

Verizon North LLC

CORPORATE REWARDS PROGRAMS

CORPORATE REWARDS

A. Description

Corporate Rewards is a billing arrangement that provides business customers with an optional calling plan and various discounts consisting of the following components:

1. **Qualifying Usage** - Uniform rates, as set forth in C. following, that do not vary by time of day or day of week, billed on a per minute basis and timed at one second increments, apply to the following types of customer-dialed station-to-station sent-paid calls:
 - a. Local;
 - b. Toll;
 - c. Toll Free, e.g., WATS;
 - d. Circuit- or packet-switched transmissions; and
2. **Volume Discount** - applies a discounted rate to qualifying monthly usage charges aggregated from all of a customer's billing telephone numbers (BTN) at the summary bill level and automatically adjusted should a customer's qualifying usage vary between usage tiers. The volume discount rate is automatically adjusted should a customer's qualifying usage vary between usage tiers. The qualifying usage tier is determined by rating usage at the Corporate Rewards base rate. There are maximum and minimum qualifying usage thresholds, as set forth in C. following, within which a customer's usage must fall in order to qualify or continue to qualify for a volume discount.
3. **Loyalty Discount** - Applies in the thirteenth (13th) month. For each consecutive year, up to and including the fifth year, a customer will receive an increased loyalty discount, as set forth in C. following. After the fifth year, customers will continue to receive a loyalty discount, capped at the fifth-year discount level. The loyalty discount will apply to the customer's discounted monthly qualifying local and toll usage charges and will be applied on a BTN level. Customers who exceed the Tier 4 maximum monthly aggregated usage volume will not receive a loyalty discount.
4. **Access Line Discount** - Applies to CentraNet® Service as set forth in Section 4A, Digital (ISDN) Single Line Service, as set forth in Section 15, Integrated Services Digital Network (ISDN) Primary Rate Interface (PRI) as set forth in Section 22, and FlexGrow® Trunk Service*, as set forth in Section 29. Customers will receive a fixed dollar discount, as set forth in C. following, on eligible access lines.

Access lines included in Customer-specific Pricing (CSP) and/or Individual Case Basis is (ICB) agreements are ineligible for the access line discount. However, customers with customer specific pricing agreements are eligible to subscribe to and receive the benefits of all the other Corporate Rewards components. For customers subscribing to a two or three-year Corporate Rewards service agreement, access line discounts will apply only to those access lines rated on the shortest term period available. Customers must convert their existing access lines to the shortest term period available in order to be eligible for the access line discounts. Customers that exceed the Tier 4 maximum monthly aggregated usage volume will not receive access line discounts. Customers who do not exceed the Tier 1 maximum monthly usage volume will not receive access line discounts.

* Effective September 9, 2014, FlexGrow Trunk Service is hereby cancelled and withdrawn and no longer available.

** Effective July 1, 2010 Verizon North LLC Calling Cards will be discontinued and will not be accepted as a billing arrangement for calls.

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A. Description (Continued)

B. Regulations

1. Minimum Usage Threshold - A customer must meet a minimum monthly usage threshold, as set forth in C. following. The minimum monthly usage threshold is equal to 20% of the tier one minimum usage threshold that qualifies customers for a volume discount. Should a customer's actual monthly aggregate qualified usage revenue be less than the minimum usage threshold, a minimum usage fee will be applied to the customer's main billing telephone number. The minimum usage fee is equal to the difference between the minimum monthly usage threshold and the customer's actual monthly aggregate qualified usage revenue.
2. Service Agreement - Customers are required to sign a one, two or three year service agreement. At the end of the term period, the service agreement will be automatically renewed for a one year term, unless the customer notifies the Telephone Company otherwise via a 60 days' advance written notice. Customers will be required to identify a main billing telephone number in the service agreement to which any applicable minimum usage charge or termination charge will be applied.
3. Termination - Customers may terminate participation at any time, provided the customer gives the Telephone Company a 60-day written notice. The termination will go into effect in the first full billing period following the 60-day notification period. If a customer chooses to cancel the service agreement or disconnects the main billing telephone number identified in the service agreement, prior to the expiration date of the term set forth in the service agreement, a termination liability charge, as set forth in C. following, will apply.

In addition, customers that sign a two or three-year service agreement will be required to return all discounts received in accordance with their service agreement. Discounts that must be returned will be calculated as follows:

Number of access lines/services X discount amount per access line/service X number of months expired under the service agreement.

A customer is exempt from paying a termination liability charge under the following conditions:

- A customer migrates to another Telephone Company product or service, or selects a new main billing telephone number; or
- A customer terminates participation on the expiration date of the service agreement. The customer must provide a 60-day written notice of such termination prior to the expiration date. The Telephone Company will terminate the plan in the first full billing period following the 60-day written notice or the first full billing period following the anniversary date, whichever is later.

In the event the Telephone Company initiates either an increase in either the Corporate Rewards program rates or a reduction in program discount percentages, the customer may terminate the plan without liability charges.

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B. Regulations (Continued)

4. Application of Rates and Charges

- a. There is no per-message charge applicable to Corporate Rewards qualifying usage.
- b. Corporate Rewards is not available with the following usage:
 - i. Any local, toll or circuit-switched calls included in optional calling plans or CSP and/or ICB agreements;
 - ii. Dial Tone Lines provided for COCOT Service;
 - iii. Network Controlled Inmate Lines, Network Controlled Coin Lines or Network Controlled Non-Coin Lines;
 - iv. Foreign Exchange Service;
 - v. Dormitory CentraNet® Service;
 - vi. "9-1-1" Enhanced Service;
 - vii. Hotel/Motel Guest Lines; and
 - viii. 976/556, Conference, Collect¹, Bill to Third Party¹ and Person-to-Person¹ calls
 - ix. Directory Assistance service and National Directory Assistance service
 - x. Message Telecommunications for Disabled Persons

** Effective July 1, 2010 Verizon North LLC Calling Cards will be discontinued and will not be accepted as a billing arrangement for calls.

¹ Effective August 8, 2016, Collect Calls, Bill to Third Party and Person-to-Person will be discontinued and will not be accepted as a billing arrangement for calls.

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C. Rates

	<u>Monthly Rate</u>
1. <u>Local Usage Base Rate</u> ,	
per minute	\$0.045
2. <u>Toll and Toll Free Usage Base Rate</u> ,	
per minute	0.100
3. <u>Local Usage Volume Discount</u>	
Tier 1 - Total qualifying monthly usage between \$ 0to \$1,499	.045
Tier 2 - Total qualifying monthly usage between \$1,500 to \$9,999	.027
Tier 3 - Total qualifying monthly usage between \$10,000 to \$49,999	.025
Tier 4 - Total qualifying monthly usage between \$50,000 to \$ 299,999	.023
Tier 5 Total qualifying monthly usage Greater than \$300,000	.045
4. <u>Toll Usage Volume Discount</u>	
Tier 1 - Total qualifying monthly usage between \$ 0to \$1,499	.10
Tier 2 - Total qualifying monthly usage between \$1,500 to \$9,999	.060
Tier 3 - Total qualifying monthly usage between \$10,000 to \$49,999	.055
Tier 4 - Total qualifying monthly usage between \$50,000 to \$ 299,999	.052
Tier 5 - Total qualifying monthly usage Greater than \$300,000	.10
5. <u>Loyalty Discount</u> (applies to qualifying monthly local and toll usage)	
Year 2	2%
Year 3	3%
Year 4	4%
Year 5 and beyond	5%

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C. Rates (Continued)

Monthly Rate

6. Access Line/Service Discount

Tier 2

CentraNet®, per line

One Year	\$2.00
Two Years	2.00
Three Years	2.00

ISDN Basic, per service

One Year	\$2.00
Two Years	\$2.00
Three Years	\$2.00

ISDN PRI – Channel Arrangement, per service

One Year	48.00
Two Years	105.00
Three Years	115.00

FlexGrow® Trunk Service*, per trunk capacity

One Year	5.00
Two Years	15.00
Three Years	40.00

Tier 3

CentraNet®, per line

One Year	2.00
Two Years	2.00
Three Years	2.00

ISDN Basic, per service

One Year	2.00
Two Years	2.00
Three Years	2.00

ISDN PRI – Channel Arrangement, per service

One Year	48.00
Two Years	115.00
Three Years	130.00

* Effective September 9, 2014, FlexGrow Trunk Service is hereby cancelled and withdrawn and no longer available.

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C. Rates (Continued)

Monthly
Rate

6. Access Line/Service Discount (Continued)

Tier 3 (Continued)

Access Line/Service Discount (Cont'd)

FlexGrow® Trunk Service* per trunk capacity

One Year	\$5.00
Two Years	17.00
Three Years	42.00

Tier 4

CentraNet®, per line

One Year	2.00
Two Years	2.00
Three Years	2.00

ISDN Basic, per service

One Year	2.00
Two Years	2.00
Three Years	2.00

ISDN PRI – Channel Arrangement, per service

One Year	48.00
Two Years	130.00
Three Years	140.00

FlexGrow® Trunk Service* per trunk capacity

One Year	5.00
Two Years	20.00
Three Years	45.00

7. Minimum Usage Threshold, per service agreement 300.00

8. Termination Charge, per service agreement 500.00

See Section B.3 above for additional Access Line Termination Charges for two and three-year service agreements.

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CORPORATE REWARDS PROGRAMS

ENHANCED CORPORATE REWARDS (ECR)

A. Description

Enhanced Corporate Rewards (ECR) is a Customer Specific Pricing (CSP) contract offered as an enhancement to the Corporate Rewards Plan (Pa. P.U.C.-No. 11, Section 16). Qualifying customers may resell under this arrangement ISDN PRI lines and DS-0 business lines, and may obtain an additional discount on qualifying usage for ISDN PRI lines of approximately 30% over and above the Corporate Rewards discount. Enhanced Corporate Rewards allows qualifying customers to aggregate usage from all locations within the state to qualify for discount usage rates.

B. Regulations

1. ECR is available only to customers that have had provisioned to them by the Telephone Company immediately prior to entering into this CSP, DS-1 UNE-P lines (i.e., ISDN PRI lines) and who are converting all such DS-1 UNE-P lines to resold lines under Enhanced Corporate Rewards.
2. ECR is offered under specific terms and conditions defined and executed under a CSP contract. In the event of any conflict between this Tariff and the CSP contract, the terms of the contract shall govern.
3. Each ECR customer is required to pay Verizon a minimum monthly take or pay amount, calculated as set forth in the CSP contract. The take or pay amount is approximately 75% of the average monthly charges for ISDN-PRI lines in service prior to the effective date of the CSP contract.

C. Rates

1. Subject to the terms of the customer's CSP, a customer will receive the following discounts:
 - a) The applicable rates and discounts set forth in the Corporate Rewards Tariff;
 - b) With respect to the ISDN PRI lines resold under this CSP, an additional discount of 30% on all local and toll Qualifying Usage (as defined in the Corporate Rewards tariff Pa. P.U.C.-No. 11, Section 16) in any month for which the customer generates at least \$1,500 in Qualifying Usage; and

D. Restrictions

1. The Loyalty Discount found in Corporate Rewards Plan does not apply under Enhanced Corporate Rewards.
2. Systems/Lines in Corporate Rewards Tier 1 or Tier 5 (with monthly qualifying ECR usage less than \$1,500 or greater than \$300,000) are not eligible for Enhanced Corporate Rewards discounts.