Effective: November 30, 2020

UTAH LOCAL EXCHANGE SERVICES PRICE LIST

Effective January 31, 2020, the services in this tariff are withdrawn for all customers except Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond January 31, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to January 31, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

Effective November 30, 2020, the services in this tariff are withdrawn for all Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond November 30, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to November 30, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

(N)

SECTION 5 - PROMOTIONAL OFFERINGS

5.1 Promotional Offerings

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made. Promotions will be filed with the Commission for approval on one day's notice.

5.2 Trial Service Offering (TSO)

5.2.1 In the normal course of business the Company, at its discretion, may elect to offer certain services to Customer on a "trial basis". These trial offerings do not obligate the Company to continue the trial beyond a stated period or to offer said service as general price listed offering in the future.

5.3 Contract Renewal Promotion III

Customers whose service is provided on a month to month basis, or whose current term commitment is within thirty (30) days of expiration, and who execute a new contract with a one, two, or three year term, on or before December 31, 2004, for Basic Business Lines, Trunks, Two-way PRI, Integrated Access or XOption service offerings may be eligible to receive a ten percent (10%) pricing discount off their Monthly Recurring Charge for such service offering for the duration of the new contract term. The new contract term and this promotional discount will commence upon conclusion of the existing contract term.

Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Customers may be eligible for this promotion depending upon their service configuration. All customers are also required to meet minimum revenue commitments.

If Customer's service is terminated prior to the end of Customer's new contract term commitment, the Customer will be liable for all credits applied to Customer's account pursuant to this promotion. All other terms and conditions of Company's tariffs and contract shall apply.

This promotion may not be combined with any other promotion. The promotion does not apply to features, accounts with special off-tariffed pricing, or carrier accounts.

Issued: September 14, 2020

Kelly Faul, Senior Manager 22001 Loudoun County Pkwy Ashburn, VA 20147

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.4 Go with XO 1 Promotion

New Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who subscribe to Company service on or before September 30, 2002 may be eligible to receive one free month of service or a waiver of Company's Early Termination Charge if service is discontinued within six months of installation.

To be eligible for this promotion, New Company Customers must sign a two year contract for one of the following products: Integrated Access at speeds of 256k and greater; Dedicated Internet Access; XOptions with a Dedicated Internet Access component; ISDN PRI; switched T1; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. New Company Customers choosing local lines and trunks must purchase a minimum of ten (10) local lines. New Company Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer to be eligible for this promotion. Other New Company Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.

The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the New Company Customer. Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. The free month will be for the 13th month of Customer's contract and, because Company bills in advance for recurring charges, will appear as an automatic credit on the Customer's account in the Customer's 12th billing cycle. If service is discontinued after six months of receiving service, regular Company Early Termination Charges will apply. This promotion does not apply to Multiple Service Discount Customers, may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified.

5.5 Go with XO 2 Promotion

New Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who sign one, two or three year terms for Company's products listed below on or before September 30, 2002 may be eligible to receive one free month of service for each year of their term.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.5 Go with XO 2 Promotion (Cont'd)

To be eligible for this promotion, New Company Customers must sign a one, two or three year term for one of the following products: Integrated Access at speeds of 256k and greater; Dedicated Internet Access; XOptions with a Dedicated Internet Access component; ISDN PRI; switched T1; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. New Company Customers choosing local lines and trunks must purchase a minimum of ten (10) local lines. New Company Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer to be eligible for this promotion. Other New Company Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.

The free month(s) will be the 13th, 25th and 37th months of Customer's contract and, because Company bills in advance for recurring charges, will appear as an automatic credit on the Customer's account in the Customer's 12th, 24th and 36th billing cycles. The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the New Company Customer. The free month(s) will appear as an automatic credit on the Customer's account. Credits do not include usage, taxes, user fees, or surcharges. This promotion does not apply to Multiple Service Discount Customers, may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

5.6 Go with XO 3 Promotion

New Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who sign two or three year terms for Company's products listed below on or before September 30, 2002 may be eligible to receive two free months of service for each year of their term.

To be eligible for this promotion, New Company Customers must sign a two or three year term for one of the following products: Integrated Access at speeds of 256k and greater; Dedicated Internet Access; XOptions with a Dedicated Internet Access component; ISDN PRI; switched T1; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. New Company Customers choosing local lines and trunks must purchase a minimum of ten (10) local lines. New Company Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer to be eligible for this promotion. All customers are also required to meet minimum revenue commitments.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6 Go with XO 3 Promotion (Cont'd)

The free months will be the 7th, 13th, 19th, 25th, 31st, and 37th months of Customer's contract and, because Company bills in advance for recurring charges, will appear as automatic credits on the Customer's account in the Customer's 6th, 12th, 18th, 24th, 31st and 36th billing cycles. The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the New Company Customer. The free month(s) will appear as an automatic credit on the Customer's account. Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. This promotion may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

5.6.a Go with XO Upsell Promotion

This promotion is offered to Existing Company Voice Customers, defined as Customers who currently subscribe to Company voice services only. Existing Voice Customers who sign one, two or three year terms for one of the following Company services: Integrated Access, Dedicated Internet Access – T1 or below, or XOptions with a Dedicated Internet Access component on or before September 30, 2002 may be eligible to receive one free month of service for each year of their term. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion.

To be eligible for this promotion, the Existing Voice Customers must also meet the following obligations. The Existing Voice Customers must subscribe to voice services under current contracts in good standing and have contracts that are not due to expire within sixty days. All Existing Voice Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Existing Voice Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.

The Existing Voice Customers must sign a new contract for the service chosen under this promotion. For Customers signing new contracts for Integrated Access or XOptions, the new contract must be the greater of a one year term or a term equal to or greater length than the Customer's current contract. This restriction does not apply to Customers signing new contracts for Dedicated Internet Access. The Monthly Recurring Charge (MRC) of the new contract, or of the new contract combined with the existing contract if it remains in effect, must be at least \$300 greater than the MRC of the existing contract.

Issued: January 12, 2005 Effective: January 18, 2005

Kelly Faul, Regulatory Manager 11111 Sunset Hills Road Reston, VA 20190

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.a Go with XO Upsell Promotion (Cont'd)

The free month(s) will be the 13th, 25th, and 37th month(s) of Customer's contract. The free month is defined as the applicable monthly recurring charge (MRC) only for the new product chosen by the Existing Voice Customer. The free month(s) will appear as an automatic credit on the Customer's account. Credits do not include usage, taxes, user fees, or surcharges. This promotion does not apply to Multiple Service Discount Customers. This promotion may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

5.6.b Go with XO Renewal Promotion

Company Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and who execute a new one year term on or before September 30, 2002 may be eligible to receive one free month of service or a waiver of Company's Early Termination Charge if service is discontinued within six months after service begins under the renewed contract.

To be eligible for this promotion, Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer. Other Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.

The free month will be the 7th month of Customer's renewed contract and, because Company bills in advance for recurring charges, will appear as an automatic credit on the Customer's account in the Customer's 6th billing cycle. The free month is defined as the applicable monthly recurring charge (MRC) for standard priced voice product(s), excluding voice features, chosen by the Customer. In no case shall the free month credit exceed \$7,500.00. The free month will appear as an automatic credit on the Customer's account. Credits do not include usage, taxes, user fees, or surcharges. If service is discontinued after six months of receiving service under the renewed contract, regular Company Early Termination Charges will apply

This promotion may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.c XOptions Long Distance Overage Promotion

This promotion is available to New and Existing Customers who order XOptions pursuant to the XOption Service Offering set forth in this Tariff. Customers who subscribe to this promotion will receive additional inbound and outbound domestic long distance minutes of use at the discounted rate of \$0.03 per minute of use.

All other terms and conditions of the applicable Services apply. This promotion may be used in conjunction with the following promotions: XOptions Simplification Promotion, XOptions #7 Promotion and XOptions #16 Promotion. The discount found in the XOptions Simplification Promotion does not apply to the usage charges as described above. This promotion will expire on December 31, 2004, unless sooner modified or withdrawn

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.d PRI Promotion

The PRI Promotion offers new Customers discounts on the Monthly Recurring Charge and Non-Recurring Charge as described below. Those Customers who subscribe to a two or three year term commitment when ordering Company ISDN-PRI service will receive the discounted rates as described below.

Two Year Term:

MRC: \$575.00

NRC: 50% discount on standard charge

Three Year Term: MRC: \$550.00 NRC: Waived

The Monthly Recurring Charge does not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees or surcharges. DID blocks and optional features will be billed at standard tariffed rates. Should Customer terminate service prior to the end of the term commitment, Customer is responsible for all applicable waived Non-Recurring Charges. This promotion cannot be combined with any other offer, promotion or individual case basis pricing arrangement. This promotion will expire on November 30, 2004.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.e Deluxe XOption #7 Promotion

Customers signing new contracts for Deluxe XOptions #7 located in Section 3.1.9.7 of this tariff on or before December 31, 2004 may receive the following promotional pricing. All requirements for this XOption as listed in Section 3.1.9.7 apply during the promotional period.

Monthly Recurring Charge

A=\$ 975.00
B=\$1,110.00
C=\$1,245.00
D=\$1,920.00

Non-Recurring Charge \$999.00

5.6.f Deluxe XOption #16 Promotion

Customers signing new contracts for Deluxe XOptions #16 located in Section 3.1.9.16 of this tariff on or before December 31, 2004 may receive the following promotional pricing. All requirements for this XOption as listed in Section 3.1.9.16 apply during the promotional period.

Monthly Recurring Charge A=\$1,165.00 B=\$1,300.00 C=\$1,435.00 D=\$2,110.00

Non-Recurring Charge \$999.00

5.6.g XOption M – Satellite Office Solutions Promotion

Customers signing new contracts for Deluxe XOption M located in Section 3.1.9.17 of this tariff on or before January 31, 2003 are eligible for a waiver of the multi location requirement. All other requirements and pricing for this XOption as listed in Section 3.1.9.17 apply during the promotional period.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.h Full Switched T-1 Promotion

New and existing Company Full Switched T-1 Customers, who execute a one, two or three year term contract for Full Switched T-1 service between March 24, 2003 and May 31, 2003 may be eligible to receive the following pricing. For a description of Full Switched T-1 service and for other applicable charges to the service, please see Section 3.1.4 of this tariff.

Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Customers may be eligible for this promotion depending upon their service configuration.

Pricing will vary depending on Customer Term Commitment.

This promotion cannot be combined with other promotions. All other terms and conditions of Company's services shall apply.

	MRC	NRC
1 Year Term	\$670.00	\$0.00
2 Year Term	\$470.00	\$0.00
3 Year Term	\$450.00	\$0.00

SECTION 5 -PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.i On-Net Promotion

The On-Net Promotion offers eligible Customers two free months of service (as described below) for each year of their term commitment and a reduced installation fee. This promotion is available to New Customers, defined as Customers who have not received service from Company for at least one year prior to receiving service under this promotion, and existing Company Customers who add new service locations, defined as a Customer location that has not received service from Company for at least one year prior to receiving service under this promotion. In order to be eligible for this promotion, Customers must subscribe to the services listed below, for a two or three year term commitment, on or before August 31, 2003; and service must be provided via Company on-net facilities.

Services offered under this promotion: any XOptions that includes Dedicated Internet Access; ISDN PRI; switched T1; network access for DS1 private lines; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. Customers receiving local line or trunk service under this promotion must purchase a minimum of ten (10) local lines or trunks.

The free months will be the 7th, 13th, 19th, 25th, 31st, and 37th months of Customer's contract and, because Company bills in advance for recurring charges, will appear as automatic credits on the Customer's account in the Customer's 6th, 12th, 18th, 24th, 31st and 36th billing cycles. The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the Customer. Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. Customers signing a two year term will also receive a 50% discount off the installation charges associated with the service chosen. Customers signing a three year term will also receive a waiver of the installation charges associated with the service chosen. This promotion may not be combined with any other promotion or offer and will be available until August 31, 2003, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.6.j The XO Multi-location Incentive Promotion

This promotion is available to Customers that contract for XO service at new locations on or before September 30, 2003. As used in this promotion, "new location" is defined as a location that has not received any XO service during the previous one year. Each new location must be subscribed to XO services for a minimum one year term commitment.

Under this promotion, XO will provide a one time credit to each new location. The credit will be equal to the lesser of the following: one month's recurring charges of the new location or \$1000.00. The credit will be applied during the new location's first month's bill cycle or the soonest thereafter.

This promotion may not be combined with other promotions, individual case basis arrangements or other special offers. Customers who cancel service within 90 days of the Start of Service under the Satisfaction Guarantee will be responsible for paying XO the total credits received under this promotion by each location.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.7 XOptions Monthly Credit Promotion

The XOptions Monthly Credit Promotion offers Customers meeting certain criteria a monthly credit, as described below, during the Customer's initial term of service.

In order to receive the credits offered in this promotion, Customers must sign up for a minimum two year term commitment, on or before March 31, 2004, for any of the following XOptions bundles #7 and #16.

Under this promotion, Customers will receive monthly credits as follows:

XOptions bundle

Monthly Credit

#7 and #16

\$50.00

Monthly credits will be applied per XOption bundle, with only one credit offered per bundle. Credits will be applied each month during the Customer's initial term of service only. This promotion will not apply to any renewal periods. If for any reason, the Customer fails to complete its initial term commitment, XO reserves the right to charge the Customer all amounts that XO credits under this promotion.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.8 XOptions Simplification Promotion

This promotion is available to New and Existing Customers that subscribe to XOptions Bundles 5A, 6A, 7A, 13A, 15A and 16A, pursuant to this promotion on or before December 31, 2004.

Under this promotion, Customers will receive a 15% discount off the tariff prices for the XOptions bundles specified above. The promotional discount will apply to the monthly recurring charge and overage usage charges only. The discount does not apply to packages B, C or D of the XOptions offerings. This promotion does not apply to any XOptions bundles or packages that are not listed above.

This promotion may not be combined with other promotions and special offers, except for the XOption #7 and #16 Promotions. This promotion may not be used with any individual case basis offerings.

5.8.a Business Lines Simplification

This promotion is available to New and Existing Customers that order business lines pursuant to this promotion on or before July 31, 2004 with a minimum of a two year term commitment.

Under this promotion, Customers who order business lines according to Sections 3.1.3 of this tariff may select up to seven features at no additional cost. The eligible features include: 3-Way Calling, Call Transfer, Caller ID and Name, Call Forwarding Variable, Call Forwarding Busy, Call Forwarding No Answer and Sequential Hunting. Customers must comply with all other terms and conditions of the business line offering as specified in the tariff.

This promotion may not be used with any individual case basis offerings.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.9 Contract Renewal Promotion

Company Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and who execute a new one, two, three or five year term contract for all voice products, excluding voice features, that have a monthly recurring charge component on or before December 31, 2004 will receive one free month of service for each year of their term. The free month(s) will appear on the Customer's invoice in the 12th, 24th, 36th, 48th and 60th months of Customer's contract, depending on contract length.

The free month is defined as the applicable monthly recurring charge(s) (MRC) for standard priced voice product(s), excluding voice features, chosen by the Customer. No free month credit shall exceed \$7,500.00. If customer's MRC(s) exceeds \$7,500, Customer will be charged the difference between the actual MRC(s) and \$7,500 in the free month(s). Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. This promotion cannot be combined with other promotions.

If Customer's Company service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all credits applied to Customer's account pursuant to this promotion. All other terms and conditions of Company's services shall apply.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.10 Local Exchange Satisfaction Guarantee

XO is offering the following promotional Satisfaction Guarantee to new customers purchasing services on or before March 31, 2001. This offer is available to a New Customer, which is defined as a Customer who has not subscribed to any XO service during the one year period prior to subscribing to new XO service. Pursuant to this promotion, a New Customer may cancel its new Service, without incurring contractual penalties, within three (3) months of the Service installation date if the New Customer is not completely satisfied with the Services provided by XO. (A month is equal to 30 calendar days.) In order to be eligible for this promotion, a New Customer must not have received telecommunications service from another Service Provider at the location to which the new XO services are provided, or the New Customer must switch back to the Service Provider that provided New Customer's telecommunications service prior to New Customer subscribing to the new XO service.

New Customer must notify XO, in writing (via certified or overnight delivery with signature) with the XO claim form no later than three (3) months from the date of Service installation and before contacting their previous provider, of its intent to discontinue the Services. New Customer must allow XO a minimum of 30 days from the day of New Customer's notice, for the cancellation of the Services, including re-connection to the original Service Provider. After receipt of New Customer's timely notice, XO, in conjunction with the termination of New Customer's Service, will waive any applicable contract termination charges.

XO also will reimburse the New Customer for any installation charges incurred by New Customer to restore the New Customer to its previous Service Provider at the identical level and type of service provided by the previous Service Provider at the same customer location. In order to receive the reimbursement, the New Customer must, within (3) months of the installation date, provide XO with the following: (1) the XO reimbursement form; (2) a copy of the invoice from the other Service Provider posting the non-recurring charges for restoring New Customer's service to the other Service Provider; and (3) a copy of the last invoice that the New Customer had received from the other Service Provider prior to switching to XO, if applicable.

If New Customer previously did not have a provider other than XO at the location to which the Services are provided, or if the previous Service Provider will not or cannot provide the identical level and type of service previously provided to New Customer, XO will reimburse New Customer any initial XO installation charges New Customer incurred in conjunction with the installation of Service. All reimbursements will be in the form of a check. Credits will not be given.

XO is not liable for any outage or inconvenience to New Customer relating to restoring the New Customer to its previous Service Provider. The New Customer is responsible to pay XO for all charges for XO new Service provided to the New Customer through and including the date of Service termination prior to receiving reimbursement from XO.

Effective: January 18, 2005

UTAH LOCAL EXCHANGE SERVICES PRICE LIST

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.10 Local Exchange Satisfaction Guarantee, (Cont'd.)

Except as provided below, this promotion is not available to customers receiving non-standard pricing, non-standard products, or non-standard terms and conditions (e.g., individual case basis prices, products, or terms and conditions), or customers for whom XO performed Special Construction or Special Configurations. Special Construction is defined in Section 1 of this Local Exchange Services Price List. Special Configuration refers to the situation in which a customer's service connection is established through a non standard network architecture design. This promotion may be combined with the Voice and Internet Term Contract Promotion – One Month of Free Service promotion.

5.11 Message Toll Satisfaction Guarantee

XO is offering the following promotional Satisfaction Guarantee to new customers purchasing services on or before March 31, 2001. This offer is available to a New Customer, which is defined as a Customer who has not subscribed to any XO service during the one year period prior to subscribing to new XO service. Pursuant to this promotion, a New Customer may cancel its new Service, without incurring contractual penalties, within three (3) months of the Service installation date if the New Customer is not completely satisfied with the Services provided by XO. (A month is equal to 30 calendar days.) In order to be eligible for this promotion, a New Customer must not have received telecommunications service from another Service Provider at the location to which the new XO services are provided, or the New Customer must switch back to the Service Provider that provided New Customer's telecommunications service prior to New Customer subscribing to the new XO service.

New Customer must notify XO, in writing (via certified or overnight delivery with signature) with the XO claim form no later than three (3) months from the date of Service installation and before contacting their previous provider, of its intent to discontinue the Services. New Customer must allow XO a minimum of 30 days from the day of New Customer's notice, for the cancellation of the Services, including re-connection to the original Service Provider. After receipt of New Customer's timely notice, XO, in conjunction with the termination of New Customer's Service, will waive any applicable contract termination charges.

XO also will reimburse the New Customer for any installation charges incurred by New Customer to restore the New Customer to its previous Service Provider at the identical level and type of service provided by the previous Service Provider at the same customer location. In order to receive the reimbursement, the New Customer must, within (3) months of the installation date, provide XO with the following: (1) the XO reimbursement form; (2) a copy of the invoice from the other Service Provider posting the non-recurring charges for restoring New Customer's service to the other Service Provider; and (3) a copy of the last invoice that the New Customer had received from the other Service Provider prior to switching to XO, if applicable.

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Kelly Faul, Regulatory Manager 11111 Sunset Hills Road Reston, VA 20190

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.11 Message Toll Satisfaction Guarantee (Cont'd)

If New Customer previously did not have a provider other than XO at the location to which the Services are provided, or if the previous Service Provider will not or cannot provide the identical level and type of service previously provided to New Customer, XO will reimburse New Customer any initial XO installation charges New Customer incurred in conjunction with the installation of Service. All reimbursements will be in the form of a check. Credits will not be given.

XO is not liable for any outage or inconvenience to New Customer relating to restoring the New Customer to its previous Service Provider. The New Customer is responsible to pay XO for all charges for XO new Service provided to the New Customer through and including the date of Service termination prior to receiving reimbursement from XO.

Except as provided below, this promotion is not available to customers receiving non-standard pricing, non-standard products, or non-standard terms and conditions (e.g., individual case basis prices, products, or terms and conditions), or customers for whom XO performed Special Construction or Special Configurations. Special Construction is defined in Section 1 of this tariff. Special Configuration refers to the situation in which a customer's service connection is established through a non standard network architecture design. This promotion may be combined with the Voice and Internet Term Contract Promotion – One Month of Free Service promotion.

5.12 American Express Card Holder Promotion

In order to be eligible for the American Express Card Holders Promotion, customer must be a new Company customer who subscribes to one of the XOptions Bundle Business Products on or before March 31, 2001 and also an American Express Card holder at the time customer subscribes for the XOptions Bundle business Product. The American Express Card Holders Promotion grants eligible customers free one-time initial installation of the XOptions Business Product customer has subscribed to, up to \$1,800 in value. If customer's initial installation costs for the XOptions Business Product exceed the \$1,800 allowed in this promotion, customer will be billed for the difference actual installation costs and \$1,800.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.13 Dedicated Long Distance New Year Promotion

From time to time, Company may offer a new subscriber of Dedicated Long Distance a 5% discount off the Customers per minute rate in addition to any discount to which Customer would be eligible. This additional discount offer may be made in response to an offer made by another telecommunications company where the Customer can demonstrate to Company's satisfaction that the Customer intends to accept such offer as an inducement to subscribe to ore remain subscribed to such other telecommunication provider's service. This discount will be applicable for the entire term of the Customer's agreement. This promotion will expire on June 30, 2001, unless sooner extended, canceled or withdrawn.

5.14 Voice and Internet Term Contract Promotion – One Month of Free Service

This promotion is available to new customers who sign term contracts with a minimum term of two years for both Voice and Internet Services* between May 6, 2001 and August 4, 2001. This promotion offers Customer One Month Free Service, which is defined as the standard option Monthly Recurring Charge (MRC). The MRC does not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges. Any usage above the standard MRC will be billed according to the tariffed product pricing. The free month of service applies to the first month of each full 12 month period of the contract signed under this promotion. (e.g. Customers signing a 3 year contract will receive the 1st, 13th, and 25th months free.)

This promotion may not be combined with the American Express Card Holder Promotion listed in this tariff. Additionally, this promotion is not available to Customers who subscribe to Multiple Service Discount #1 or Multiple Service Discount #2. This promotion is subject to the availability of facilities and is only offered where technically feasible. If, for any reason, Customer's Service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all credits provided under this promotion.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.14 Voice and Internet Term Contract Promotion – One Month of Free Service, (Cont'd)

*For purposes of this promotion Voice services consist of: Local Dial Tone, Trunk, Primary Rate Interface (PRI), and Centrex Services (Long Distance service is not included). Internet services consist of: Dedicated Internet Access (DIA), Digital Subscriber Line (DSL), and Integrated Access (IA).

5.15 Feature of Choice Promotion

This promotion is available to existing customers with no more than five lines of Local Dial Tone or Centrex service who sign term contracts with a minimum term one-year between May 6, 2001 and August 4, 2001. This promotion offers Customer the option of either applying voice mail to each of their lines or Caller ID to each of their lines for 12 months free. Free service is defined as the standard option Monthly Recurring Charge (MRC). The MRC does not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges. Any usage above the standard MRC will be billed according to the tariffed product pricing.

Existing Customers must meet the following requirements in order to be eligible for this promotion:

- 1. Customer must renew XO services at the same or greater level of service as Customer's current service level:
- 2. For Customers who are under a term agreement at the time of renewal, the renewed term commitment shall begin upon the completion of Customer's current term commitment; and
- 3. Customer's XO account must be current as of the date of renewal and no outstanding balance past due.

This promotion may not be combined with the American Express Card Holder Promotion, the Renewal Waiver Promotion, or the Integrated Access Waiver Promotion listed in this tariff. Additionally, this promotion is not available to Customers who subscribe to Multiple Service Discount #1 or Multiple Service Discount #2. This promotion is subject to the availability of facilities and is only offered where technically feasible. If, for any reason, Customer's Service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all credits provided under this promotion.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.16 Free Month of Service

The Free Month of Service promotion will be offered from April 15, 2001 through June 15, 2001 to existing XO Customers who meet the following qualifications and agree to the terms and conditions below. An existing Customer is defined as a customer who currently receives XO services. Customer must also currently be billed in arrears and agree to renew an existing voice service contract for a term of equal or greater commitment up to three years to be eligible for this promotion. Customer renewing a current XO contract for one, two or three year(s) will receive one free month of service for each year commitment. The free month of service is defined as the current Monthly Recurring Charge (MRC) and will appear as a credit on the customer's bill. Credits will be applied in the 1st, 25th, and 37th months of the new contract term.

The free month(s) of service credit does not include usage, sales, gross receipts, excise, or other local, state and federal taxes, charges, user fees, or surcharges. This promotion may not be combined with the Satisfaction Guarantee or with any other promotion. Should the Customer terminate service prior to the end of the term commitment, Customer is responsible for the total amount of the free month(s) of service credit(s), and the value of the MRC's remaining in the term contract.

5.17 Dedicated Long Distance Promotion

Effective July 15, 2001 through October 31, 2001, New Customers subscribing to Dedicated Long Distance (see Section 3.2.3 of this tariff) may be eligible to receive free installation and a discount of the applicable local loop rates for these services. New Customer is defined as a customer who has not subscribed to either service for one year prior to subscribing under this promotion. To qualify for the promotion, New Customers must be On-net, which is defined as Company owned facilities at the Customer premises, or served by a central office in which the Company is collocated. In addition, New Customers must also sign up for a term commitment of at least one year. New Customers meeting these eligibility requirements will receive free installation (non-recurring charge waiver) and a ten percent, fifteen percent, or twenty percent discount off the applicable local loop rates for a one year, two year, or three year contract term respectively.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.18 XO Customer Retention Promotion

The XO Customer Retention Promotion is available to existing XO Customers who execute and submit a XO Service Order Agreement on or before December 31, 2001. In order to be eligible for this promotion, Customer must meet the following criteria:

- (a) Customer must be an existing XO Customer receiving service under this or another XO tariff;
- (b) Customer's XO service must be provided on a month-to-month basis, or Customer's current XO term commitment must be within thirty (30) days of expiration
- (c) Customer must commit to a minimum two year term for services at the same or greater level of service as Customer's current service level;
- (d) Customer's XO account must be current, with no outstanding balance past due, as of the date of renewal and start of Customer's new service term;

Customers who are eligible for this promotion will receive credits for up to three months of XO services as follows:

(a) Application of Credit(s):

- (1) Customers committing to a two (2) year term will receive credit for two (2) months of monthly recurring charges (the 12th and 24th months)
- (2) Customers committing to a three (3) year term will receive credit for three (3) months of monthly recurring charges (the 12th, 24th, and 36th months)
- (3) Credits awarded pursuant to this promotion shall not exceed the averaged billing for Customer's prior 12-month period and shall not exceed \$7,500.00 per month.
- (4) Credits for monthly recurring charges do not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges. Any usage above the standard monthly recurring charge will be billed according to the tariffed product pricing. This promotion does not apply to calling features, accounts with special off-tariffed pricing or carrier accounts, or accounts with non-current payment status.

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SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.18 XO Customer Retention Promotion, (Cont'd.)

Unless otherwise stated in this or another XO tariff, this promotion cannot be combined with any other promotion. If, for any reason, Customer's XO service is terminated prior to the end of Customer's term commitment, the Customer will be liable for and will have to pay XO all credits applied to Customer pursuant to this promotion. All other terms and conditions of XO's services set forth in XO's tariffs shall apply.

5.19 XO Customer Five Year Renewal Promotion

The XO Customer Five Year Renewal Promotion is available to existing XO Customers who execute and submit a XO Service Order Agreement on or before December 31, 2001. In order to be eligible for this promotion, Customer must meet the following criteria:

- (a) Customer must be an existing XO Customer receiving service under this or another XO tariff;
- (b) Customer's XO service must be provided on a month-to-month basis, or Customer's current XO term commitment must be within thirty (30) days of expiration
- (c) Customer must commit to a minimum five year term for services at the same or greater level of service as Customer's current service level;
- (d) Customer's XO account must be current, with no outstanding balance past due, as of the date of renewal and start of Customer's new service term;

Customers who are eligible for this promotion will receive credits for five months of XO services as follows:

(a) Application of Credit(s):

- (1) Customers committing to a five (5) year term will receive credit for five (5) months of monthly recurring charges (the 12th, 24th, 36th, 48th and 60th months)
- (2) Credits awarded pursuant to this promotion shall not exceed the averaged billing for Customer's prior 12-month period and shall not exceed \$7,500.00 per month.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.19 XO Customer Five Year Renewal Promotion (Cont'd)

(a) Application of Credit(s), (cont'd.)

(4) Credits for monthly recurring charges do not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges. Any usage above the standard monthly recurring charge will be billed according to the tariffed product pricing. This promotion does not apply to calling features, accounts with special off-tariffed pricing or carrier accounts, or accounts with non-current payment status.

Unless otherwise stated in this or another XO tariff, this promotion cannot be combined with any other promotion. If, for any reason, Customer's XO service is terminated prior to the end of Customer's term commitment, the Customer will be liable for and will have to pay XO all credits applied to Customer pursuant to this promotion. All other terms and conditions of XO's services set forth in XO's tariffs shall apply.

5.20 XO ISDN PRI Promotion

The following promotional offering will be available from October 25, 2001 through January 23, 2002. The Monthly Recurring Charges per Voice and Data PRI Trunk specified in Section 7.1.7.6.2 of this tariff, shall be reduced by \$50.00 per month on new month-to-month and term agreements.

5.21 Keeping the Momentum Promotion

New Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who sign one, two or three year terms for Company's Integrated access, ISDN PRI or any XOption product or one or more T-1 lines for local service on or before June 30, 2002 will receive free installation and one free month of service for each year of their term. The free month will be the 13th, 25th and 37th months of Customer's contract.

Free installation is for standard installations only. The free month is defined as the applicable monthly recurring charge (MRC) for the product chosen by the new Customer. This promotion does not apply to Multiple Service Discount Customers.

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.22 Three Free Month Promotion

Beginning April 17, 2007 and ending September 30, 2007, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit one month of Customer's Monthly Recurring Charges for each year of its new commitment on the following products: ISDN PRI, Full Switched Digital T-1 Service, and XOptions (7, 13, 15, & 16).

The credited month of service will be applied as follows:

Commitment	Credited Months of Service
2 Year Term	13th and 25th Month
3 Year Term	13th, 25th, and 37th Month

The credited month is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited month(s) will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.

5.23 XO Half Off the MRC Promotion

Beginning April 17, 2007 and ending September 30, 2007, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit 50% off of the Customer's monthly recurring charges for the first three full invoice cycles from activation date on the following products: ISDN-PRI, Full Switched Digital T-1 Service, and XOptions (7, 13, 15, & 16).

The credit is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited months will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.

5.24 Small Business Services

Beginning May 14, 2010 and ending July 14, 2010, XO will offer to current Small Business Services' customers the following promotion: waiver of the Administrative Service Charge. This waiver will continue while customer maintains its current account at its current level of service and end of September 30, 2011. This promotion is not transferable or assignable.

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Kelly Faul, Regulatory Affairs Director 13865 Sunrise Valley Dr. Herndon, VA 20171 (T)

SECTION 5 - PROMOTIONAL OFFERINGS, (CONT'D.)

5.25 Small Business Services Rate Stabilization Promotion

Beginning July 15, 2010 and ending August 1, 2010; XO will offer to current Small Business Services' customers the following promotion: stabilization of rates. Small Business Services' customers will maintain their rates that were in effect on July 14, 2010. This promotion will continue while customer maintains its current service on its current account with its current level of service. Small Business Services customers who change their service or term of service will no longer receive the benefits of this promotion. This promotion is not transferable or assignable.

5.26 Small Business Services 2011 Promotion

Beginning June 1, 2011 and ending June 15, 2011, existing Small Business Service customers will receive the following promotion offer for a period of 12 months. Customers receiving this promotion will not be subject to increases in the Administrative Service Charge. This promotion will continue while the customer maintains its current account at its current level of service. This promotion is not transferable or assignable.

5.27 Small Business Services Administrative Service Charge Promotion

Beginning October 1, 2011 and October 15, 2011, XO will offer to its Small Business Services customers a discounted Administrative Service Charge rate of \$7.50 per month. This discounted rate will be offered to these customers until May 31, 2012. At the expiration of this promotion, these customers will receive Administration Service Charge at an undiscounted rate. This promotion will continue while the customer maintains its current account at its current level of service. This promotion is not transferable or assignable.

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