

SECTION 5 - SPECIAL ARRANGEMENTS**5.1 Promotional Offerings**

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable Recurring and Nonrecurring charges of the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made. The Company shall disclose the promotion and post-promotion price to the customer at the time of offering the promotional price and service. The Company shall notify each participating customers when the promotional offering expires and limit promotions to a duration of no longer than six (6) months (out of each 12 month period). All customers shall be eligible for promotions where facilities and billing capabilities permit.

Promotions will be filed with the Pennsylvania Public Utility Commission as letter supplements to the Company's tariff to be effective on ten (10) day's notice with copies to the Office of Trial Staff (OTS), Office of Consumer Advocate (OCA), and Office of Small Business Advocate (OSBA). Supplements shall include specific information as to the availability and estimated duration of the promotional offering.

5.2 Individual Case Basis (ICB) Arrangements

Arrangements will be developed on a case-by-case basis in response to a bonafide request from a Customer or prospective Customer to develop a competitive bid for a service offered under this tariff. Rates quoted in response to such competitive requests may be different than those specified for such service in this tariff. ICB rates will offered to the Customer in writing and on a non-discriminatory basis based on the following:

- 5.1.1 ICB arrangements shall be made available only to customers who generate (or commit to) and maintain \$40,000 or more in annual Company total billed revenue.
- 5.1.2 ICB arrangements shall be filed with the Commission under Proprietary Seal to be effective on one day's notice.
- 5.1.3 ICB rates shall be filed with the Commission for public inspection.

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