizon and sign up for local service or
Change their local service carrier to Verizon

Customers who subscribe to one or more lines on a Business Line Discount Pricing Plan (DPP) plus a term agreement for Verizon Unlimited Local & Toll Usage for Business with Verizon Long Distance service will receive an American Express Reward Card valued at \$100.

This promotional offer is not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) offer per rolling twelve (12) months.

This promotional offer may not be combined with any other promotional offer except as authorized by Verizon.

(N)

Effective: December 1, 2008

PROMOTIONAL PRICING

Residential Customer Trial for 178 days beginning September 15, 2008 through March 12, 2009.

Qualified customers are eligible non-FiOSsm residential customers who during the trial period experience two or more repair-related problems within 30 days of a service connection, change, or move order, or three or more no-dial-tone problems within 30 days of a service connection, change, or move order. A variety of responses to these situations will be tested. Up to 30% of qualifying customers will receive an automatic one-time proactive bill credit of \$20.00.

Qualifying customers are limited to one offer per unsatisfactory repair event during this trial period. This trial may not be combined with any other promotional offer.

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Promotion October 16, 2011 through February 4, 2012 (Continued)

(N)

Conditions:

(M)

This promotion may not be combined with other promotions unless authorized by the Company.

These promotional offerings will be made under the terms and conditions of this Product Guide and will not extend beyond February 4, 2012. The Product Guide rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

(M)

Business Service Promotion beginning August 22, 2010 through January 15, 2011, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.

Eligible customers are:

- 1) existing customers that are willing to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:
 - a) \$22.01, \$24.01, \$29.96 or \$31.96 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the CustopAK line(s):
 - one or more Dial Tone business lines under the 12-month or 36-month term plan or two or more new CustopAK lines under the 36-month term plan; AND
 - a new Unlimited Local Usage for Business plan 1-year term plan, OR
 - b) \$31.01, \$33.01, \$38.96 or \$40.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s):
 - one or more Dial tone business lines under the 12-month or 36-month term plan or two or more new CustopAK lines under the 36-month term plan; AND
 - a new Unlimited Local and Toll Usage Business plan with a 1-year term plan; AND
 - with a new Feature Package 1 and Feature Package 2 with a 1-year term plan.

Qualified businesses will also receive a credit for the following applicable Service Connection Charge and Premises Visit Charge. The credits can be applied on a maximum of a combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per account.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

PROMOTIONAL PRICING

Business Service Promotion beginning August 22, 2010 through January 15, 2011, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.

(D)(N)

Eligible customers are:

- 1) existing customers that are willing to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:

- a) \$22.01, \$24.01, \$29.96 or \$31.96 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial Tone business lines under the 12-month or 36-month term plan or two or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local Usage for Business plan 1-year term plan.

OR

- b) \$31.01, \$33.01, \$38.96 or \$40.96 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or two or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage Business plan with a 1-year term plan; AND
- with a new Feature Package 1 and Feature Package 2 with a 1-year term plan.

(D)

Qualified businesses will also receive a credit for the following applicable Service Connection Charge and Premises Visit Charge. The credits can be applied on a maximum of a combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per account.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

(N)

PROMOTIONAL PRICING

Business Service Promotion beginning October 5, 2009 through December 31, 2009, qualifying business customers with \$4,000 - \$250,000 per year in billed charges for network services provided by the Telephone Company are eligible for the following promotion. New, upgraded, or renewed (for terms expiring within 6 months) customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services are purchased with a minimum 2-year term agreement (up to a maximum of 15 circuits):

Renewal – Customers with expired terms or terms that are within 6 months of term expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
CentraNET	12 Months	\$10 per line (minimum 7 lines)
CustoPAK	24 Months	\$10 per line (minimum 7 lines)

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by February 28, 2009 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond December 31, 2009. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(D)(N)

(N)

(D)

PROMOTIONAL PRICING

Business Winback Offer for 145 days beginning February 2, 2009 and ending no later than June 26, 2009.

(D)(N)

Customers who meet the criteria detailed in the following promotional offers will receive a monthly bill credit which will be applied to the total monthly bill, on a per Billed Telephone Number (BTN) basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are new business customers who are identified by Verizon via outbound telemarketing.

A. Customers who subscribe to one line on a Business Line Discount Pricing Plan (DPP), a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business, plus Verizon Long Distance service may receive:

- \$10 credit per account for six months (up to \$60.00)
- An American Express Reward Card valued at \$100.00

(D)

B. Customers who subscribe to two or more lines on a Business Line Discount Pricing Plan (DPP), a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business, plus Verizon Long Distance service may receive:

- \$15 credit per account for six months (up to \$90.00)
- An American Express Reward Card valued at \$100.00

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion is not available to customers who are ordering or disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(N)

Effective: December 1, 2008

PROMOTIONAL PRICING

Business Service Promotion beginning October 3, 2008 through December 31, 2008, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN PRI Access System Flat Rate Voice with DS1 Facility Service – Term and Volume will receive a \$500.00 bill credit for a two-year contract and a \$1,200.00 bill credit for a three year contract. If the customer adds Calling Line Identification with Name on a new or existing PRI that does not currently have it on a two or three year PRI term plan they will be eligible to receive an \$80.00 bill credit for a two-year contract and \$120.00 bill credit for a three-year contract. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond December 31, 2008. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon.

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Service Promotion beginning October 18, 2010 through January 14, 2011. Qualifying business customers who proactively contact Verizon California to disconnect at least one business exchange access line, CentraNet line or CustoPAK line and subsequently agree not to disconnect; and agree to maintain no less than the total billed revenue per account specified below for services offered by Verizon California or a Verizon unregulated service determined by Verizon, based on a three-month average spend, will be eligible to receive a promotional bill credit shown below. (D)(N)

<u>Minimum Spend Level</u> (Total billed revenue based on a three-month average spend)	<u>Monthly Credit, Per Customer Account</u>
\$20	\$5.00 for 12 months
\$40	\$10.00 for 12 months
\$60	\$10.00 for 24 months
\$100	\$20.00 for 12 months
\$130	\$20.00 for 24 months
\$175	\$30.00 for 12 months
\$200	\$30.00 for 24 months
\$250	\$40.00 for 12 months
\$300	\$50.00 for 12 months
\$400	\$80.00 for 12 months

This offer does not apply to customers who are disconnecting their dial-tone service through the Verizon website (<http://www.verizon.com>). This offer is not available to customers disconnecting dial-tone service for any of the following reasons: customer moving within Verizon serving territory or Vacation Service.

Eligible customers are limited to a maximum of one (1) direct bill credit offer within a six-month period.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

Verizon reserves the right to change the end-date or other terms or conditions of the promotion before its expiration date.

Customers will be subject to the termination liability associated with each individual term plan as specified in the tariff.

(D)

(N)

PROMOTIONAL PRICING

Business Service Promotion beginning November 1, 2009 and ending January 29, 2010. This promotional program will be offered statewide to qualifying Verizon business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Flat Rate Service with a PRI DS1 Facility - Package One. Customers will receive a 30% discount off the monthly tariff rate per PRI for the life of the contract. All applicable PRI nonrecurring charges are waived for services ordered under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond January 29, 2010. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

(D)(N)

(N)

(D)

Effective: January 2, 2009

PROMOTIONAL PRICING

Business Winback Offer

(N)

The Company will offer the following promotion for 146 days starting January 2, 2009 and ending no later than June 26, 2009.

Customers who meet the criteria detailed in the following promotional offers will receive bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number (BTN) basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period:

- Have never had local service with Verizon and sign up for local service or:
- Change their local service carrier to Verizon

Promotion A offers credits to customers who subscribe to one line on a term agreement as follows:

- \$5 credit per account (up to 30.00) on a Business Line Discount Pricing Plan (DPP) plus a term agreement for a Verizon Long Distance service plan.
- \$10 credit per account (up to \$60.00) on a Business Line Discount Pricing Plan (DPP) plus a term agreement for either Verizon Unlimited Local Usage for Business or Verizon Unlimited Local & Toll Usage for Business with Verizon Long Distance service.
- \$15 credit per account (up to \$90.00) on a Business Line Discount Pricing Plan (DPP) plus a term agreement for Verizon High Speed Internet service.
- \$15 credit per account (up to \$90.00) on a Business Line Discount Pricing Plan (DPP) plus a term agreement for either Verizon Unlimited Local Usage for Business, Verizon Unlimited Local & Toll Usage for Business or a Verizon Long Distance service plan plus a term agreement for either Verizon High Speed Internet or Verizon FiOS service.

Promotion B offers a credit to customers who subscribe to two or more lines on a term agreement as follows:

- \$15 credit per account (up to \$90.00) on a Business Line Discount Pricing Plan (DPP), CentraNet® term plan, or Centranet® CustopAK term plan plus a term agreement for either Verizon Unlimited Local Usage for Business, Verizon Unlimited Local & Toll Usage for Business or a Verizon Long Distance service plan.
- \$20 credit per account (up to \$120.00) on a Business Line Discount Pricing Plan (DPP), CentraNet® term plan, or Centranet® CustopAK term plan plus a term agreement for either Verizon High Speed Internet or Verizon FiOS service.
- \$20 credit per account (up to \$120.00) on a Business Line Discount Pricing Plan (DPP), CentraNet® term plan, or Centranet® CustopAK term plan plus a term agreement for either Verizon Unlimited Local Usage for Business, Verizon Unlimited Local & Toll Usage for Business or a Verizon Long Distance service plan plus a term agreement for either Verizon High Speed Internet or Verizon FiOS service.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Retain Save Offer*

The Company will offer the following promotion starting May 13, 2010 and ending no later than October 28, 2010.

Qualifying business customers who proactively call Verizon to disconnect their dial tone service, and subsequently agree not to disconnect, will receive a credit on their Verizon bill each month as described below following their agreement not to disconnect their dial tone service.

Qualifying customers who currently subscribe or are willing to subscribe to one or more Verizon business exchange lines with a 12-month or 36-month term agreement (i.e., any combination of voice and/or data service lines or their equivalents) or Custopak, a CentraNET with a 36mo term and agree to retain their dial-tone service, are eligible to receive one of the following credits: (T)

Promotion A offers \$10 for ten (10) months (total of \$100.00 per account) when customers want to disconnect 1 line, have a minimum of \$45 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion B offers \$15 fifteen for ten (10) months (total of \$150.00 per account) when customers want to disconnect 1 line, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion C offers \$15 fifteen for twelve (12) months (total of \$180 per account) when customers want to disconnect 2-4 or more lines, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion D offers \$20 twenty for twelve (12) months (total of \$240 per account) when customers want to disconnect 2-4 lines, have a minimum of \$90 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

PROMOTIONAL PRICING

Business Retain Save Offer*

(D)(N)

The Company will offer the following promotion starting May 13, 2010 and ending no later than October 28, 2010.

Qualifying business customers who proactively call Verizon to disconnect their dial tone service, and subsequently agree not to disconnect, will receive a credit on their Verizon bill each month as described below following their agreement not to disconnect their dial tone service.

Qualifying customers who currently subscribe or are willing to subscribe to one or more Verizon business exchange lines with a 24-Mo term agreement (i.e., any combination of voice and/or data service lines or their equivalents) or Custopak, a CentraNET with a 36mo term and agree to retain their dial-tone service, are eligible to receive one of the following credits:

Promotion A offers \$10 for ten (10) months (total of \$100.00 per account) when customers want to disconnect 1 line, have a minimum of \$45 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion B offers \$15 fifteen for (10) months (total of \$150.00 per account) when customers want to disconnect 1 line, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion C offers \$15 fifteen for twelve (12) months (total of \$180 per account) when customers want to disconnect 2-4 or more lines, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion D offers \$20 twenty for twelve (12) months (total of \$240 per account) when customers want to disconnect 2-4 lines, have a minimum of \$90 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

(D)(N)

PROMOTIONAL PRICING

Business Retain Save Offer*

(D)(N)

The Company will offer the following promotion starting May 15, 2010 and ending no later than October 28, 2010.

Qualifying business customers who proactively call Verizon to disconnect their dial tone service, and subsequently agree not to disconnect, will receive a credit on their Verizon bill each month as described below following their agreement not to disconnect their dial tone service.

Qualifying customers who currently subscribe or are willing to subscribe to one or more Verizon business exchange lines with a 24-Mo term agreement (i.e., any combination of voice and/or data service lines or their equivalents) or Custopak, a CentraNET with a 36mo term and agree to retain their dial-tone service, are eligible to receive one of the following credits:

Promotion A offers \$10 for ten (10) months (total of \$100.00 per account) when customers want to disconnect 1 line, have a minimum of \$45 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion B offers \$15 fifteen for (10) months (total of \$150.00 per account) when customers want to disconnect 1 line, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion C offers \$15 fifteen for twelve (12) months (total of \$180 per account) when customers want to disconnect 2-4 or more lines, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion D offers \$20 twenty for twelve (12) months (total of \$240 per account) when customers want to disconnect 2-4 lines, have a minimum of \$90 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

(D)(N)

PROMOTIONAL PRICING

Business Retain Save Offer*

(D)(N)

The Company will offer the following promotion starting May 13, 2010 and ending no later than October 28, 2010.

Qualifying business customers who proactively call Verizon to disconnect their dial tone service, and subsequently agree not to disconnect, will receive a credit on their Verizon bill each month as described below following their agreement not to disconnect their dial tone service.

Qualifying customers who currently subscribe or are willing to subscribe to one or more Verizon business exchange lines with a 24-Mo term agreement (i.e., any combination of voice and/or data service lines or their equivalents) or Custopak, a CentraNET with a 36mo term and agree to retain their dial-tone service, are eligible to receive one of the following credits:

Promotion A offers \$10 for ten (10) months (total of \$100.00 per account) when customers want to disconnect 1 line, have a minimum of \$45 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion B offers \$15 fifteen for (10) months (total of \$150.00 per account) when customers want to disconnect 1 line, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion C offers \$15 fifteen for twelve (12) months (total of \$180 per account) when customers want to disconnect 2-4 or more lines, have a minimum of \$70 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion D offers \$20 twenty for twelve (12) months (total of \$240 per account) when customers want to disconnect 2-4 lines, have a minimum of \$90 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

(D)(N)

PROMOTIONAL PRICING

Business Retain Save Offer

The Company will offer the following promotion starting December 14, 2009 and ending no later than May 14, 2010.

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis, for each of Six (6) consecutive months or ten (10) consecutive months as described below. This promotional offer is subject to the termination liability agreement pursuant to this Tariff.

Eligible customers are business customers who, during the promotional period:

- Are seeking to disconnect either an exchange line, CentraNET, Custopak or Verizon Unlimited Local and Toll Usage for Business line or an entire account and agrees to retain their service with Verizon. and:
- maintains the minimum spend levels and their current services with Verizon Long Distance, Verizon Exchange Service and Verizon Online.

Promotion A offers a bill credit of \$10 per account for six consecutive months (up to \$60) to one line customers who maintain a \$40 MSL – Customer must seek to disconnect one exchange line or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 6 months.

Promotion B offers a bill credit of \$15 per account for six consecutive months (up to \$90) to one line customers who maintain a \$65 MSL - Customer must seek to disconnect one exchange line or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 6 months.

Promotion C offers a bill credit of \$15 for ten consecutive months (up to \$150) to two to four line customers who maintain a \$65 MSL - Customer must seek to disconnect two to four exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 10 months.

Promotion D offers a bill credit of \$20 for ten consecutive months (up to \$200) to two to four line customers who maintain a \$85 MSL - Customer must seek to disconnect two to four exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 10 months.

(D)(N)

(N)

(D)

PROMOTIONAL PRICING

Business Service Promotion for 86 days beginning April 6, 2009 through June 30, 2009, qualifying business customers with \$4,000 - \$250,000 per year in billed charges for network services provided by the Telephone Company are eligible for the following promotion. New, upgraded, or renewed (for contracts expiring within 6 months) customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services are purchased with a minimum 2-year term agreement:

Service Description	AMEX Card Amount
Point to Point DS1 (1.5 Mbps Service)	\$500.00
Point to Point DS3 (45 Mbps Service)	\$2,000.00
Transparent LAN Service – 10 Mbps	\$2,000.00
Transparent LAN Service – 100 Mbps	\$3,000.00
Transparent LAN Service – 1 Gbps	\$4,000.00

Winback – Customers who change to Verizon from another local service provider are also eligible to receive an additional American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Winback Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
Point to Point DS1 (1.5 Mbps Service)	36 Months	\$500.00
Point to Point DS3 (45 Mbps Service)	36 Months	\$2,000.00
Transparent LAN Service – 10 Mbps	3 Years	\$ 500.00
Transparent LAN Service – 100 Mbps	3 Years	\$1,000.00
Transparent LAN Service – 1 Gbps	3 Years	\$1,500.00

(D)(N)

(N)

(D)

Effective: January 5, 2009

PROMOTIONAL PRICING

Business Service Promotion for 86 days beginning January 5, 2009 through March 31, 2009, qualifying business customers with (N)
\$4,000 - \$250,000 per year in billed charges for network services provided by the Telephone Company are eligible for the following promotion. New, upgraded, or renewed (for contracts expiring within 6 months) customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services are purchased with a minimum 2-year term agreement:

Service Description	AMEX Card Amount
Point to Point DS1 (1.5 Mbps Service)	\$350.00
Point to Point DS3 (45 Mbps Service)	\$1,500.00
Transparent LAN Service – 10 Mbps	\$1,500.00
Transparent LAN Service – 100 Mbps	\$2,500.00
Transparent LAN Service – 1 Gbps	\$3,500.00

Winback – Customers who change to Verizon from another local service provider are also eligible to receive an additional American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Winback Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
ISDN Primary Service (Port and Local Distribution Channel)	2 Years	\$250.00
Point to Point DS1 (1.5 Mbps Service)	36 Months	\$1,500.00
Point to Point DS3 (45 Mbps Service)	36 Months	\$1,500.00
Transparent LAN Service – 10 Mbps	3 Years	\$ 500.00
Transparent LAN Service – 100 Mbps	3 Years	\$1,000.00
Transparent LAN Service – 1 Gbps	3 Years	\$1,500.00

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Retain Save Offer starting May 13, 2010 and ending no later than October 28, 2010* (Continued)

(D)(N)

Promotion E offers \$50 fifty for six (6) months (total of \$300 per account) when customers want to disconnect 2-4 lines, have a minimum of \$310 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion F offers \$70 seventy for nine (9) months (total of \$630 per account) when customers want to disconnect 2-4 lines, have a minimum of \$610 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion G offers \$30 thirty for twelve (12) months (total of \$360 per account) when customers want to disconnect 5 or more lines, have a minimum of \$160 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion H offers \$70 seventy for nine (9) months (total of \$630 per account) when customers want to disconnect 5 or more lines, have a minimum of \$310 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion I offers \$100 one-hundred for nine (9) months (total of \$900 per account) when customers want to disconnect 5 or more lines, have a minimum of \$610 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

- Customer moving out of Verizon serving territory
- Customer moving within Verizon serving territory (returning)
- Seasonal service
- Death of customer

This offer is not available to employees of Verizon Communications Inc. or its subsidiaries.

(D)

Eligible customers are limited to a maximum of one (1) direct bill credit offer within a six-month period.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond October 28, 2010.

The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

These promotional offerings cannot be combined with any other discount or promotion except as authorized.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

(N)

PROMOTIONAL PRICING

Business Retain Save Offer starting May 15, 2010 and ending no later than October 28, 2010* (Continued)

(D)(N)

Promotion E offers \$50 fifty for six (6) months (total of \$300 per account) when customers want to disconnect 2-4 lines, have a minimum of \$310 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion F offers \$70 seventy for nine (9) months (total of \$630 per account) when customers want to disconnect 2-4 lines, have a minimum of \$610 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion G offers \$30 thirty for twelve (12) months (total of \$360 per account) when customers want to disconnect 5 or more lines, have a minimum of \$160 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion H offers \$70 seventy for nine (9) months (total of \$630 per account) when customers want to disconnect 5 or more lines, have a minimum of \$310 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion I offers \$100 one-hundred for nine (9) months (total of \$900 per account) when customers want to disconnect 5 or more lines, have a minimum of \$610 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

- Customer moving out of Verizon serving territory
- Customer moving within Verizon serving territory (returning)
- Seasonal service
- Death of customer

This offer is not available to employees of Verizon Communications Inc. or its subsidiaries.

(D)

Eligible customers are limited to a maximum of one (1) direct bill credit offer within a six-month period.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond October 28, 2010.

The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

These promotional offerings cannot be combined with any other discount or promotion except as authorized.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

(N)

PROMOTIONAL PRICING

Business Retain Save Offer starting May 13, 2010 and ending no later than October 28, 2010* (Continued)

(D)(N)

Promotion E offers \$50 fifty for six (6) months (total of \$300 per account) when customers want to disconnect 2-4 lines, have a minimum of \$310 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion F offers \$70 seventy for nine (9) months (total of \$630 per account) when customers want to disconnect 2-4 lines, have a minimum of \$610 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion G offers \$30 thirty for twelve (12) months (total of \$360 per account) when customers want to disconnect 5 or more lines, have a minimum of \$160 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion H offers \$70 seventy for nine (9) months (total of \$630 per account) when customers want to disconnect 5 or more lines, have a minimum of \$310 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

Promotion I offers \$100 one-hundred for nine (9) months (total of \$900 per account) when customers want to disconnect 5 or more lines, have a minimum of \$610 in monthly billing with Verizon and agree to retain the account, the lines, and the minimum monthly spend level.

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

- Customer moving out of Verizon serving territory
- Customer moving within Verizon serving territory (returning)
- Seasonal service
- Death of customer

This offer is not available to employees of Verizon Communications Inc. or its subsidiaries.

(D)

Eligible customers are limited to a maximum of one (1) direct bill credit offer within a six-month period.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond October 28, 2010.

The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

These promotional offerings cannot be combined with any other discount or promotion except as authorized.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

(N)

PROMOTIONAL PRICING

Business Retain Save Offer starting December 14, 2009 and ending no later than May 14, 2010 (Continued)

(D)(N)

Promotion E offers a bill credit of \$30 for ten consecutive months (up to \$300) to customers with five or more lines who maintain a \$150 MSL - Customer must seek to disconnect five or more exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 10 months.

Promotion F offers a bill credit of \$50 for five consecutive months (up to \$250) to two to four line customers who maintain a \$300 MSL - Customer must seek to disconnect two to four exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 5 months.

Promotion G offers a bill credit of \$70 for seven consecutive months (up to \$490) to two to four line customers who maintain a \$600 MSL - Customer must seek to disconnect two to four exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 7 months.

Promotion H offers a bill credit of \$70 for seven consecutive months (up to \$490) to customers with five or more lines who maintain a \$300 MSL - Customer must seek to disconnect five or more exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 7 months.

Promotion I offers a bill credit of \$100 for seven consecutive months (up to \$700) to customers with five or more lines who maintain a \$600 MSL - Customer must seek to disconnect five or more exchange lines or the entire account, and maintains the account and subscribes to a voice term agreement and continues to meet the minimum spend level for 7 months.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

(D)

(N)

PROMOTIONAL PRICING

Business Service Promotion for 86 days beginning April 6, 2009 through June 30, 2009 - Continued

(D)(N)

Renewal – Customers with expired contracts or contracts that are within 6 months of contract expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
Point to Point DS1 (1.5 Mbps Service)	36 Months	\$500.00
Point to Point DS3 (45 Mbps Service)	36 Months	\$2,000.00
Transparent LAN Service – 10 Mbps	3 Years	\$2,000.00
Transparent LAN Service – 100 Mbps	3 Years	\$3,000.00
Transparent LAN Service – 1 Gbps	3 Years	\$4,000.00

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by August 31, 2009 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond June 30, 2009. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(N)

(D)

Effective: January 5, 2009

PROMOTIONAL PRICING

Business Service Promotion for 86 days beginning January 5, 2009 through March 31, 2009 - Continued

(N)

Renewal – Customers with expired contracts or contracts that are within 6 months of contract expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
Centrex Plus (dial 9) – Minimum 7 Lines	12 Months	\$10.00
Centrex Plus with Assume Dial 9 (also known as CustoPAK) – Minimum 7 Lines	36 Months	\$10.00
Point to Point DS1 (1.5 Mbps Service)	36 Months	\$350.00
Point to Point DS3 (45 Mbps Service)	36 Months	\$1,500.00
Transparent LAN Service – 10 Mbps	3 Years	\$1,500.00
Transparent LAN Service – 100 Mbps	3 Years	\$2,500.00
Transparent LAN Service – 1 Gbps	3 Years	\$3,500.00

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by May 31, 2009 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond March 31, 2009. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Service Promotion beginning August 2, 2010 through October 31, 2010*, qualifying Verizon Medium Business customers with \$4,000 - \$250,000 per year in total billed charges for network services provided by the Telephone Company are eligible for the following promotion. New customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services when purchased as new service with a minimum term agreement.

(D)(N)

Service Description	Minimum Commitment Period	AMEX Card Amount
Business Line	Month-to-Month	\$30 per line
CentraNET*	12 Months	\$30 per line
CustoPAK*	24 Months	\$30 per line
Transparent LAN Service – 100 Mbps**	3 Years	\$2,200.00 per circuit
Transparent LAN Service – 1 Gbps**	3 Years	\$2,200.00 per circuit

* Minimum 2 lines

^ Maximum 30 lines per customer site.

** Up to a maximum of 5 Transparent LAN Service Circuits

Renewal – Customers with expired terms or terms that are within 6 months of term expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
Business Line	Month-to-Month	\$30 per line
CentraNET	12 Months	\$30 per line
CustoPAK	24 Months	\$30 per line

* Minimum 2 lines

^ Maximum 30 lines per customer site.

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by November 31, 2010 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond October 31, 2010. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(D)(N)

PROMOTIONAL PRICING

Business Service Promotion* beginning April 5, 2010 through July 31, 2010, qualifying Verizon Medium Business customers with \$4,000 - \$250,000 per year in total billed charges for network services provided by the Telephone Company are eligible for the following promotion. New, upgraded, or renewed (for terms expiring within 6 months) customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services are purchased with a minimum term agreement (up to a maximum of 5 circuits): (T)

Service Description	Minimum Commitment Period	AMEX Card Amount
Business Line	Month-to-Month	\$40 per line
CentraNET*	12 Months	\$40 per line
CustoPAK*	24 Months	\$40 per line
Transparent LAN Service – 10 Mbps**	3 Years	\$800.00 per circuit
Transparent LAN Service – 100 Mbps**	3 Years	\$2,200.00 per circuit
Transparent LAN Service – 1 Gbps**	3 Years	\$3,000.00 per circuit

*Minimum 2 lines;Maximum 30 lines per customer site.

** Up to a maximum of 5 Transparent LAN Service Circuits

Renewal – Customers with expired terms or terms that are within 6 months of term expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
Business Line	Month-to-Month	\$40 per line
CentraNET	12 Months	\$40 per line
CustoPAK	24 Months	\$40 per line
Transparent LAN Service – 10 Mbps**	3 Years	\$800.00 per circuit
Transparent LAN Service – 100 Mbps**	3 Years	\$2,200.00 per circuit
Transparent LAN Service – 1 Gbps**	3 Years	\$3,000.00 per circuit

*Minimum 2 lines;Maximum 30 lines per customer site.

** Up to a maximum of 5 Transparent LAN Service Circuits

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by July 31, 2010 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond July 31, 2010. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon. (T)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5 (N)

PROMOTIONAL PRICING

Business Service Promotion beginning April 5, 2010 through June 30, 2010, qualifying Verizon Medium Business customers with \$4,000 - \$250,000 per year in total billed charges for network services provided by the Telephone Company are eligible for the following promotion. New, upgraded, or renewed (for terms expiring within 6 months) customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services are purchased with a minimum term agreement (up to a maximum of 15 circuits):

Service Description	Minimum Commitment Period	AMEX Card Amount
Business Line	Month-to-Month	\$40 per line
CentraNET*	12 Months	\$40 per line
CustoPAK*	24 Months	\$40 per line
Transparent LAN Service – 10 Mbps**	3 Years	\$800.00 per circuit
Transparent LAN Service – 100 Mbps**	3 Years	\$2,200.00 per circuit
Transparent LAN Service – 1 Gbps**	3 Years	\$3,000.00 per circuit

*Minimum 2 lines;Maximum 30 lines per customer site.

** Up to a maximum of 5 Transparent LAN Service Circuits

Renewal – Customers with expired terms or terms that are within 6 months of term expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
Business Line	Month-to-Month	\$40 per line
CentraNET	12 Months	\$40 per line
CustoPAK	24 Months	\$40 per line
Transparent LAN Service – 10 Mbps**	3 Years	\$800.00 per circuit
Transparent LAN Service – 100 Mbps**	3 Years	\$2,200.00 per circuit
Transparent LAN Service – 1 Gbps**	3 Years	\$3,000.00 per circuit

*Minimum 2 lines;Maximum 30 lines per customer site.

** Up to a maximum of 5 Transparent LAN Service Circuits

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by July 31, 2010 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond June 30, 2010. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

PROMOTIONAL PRICING

Business Service Promotion beginning January 4, 2010 through March 31, 2010, qualifying business customers with \$4,000 - \$250,000 per year in billed charges for network services provided by the Telephone Company are eligible for the following promotion. New, upgraded, or renewed (for terms expiring within 6 months) customers are eligible to receive an American Express gift card in the amount specified below when any of the following Verizon tariffed services are purchased with a minimum 2-year term agreement (up to a maximum of 15 circuits):

Service Description	Minimum Commitment Period	AMEX Card Amount
CentraNET	12 Months	\$10 per line (minimum 7 lines)
CustoPAK	24 Months	\$10 per line (minimum 7 lines)

Renewal – Customers with expired terms or terms that are within 6 months of term expiration are eligible to receive an American Express Gift Card (AMEX Card) in the amounts shown below upon their agreement to maintain service with Verizon for the minimum term available. The qualifying services/speeds are also listed below.

Renewal Offer

Service Description	Minimum Commitment Period	AMEX Card Amount
CentraNET	12 Months	\$10 per line (minimum 7 lines)
CustoPAK	24 Months	\$10 per line (minimum 7 lines)

Upon completion of installation, customers will receive an email from Verizon verifying contact information for sending the gift card. Customers must reply and provide verification by May 31, 2010 to be eligible to receive the American Express Gifts Cards. American Express Gift Cards expire one year from issuance.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond March 31, 2010. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(D)(N)

(D)

(N)

Effective: January 2, 2009

PROMOTIONAL PRICING

Business Service Promotion beginning January 2, 2009 through June 26, 2009. Eligible customers are business customers who during the promotional period: i) change their local service carrier to Verizon as a direct result of Verizon's outbound telemarketing, or direct mail campaigns and ii) subscribe to the Unlimited Business Dial Tone Basic Package 36-month term plan or the Unlimited CustoPAK Basic Package 36-month term plan.

Customers that qualify will receive a monthly credit of \$50.00 per account for each of six (6) consecutive months on their monthly telephone bill.

Customers will be subject to the termination liability associated with the Unlimited Business Dial Tone Basic Package 36-month term plan or the Unlimited CustoPAK Basic Package 36-month term plan

This offer is not available to employees of Verizon or its subsidiaries.

Eligible customers are limited to a maximum of one (1) direct bill credit offer within a six-month period.

This promotion cannot be combined with any other discount or promotion except as authorized by Verizon New Jersey Inc.

(N)

(N)

PROMOTIONAL PRICING

(D)

(D)

(D)

PROMOTIONAL PRICING

Business 1H2010 Winback/Winover Fallback Promotion beginning June 21, 2010 and ending no later than August 21, 2010*. (T)
(T)

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis, for each of six (6) consecutive months or twelve (12) consecutive months as described below. This promotional offer is subject to the termination liability agreement pursuant to this Tariff.

Eligible customers are business customers who, during the promotional period:

- Are interested in (re) installing service on the Verizon Network and do NOT need or want a multiline or single line bundle promotion are eligible to receive a bottom of the bill credit if they qualify for the Winback/Winover promotions. (D)
Qualifying customers must purchase 1 or more Voice lines, Verizon Exchange, CentraNet or CentraNet CustopAK with a one year term agreement for Verizon Unlimited Local Usage, Unlimited Local & Toll Usage for Business. (N)
(D)
(D)

Promotion A offers \$5 credit per account for six months (up to \$30.00) to customers who: (T)

- Subscribe to a one line with a minimum three-year term agreement for either a Verizon exchange and subscribe to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Local & Toll Usage for Business. (D)
(N)
(D)
(D)
(D)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5.

PROMOTIONAL PRICING

Business 1H2010 Winback/Winover Fallback Promotion beginning April 17, 2010 and ending no later than June 19, 2010*. (T)
(T)

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis, for each of six (6) consecutive months or twelve (12) consecutive months as described below. This promotional offer is subject to the termination liability agreement pursuant to this Tariff.

Eligible customers are business customers who, during the promotional period:

- Are NOT interested in (re) installing service on the Verizon Network and do NOT need or want a multiline or single line bundle promotion are eligible to receive a bottom of the bill credit if they qualify for the 1H2010 Winback/Winover promotions. Qualifying customers must purchase 1 or more Voice lines, Verizon Exchange, CentraNet or CentraNet CustoPAK with a one year term agreement for Verizon Unlimited Local & Toll Usage for Business or Verizon Long Distance OR a one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.

Promotion A offers \$10 credit per account for six months (up to \$60.00) to customers who:

- Subscribe to a one line with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustoPAK service, and subscribe to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance OR
- Subscribe to a one line with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustoPAK service and subscribe to a minimum one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5.

PROMOTIONAL PRICING

Business 1H2010 Winback/Winover Fallback Promotion beginning December 28, 2009 and ending no later than April 17, 2010.

(D)(N)

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis, for each of six (6) consecutive months or twelve (12) consecutive months as described below. This promotional offer is subject to the termination liability agreement pursuant to this Tariff.

Eligible customers are business customers who, during the promotional period:

- Are NOT interested in (re) installing service on the Verizon Network and do NOT need or want a multiline or single line bundle promotion are eligible to receive a bottom of the bill credit if they qualify for the 1H2010 Winback/Winover promotions. Qualifying customers must purchase 1 or more Voice lines, Verizon Exchange, CentraNet or CentraNet CustoPAK with a one year term agreement for Verizon Unlimited Local & Toll Usage for Business or Verizon Long Distance OR a one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.

Promotion A offers \$10 credit per account for six months (up to \$60.00) to customers who:

- Subscribe to a one line with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustoPAK service, and subscribe to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance OR
- Subscribe to a one line with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustoPAK service and subscribe to a minimum one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.

(D)(N)

Effective: February 16, 2009

PROMOTIONAL PRICING

Unlimited Dial Tone Line (DTL) and Unlimited CustopAK Business Promotion for 180 days beginning February 16, 2009 through August 14, 2009. (N)

New and existing Unlimited Dial Tone Line (DTL) or Unlimited CustopAK customers who subscribe to one (1) or more additional lines, and consequently increase their Unlimited Dial Tone Line (DTL) or Unlimited CustopAK service to three (3) or more lines, are eligible to receive a promotional credit on the newly purchased line(s) for twelve (12) consecutive months. Credit is applied on the third Unlimited Dial Tone Line (DTL) or Unlimited CustopAK line, to a maximum of nine (9) expansion lines with unlimited calling and nine (9) expansion lines without unlimited calling. The primary subscribed line must be on 3-year term commitment. No term commitment is required on the expansion line(s). If the additional line(s) is removed, the credit will be reduced accordingly.

Customers must subscribe to at least one (1) net expansion line for a total of three (3) or more lines. Line options are:

A. Expansion Line without Unlimited Calling:

1. \$10 credit on each additional expansion line for twelve (12) consecutive months
2. Credit can be applied to a maximum of nine (9) lines, per account
3. The promotional credit is not applicable until the threshold of three (3) lines is met

B. Expansion Line with Unlimited Calling:

1. \$20 credit on each additional expansion line for twelve (12) consecutive months
2. Credit can be applied to a maximum of nine (9) lines, per account
3. The promotional credit is not applicable until the threshold of three (3) lines is met

The maximum number of lines eligible to receive the promotional credit is eighteen (18), which includes a maximum of nine (9) lines with Unlimited Calling receiving the \$20 credit, and a maximum of nine (9) lines without Unlimited Calling receiving the \$10 credit.

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business 1H2010 Winback/Winover Fallback Promotion beginning June 21, 2010 and ending no later than August 21, 2010* - Continued (T)
(T)

Promotion B offers \$10 credit per account for twelve months (up to \$120.00) to customers who:

- Subscribe to two to four lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a three-year term agreement for CustopAK service with 50% of the lines also subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Local & Toll Usage for Business. (T)
(N)
(D)
- Subscribe to two to four lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a three-year term agreement for CustopAK service with one line subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Local & Toll Usage for Business. (T)
(D)
(D)
(D)
(D)

Promotion C offers \$20 credit per account for twelve months (up to \$240.00) to customers who:

- Subscribe to five or more lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a three-year term agreement for CustopAK service with 50% of the lines also subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Local & Toll Usage for Business. (T)
(N)
(D)
- Subscribe to five or more lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a three-year term agreement for CustopAK service with one line subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Local & Toll Usage for Business. (T)
(N)
(D)
(D)
(D)
(D)

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

PROMOTIONAL PRICING

Business 1H2010 Winback/Winover Fallback Promotion beginning April 17, 2010 and ending no later than June 19, 2010* - Continued (T)
(T)

Promotion B offers \$10 credit per account for twelve months (up to \$120.00) to customers who:

- Subscribe to two to four lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with 50% of the lines also subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance OR
- Subscribe to two to four lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with one line subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance and to a minimum one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.
- Additionally, customers who purchase three or four lines are eligible to receive an American Express gift card in the amount of \$50.00. (N)
(N)

Promotion C offers \$20 credit per account for twelve months (up to \$240.00) to customers who:

- Subscribe to five or more lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with 50% of the lines also subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance OR
- Subscribe to five or more lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with one line subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance and to a minimum one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.
- Additionally, customers who purchase five to seven lines are eligible to receive an American Express gift card in the amount of \$100.00 and customers who purchase eight or more lines are eligible for an American Express gift card in the amount of \$200.00. (N)
(N)

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5 (N)

PROMOTIONAL PRICING

Business 1H2010 Winback/Winover Fallback Promotion beginning December 28, 2009 and ending no later than April 17, 2010 - Continued (D)(N)

Promotion B offers \$10 credit per account for twelve months (up to \$120.00) to customers who:

- Subscribe to two to four lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with 50% of the lines also subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance OR
- Subscribe to two to four lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with one line subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance and to a minimum one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.

Promotion C offers \$20 credit per account for twelve months (up to \$240.00) to customers who:

- Subscribe to five or more lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with 50% of the lines also subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance OR
- Subscribe to five or more lines with a minimum three-year term agreement for either a Verizon exchange line or CentraNet service, or a two-year term agreement for CustopAK service with one line subscribed to a minimum one-year term agreement for Verizon Unlimited Local Usage for Business or Verizon Unlimited Toll Usage for Business or Verizon Long Distance and to a minimum one-year term agreement for either Verizon High Speed Internet at a 3M speed or higher or subscribe to a two-year term agreement for Verizon FiOS service.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

PROMOTIONAL PRICING

Verizon FiOS Bundle Discounts Promotion beginning June 21, 2009 through August 15, 2009, residential customers who qualify for the Verizon FiOS Bundle Discounts, and who purchase: (i) FiOS Internet® or (ii) FiOS TV® or (iii) FiOS Internet and FiOS TV through a home owner's association or property manager under contract with Verizon Enhanced Communities will be eligible to receive one of the following discounts for the duration of their 12 month commitment:

Monthly Credits

FiOS Internet	\$18.01
FiOS TV	18.01
FiOS Internet and FiOS TV	18.00

Discontinuance of any one of the services listed above will result in immediate termination of the monthly discount.

Each product must be billed by Verizon California or purchased through a home owner's association or property manager under contract with Verizon Enhanced Communities, and none of the products may be billed to a credit card. .

This promotional offering cannot be combined with any other discount or promotion as authorized by Verizon California.

(D)(N)

(D)

(N)

PROMOTIONAL PRICING

Verizon FiOS Bundle Discounts Promotion for 121 days beginning February 22, 2009 through June 20, 2009. (T)

Qualifying residential customers are new customers to Verizon subscribing to the Verizon FiOS Bundle Discounts offer during the promotional period, or existing customers, who are already subscribed to, or newly subscribing to, the Verizon FiOS Bundle Discounts and add FiOS TV or FiOS Internet to their account during the promotional period.

The promotion provides the Verizon FiOS Bundle Discounts for an additional twelve month period past the customer's initial 12-month commitment period, a total of 24 months. Customers may discontinue their subscription to Verizon FiOS Bundle Discounts after their initial 12-month commitment period without penalty.

Qualifying customers are limited to one offer. This promotional offer may not be combined with any other promotional offers except as authorized by Verizon.

Effective: February 22, 2009

PROMOTIONAL PRICING

Verizon FiOS Bundle Discounts Promotion for 57 days beginning February 22, 2009 through April 18, 2009.

(N)

Qualifying residential customers are new customers to Verizon subscribing to the Verizon FiOS Bundle Discounts offer during the promotional period, or existing customers, who are already subscribed to, or newly subscribing to, the Verizon FiOS Bundle Discounts and add FiOS TV or FiOS Internet to their account during the promotional period.

The promotion provides the Verizon FiOS Bundle Discounts for an additional twelve month period past the customer's initial 12-month commitment period, a total of 24 months. Customers may discontinue their subscription to Verizon FiOS Bundle Discounts after their initial 12-month commitment period without penalty.

Qualifying customers are limited to one offer. This promotional offer may not be combined with any other promotional offers except as authorized by Verizon.

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business 2010 Promotion beginning April 18, 2010 and ending no later than August 21, 2010*. (T)

- A. Existing qualifying business customers who proactively contact the Company to disconnect their service and subsequently agree not to disconnect and either currently subscribe to or are willing to subscribe to one of the combinations below will receive a promotional bill credit on their Verizon bill:

An Unlimited Business Dial Tone Line (DTL) Basic Package 36-month term plan or an Unlimited Custopak Basic Package 36-month term plan; and Verizon a nonregulated service determined by Verizon, will be eligible for a promotional bill credit of \$5.00 for each of the twelve (12) consecutive months.

A Single Line Business PAK 36-month term plan; and a Verizon nonregulated service determined by Verizon will be eligible for a promotional bill credit of credit of \$5.00 for each of the twelve (12) consecutive months. (C)

- B. New or existing qualifying business customers who as a direct result of Verizon's outbound telemarketing, direct Mail campaigns or other targeted Marketing activities agree to subscribe to one of the combinations of services specified below:

A new limited Business Dial Tone Line (DTL) Basic Package 36-month term plan or a new Unlimited Custopak Basic Package 36-month term plan; and a new dialtone, custopak, or expansion line or a new Verizon nonregulated service determined by Verizon, will be eligible for a promotional bill credit of \$5.00 for each of the twelve (12) consecutive months.

A new Single Line Business PAK 36-month term plan; and a new Verizon nonregulated service determined by Verizon will be eligible for a promotional bill credit of credit of \$5.00 or \$16.00 (depending on broadband speed chosen) for each of the twelve (12) consecutive months. (C)

Conditions

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

- Customer moving out of Verizon serving territory
- Seasonal service
- Death of customer

If the customer discontinues any of the services as listed above and/or leaves the Company prior to the defined term periods, the customer will be subject to the termination liability associated with each individual term plan. In addition, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond August 21, 2010. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. (T)
(T)

These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5. (N)

PROMOTIONAL PRICING

Business 2010 Promotion beginning January 17, 2010 and ending no later than April 17, 2010.

(D)(N)

- A. Existing qualifying business customers who proactively contact the Company to disconnect their service and subsequently agree not to disconnect and either currently subscribe to or are willing to subscribe to one of the combinations below will receive a promotional bill credit on their Verizon bill:

An Unlimited Business Dial Tone Line (DTL) Basic Package 36-month term plan or an Unlimited Custopak Basic Package 36-month term plan; and Verizon a nonregulated service determined by Verizon, will be eligible for a promotional bill credit of \$5.00 for each of the twelve (12) consecutive months.

A Single Line Business PAK 36-month term plan; and a Verizon nonregulated service determined by Verizon will be eligible for a promotional bill credit of credit of \$1.50, \$5.00, or \$10.00 (depending on broadband speed chosen) for each of the twelve (12) consecutive months.

- B. New or existing qualifying business customers who as a direct result of Verizon's outbound telemarketing, direct Mail campaigns or other targeted Marketing activities agree to subscribe to one of the combinations of services specified below:

A new limited Business Dial Tone Line (DTL) Basic Package 36-month term plan or a new Unlimited Custopak Basic Package 36-month term plan; and a new dialtone, custopak, or expansion line or a new Verizon nonregulated service determined by Verizon, will be eligible for a promotional bill credit of \$5.00 for each of the twelve (12) consecutive months.

A new Single Line Business PAK 36-month term plan; and a new Verizon nonregulated service determined by Verizon will be eligible for a promotional bill credit of credit of \$1.50, \$5.00, or \$10.00 (depending on broadband speed chosen) for each of the twelve (12) consecutive months.

Conditions

This promotion does not apply to customers who are disconnecting their dial tone service through the Verizon website (<http://www.verizon.com>).

(D)

This offer is not available to customers disconnecting dial tone service for any of the following reasons:

- Customer moving out of Verizon serving territory
- Seasonal service
- Death of customer

If the customer discontinues any of the services as listed above and/or leaves the Company prior to the defined term periods, the customer will be subject to the termination liability associated with each individual term plan. In addition, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond April 17, 2010. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

These promotional offerings cannot be combined with any other discount or promotion except as authorized by Verizon.

(N)

Effective: April 30, 2009

PROMOTIONAL PRICING

Voice Outbound Telemarketing (OTM) -American Express Gift Card Promotion for 90 days from April 30, 2009 through July 28, 2009. Qualifying customers are business customers with contracts that are within 30 days of contract expiration that subscribe to two (2) through six (6) business lines with CentraNet Service or CentraNet CustoPAK are eligible to receive an American Express Reward Card (AmEx RC) in the amount of \$100.00 upon their agreement to maintain service for a minimum of a 12-month term commitment as a direct result of Verizon Southwest marketing campaign - outbound telemarketing.

(N)

Product	Acquisition – Base Offer	Winback/Winover - Overlay	Retention/Renewal
COV CustoPAK CustoFlex CentrexPlus CentraNET	No offer	No Offer	<u>COV renewal</u> - \$100 AmEx reward card

Eligible products: CustoPAK and CentraNET

Eligible channels: Outbound Telemarketing Channel ONLY

Conditions: minimum 12 month term agreement.
within 30 days of current contract renewal.
one card per Billing Telephone Number.

The AmEx RC will be mailed to the customer's specified address 6 to 8 weeks from the date the order is processed. The AmEx RC will expire six (6) months from the date of issue.

This promotional offering will be made under the terms and conditions of the Tariff and will not extend beyond July 28, 2009.

The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion.

This offer cannot be combined with any other discount or promotional offers except as authorized by Verizon.

(N)

PROMOTIONAL PRICING

(D)



(D)

(D)

PROMOTIONAL PRICING

Add-a-line 2010 Promotion beginning August 22, 2010 and ending no later than January 15, 2010*.

(D)(N)

Business customers who currently subscribe to an Unlimited Dial Tone Line Package or Unlimited CustoSak® Package with a three-year term plan and who agree to subscribe to one or more new additional Unlimited Dial Tone Line/Unlimited CustoSak® Expansion Lines with Unlimited Calling will receive a \$20.00 credit on their monthly telephone bill for twelve consecutive months for each additional line purchased. The maximum number of lines eligible to receive bill credits is eight (per account). Monthly bill credits will continue for twelve months as long as customer retains the new/additional lines. Discontinuation of the new/additional lines will result in immediate termination of the associated monthly bill credits.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond January 15, 2011. The tariffed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon.

(N)

(D)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

PROMOTIONAL PRICING

Add-a-line 2010 Promotion beginning April 18, 2010 and ending no later than August 21, 2010*. (T)

New and existing customers who subscribe to either a Dial Tone 3-year term, a Custopak 3-year term, the Unlimited Custopak Basic Package or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines with unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$20.00 per month for twelve (12) consecutive months.

New and existing customers who subscribe to either a Dial Tone 3-year term, a Custopak 3-year term, the Unlimited Custopak Basic Package or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines without unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$5.00 per month for twelve (12) consecutive months.

The credit may be applied to a maximum total of eight (8) additional lines without unlimited calling and eight (8) additional lines with unlimited calling as long as the total number of lines with unlimited calling does not exceed ten (10) and there is a minimum of (3) lines on the customer's account.

The Customer must subscribe to a 36 month term for DTL, a 36 month Custopak term, or a 36 month term plan for the primary line of the Unlimited DTL Package or Unlimited Custopak Package. If the Customer does not maintain the minimum line requirement of three (3), the applied credit will be reduced accordingly.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond August 21, 2010. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. (T)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5

PROMOTIONAL PRICING

Add-a-line 2010 Promotion beginning April 18, 2010 and ending no later than July 15, 2010*. (T)

New and existing customers who subscribe to either a Dial Tone 3-year term, a Custopak 3-year term, the Unlimited Custopak Basic Package or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines with unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$20.00 per month for twelve (12) consecutive months.

New and existing customers who subscribe to either a Dial Tone 3-year term, a Custopak 3-year term, the Unlimited Custopak Basic Package or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines without unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$5.00 per month for twelve (12) consecutive months.

The credit may be applied to a maximum total of eight (8) additional lines without unlimited calling and eight (8) additional lines with unlimited calling as long as the total number of lines with unlimited calling does not exceed ten (10) and there is a minimum of (3) lines on the customer's account.

The Customer must subscribe to a 36 month term for DTL, a 36 month Custopak term, or a 36 month term plan for the primary line of the Unlimited DTL Package or Unlimited Custopak Package. If the Customer does not maintain the minimum line requirement of three (3), the applied credit will be reduced accordingly.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond July 15, 2010. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. (T) (T)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5 (N)

PROMOTIONAL PRICING

Add-a-line 2010 Promotion beginning January 17, 2010 and ending no later than April 17, 2010.

(D)(N)

New and existing customers who subscribe to either a Dial Tone 3-year term, a Custopak 3-year term, the Unlimited Custopak Basic Package or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines with unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$20.00 per month for twelve (12) consecutive months.

New and existing customers who subscribe to either a Dial Tone 3-year term, a Custopak 3-year term, the Unlimited Custopak Basic Package or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines without unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$5.00 per month for twelve (12) consecutive months.

The credit may be applied to a maximum total of eight (8) additional lines without unlimited calling and eight (8) additional lines with unlimited calling as long as the total number of lines with unlimited calling does not exceed ten (10) and there is a minimum of (3) lines on the customer's account.

The Customer must subscribe to a 36 month term for DTL, a 36 month Custopak term, or a 36 month term plan for the primary line of the Unlimited DTL Package or Unlimited Custopak Package. If the Customer does not maintain the minimum line requirement of three (3), the applied credit will be reduced accordingly.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond April 17, 2010. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

(N)

(D)

Effective: May 5, 2009

PROMOTIONAL PRICING

Business Retention Offer

(N)

The Company will offer the following promotion for 180 days starting May 5, 2009 and ending no later than October 30, 2009.

Customers who meet the criteria detailed in the following promotional offers will receive bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number (BTN) basis. This promotional offer is subject to the rules set forth in the Product Guide.

Eligible customers are business customers who, during the promotional period, contact Verizon to disconnect their business exchange line and/or broadband line due to economic conditions.

Customers who contact Verizon to disconnect between one and four business lines will be offered Reservation of Telephone Number service for up to six (6) months. In addition, a promotional bill credit will be provided to cover the cost of this service.

Applicable taxes and surcharges apply.

Inbound and outbound calling capabilities are suspended during the offer period.

Customers who subscribe to this offer may contact Verizon within the applicable offer period to resume calling capabilities.

Upon expiration of the 6 month offer period, normal business rates will apply.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

This offer is limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

(N)

PROMOTIONAL PRICING

(D)

(D)

(D)

PROMOTIONAL PRICING

Business Winback Offer

Business Service Promotion beginning August 22, 2010 through January 15, 2011.*

Customers who meet the criteria detailed in the following promotional offers will receive a one-time waiver for the charges where applicable as described below. This promotional offer is subject to the termination liability agreement pursuant to this Tariff.

Eligible customers are business customers who during the promotional period are interested in (re) installing service on the Verizon or who are new to Verizon and are willing to subscribe to a one-year term agreement for the Unlimited Business Dial Tone Line (DTL) Basic Package, Unlimited CustoPAK Basic Package, or Single Line Business PAK.

Customers shall receive a one-time waiver if applicable for the establishment of service under a Service Order Charge of \$ 49.47, and in addition A Central Office Line Connection credit of \$35 for each line. A Premise Visit charge of \$86.64 shall be waived if applicable.

Waivers are valid where charges are applicable to the installation of services as described above.

Customers will be subject to the termination liability associated with each term plan.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond January 15, 2011. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion.

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5.

(D)(N)

(D)

(N)

(N)

PROMOTIONAL PRICING

Business Winback Offer

Business Service Promotion beginning January 20, 2010 through April 17, 2010.

Customers who meet the criteria detailed in the following promotional offers will receive a one-time bill credit that will be applied to the total monthly bill, on a per Billed Telephone Number, per location basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period, change their local service carrier to Verizon.

Customers who agree to subscribe to a minimum 3 year term agreement on either Business Line Discount Pricing Plan, CentraNet® term plan, or Centranet® CustoPAK term plan plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business service on at least one line will receive a credit of the applicable non-recurring charge of \$86.64.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion is not available to customers who are ordering or disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(D)(N)

(N)

(D)

Effective: June 29, 2009

PROMOTIONAL PRICING

Business Winback/Winover/New Connect Offer

(N)

The Company will offer the following promotion for 179 days starting June 29, 2009 and ending no later than December 24, 2009.

Customers who meet the criteria detailed in the following promotional offers will receive bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number, per location basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are business customers who, during the promotional period, change their local service carrier to Verizon.

Promotion A offers credits to customers who subscribe to one line on a Business Line Discount Pricing Plan (DPP) plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business with Verizon Long Distance service:

- \$10 credit for nine months (up to \$90.00)

Promotion B offers a credit to customers who subscribe to two or more lines on a Business Line Discount Pricing Plan (DPP), CentraNet® term plan, or Centranet® CustoPAK term plan plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business with Verizon Long Distance service on at least one line:

- \$20 credit for nine months (up to \$180.00)

Promotion C offers a credit to customers who subscribe to five or more lines on a Business Line Discount Pricing Plan (DPP), CentraNet® term plan, or Centranet® CustoPAK term plan plus a minimum one year term agreement for Verizon Unlimited Local & Toll Usage for Business with Verizon Long Distance service on at least one line:

- \$30 credit for nine months (up to \$270.00)

Promotion D offers an American Express Reward Card valued at \$50.00 to targeted non-broadband customers who contact Verizon as a result of direct mail and/or an outbound telemarketing campaign and meet the criteria stated above.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion is not available to customers who are ordering or disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(N)

PROMOTIONAL PRICING

(L)

(L)

(L) Material relocated to Sheet 2.

(N)

PROMOTIONAL PRICING

Business Promotion beginning August 17, 2015 and ending no later than November, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a flat dollar credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 year agreement will receive a \$215 credit, per PRI. Customers signing a 3 year agreement will receive a \$210 credit, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion. (C)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond November 15, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (C)

Business Promotion beginning May 1, 2015 and ending no later than July 28, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a discount off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 or 3 year agreement will receive a 25% discount, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond July 28, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

PROMOTIONAL PRICING

Business Promotion beginning January 15, 2015 and ending no later than April 13, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a flat dollar credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 year agreement will receive a \$215 credit, per PRI. Customers signing a 3 year agreement will receive a \$210 credit, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond April 13, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

Business Promotion beginning May 1, 2015 and ending no later than July 28, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a discount off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 or 3 year agreement will receive a 25% discount, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion.

(N)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond July 28, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

(N)

PROMOTIONAL PRICING

Business Promotion beginning January 15, 2015 and ending no later than April 13, 2015, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a flat dollar credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 year agreement will receive a \$215 credit, per PRI. Customers signing a 3 year agreement will receive a \$210 credit, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion. (C) (T) (T)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond April 13, 2015. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (T)

Effective: October 1, 2011

PROMOTIONAL PRICING

Business Promotion beginning October 1, 2011 and ending no later than December 29, 2011, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One will receive a flat dollar credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. Customers signing a 2 year agreement will receive a \$215 credit, PRI. Customers signing a 3 year agreement will receive a \$210 credit, per PRI. All applicable PRI non-recurring charges are waived for installations under this promotion. (T) (T) (N) (N)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond Decemberb 29, 2011. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (T)

Effective: July 1, 2011

PROMOTIONAL PRICING

Business Promotion beginning July 1, 2011 and ending no later than September 28, 2011, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One. Customers will receive a 25% credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. All applicable PRI non-recurring charges are waived for installations under this promotion. (T)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond September 28, 2011. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (T)

Effective: April 1, 2011

PROMOTIONAL PRICING

Business Promotion beginning April 1, 2011 and ending no later than June 29, 2011, qualifying business customers (T)
who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 (T)
months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI (T)
DS1 Facility-Package One. Customers will receive a 30% credit off of the total combined Monthly Recurring Rate of the (T)
Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the (T)
agreement. All applicable PRI non-recurring charges are waived for installations under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond (T)
June 29, 2011. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply (T)
except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount
or promotion except as authorized by Verizon California Inc.

Effective: January 3, 2011

PROMOTIONAL PRICING

Business Promotion beginning January 3, 2011 and ending no later than March 31, 2011, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Local with a PRI DS1 Facility-Package One. Customers will receive a \$240.00 credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Flat Rate Service and the PRI DS1 Facility, for the duration of the agreement. All applicable PRI non-recurring charges are waived for installations under this promotion. (T)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond March 31, 2011. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (T)

Effective: October 1, 2010

PROMOTIONAL PRICING

Business Promotion beginning October 1, 2010 and ending no later than December 29, 2010*, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI DS1 Facility-Package One. Customers will receive a 30% credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of the agreement. All applicable PRI non-recurring charges are waived for installations under this promotion. (T)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond December 29, 2010. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (T)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5.

Effective: July 1, 2010

PROMOTIONAL PRICING

Business Promotion beginning July 1, 2010 and ending no later than September 28, 2010*, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Local Calling with a PRI DS1 Facility - Package One. Customers will receive a \$240.00 credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Flat Rate Service and the PRI DS1 Facility, for the duration of the agreement. All applicable PRI non-recurring charges are waived for installations under this promotion. (T)

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond September 28, 2010. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc. (T)

* This promotion is available to resellers under the terms of tariff Schedule Cal. P.U.C. No. K-5. (N)

)

Effective: April 1, 2010

PROMOTIONAL PRICING

Business Promotion beginning April 1, 2010 and ending no later than June 29, 2010, qualifying business customers (T)
who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 (T)
months) ISDN Primary Service - Term and Volume PRI Access System Unlimited Voice Rate Package 1 with a PRI (T)
DS1 Facility - Package One. Customers will receive a 30% credit off of the total combined Monthly Recurring Rate of (T)
the Term and Volume PRI Access System Unlimited Voice Rate Package 1 and the PRI DS1 Facility, for the duration of (T)
the agreement. All applicable PRI non-recurring charges are waived for installations under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond (T)
June 29, 2010. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply (T)
except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or
promotion except as authorized by Verizon California Inc.

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Effective: February 1, 2010

PROMOTIONAL PRICING

Business Promotion beginning February 1, 2010 and ending no later than March 31, 2010, qualifying business customers who sign a two-year or three-year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN Primary Service - Term and Volume PRI Access System Flat Rate Service with a PRI DS1 Facility - Package One. Customers will receive a \$240.00 credit off of the total combined Monthly Recurring Rate of the Term and Volume PRI Access System Flat Rate Service and the PRI DS1 Facility, for the duration of the agreement. All applicable PRI non-recurring charges are waived for installations under this promotion.

This promotional offering will be made under the terms and conditions of the Product Guide and will not extend beyond March 31, 2010. The Product Guide listed rates, terms and conditions for the services in this promotional offer apply except to the extent provided in this promotion. This promotional offering cannot be combined with any other discount or promotion except as authorized by Verizon California Inc.

(D)(N)

(N)

(D)

Effective: July 1, 2009

PROMOTIONAL PRICING

Business Save/Retention Promotion beginning July 2, 2009 and ending no later than December 11, 2009. The Company will offer the following promotion to eligible business customers. Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per Billed Telephone Number, per location basis. This promotional offer is subject to the termination liability rules found in Product Guide Section 2.

(N)

Eligible customers are existing business customers who:

- a) seek to disconnect two or more lines of Verizon dial tone service, CentraNet® service or CentraNet® CustopAK service; and
- b) agree to retain their lines with Verizon; and
- c) maintain the monthly minimum spend level (MSL)

A term agreement is required on all lines that the customer sought to disconnect:

- a minimum one-year term agreement for either a Discount Pricing Plan (DPP) or CentraNet® service, or a minimum two-year term agreement for CentraNet® CustopAK service; or
- a minimum one-year term agreement for a Verizon Long Distance calling plan.

Promotion A offers \$50 credit for six months (up to \$300.00) to customers who seek to disconnect from two to four lines and spend no less than \$310.00 per month total billed revenue services.

Promotion B offers \$80 credit for six months (up to \$480.00) to customers who seek to disconnect from two to four lines and spend no less than \$610.00 per month total billed revenue services.

Promotion C offers \$80 credit for six months (up to \$480.00) to customers who seek to disconnect five or more lines and spend no less than \$310.00 per month total billed revenue services.

Promotion D offers \$125 credit for six months (up to \$750.00) to customers who seek to disconnect five or more lines and spend no less than \$610.00 per month total billed revenue services.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Verizon or any Verizon affiliate.

Eligible customers are limited to a maximum of one (1) direct bill credit offer per rolling six (6) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Verizon.

This promotion does not apply to customers who are disconnecting their local exchange service through the Verizon website (<http://www.verizon.com>).

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Business Service Promotion beginning November 4, 2012 through March 16, 2013, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are:

- 1) existing customers that agree to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:

- a) \$7.00 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the CustopAK line(s): (C)

- one or more Dial Tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local Usage for Business 1-year term plan.

OR

- b) \$9.00 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s): (C)

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan;

OR

- c) \$15.00 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s): (C)

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan and either Feature Package 1, 2, or 3, and a qualifying long distance calling plan

PROMOTIONAL PRICING

Business Service Promotion beginning June 17, 2012 through November 3, 2012, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are:

- 1) existing customers that agree to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:
 - a) \$6.00 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the Custopak line(s): (C)
 - one or more Dial Tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
 - a new Unlimited Local Usage for Business 1-year term plan.

OR

- b) \$8.00 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the Custopak line(s): (C)
 - one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
 - a new Unlimited Local and Toll Usage for Business 1-year term plan;

OR

- c) \$5.00 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the Custopak line(s): (C)
 - one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new Custopak lines under the 36-month term plan; AND
 - a new Unlimited Local and Toll Usage for Business 1-year term plan and either Feature Package 1, 2, or 3, and a qualifying long distance calling plan

Effective: February 5, 2012

PROMOTIONAL PRICING

Business Service Promotion beginning February 5, 2012 through June 16, 2012, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (N)

Eligible customers are:

- 1) existing customers that agree to subscribe to the following combination of services; or
- 2) new business customers (i.e., businesses that agree to become Verizon customers) that agree to subscribe to the following combination of services:

- a) \$5.00 credit, per line, for the duration of the either the 12-month term or 36-month term Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial Tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local Usage for Business 1-year term plan.

OR

- b) \$7.00 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan;

OR

- c) \$10.00 credit, per line, for the duration of the either the 12-month term, or 36-Month Dial Tone term line(s) or the 36-month term for the CustopAK line(s):

- one or more Dial tone business lines under the 12-month or 36-month term plan or one or more new CustopAK lines under the 36-month term plan; AND
- a new Unlimited Local and Toll Usage for Business 1-year term plan and either Feature Package 1, 2, or 3, and a qualifying long distance calling plan (N)

PROMOTIONAL PRICING

(D)



(D)

PROMOTIONAL PRICING

Business Service Promotion beginning November 4, 2012 through March 16, 2013. (Continued)

(C)

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

PROMOTIONAL PRICING

Business Service Promotion beginning June 17, 2012 through November 3, 2012. (Continued)

(C)

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

Effective: February 5, 2012

PROMOTIONAL PRICING

Business Service Promotion beginning February 5, 2012 through June 16, 2012. (Continued)

(N)

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying unlimited domestic long distance and Canada calling plan must be consistent with the Plan O Service –Unlimited as found in the Bell Atlantic Communications, Inc. D/B/A Verizon Long Distance Posted Rates, Terms and Conditions.

(N)

PROMOTIONAL PRICING

(D)

(D)

PROMOTIONAL PRICING

Solutions for Business Bundle

Business Promotion - February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

2014 Solutions for Business Promotion

March 16, 2014 through September 20, 2014, customers who meet the following criteria at the time they accept this promotional offering, will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable. (C)

Qualifying customers are:

- New business customers (.i.e., businesses that agree to become Verizon customers), and that as a direct result of Verizon's outbound telemarketing, direct mail campaigns or other targeted marketing activities, or as a result of their own request, agree to subscribe to the services listed below.

Qualifying Services:

A month-to-month or two-year term Solutions for Business package with either a new Verizon high-speed internet service or a new FiOS internet service.

Solutions for Business Bundle Additional Lines purchased at the same time as the qualifying Solutions main line are also eligible for the waiver of non-recurring charges.

This promotion may not be combined with other promotions unless authorized by Verizon.

PROMOTIONAL PRICING

Solutions for Business Bundle

Business Promotion - February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

2014 Solutions for Business Promotion

(T)

March 16, 2014 through July 19, 2014, customers who meet the following criteria at the time they accept this promotional offering, will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

(C)

Qualifying customers are:

- New business customers (.i.e., businesses that agree to become Verizon customers), and that as a direct result of Verizon's outbound telemarketing, direct mail campaigns or other targeted marketing activities, or as a result of their own request, agree to subscribe to the services listed below.

(T)

(D)

(D)

Qualifying Services:

A month-to-month or two-year term Solutions for Business package with either a new Verizon high-speed internet service or a new FiOS internet service.

Solutions for Business Bundle Additional Lines purchased at the same time as the qualifying Solutions main line are also eligible for the waiver of non-recurring charges.

(T)

This promotion may not be combined with other promotions unless authorized by Verizon.

PROMOTIONAL PRICING

Solutions for Business Bundle

Business Promotion - February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

2013 Solutions for Business Promotion

September 22, 2013 through March 15, 2014, customers who meet the following criteria at the time they accept this promotional offering, will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable. (C)

Qualifying customers are:

- New business customers (.i.e., businesses that agree to become Verizon customers), and that as a direct result of Verizon's outbound telemarketing, direct mail campaigns or other targeted marketing activities, or as a result of their own request, agree to subscribe to the services listed below; OR
- Existing customers who contact Verizon CA during the promotional period to disconnect their dial tone service or who cite a competitive offer and agree to retain their Verizon service and agree to subscribe to the services listed below; OR:
- Existing customers with less than four lines and no existing regional toll plan who agree to subscribe to the services listed below.

Qualifying Services:

A month-to-month or two-year term Solutions for Business package with either a new Verizon high-speed internet service or a new FiOS internet service.

Solutions for Business Bundle Additional Lines purchased at the same time as the Solutions main line are also eligible for the waiver of non-recurring charges. (N)
(N)

This promotion may not be combined with other promotions unless authorized by Verizon.

PROMOTIONAL PRICING

Solutions for Business Bundle

Business Promotion - February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

2013 Solutions for Business Promotion

(C)

March 17, 2013 through September 21, 2013, customers who meet the following criteria at the time they accept this promotional offering, will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

(C)

Qualifying customers are:

- New business customers (i.e., businesses that agree to become Verizon customers), and that as a direct result of Verizon's outbound telemarketing, direct mail campaigns or other targeted marketing activities, or as a result of their own request, agree to subscribe to the services listed below; OR
- Existing customers who contact Verizon CA during the promotional period to disconnect their dial tone service or who cite a competitive offer and agree to retain their Verizon service and agree to subscribe to the services listed below; OR
- Existing customers with less than four lines and no existing regional toll plan who agree to subscribe to the services listed below.

(C)

(N)

(N)

Qualifying Services:

A month-to-month or two-year term Solutions for Business package with either a new Verizon high-speed internet service or a new FiOS internet service.

(C)

This promotion may not be combined with other promotions unless authorized by Verizon.

PROMOTIONAL PRICING

Solutions for Business Bundle

Business Promotion - February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

2012 Solutions for Business Promotion

November 4, 2012 through March 16, 2013, customers who meet the following criteria at the time they accept this promotional offering, will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable. (C)

Qualifying customers are:

- New business customers (i.e., businesses that agree to become Verizon customers), and that as a direct result of Verizon's outbound telemarketing, direct mail campaigns or other targeted marketing activities, or as a result of their own request, agree to subscribe to the services listed below; OR
- Existing customers who contact Verizon CA during the promotional period to disconnect their dial tone service or who cite a competitive offer and agree to retain their Verizon service and agree to subscribe to the services listed below:

Qualifying Services:

A month-to-month term Solutions for Business package with either a new Verizon high-speed internet service or a new FiOS internet service. (C)

(D)

This promotion may not be combined with other promotions unless authorized by Verizon.

PROMOTIONAL PRICING

Solutions for Business Bundle

Business Promotion February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

2012 Solutions for Business Promotion

(N)

Customers who meet the following criteria at the time they accept this promotional offering, will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Qualifying customers are:

- New business customers (.i.e., businesses that agree to become Verizon customers), and that as a direct result of Verizon's outbound telemarketing, direct mail campaigns or other targeted marketing activities, or as a result of their own request, agree to subscribe to the services listed below; OR
- Existing customers who contact Verizon CA during the promotional period to disconnect their dial tone service or who cite a competitive offer and agree to retain their Verizon service and agree to subscribe to the services listed below:

Qualifying Services:

A month-to-month or two-year term Solutions for Business package with either a new Verizon high-speed internet service or a new FiOS internet service.

Customers will be subject to the termination liability associated with the 2-year term plan as specified in the tariff.

This promotion may not be combined with other promotions unless authorized by Verizon.

(N)

Effective: February 5, 2012

PROMOTIONAL PRICING

Solutions for Business Bundle

(N)

Business Promotion February 5, 2012 through June 16, 2012, new qualifying business customers who as a direct result of the Company's outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to the following services specified below:

Solutions for Business bundle, either month-to-month or two-year term plan and new Verizon high-speed internet service or new FiOS internet service.

Customers subscribing to a month-to-month Solutions for Business bundle will receive a waiver of non-recurring charges (Service Order Activity, Central Office Activity, Outside Facility Connection Charge) as applicable.

Customers subscribing to a month-to-month or two-year term Solutions for Business bundle and subscribing to one or more additional unlimited lines will receive a \$3.00 per month discount on each additional unlimited line:

- Month-to-month term – discount applied up to 12 months.
- 2-year term – discount applied up to 24 months.
- A maximum of 9 additional lines qualify for this offer.

Conditions

This promotion may not be combined with other promotions unless authorized by Verizon.

If the additional VSB Unlimited Line is removed during the promotional period, the additional unlimited line promotional credit(s) will be removed.

(N)

PROMOTIONAL PRICING

(L)

(L)

PROMOTIONAL PRICING

2014 SAVE OFFER VOICE and FIOS

Business Promotion – January 29, 2015 through July 1, 2015, existing business customers that have initiated service with Verizon during the past 90 days and subscribed to Verizon voice service and FiOS data with a two-year term agreement, and that, during the promotional period, meet the following criteria will receive a credit for up to 24 consecutive months on their monthly telephone bill as specified below. (T)

During the first 90 days of their subscription to Verizon service, the customer must contact Verizon to cancel their order or disconnect their Verizon voice and FiOS data service and agree not to cancel their order or disconnect such service.

A monthly credit per eligible account of up to \$42.00 will apply from the date the credit is implemented on the customer's account and will continue for the duration of the customer's term agreement or for a maximum of 24 months, whichever is less.

Conditions:

Customers will not automatically be enrolled in this offering. It will be provided to qualifying customers only upon customer request or upon customer acceptance of a suggestion, recommendation or offer of the discount made by Verizon.

This offer does not apply to customers disconnecting their dial-tone service through the Verizon website (<http://www.verizon.com>). This offer is not available to customers disconnecting dial-tone service for any of the following reasons: customer moving within Verizon serving territory or seasonal service.

Eligible customers for this promotional offering are limited to a maximum of one credit offer within a twenty-four-month period.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Effective: August 1, 2014

PROMOTIONAL PRICING

2014 SAVE OFFER VOICE and FIOS

(N)

Business Promotion - August 1, 2014 through January 28, 2015, existing business customers that have initiated service with Verizon during the past 90 days and subscribed to Verizon voice service and FiOS data with a two-year term agreement, and that, during the promotional period, meet the following criteria will receive a credit for up to 24 consecutive months on their monthly telephone bill as specified below.

During the first 90 days of their subscription to Verizon service, the customer must contact Verizon to cancel their order or disconnect their Verizon voice and FiOS data service and agree not to cancel their order or disconnect such service.

A monthly credit per eligible account of up to \$42.00 will apply from the date the credit is implemented on the customer's account and will continue for the duration of the customer's term agreement or for a maximum of 24 months, whichever is less.

Conditions

Customers will not automatically be enrolled in this offering. It will be provided to qualifying customers only upon customer request or upon customer acceptance of a suggestion, recommendation or offer of the discount made by Verizon.

This offer does not apply to customers disconnecting their dial-tone service through the Verizon website (<http://www.verizon.com>). This offer is not available to customers disconnecting dial-tone service for any of the following reasons: customer moving within Verizon serving territory or seasonal service.

Eligible customers for this promotional offering are limited to a maximum of one credit offer within a twenty-four-month period.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.

Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

(N)

PROMOTIONAL PRICING

Business Service Promotion beginning September 20, 2015 through April 2, 2016, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill. (C)

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new CustoPak lines under the 24 month term.
- A new Unlimited Local Usage for Business month-to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	2 Year	43.01
Business Line + Unlimited Local Usage	Note 2	2 Year	50.96
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	24.01
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	31.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	57.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	64.96
CustoPAK Line + Unlimited Local Usage	All	2 Year	47.96
CustoPAK Line + Unlimited Local and Toll Usage	All	2 Year	28.96
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	42.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

Effective: September 20, 2015

PROMOTIONAL PRICING

Business Service Promotion beginning September 20, 2015 through March 19, 2016, qualifying business customers that, at the time they accept this promotional offering, meet the following criteria will receive the monthly credit(s) specified below on their monthly telephone bill.

Eligible customers are defined as customers new to Verizon (establishing a new account) that agree to subscribe to the following combination of services.

Qualifying services are:

- One or more new Business Lines under the 24 month term or one or more new CustoPak lines under the 24 month term.
- A new Unlimited Local Usage for Business month-to-month plan, or a new Unlimited Local and Toll Usage for Business month-to-month plan.
- A qualifying long distance calling plan.
- Feature Package 1, 2, or 3 for Unlimited Local and Toll Usage for Business.

MONTHLY CREDITS

Qualifying Service Combinations	Area	Business Line or CustoPAK Term	Monthly Credit
Business Line + Unlimited Local Usage	Note 1	2 Year	43.01
Business Line + Unlimited Local Usage	Note 2	2 Year	50.96
Business Line + Unlimited Local and Toll Usage	Note 1	2 Year	24.01
Business Line + Unlimited Local and Toll Usage	Note 2	2 Year	31.96
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 1	2 Year	57.01
Business Line + Unlimited Local and Toll Usage, Feature Packages, LD	Note 2	2 Year	64.96
CustoPAK Line + Unlimited Local Usage	All	2 Year	47.96
CustoPAK Line + Unlimited Local and Toll Usage	All	2 Year	28.96
CustoPAK Line + Unlimited Local and Toll Usage, Feature Packages, LD	All	2 Year	42.96

Note 1: Areas defined in Section 4, Sheet 3, of this Product Guide

Note 2: Areas defined in Section 4, Sheet 4, of this Product Guide

Terms and Conditions

Applicable credits will be applied per line for the duration of the customer's Business Line or CustoPAK line term plan.

This promotion may not be applied to existing Business accounts.

Qualified businesses will also receive a waiver of the applicable Service Charges.

The monthly credits can be applied on a maximum combined total of ten lines with either Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business.

This offer is available to a maximum of 25 voice lines or voice line equivalents per customer location.

(N)

(N)

Effective: September 20, 2015

PROMOTIONAL PRICING

Business Service Promotion beginning September 20, 2015 through March 19, 2016 (Continued)

(N)

Terms and Conditions (Continued)

Customers must continue to subscribe to the line and features as described above for the duration of the line term in order to continue to receive the monthly bottom of the bill credit.

Customers will be subject to the termination liability associated with each term plan.

Customers who currently subscribe to a Verizon business bundle are not eligible to receive this promotional offer.

This promotional offer cannot be combined with any other discount or promotion except as authorized by Verizon.
Verizon reserves the right to change the end date or other terms or conditions of the promotion before its expiration date.

Qualifying long distance plan must be consistent with the Business Unlimited Long Distance Service Bundled Service Option in the Verizon Long Distance LLC Product Guide for Domestic Services.

(N)