SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS

6.1 Promotions

General

Carrier may provide special promotional offerings to its Customers. These offerings may be limited to certain dates, times and locations. The terms and conditions of all such promotions shall be submitted to the Department for approval in accordance with Massachusetts Law and Department Rules. The following specific rates, terms and conditions are applicable to each promotional offering.

Frame Relay Term Commitment Discount

The Frame Relay Term Commitment Discount is hereby cancelled and withdrawn. (C)

(D)

(D)

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.1 Promotions (Continued)

Digital Private Line II Term Discount

THIS PROMOTION IS HEREBY CANCELLED. (C)

Description:
New or existing Customers who sign a two or three year contract with Carrier between April 10, 2003 and December 31, 2003 for Digital Private Line II Service, as described elsewhere in this Tariff, are eligible for the following discounts based on term commitment.

Term Commitment	Discount Applied
Two Year	25%
Three Year	32%

Terms and Conditions:
All terms and conditions for Digital Private Line II Service as detailed in this Tariff shall apply except as specifically stated herein.

Digital Private Line II quotes given before the expiration of the promotion are valid for a 45-day period and will be honored even if the promotion has expired so long as Customer signs a contract before the expiration of the 45-day period.

The discount will be included in the rates reflected on Customer's contract with Carrier and will not appear as a line item on their invoice. This promotion is available where billing and system capabilities exist.

Customer who discontinues or cancels Digital Private Line II Services described above shall forfeit eligibility for this promotion. No other discounts or promotions are available with this promotion.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.1 Promotions (Continued)

Regional SONET Service DS1

THIS PROMOTION IS HEREBY CANCELLED.

Description:
New or existing Customers who sign a one, two, three or five year contract with Carrier between July 23, 2003 and December 31, 2003 in Regional SONET Service as described elsewhere in this Tariff are eligible for the following interLATA Transport List Price Monthly Recurring Charge (MRC) Bandwidth Speed DS1:

InterLATA Transport List Price MRC
Bandwidth Speed DS1

Miles*	MRC ($/DS-0 Mile)	MRC ($/Mile)	
0-100	$.01	$.42	(R)
101-250	.01	.41	|
251-500	.01	.40	|
501+	.01	.39	(R)

* 100-mile interLATA transport minimum charge applies

Terms and Conditions:
All terms and conditions for Regional SONET Service as detailed in this Tariff shall apply, except as specifically stated herein.

Regional SONET Service quotes given before the expiration of the promotion, are valid for a 60-day period and will be honored even if the promotion has expired so long as Customer signs a contract before the expiration of the 60-day period.

This promotion is available where billing and system capabilities exist. This promotion only applies to DS1 circuits.

Customer who discontinues or cancels Regional SONET Services described above shall forfeit eligibility for this promotion. Customers who also qualify for the Packaged Offer Discount #2 promotion as defined in Carrier's Federal Rate Schedule 3 posted to www.verizon.com/tariffs may receive both promotions.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.1 Promotions (Continued)

Packaged Offer Discount #5

The Packaged Offer Discount #5 is hereby cancelled and withdrawn. (C)

(D)

(D)

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.1 Promotions (Continued)

Enterprise Connections Intrastate Rate Promotion II

Enterprise Connections Intrastate Rate Promotion II is hereby cancelled and withdrawed. (C)

(D)

(D)

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements

6.2.1 General

Carrier will offer Contract Service Arrangements to meet the diverse communications needs of Carrier's Customers. All terms and conditions as specified in this Tariff will apply unless otherwise specified in the Service Arrangement between Carrier and Customer. Contract Service Arrangements shall be filed with the Department for approval in this Tariff.

6.2.2 CSA No. 1

Service - Long distance voice service, switched outbound and inbound.

Contract Term - 24 months from commencement of service. Minimum annual commitment is $300,000.

Rates and Charges - Calls will be sub-minute rated based on an initial period of six seconds, with additional periods being billed at six-second increments thereafter in lieu of an initial period of 18 seconds as set forth in Massachusetts D.P.U. Tariff No. 2, Section 3.4.14 C. All other rates, terms and conditions remain in effect as contained in the Tariff.

Availability - This Custom Service Arrangement No. 1 is not available to new Customers. (C) (C)

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.3 CSA No. 2

Service - Voice Intelligent Network - Enhanced Toll Free Service dedicated inbound for Customer locations in Massachusetts.

Enterprise Connections Voice Service* switched outbound and dedicated inbound, interstate and intrastate from Customer location in Massachusetts.

Contract Term - 36 months from commencement of service. Annual revenue commitment is $1,750,000.

Rates and Charges -

VIN E800:
Dedicated inbound = $.03 (R)
39 T1s Dedicated lines = $320 MRC per line, NRCs are waived
26 DS-1's Dedicated lines = $300 MRC/DS-1, Total MRC $7,800, NRC waived
139 Toll Free Numbers = $3,475 NRC
DNIS = $3,250 NRC

Enhanced Routing Feature = MRC of $.00 per enhanced routing toll free number for routing plans 4 - 12 and MRC of $200 per enhanced routing toll free number for routing plans 13 - 99.
Agent Transfer Feature = $1,000 NRC per designated toll free number plus $.05 per call
Online Call Management Service = MRC of $3,575 and NRC of $1,100

Enterprise Connections Voice Service:*
Switched outbound = $.05 (R)
Dedicated inbound = $.04 (R)

No other discounts or promotions are applicable. Operator Assisted and Directory Assistance are subject to the then prevailing charges for Enterprise Connections Voice Service at the time of signing contract.

Terms and Conditions - If Customer terminates this Arrangement after installation of service, Customer may be assessed the full amount of the credit for any waived charges as well as any early termination charges for the service involved. Standard shortfall will be applied as defined in Exhibit A and Exhibit I.

(*) Effective April 22, 2013, The Enterprise Connections Voice Services associated with this Custom Service Arrangement No 2 are not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued

6.2.4 CSA No. 3

Service - Enterprise Connections Service voice dedicated outbound service for Customer's location in Massachusetts.

Contract Term - The term of this Arrangement is 12 months from commencement of service. Annual revenue commitment is $95,000.

Rates and Charges -

Switched = $.05 (R)
Dedicated = $.04 (R)
2 DS1s Dedicated lines = $551 MRC
Customer orders Management Reporting Software. Nonrecurring Charges are waived.

No other discounts or promotions are applicable. Operator Assisted and Directory Assistance are subject to the then prevailing charges for Enterprise Connections Voice Service at the time of signing contract.

Terms and Conditions - If Customer terminates this Arrangement after installation of service, Customer may be assessed the full amount of the credit for any waived charges as well as any early termination charges for the service involved. Standard shortfall will be applied as defined in Exhibit A.

At the end of the agreement, the terms and conditions set forth in the contract may be renewed by mutual written agreement or this agreement may be canceled by either party upon 60 days prior written notice to the other party.

Availability - This Custom Service Arrangement No. 3 is not available to new Customers.

6.2.5 CSA No. 4

Service - Enterprise Connections voice service switched inbound calls.

Contract Term - The term of this Arrangement is 12 months from commencement of service.

Rates and Charges - Switched inbound = $.06 per minute. (R)

No other discounts or promotions are applicable. Operator Assisted and Directory Assistance are subject to the then prevailing charges for Enterprise Connections Voice Service.

Terms and Conditions - If Customer terminates this Arrangement after installation of service, Customer may be assessed the full amount of the credit for any waived charges as well as any early termination charges for the service involved. Standard shortfall will be applied as per Exhibit A.

Availability - This Custom Service Arrangement No. 4 is not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.6 CSA No. 5

Service - Enterprise Connections voice service domestic dedicated outbound and toll free traffic for Customer location in Massachusetts. Customer also requests Management Reporting Software.

Term - The term of this Arrangement is 36 months from commencement of service. Annual revenue value is $360,000.

Rates and Charges -

Dedicated outbound and inbound per minute rate is $.04 (R)
Four DS1 = $290 MRC

No other discounts or promotions are applicable. Operator Assisted and Directory Assistance are subject to the then prevailing charges for Enterprise Connections voice service at the time of signing contract.

Terms and Conditions - Carrier will provide the service under the terms and conditions of this Master Agreement to certain institutions affiliated with Customer that will be identified by Customer. Each affiliate must independently qualify for its direct credit history and carry a minimum of $6,000 annual usage, enter into individual contracts with Carrier, but are subject to the terms and conditions of the Master Agreement and shall be coterminous with the execution date of this Arrangement. Customer shall have no liability or responsibility whatsoever with respect to affiliates or arising out of the affiliate's agreement. The termination of the Arrangement between Carrier and Customer shall not affect any affiliate agreements.

If Customer terminates this Arrangement after installation of service, Customer may be assessed the full amount of the credit for any waived charges as well as any early termination charges for the service involved. Standard shortfall will be applied as defined in Exhibit A.

Availability - The rate, terms and conditions of this Arrangement are available only for business Customers whose location is in the state of Massachusetts and who meets other conditions as outlined in the Master Agreement. Available for similarly situated Customers under substantially similar facts and circumstances surrounding this Arrangement. This Arrangement is not available to new Customers.its otherwise.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.7 CSA No. 6

Service - Enterprise Connections voice service switched and dedicated outbound and inbound calls from Customer location in the state of Massachusetts.

Term - The term of this Arrangement is 24 months from commencement of service. The Minimum Annual Commitment (MAC) is $600,000.

Rates and Charges - The following rates apply:

Switched outbound and inbound = $.05 per minute. (R)
Dedicated outbound and inbound = $.04 per minute. (R)

No other discounts or promotions are applicable. Operator Assisted and Directory Assistance are subject to the then prevailing charges for Enterprise Connections voice service.

Terms and Conditions - This new service is incorporated into the terms and conditions of the Master Service Agreement. If Customer terminates this Arrangement after installation of service, Customer may be assessed the full amount of the credit for any waived charges as well as any early termination charges for the service involved.

Customer and Carrier will perform an annual network review, and Carrier shall provide Customer with current pricing options based on present term and volume. Any contract renegotiated between Carrier and Customer must be equal to or a greater term than the remaining term on the current Arrangement. If the MAC is adjusted lower, Carrier may also require payment of an additional charge of 5% of the amount billed for services under this arrangement during the previous 12 months. In the absence of reaching mutual agreement on such an amendment, the terms of this Arrangement shall continue to apply.

When a term commitment expires, Customer will have 90 days to select another Carrier service plan. At the end of the term commitment, the terms and conditions shall continue in full force for an additional 90 days (“grace period”), during which either party may cancel without further liability upon prior written notice. If at the end of the additional 90 days, Customer fails to select another Carrier service, this plan shall change to Carrier’s then current month-to-month rates. The new rates will be effective on the first of the month when implemented following the 90-day grace period.

Availability - The rates, terms and conditions of this Arrangement are available only for business Customers whose location is in the state of Massachusetts. Available for similarly situated Customers under substantially similar facts and circumstances surrounding this Arrangement. This Arrangement is not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.7 CSA No. 7

Service: Outbound calling service, available as either switched or dedicated service. Switched service provides a two-point electrical communications path to and from the Public Switched Network. Dedicated service is offered directly from the Customer's premises to a Verizon point of Termination via a dedicated facility such as a T1 or Primary Rate interface.

Terms and Conditions: Members of Customer association are entitled to sign-up under the conditions of this agreement. Each such member of Customer ordering service shall select an Individual Customer Subscription Agreement of one (1), two (2), or three years. The term may be extended by agreement of the Parties.

Rates and Charges:

Term	1 Year	2 Year	3 Year	
10K MAC				
Switched	$0.06	$0.05	$0.05	(R)
Dedicated	$0.04	$0.04	$0.04	
125K MAC				
Switched	$0.05	$0.05	$0.05	
Dedicated	$0.04	$0.03	$0.03	
250K MAC				
Switched	$0.05	$0.05	$0.05	
Dedicated	$0.03	$0.03	$0.03	
500K MAC				
Switched	$0.05	$0.05	$0.04	
Dedicated	$0.03	$0.03	$0.03	
1000K MAC				
Switched	$0.05	$0.05	$0.04	
Dedicated	$0.03	$0.03	$0.02	
2000K MAC				
Switched	$0.05	$0.04	$0.04	
Dedicated	$0.03	$0.03	$0.02	(R)

Availability: The rates, terms and conditions of this Arrangement are available only for Customer and Customers Members. Available for similarly situated Customer's under substantially similar facts and circumstances surrounding this Arrangement. This Arrangement is not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.8 CSA No. 8

Service: Long Distance Voice Service switched outbound and dedicated outbound interstate and intrastate calls. Long Distance Voice Service for Customers located in MA locations.

Terms and Conditions: This Arrangement is for 36 months from commencement of service. Minimum Annual Commitment is $48,000.00.

Rates and Charges:

MA Intrastate/InterLATA and Intrastate/InterLATA Rates
Switched outbound rates are $0.06 per minute. (R)
Dedicated outbound rates are $0.04 per minute.
Switched Tollfree rates are $0.06 per minute.
Dedicated Tollfree rates are $0.04 per minute. (R)

Terms and Conditions:

Availability: The rates, terms and conditions of this Arrangement are available only for business Customers whose location is in the state of MA. Available for similarly situated Customers under substantially similar facts and circumstances surrounding this Arrangement. This Arrangement is not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.9 CSA No. 9

Service: Long Distance Voice Service switched outbound and dedicated outbound intrastate calls from Customer location in the state of Massachusetts..

Term – The term of this Arrangement is 12 months from commencement of service.

Rates and Charges -
Switched outbound rates are $0.03 per minute. (R)
Dedicated outbound rates are $0.02.
Switched tollfree rates are $0.03 per minute.
Dedicated tollfree rates are $0.02. (R)

Terms and Conditions – Customer may elect to terminate the Services provided under this Agreement for its own convenience upon sixty (60) days prior written notice to the Carrier. In the event Customer elects to terminate the Services provided under this Agreement prior to the expiration of the terms selected under Tier 2 or Enterprise Connections above, or if terminated for default by the Carrier, Customer shall be responsible for an amount equal to (i) the difference between the MAC and total usage charges paid during the Contract Year of such termination; and (ii) forty percent (40%) of the MAC for each additional Contract Year of the unexpired term of this Agreement (collectively, the 'Termination Charges"). No early termination charges apply to Tier 0 or Tier 1.

Availability - The rates, terms and conditions of this Arrangement are available only for business Customers whose locations are similar to this customer. Available for similarly situated Customers under substantially similar facts and circumstances surrounding this Arrangement. This Arrangement is not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

6.2.10 CSA No. 10

Service: Long Distance Voice Service switched outbound and dedicated outbound intrastate calls from Customer location in the state of Massachusetts.

Term – The term of this Arrangement is 12 months from commencement of service.

Rates and Charges -
Switched outbound rates are $0.03 per minute. (R)
Dedicated outbound rates are $0.02.
Switched tollfree rates are $0.03 per minute.
Dedicated tollfree rates are $0.02. (R)

Monthly Recurring Charge (MRC) per ISDN is $250.00. Quantity of three (3) circuits totaling a MRC of $750.00. Total Nonrecurring Charges are $0.00.

Terms and Conditions – Customer may elect to terminate the Services provided under this Agreement for its own convenience upon thirty (30) days prior written notice to the Carrier. In the event Customer elects to terminate the Services provided under this Agreement prior to the expiration of the terms selected under Tier 2 or Enterprise Connections above, or if terminated for default by the Carrier, Customer shall be responsible for an amount equal to (i) the difference between the MAC and total usage charges paid during the Contract Year of such termination; and (ii) forty percent (40%) of the MAC for each additional Contract Year of the unexpired term of this Agreement (collectively, the "Termination Charges"). No early termination charges apply to Tier 0 or Tier 1.

Availability - The rates, terms and conditions of this Arrangement are available only for business Customers whose locations are similar to this customer. Available for similarly situated Customers under substantially similar facts and circumstances surrounding this Arrangement. This Arrangement is not available to new Customers.

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

CSA No. 11 (N)

Service Description: Frame Relay Service ("Service) is a virtual private data network service that allows Customers to simulate a dedicated high speed data network. The Service allows customer to establish Permanent Virtual Circuits (PVCs) among multiple locations using statistically multiplexed network access lines and a shared high speed packet switching network. PVCs provide Customer with the electronic equivalent of a private line between two points. Customer establishes the Service with a fixed private numbering plan (i.e., Network Address) and routing scheme (i.e., Network Map), for moving data among Customer's various locations on a secure basis. While none of the physical circuits are dedicated, these locations are electronically connected to function similar to private line service.

The Service allows Customers to interconnect geographically dispersed Local Area Networks (LANs) and can support file transfer applications, via 56 KBPS transport facilities..

Carrier will provide UNI Port With Access Line Connections. These connections provide the Customer with dedicated access and Frame Relay port at a transmission speed of 56 KBPS. In addition, Carrier will provide a 22Mbps UNI port Only Fractional DS-3.,. Additional PVC's are offered as an optional feature. The PVC must be associated with at least one Frame Relay port. A Frame Relay port can be associated with multiple PVCs. Subject to technical constraints, the Company may limit the number of PVCs to be assigned.

Carrier will also provide Port Only Connections. UNI Port Only Connection provides a Frame Relay Network connection based on the port connection speeds of 56 KBPS. NNI Port Only Connection provides a Frame Relay Network connection based on the port connection speeds of 384 KBPS, 1.536 MBPS and 44.736 MBPS. The Frame Relay port speed will be consistent with the channel speed of the access channel. Each port can accommodate multiple PVCs. Customers may only access Port Only connections over Carrier's digital access facilities.

Carrier will also provide Permanent Virtual Circuit (PVC) Committed Information Rate (CIR). The CIR provides a mechanism to prioritize applications on a per-PVC basis over a Frame Relay UNI. This feature allows all users to maintain the capability to transfer data within their CIR on a non-sequential, high-priority basis without potential packet data discard due to network congestion. The maximum CIR allowed is determined by the lower of the two port speeds connected by the PVC. The maximum CIR allowed for port speeds at 56 KBPS and below is 75% of the port speeds. For port speeds above 1.536 MBPS to 44.7136 MBPS, the maximum CIR allowed is 50% of the lower of the two port speeds.

The Service will be provided on both an intraLATA and interLATA basis. However, the Service will only be provided on an intrastate basis.

This service is supported by Web enabled portal. This Service is an enhanced portal type service that will provide billing, ordering, maintenance, monitoring and testing services for the Customer. Additional terms and conditions of the CSA is included within the Agreement executed between Customer and Carrier. (N)

SECTION 6 - PROMOTIONS AND CONTRACT SERVICE ARRANGEMENTS (Continued)

6.2 Contract Service Arrangements (Continued)

CSA No. 11 (Continued)

Service Volume. This CSA is based upon the provision of the Service to 8,300 Agent locations within 351 cities and towns in the state of Massachusetts only. Customer's growth is expected to add another 2,000 Agent locations over the first three years of the CSA. Eleven hundred (1,100) of these Agent locations are located in the 126 LATA and seventy two hundred (7,200) are located in the 128 LATA.

Each Agent will be connected with a 56K Frame Relay Circuit with a primary PVC connecting to the Braintree Host and the secondary PVC connecting to the Norwell Host Location.. No Frame Relay oversubscription shall be allowed for the secondary interLATA PVCs per the bid specifications. In the 126 LATA, each Primary PVC will have a CIR of 16K and each secondary PVC will have an 8K CIR. In the 128 LATA both primary and secondary PVC's will have a CIR of 16K.

Term – The term of this Arrangement is 60 months from commencement of service with five (5) one year renewals.

Rates and Charges. The Monthly recurring charge ("MRC") for each Agent location is $110.52. The MRC include the following services:

Frame Relay 56kbps port and access, and two (2) IntraLATA PVCs

Non recurring charge (NRC) of $210.00 – without inside cabling, and $630.15 with inside cabling, if needed. Such NRC shall apply to each Agent location.

Customer has up to forty-five (45) days from receipt of invoice to pay monthly billed charges. Other terms and conditions are set forth in a Service Agreement entered with the Customer.

Availability - The rates, terms and conditions of this Arrangement are furnished only to Commonwealth of Massachusetts and its eligible entities. This Arrangement is not available to new Customers unless a signed agreement permits otherwise. The rates, terms and conditions of this Arrangement are available only for specific governmental Customers within Massachusetts with similar volume, service locations, term, terms and conditions, architecture and other material factors that are part of the CSA. (C) | (C)