

PROMOTIONS

New York \$1.00 off Promotion

This promotion is offered to Residential Customers in New York who subscribe to one of the following outbound, switched, domestic, intrastate, interexchange calling plans offered by the Company: Plan A Service, Plan B Service, Timeless Bundle Service, or Plan F Service, as described elsewhere in this Product Guide (eligible plan(s)), and who also subscribe to (i) local dial tone service, and (ii) Call Waiting or Caller ID or packages that include Call Waiting or Caller ID. Local dial tone service and value-added local service features may be provided by affiliates of the Company, or any other certified local exchange carrier, that provides service to eligible Residential Customers in areas served by the Company and interchanges traffic with the Company using switched access services for carrier identification codes designated by the Company. To be eligible for this promotion, the Residential Customer: (a) must subscribe to one of the Company's eligible plans between November 22, 2000 and February 21, 2001 via sales channels designated by the Company; and (b) must demonstrate to the satisfaction of the Company at the time of subscription to a Company eligible plan that the Residential Customer also subscribes to local dial tone service and local service features described in this section.

Customers who satisfy all promotion eligibility requirements set forth in this section shall receive a monthly credit on the Company's bill of \$1.00 for each eligible line beginning with the first full month's billing after subscription to a Company eligible plan. Customers who discontinue or cancel the Company's service or the local exchange carrier's service or whose service is refused, canceled, or discontinued by the Company under this Product Guide or by the local exchange carrier shall forfeit eligibility for such credits. When service is discontinued, the credit will be prorated back to the disconnect or discontinuance of service date.

Customers that sign up during the eligible timeframe will receive the \$1.00 credit as long as they remain presubscribed to Carrier and continue to receive the qualifying local service.

PROMOTIONS, (Cont'd.)

Caller ID/Call Waiting Promotion

This promotion is offered to new, returning or existing Residential Customers in New York who subscribe to one of the following outbound, switched, domestic, intrastate, interexchange calling plans offered by the Company: Plan B Service, Timeless Bundle Service, or Plan F Service, as described elsewhere in this Product Guide (eligible plan(s)), and who also subscribe to qualifying local exchange services provided by affiliates of the Company. Qualifying affiliated services are Call Waiting or Caller ID or packages that include Call Waiting or Caller ID. To be eligible for this promotion, the Residential Customer: (a) must subscribe to one of the Company's eligible plans between March 9, 2001 and June 9, 2001 via sales channels designated by the Company; and (b) must demonstrate to the satisfaction of the Company at the time of subscription to a Company eligible plan that the Residential Customer also subscribes to local dial tone service and qualifying local service provided by affiliates of the Company described in this section.

Customers who satisfy all promotion eligibility requirements set forth in this section shall receive a monthly credit on the Company's bill of \$1.00 for each eligible line beginning with the first full month's billing after subscription to a Company eligible plan. Customers who discontinue or cancel the Company's service or the affiliated local exchange Company's qualifying service or whose service is refused, canceled, or discontinued by the Company under this Product Guide or by the affiliated local exchange Company shall forfeit eligibility for such credits. When service is discontinued, the credit will be prorated back to the disconnect or discontinuance of service date.

Customers that sign up during the eligible timeframe will receive the \$1.00 credit as long as they remain presubscribed to the Company and continue to receive the qualifying local exchange services provided by affiliates of the Company.

Section 7 - PROMOTIONS, (Cont'd.)

Toll Free Promotion

The Company offers business Customers 100 complimentary toll free minutes for the first two months of service when they subscribe to Business Toll Free Service on an eligible calling plan. A total of 200 free minutes will be offered in increments of 100 per month, for the first two months.

This offer applies to existing business Customers who establish a new Business Toll Free Service number on FirmRate. The Customer must maintain presubscribed for the two full months to receive this offer. Complimentary minutes will be awarded to the eligible Customer in the form of a credit beginning with the Customer's first partial or next full month of service following enrollment in this promotion. Minutes must be used in the month granted and will not carry over from month-to-month except for any unused minutes in the first partial month which will be carried over to the next month.

This offer is not available in conjunction with any other promotion, except Business Toll Free Service NRC and MRC Waivers.

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This offer is valid until canceled by the Company.

PROMOTIONS, (Cont'd.)

Toll Free RespOrg Campaign

The Company offers business Customers 200 toll free minutes for the first four months of service when they sign up for Business Toll Free Service under FirmRate. A total of 800 toll free minutes will be distributed in increments of 200 minutes each month.

This offer applies to business Customers who currently have portable toll free service with another carrier and switch their responsible organization for the toll free service to the Company and also sign up for FirmRate. Complimentary toll free minutes will be awarded to the eligible Customer in the form of a credit beginning with the Customer's first partial or next full month of service following enrollment in this promotion. Minutes must be used in the month granted and will not carry over from month-to-month except for any unused minutes in the first partial month which will be carried over to the next month.

This offer is not available in conjunction with any other promotion, except Business Toll Free Service NRC and MRC Waivers.

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This offer is valid until canceled by the Company.

PROMOTIONS, (Cont'd.)

Merchandise Promotion

From time to time, the Company may offer to the potential Customer complimentary non-telecommunications merchandise (total value at a cost to the Company not to exceed \$100) if the Customer designates the Company as the Customer's Primary Interexchange Carrier. This promotion is limited to one offer per Customer up to once per quarter (or not greater than four times per year). The Company may also offer such merchandise to existing Customers as an incentive to retain such Customers.

Business Toll Free Service \$5 MRC Six Month Credit

Monthly Recurring Charge (MRC) - The Company will credit the MRC of \$5 for Business Toll Free Service for a period of six months.

The Customer must subscribe to Business Toll Free Service - Switched Access.

This offer is valid until canceled by the Company.

Business Toll Free Service \$15 NRC Credit

The Company will issue a one time credit of \$15.

The Customer must subscribe to the switched Business Toll Free Service or the switched listed Business Toll Free Service.

This offer is valid until canceled by the Company.

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Demonstration of Service Promotion

From time to time, the Company shall demonstrate its services by providing free calls to the Customer or potential Customer of up to ten minutes duration over its network. These promotional/demonstration calls will originate only from distinct temporary demonstration booths.

PROMOTIONS, (Cont'd.)

Bundled Offering Promotion # 1

This promotion is offered to Business Customers who subscribe to the Business Plan 2 interexchange calling plan offered by the Company, as described elsewhere in this Product Guide ("eligible plan"), and who also subscribe to at least one of the services described further below, offered by a carrier affiliated with the Company. To be eligible for this promotion, the Customer: (a) must subscribe to the Company's eligible plan before June 1, 2002 via sales channels designated by the Company; and (b) must demonstrate to the satisfaction of the Company at the time of subscription to the Company eligible plan that the Customer also subscribes to at least one of the services specified below.

Eligible Business Customers must subscribe to Centrex, CustoPAK, CustoFlex, ISDN PRI/IntellilinQ⁷ PRI, (purchased with a term commitment), DSL, Private Line, Frame Relay, SMDS, ATM and FlexGrow. These services are defined in the Company affiliate's applicable Product Guides or contracts. Customers who satisfy all promotion eligibility requirements set forth in this section shall receive a monthly discount of 5% on all long distance usage charges, including international usage charges, beginning with the first full month's billing cycle, plus the first partial month if enrollment begins prior to the first full billing cycle after subscription to the Company's eligible plan. Customers who discontinue or cancel the Company's service or the affiliated carrier's eligible service or whose service is refused, canceled, or discontinued by the Company under this Product Guide, or by the affiliated carrier, shall forfeit eligibility for the discount. This discount may be combined with other applicable promotional offerings. The amount of the discount will be calculated by applying the discount percentage after all other applicable discounts and credits.

When this promotion is applied to intrastate, interstate and international calling, the promotions are not cumulative (i.e., a single 5% discount applies to total long distance usage).

This promotion is no longer available to new Customers.

PROMOTIONS, (Cont'd.)

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PROMOTIONS, (Cont'd.)

Business High Value Loyalty Award # 2

The Company offers to existing Business Customers a one-time bill credit based on the average monthly spending for the first two (2) months. A total of interstate, international, intrastate, travel card, toll free, and operator service calls will be counted toward the total dollars billed to determine the average spending level.

The bill credit will be posted on the third month's bill. The credit must be used in the month granted and will not carry over to the next month. Any credit not used will be forfeited.

The Business Customer who discontinues the Company's service, or whose service is discontinued by the Company, prior to exercising earned bill credits forfeits remaining eligibility.

Average Spending Level	Applicable Bill Credit
\$ 0.00 - \$49.99	No award
\$50.00 - \$100.99	\$25.00
\$101.00 +	\$50.00

This offer is no longer offered to new Customers.

PROMOTIONS, (Cont'd.)

Winback Promotion # 2

This promotion provides eligible Customers with a 10% discount off of direct dialed usage charges for a six month period. The discount will be applied to usage rates for all services, exclusive of international calling, Directory Assistance, Directory Assistance Call Completion and Operator Assisted calling, after the application of any other credits. The discount will appear on the same invoice as contributing usage.

This promotion is available to returning Business Customers who have discontinued the Company's services and subscribed to another long distance service provider. This promotion is offered through Company-designated sales channels for Company-designated marketing campaigns.

Customers who discontinue the Company's presubscribed service, or whose service is discontinued by the Company, prior to exercising the discounts, forfeits remaining eligibility.

This offer is no longer offered to new Customers.

PROMOTIONS, (Cont'd.)

National Private Line

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This promotion is offered to new Business Customers who subscribe to National PL DS1 Service and to existing Business Customers who subscribe to additional DS1 Service between October 18, 2000 and June 30, 2001 for circuits from NYC to Albany, New York, Buffalo, New York or Syracuse, New York. This promotion shall also be available to new and existing Business Customers who subscribe during the promotion period to other private line service arrangements with distance and rate characteristics (as set forth in the applicable Product Guide) that are comparable to the routes specified here.

Eligible Customers will receive a 15% discount off of DS1 Service recurring charges applicable to Interoffice Channel (IOC) and the Access Coordination.

The discount is applicable to circuits installed within 120 days of signing contract for eligible service and shall extend through the duration of the term of the contract entered. The discount may be combined with other discount offerings.

This offer is valid until canceled by the Company.

Bundled Option Promotion

This promotion is available to new and existing Business Customers who subscribe to the Company's FirmRate or obsolete Business Plan A Service Bundled Service Options. The eligible Customers will receive a \$0.02 per minute discount off of intraLATA inbound toll-free switched and outbound switched rates.

This offer is valid until canceled by the Company.

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