

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS

Effective January 31, 2020, the services in this tariff are withdrawn for all customers except Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond January 31, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to January 31, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

Effective November 30, 2020, the services in this tariff are withdrawn for all Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond November 30, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to November 30, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

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6.1 XO Pennsylvania, Inc. is offering a promotion as set forth hereinafter to customers who fulfill the following criteria:

(a) Promotion Criteria:

- Free month for a One – Year Commitment, received in the 12th month (for usage and access occurring in the 11th month);
- Free Months for a Two – Year Commitment, received in the 12th and 24th months (for usage and access occurring in the 11th and 23rd months);
- Free Months for a Three – Year Commitment, received in the 12th, 24th, and 36th months (for usage and access occurring in the 11th, 23rd, and 35th months);.

The Free month(s) applies to Usage and Access.

- (b)** Customers must sign up for local, intraLATA and Long Distance services between July 19, 1999 and December 31, 1999 to qualify for the promotion.
- (c)** This promotion cannot be combined with any other promotion.
- (d)** Disclaimer: "The promotion applies to usage for local, intraLATA, Domestic Outbound, International, and Inbound Toll Free Services, and applies to access fees for Basic Lines, DID trunks, Flex Link DS1's, and DS1's. The promotion does not apply to features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with non current payment status. The promotion applies only to accounts with local, intraLATA and long distance calling plans."
- (e)** The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed \$7,500 on applicable month (12, 24, or 36).

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.2 XO Pennsylvania, Inc. is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

- (a)** New Customers whose service is within the following local calling areas as defined in Section 3.1.1 (Local Calling Areas) only of this tariff are eligible to receive an unlimited local calling package as described hereinafter:

Ambler	Eagle	Morrisville
Bala Cynwyd	Exton	North Wales
Bethayres	Flourtown	Paoli
Bristol	Hatboro	Phoenixville
Bryn Mawr	Jenkintown	Pottstown
Chester	Kennett Square	Quakertown
Chester Heights	King of Prussia	Ridley Park
Chester Springs	Langhorne	Royersford
Churchville	Lansdale	Swarthmore
Coatesville	Lansdowne-Upper Darby	Valley Forge
Collegeville	Larchmont	Warrington
Conshohocken	Levittown	Wayne
Dowington	Media	West Chester
Doylestown	Mendenhall	Willow Grove

- (b)** Customers would receive unlimited local calling for a monthly recurring charge of \$20.15, plus the appropriate monthly dial tone charge as per Section 3.1.3 and/or 3.1.4 of this tariff.
- (c)** This promotion will be in effect from August 2, 1999 to January 31, 2000.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.3 XO Customer Retention Promotion**

- (a) This promotion is for local access Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and execute a one, two, or three year term contract.
- (b) Customers signing for a one (1) year term contract will receive one (1) free month of usage and access (the 12th month of access and usage is credited in the 13th month)
- (c) Customers signing for a two (2) year term contract will receive two (2) free months of usage and access (the 12th and 24th month of access and usage will be credited in the 13th and 25th month)
- (d) Customers signing for a three (3) year term contract will receive three (3) free months of usage and access (the 12th, 24th, and 36th months of access and usage will be credited in the 13th, 25th, and 37th month)
- (e) The promotion applies to usage for local, intraLATA, Domestic Outbound, International, and Inbound Toll Free Services, and applies to access fees for Basic Lines, DID trunks, Flex Link DS1's, and DS1's. The promotion does not apply to DSL, DIA/IA, Audio Conferencing, Internet Products, features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with non current payment status. (C)
- (f) The promotion applies only to accounts with local, intraLATA and long distance calling plans. The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed \$7,500 on applicable month (13, 25 or 37).
- (g) In addition to the above, Customers who sign up under this promotion within seventy-two (72) hours of date of confirmation letter will receive a two (2) percent credit. The two (2) percent credit is calculated as two (2) percent of the last months bill multiplied by 12 months.
- (h) This promotion cannot be combined with other promotional offers.
- (i) This promotion will be in effect until December 31, 2001.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.4 The Company is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

- (a)** New Customers whose service is within the following local calling areas as defined in Section 3.1.1 (Local Calling Areas) only of this tariff are eligible to receive an unlimited local calling package as described hereinafter:

Philadelphia Exchange (Zone 1)
Philadelphia Exchange (Zone 2)
Philadelphia Exchange (Zone 3)
Philadelphia Exchange (Zone 4)

- (b)** Customers would receive unlimited local calling for a monthly recurring charge of \$20.15, plus the appropriate monthly dial tone charge as per Section 3.1.3 and/or 3.1.4 of this tariff.

- (c)** This promotion will be in effect from September 4, 1999 to February 29, 2000.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.5 XO Customer Retention Promotion II**

- (a) This promotion is for local access Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and execute a one, two, or three year term contract.
- (b) Customers signing for a one (1) year term contract will receive one (1) free month of usage or access (the 12th month of access or usage is credited in the 13th month)
- (c) Customers signing for a two (2) year term contract will receive two (2) free months of usage or access (the 12th and 24th month of access or usage will be credited in the 13th and 25th month)
- (d) Customers signing for a three (3) year term contract will receive three (3) free months of usage or access (the 12th, 24th, and 36th months of access or usage will be credited in the 13th, 25th, and 37th month)
- (e) The promotion applies to usage for local and/or intraLATA and applies to access fees for Basic Lines, DID trunks, and DS1's. The promotion does not apply to DSL, DIA/IA, Audio Conferencing, Internet Products, features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with non current payment status.
- (f) The promotion applies only to accounts with local and/or intraLATA calling plans. The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed \$7,500 on applicable month (13, 25 or 37).
- (g) In addition to the above, Customers who sign up under this promotion within seventy-two (72) hours of date of confirmation letter will receive a two (2) percent credit. The two (2) percent credit is calculated as two (2) percent of the last months bill multiplied by 12 months.
- (h) This promotion cannot be combined with other promotional offers.
- (i) This promotion will be in effect until December 31, 2001.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.6 XO Pennsylvania, Inc. is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

- (a) Customers must sign up for local and IntraLATA services on or before December 31, 1999.
- (b) 1 Free month for a One-Year Commitment (received in the 12th month);
- (c) 2 Free Months for a Two-Year Commitment (received in the 12th and 24th months);
- (d) 3 Free Months for a Three-Year Commitment (received in the 12th, 24th, and 36th months);
- (e) The Free month(s) applies to local and intraLATA usage only, no access.
- (f) This promotion cannot be combined with any other promotion.
- (g) Disclaimer : The promotion does not apply to Domestic Outbound, International and Inbound Toll Free services, monthly access fee, features, accounts with special off-tariffed pricing, carrier accounts or accounts with non-current payment status. The awarded discount shall not exceed the averaged billing for the prior 12-month period and shall not exceed \$7,500 on applicable month (12th, 24th or 36th). Can not be combined with other promotional offers. Promotion applies only to accounts with local and intraLATA calling plans. (C)

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.7 Basic Free Month Promotion**

Customers subscribing to XO local service for a 1, 2 or 3 Year Term will receive 1, 2, or 3 months of free local, intraLATA usage, and free monthly access (monthly recurring charges) dependent on the term.

(a) Promotion Criteria:

- 1 Free Month for a One-Year Commitment (received the 6th month);
- 2 Free Months for a Two-Year Commitment (received the 6th and the 18th months);
- 3 Free Months for a Three-Year Commitment (received in the 6th, 18th and 30th months).

(b) Customers must sign up for local and IntraLATA services on or before June 30, 2001.

(c) Disclaimer: This promotion applies to usage for local and intraLATA usage. It does not apply to Domestic Outbound Long Distance, DSL, DIA/IA, Audio Conferencing, Internet Products, monthly access fees, features, accounts with special off-tariffed pricing, carrier or wholesale accounts, or accounts with non-current payment status. The awarded discount shall not exceed the averaged billed for the prior 12 month period, and shall not exceed \$7,500 on applicable month (6, 18, or 30). This promotion cannot be combined with any other promotional offer, and only applies to accounts with local & intraLATA usage.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.8 Full Service Free Month Promotion**

Customers subscribing to XO Local and Long Distance for a 1, 2 or 3 Year Term will receive 1, 2 or 3 months of free usage (local and long distance) and free monthly access (monthly recurring charges) on lines and trunks.

(a) Promotion Criteria:

- 1 Free Month for a One-Year Commitment, received the 6th month;
- 2 Free Months for a Two-Year Commitment, received the 6th and the 18th months;
- 3 Free Months for a Three-Year Commitment, received in the 6th, 18th and 30th months;

(b) The Free Month(s) applies to Usage and Access.

(c) Customers must sign up for local, intraLATA and Long Distance services on or before June 30, 2001 to qualify for the promotion.

(d) This promotion cannot be combined with any other promotion. Disclaimer: The promotion applies to usage for local, intraLATA, Domestic Outbound Interstate usage, and applies to access fee for Full Service Lines, Full Service PBX trunks, DS1 Services (DOD, DID/DOD Combo). It does not apply to DSL, DIA/IA, Audio Conferencing, & Internet Products, features, Voice Mail, accounts with special off-tariffed pricing, carrier or whole sale accounts, or accounts with non-current payment status. The awarded discount shall not exceed the averaged billed for the prior 12 month period, and shall not exceed \$7,500 on applicable month (6, 18, or 30). This promotion cannot be combined with any other promotional offer, and only applies to accounts with local, intraLATA, and long distance calling plans.

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LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

- 6.9** XO Pennsylvania, Inc. is offering a promotion as set forth hereinafter to Customers who sign up for this service on or before December 31, 2000.

XO PRI ISDN Promotion

This promotion is available to customers who sign up for PRI ISDN services under Section 3.1.9 of this tariff for a minimum one-year term commitment.

Such customers will receive the following:

1. Waiver of installation charges;
2. 1 Free Month for a One - Year Commitment (credit for the 6th month of service received in the 7th month of billing); 2 Free Months for a Three - Year Commitment (credits for the 6th and 18th months of service received in the 7th and 19th months of billing); 3 Free Months for a Five - Year Commitment (credits for the 6th, 18th, and 30th months of service received in the 7th, 19th, and 31st months of billing).
3. Free Month includes basic monthly recurring charge for access, monthly recurring charge for DID Capability per "B" Channel, and monthly recurring charge for DID numbers. It does not include charges for usage including monthly recurring charges for local calling packages, or any other options and/or features.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.10 Holiday Blitz Promotion

This promotion is available to Customers who sign up for Local Service, PRI ISDN, or Analog Enhanced Business Lines under Section 3.1 of this tariff for a minimum one-year term commitment on or before January 31, 2001.

Such customers will receive the following:

1. Free month of monthly recurring charges (MRC's) for either Local Lines or Trunks, PRI ISDN, or Analog Enhanced Business Lines, and a free month of local usage.
2. Customers who sign up for a one (1) year term will receive one (1) free month of MRC's and local usage credited in month 6 of the term;

Customers who sign up for a two (2) year term will receive two (2) free months of MRC's and local usage credited in months 6 and 18 of the term;

Customers who sign up for a three (3) year term will receive three (3) months of MRC's and local usage credited in months 6, 18, and 30 of the term.
3. This promotion does not apply to XOption, IA, DIA, DSL, DS3, Web Hosting, and Long Distance Services.
4. This promotion can not be combined with any other promotional offering.
5. In the event the Customer terminates any service agreement in conjunction with this promotion prior to expiration of the term, the Customer will be charged an early termination fee equal to the amount of any credits received pursuant to this promotion, in addition to any early termination charges referenced in the sales agreement.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.11 T1 Card Credit Promotion**

New or existing Customers who subscribe to either both way or outbound only XO DS1 or PRI service, agreeing to a minimum of a two (2) year term, who require the installation of a T1 or PRI card in their PBX in order to support the installation of the DS1 or PRI service, will receive up to a maximum credit of \$2,500. Credits will be given for the actual card, along with any labor incurred to install the card. Limit per customer is three (3) T1 cards per customer. This credit will be given upon the receipt of a copy of the customer's paid invoice. The copy of the paid invoice must be mailed to XO, postmarked by July 31, 2002. This promotion is available to Customers who sign up for this service on or before June 30, 2001. If customers terminate their contract prior to the end of the contract period, all discounts will be prorated, and added to the customer's final invoice. This promotion does not apply to DS3 products, and is not available to wholesale customers.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.27 Premium XOption #7 Promotion**

Customers signing new contracts for Premium XOption #7 located in Section 3.1.14.7 of this tariff between March 21, 2003 up to and including **December 31, 2003** may receive the following promotional pricing. All requirements for this XOption as listed in Section 3.1.14.7 apply during the promotional period.

Monthly Recurring Charge	A=\$910.00 B=\$1,055.00 C=\$1,205.00 D=\$2,110.00
Non-Recurring Charge	\$999.00

6.28 Premium XOption #16 Promotion

Customers signing new contracts for Premium XOption #7 located in Section 3.1.14.16 of this tariff between March 21, 2003 up to and including December 31, 2003 may receive the following promotional pricing. All requirements for this XOption as listed in Section 3.1.14.16 apply during the promotional period.

Monthly Recurring Charge	A=\$1,075.00 B=\$1,220.00 C=\$1,370.00 D=\$2,275.00
Non-Recurring Charge	\$999.00

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.29 On-Net Promotion**

- 6.29.1** The On-Net Promotion offers eligible Customers two free months of service (as described below) for each year of their term commitment and a reduced installation fee. This promotion is available to New Customers, defined as Customers who have not received service from Company for at least one year prior to receiving service under this promotion, and existing Company Customers who add new service locations, defined as a Customer location that has not received service from Company for at least one year prior to receiving service under this promotion. In order to be eligible for this promotion, Customers must subscribe to the services listed below, for a two or three year term commitment, on or before September 15, 2003; and service must be provided via Company on-net facilities.
- 6.29.2** Services offered under this promotion: any XOption that includes Dedicated Internet Access; ISDN PRI; switched T1; network access for DS1 private lines; or local lines and trunks. All products with a DSL component and XOption M – Satellite Office Solutions are ineligible for this promotion. Customers receiving local line or trunk service under this promotion must purchase a minimum of ten (10 local lines or trunks.
- 6.29.3** The free months will be the 7th, 13th, 19th, 25th, 31st, and 37th months of Customer's contract and, because Company bills in advance for recurring charges, will appear as automatic credits on the Customer's account in the Customer's 6th, 12th, 18th, 24th, 31st and 36th billing cycles. The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the Customer. Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. Customers signing a two year term will also receive a 50% discount off the installation charges associated with the service chosen. Customers signing a three year term will also receive a waiver of the installation charges associated with the service chosen. This promotion may not be combined with any other promotion or offer and will be available until **September 15, 2003**, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.30 XOption Monthly Credit Promotion**

The XOption Monthly Credit Promotion offers Customers meeting certain criteria a monthly credit, as described below, during the Customer's initial term of service.

In order to receive the credits offered in this promotion, Customers must sign up for a minimum two year term commitment, on or before November 30, 2003, for any of the following XOption bundles #7 and #16.

Under this promotion, Customers will receive monthly credits as follows:

XOption bundle	Monthly Credit
#7 and #16	\$50.00

Monthly credits will be applied per XOption bundle, with only one credit offered per F bundle. Credits will be applied each month during the Customer's initial term of service only. This promotion will not apply to any renewal periods. If for any reason, the Customer fails to complete its initial term commitment, XO reserves the right to charge the Customer all amounts that XO credits under this promotion.

Except for the XOption #7 and the XOption #16 promotions, this promotion cannot be combined with any other promotions, individual case basis arrangements or other special offers.

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.31 The XO Multi-location Incentive Promotion

This promotion is available to Customers that contract for XO service at new locations on or before September 30, 2003. As used in this promotion, "new location" is defined as a location that has not received any XO service during the previous one year. Each new location must be subscribed to XO services for a minimum one year term commitment.

Under this promotion, XO will provide a one time credit to each new location. The credit will be equal to the lesser of the following: one month's recurring charges of the new location or \$1000.00. The credit will be applied during the new location's first month's bill cycle or the soonest thereafter.

This promotion may not be combined with other promotions, individual case basis arrangements or other special offers. Customers who cancel service within 90 days of the Start of Service under the Satisfaction Guarantee will be responsible for paying XO the total credits received under this promotion by each location.

6.32 XOption M -- Satellite Office Solutions Summer Promotion

This promotion is available to New and Existing Customers that subscribe to XOption M -- Satellite Office Solutions, pursuant to this promotion on or before September 15, 2003, for a minimum two year commitment.

Under this promotion, Customers may receive XOption M – Satellite Office Solutions service without having to meet the requirements set forth in section 3.1.20.17.1 of this tariff that the Customer: (1) receive XO service at a minimum of three locations; and (2) receive at one location, one of the sixteen XOption bundles.

This promotion may be combined with other promotions and special offers. This promotion may not be used with any individual case basis offerings.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.33 Northeast On-Net Promotion**

6.33.1 Description of Promotion - Promotional discounts apply to Company services listed below when Customer is located in an On-Net building. Monthly recurring charges (MRC's) are waived based on service ordered and term commitment. Discounts do not apply to usage. For the purpose of this Promotion "On-net" is defined as any location or premise where Company Service is provided exclusively over Company facilities. Product descriptions may be found in Section 3.0 of this Tariff.

1) XOption*:

MRC's will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived.

**Applies to XOption Bundles 5, 6, 7, 13, 15 & 16. MRC waiver does not include minutes of use exceeding the package amount in each option. Overage usage beyond those minutes included in the package will be billed at the current XOption usage rate, as outlined in this tariff.

2) Standalone Integrated Access*

MRC's will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived.

*Applies only for data speeds of 256k to 1.024M. MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.33 Northeast On-Net Promotion

6.33.1 Description of Promotion,)cont'd.)

3) Dedicated Internet Access* (T1 and below, includes local loop)

MRC's will be waived as follows:

1 Year Term: 4th & 12th month will be waived
2 Year Term: 4th, 12th, 16th & 24th month will be waived
3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived
Installation charges waived.

*MRC Waiver applies only to the monthly recurring charges for the port and local loop.

4) Switched T-1* (Channelized DS1, Super Trunk or Digital Switched Service):

MRC's will be waived as follows:

1 Year Term: 4th & 12th month will be waived
2 Year Term: 4th, 12th, 16th & 24th month will be waived
3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived
Installation charges waived.

*MRC Waiver applies to the monthly recurring charges only and does not include Local or Long Distance usage.

5) ISDN PRI Two-Way:

MRC's will be waived as follows:

1 Year Term: 4th & 12th month will be waived
2 Year Term: 4th, 12th, 16th & 24th month will be waived
3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived
Installation charges waived.

*MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.33 Northeast On-Net Promotion

6.33.1 Description of Promotion,)cont'd.)

6) Business Lines & Trunks*:

MRC's will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges may be waived if Business Lines or Trunks are purchased in conjunction with other Company Voice or Data services. The purchase of Business Line or Trunk features does not qualify the Customer for waiver of installation charges.

*MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

7) Network Access for Dedicated Long Distance:

MRC's will be waived for the 4th and 12th month.

Installation charges waived. Regardless of Term commitment a maximum of two months MRC's will be waived.

*MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.33 Northeast On-Net Promotion

6.33.2 Eligibility & Restrictions

Available to new customers, defined as anyone who has not purchased a Company service within the previous one (1) year and existing Customers that add a service location. Customers receiving ICB pricing are excluded from this Promotion. If, for any reason Customer's Service is terminated prior to the end of Customer's term commitment, the Customer will be liable for and required to pay Company for all MRC's and applicable charges associated with installation of Customer's Company services.

The waiver of MRC's and/or Installation charges under this Promotion does not include Taxes or Surcharges.

The Northeast On-Net Promotion cannot be combined with any other Company Promotion.

6.33.3 Length of Promotion

Promotion is effective September 8, 2003 through January 31, 2004.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.34 XOption Monthly Credit Promotion II**

The XOption Monthly Credit Promotion offers Customers meeting certain criteria a monthly credit, as described below, during the Customer's initial term of service.

In order to receive the credits offered in this promotion, Customers must sign up for a minimum two year term commitment, on or before March 31, 2004, for any of the following XOption bundles #7 and #16.

Under this promotion, Customers will receive monthly credits as follows:

XOption bundle	Monthly Credit
#7 and #16	\$50.00

Monthly credits will be applied per XOption bundle, with only one credit offered per bundle. Credits will be applied each month during the Customer's initial term of service only. This promotion will not apply to any renewal periods. If for any reason, the Customer fails to complete its initial term commitment, Company reserves the right to charge the Customer all amounts that Company credits under this promotion.

Except for the XOption #7 and the XOption #16 promotions, this promotion cannot be combined with any other promotions, individual case basis arrangements or other special offers.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.35 Deluxe XOption #7 Promotion II**

Customers signing new contracts for Deluxe XOption #7 located in Section 3.1.20.7 this tariff between October 29, 2004 up to and including December 31, 2004 may receive the following promotional pricing. All requirements for this XOption as listed in Section 3.1.20.7 apply during the promotional period.

Monthly Recurring Charge	A=\$910.00
	B=\$1,055.00
	C=\$1,205.00
	D=\$2,110.00
Non-Recurring Charge	\$999.00

6.36 Deluxe XOption #16 Promotion II

Customers signing new contracts for Deluxe XOption #7 located in Section 3.1.20.16 of this tariff between October 29, 2004 up to and including December 31, 2004 may receive the following promotional pricing. All requirements for this XOption as listed in Section 3.1.20.16 apply during the promotional period.

Monthly Recurring Charge	A=\$1,075.00
	B=\$1,220.00
	C=\$1,370.00
	D=\$2,275.00
Non-Recurring Charge	\$999.00

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.37 Looking Up Promotion

The Looking Up Promotion offers new Customers discounts on installation and Monthly Recurring Charges as described below. Those Customers who subscribe to a two or three year term commitment when ordering XOption Number 7, 13, 15 or 16 or who subscribe to a one, two or three year term of Digital Switched T1 services will receive the discounts as described below.

Digital Switched T1 Trunk

1 year term: 50% discount on installation and 10% discount on MRC

2 year term: Free installation and 15% discount on MRC

3 year term: Free installation and 20% discount on MRC

XOption Numbers 7, 13, 15 or 16

2 year term: Free installation and 15% discount on MRC

3 year term: Free installation and 20% discount on MRC

The Monthly Recurring Charge does not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees or surcharges. Should Customer terminate service prior to the end of the term commitment, Customer is responsible for all applicable early termination charges and the cost of the previously waived installation. This promotion cannot be combined with any other offer, promotion or individual case basis pricing arrangement. This promotion will expire on January 31, 2004.

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SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)

6.38 XOption Simplification Promotion

This promotion is available to New and Existing Customers that subscribe to XOption Bundles 5A, 6A, 7A, 13A, 15A and 16A, pursuant to this promotion on or before December 31, 2004.

Under this promotion, Customers will receive a 15% discount off the tariff prices for the XOption bundles specified above. The promotional discount will apply to the monthly recurring charge and overage usage charges only. The discount does not apply to packages B, C or D of the XOption offerings. This promotion does not apply to any XOption bundles or packages that are not listed above.

This promotion may not be combined with other promotions and special offers, except for the XOption #7 and #16 Promotions. This promotion may not be used with any individual case basis offerings.

6.39 Business Lines Simplification Promotion

This promotion is available to New and Existing Customers that order business lines pursuant to this promotion on or before July 31, 2004 with a minimum of a two year term commitment.

Under this promotion, Customers who order business lines according to Section 3.1.3.1 of this tariff may select up to seven features at no additional cost. The eligible features include: 3-Way Calling, Call Transfer, Caller ID and Name, Call Forwarding Variable, Call Forwarding Busy, Call Forwarding No Answer and Sequential Hunting. Customers must comply with all other terms and conditions of the business line offering as specified in the tariff.

This promotion may not be used with any individual case basis offerings.

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.38 Three Free Month Promotion**

Beginning September 2, 2005 and ending October 31, 2005, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit one month of Customer's Monthly Recurring Charges for each year of its new commitment on the following products: ISDN PRI, Digital PBX / Digital Switched T-1 Service, XOptions (7, 13, 15, & 16), True Business Total Communications and True Business Total Communications & Digital Total Communications. This promotion is only available for True Business Total Communications and True Business Total Communications & Digital Total Communications service in the Philadelphia and Pittsburgh markets.

The credited month of service will be applied as follows:

Commitment	Credited Months of Service
2 Year Term	13th and 25th Month
3 Year Term	13th, 25th, and 37th Month

The credited month is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited month(s) will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion

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LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.40 Metra Plus XOptions 5A, 6A, and 13A Promotion**

Beginning on May 5, 2007 and ending on July 6, 2007, new and existing Metra Plus XOptions Customers who sign a one, two, or three year contract may be eligible for the following promotional rates on selected Metra Plus XOptions packages. All Service Order Agreements under this promotion must be signed on or before July 6, 2007. The promotional rates are valid for Metra Plus XOptions 5A, 6A, and 13A and apply for the entire contract term. Each promotional Metra Plus XOptions package will include unlimited local calling. All other Terms and Conditions of the Metra Plus XOptions products apply. This promotion cannot be combined with any other Company Promotion.

The following restrictions apply to this offering: call-center applications are prohibited, including, but not limited to, auto-dialers; non-standard (e.g., excessive) internet connections and other data transmission are prohibited (services have been engineered to meet typical peak hour usage and anything beyond such use shall be considered non-standard); and any use not consistent with standard business use, as reasonably defined by the Company, is prohibited.

Metra Plus XOptions 5A - Monthly Recurring Charges

1 Year Term	\$1,124.00
2 Year Term	\$1,065.00
3 Year Term	\$1,012.00

Metra Plus XOptions 6A - Monthly Recurring Charges

1 Year Term	\$1,136.00
2 Year Term	\$1,076.00
3 Year Term	\$1,022.00

Metra Plus XOptions 13A - Monthly Recurring Charges

1 Year Term	\$1,164.00
2 Year Term	\$1,102.00
3 Year Term	\$1,047.00

LOCAL EXCHANGE SERVICES

SECTION 6 - CUSTOMER PROMOTIONS, (CONT'D.)**6.41 Three Free Month Promotion**

Beginning May 13, 2007 and ending September 30, 2007, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit one month of Customer's Monthly Recurring Charges for each year of its new commitment on the following Category One products: ISDN PRI, Full Switched Digital T-1 Service, and XOptions (7, 13, 15, & 16).

The credited month of service will be applied as follows:

Commitment	Credited Months of Service
2 Year Term	13th and 25th Month
3 Year Term	13th, 25th, and 37th Month

The credited month is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited month(s) will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.

6.42 XO Half Off the MRC Promotion

Beginning May 13, 2007 and ending September 30, 2007, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit 50% off of the Customer's monthly recurring charges for the first three full invoice cycles from activation date on the following Category One products: ISDN-PRI, Full Switched Digital T-1 Service, and XOptions (7, 13, 15, & 16).

The credit is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited months will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.