

Effective January 31, 2020, the services in this tariff are withdrawn for all customers except Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond January 31, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to January 31, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

Effective November 30, 2020, the services in this tariff are withdrawn for all Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond November 30, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to November 30, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

(N)

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5.0 PROMOTION OFFERINGS

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made. No individual promotional offering will exceed one year in duration but may be renewed after its term has expired. Any promotional offering will be extended on a non-discriminatory basis to any customer similarly classified who requests the specific offer. All proposed promotional offerings will be filed with the Department for review and approval prior to being offered to Customers.

5.0 PROMOTIONAL OFFERINGS (Cont'd)

- 5.1 XO Communications Services, LLC is offering a promotion as set forth hereinafter to Customers who sign up for this service on or before December 31, 2000.

XO Integrated Access Service Promotion

XO Integrated Access Service is a bundled service offering that requires the Customer to purchase, at the same customer location, local exchange service, message toll service and Internet services from the Company. The standard configuration involves having a single DS-1 to the Customer's premises. In order to get the following pricing for this promotion, the Customer must purchase a minimum of ten (10) local exchange lines or channels. Further, the Customer must, at a minimum, enter a one year service order agreement to get the Integrated Access Service offering. The Non-Recurring and Monthly Recurring charges are specified below.

- (a) Standard Features: Integrated Access Service includes the following standard features at no additional charge: Call Forward Variable, Call Forward Busy, Call Forward No Answer, Speed Calling, Call Waiting, Touchtone, and 3 Way Calling.
- (b) Non-Recurring Charges: For initial installation of Integrated Access Service over a single DS-1, Customers will pay a non-recurring installation charge specified below. Installation charges for those Customers that purchase more than a DS-1 worth of capacity will be done on an Individual Case Basis (ICB). If a customer chooses to add additional local exchange lines or channels after installation of the initial service, the Company's regular non-recurring installation charges for local exchange service, as specified in 4.1 will apply.

Single DS1	\$999.00
Capacity Exceeding DS1	ICB

- (c) Monthly Recurring Charges:

Per Line:	
Basic Line	\$17.55
Per Channel:	
DID	\$17.55
DOD	\$17.55
Two-way Channels	\$17.55

5.0 PROMOTIONAL OFFERINGS (Cont'd)5.1 XO Integrated Access Service Promotion (Cont'd)

- (d) Usage Charges: Under this promotion, Customers will receive intraLATA and interLATA intrastate service under the Gold and Platinum Service offering listed in Company's Message Toll Services Tariff M.D.T.C. No. 2 and interstate service under the Integrated Access Service offering listed in Company's Federal Message Toll Service Tariff. Customers will receive the following local usage charges:

	<u>Per Call</u>	<u>Per Minute</u>
Local		
Zone 1	\$0.0280	\$0.0160
Zone 2	\$0.0100	\$0.0350

A monthly volume discount applies to Local and IntraLATA Toll usage based on the following schedule:

<u>Monthly Usage</u>	<u>Volume Discount</u>
\$0 - \$500	20%
\$500 - \$1,000	30%

- (e) Enhanced Integrated Feature: XO Integrated Access Service Customers can order the Enhanced Integrated Feature, as an option, at the monthly recurring rate of \$6.95.
- (f) Enhanced Features: The following features are included in the Enhanced Integrated Feature Package: Abbreviated Dialing (3 or 4 digit), Call Hold, Call Pickup, Call Transfer, Voice Mail, Message Waiting.
- (g) The services provided under this promotion cannot be combined with any other promotion with similar services.
- (h) This promotion will be in effect until December 31, 2000.

5.0 PROMOTIONAL OFFERINGS (Cont'd)

5.2 Satisfaction Guarantee (Cont'd)

XO is not liable for any outage or inconvenience to New Customer relating to restoring the New Customer to its previous Service Provider. The New Customer is responsible to pay XO for all charges for XO new Service provided to the New Customer through and including the date of Service termination prior to receiving reimbursement from XO.

This promotion is not available to customers receiving non-standard pricing, non-standard products, or non-standard terms and conditions (e.g., individual case basis prices, products, or terms and conditions), or customers for whom XO performed Special Construction or Special Configurations. Special Construction is defined in Section 2.1.7 of this Tariff. Special Configuration refers to the situation in which a customer's service connection is established through a nonstandard network architecture design.

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5.0 PROMOTIONAL OFFERINGS (Cont'd)5.4 XOptions Promotion

New XOption Customers and existing XOption Customers may be eligible for the following promotional rates on selected XOptions packages. New XOption Customers are defined as Customers who have not received XOption service for at least one year prior to receiving service under this promotion and who sign one, two or three year contracts for the XOption service. Existing XOptions customers are customers who currently receive XOptions service and who are current in their payment of Company services. Existing customers must sign new term contracts that are equal to or greater than the term remaining in the current contract. All contracts under this promotion must be signed on or before April 30, 2002. The promotional rates are valid for XOptions # 5, 6, 10, 11, 13 and 15 and apply for the entire contract term. All other Terms and Conditions of the XOptions products apply.

XOption #5

Monthly Recurring Charges:

A = \$1600.00

B = \$1750.00

C = \$1900.00

XOption #6

Monthly Recurring Charges:

A = \$1740.00

B = \$1840.00

C = \$1990.00

XOption #10

Non-Recurring Charge, per user = \$110.00

Monthly Recurring Charges, per user:

A = \$110.00

B = \$120.00

C = \$130.00

XOption #11

Non – Recurring Charge, per user = \$36.00

Monthly Recurring Charges, per user:

A = \$36.00

B = \$39.00

C = \$43.00

XOption #13

Monthly Recurring Charges

A = \$2305.00

B = \$3045.00

C = \$4275.00

XOption #15

Monthly Recurring Charges:

A = \$2350.00

B = \$3090.00

C = \$4320.00

This promotion may not be combined with other promotions or with the Multiple Service Discount. This promotion will expire on April 30, 2002, unless sooner modified or withdrawn.

5.0 CUSTOMER PROMOTION (Cont'd)5.5 Independence Plan Discount Pricing Promotion

The Independence Plan will offer three (3) levels of discounts to its customers based on the number of features, revenue volume and revenue commitments.

Level 1 - Independence Plan Feature Discounts

The Independence Plan Feature Discount will discount features based on the number of features subscribed to a line. List rates will be established for Custom Calling features at the market level. Independence Plan Feature Discounts are determined at a line level based on the number (see Chart 1) of eligible (see Chart 2) features that are subscribed to on the individual line. This discount is applied before any other discounts.

Number of Customer Calling Features on a Line	Feature Discount
2	20%
3	30%
4 or more	40%

Chart 1

Custom Calling Features	Contributory	Eligible
Caller ID options	Yes	Yes
Call Forwarding options	Yes	Yes
Call Waiting	Yes	Yes
Call Return	Yes	Yes
Auto Redial	Yes	Yes
Three Way Calling	Yes	Yes
Speed Dial options	Yes	Yes
Distinctive Ring	Yes	Yes
Anonymous Call Rejection	No	No
Selective Blocking (Per Call)	No	No
Complete Blocking (Per Line)	No	No
Call Transfer	No	No
Message Waiting Indicator	No	No

Chart 2

5.0 CUSTOMER PROMOTION (Cont'd)5.5 Independence Plan Discount Pricing Promotion (Cont'd)

Level 2 - Independence Plan Volume Discounts

The length of the term commitment determines the retroactive (per invoice cycle) volume discount schedule. Total contributory services under the Customer Master Account Level are to be aggregated during the billing cycle, to determine the earned discount percentage. The earned discount percentage will be applied to all eligible billing to determine The Independence Plan Volume Discounts earned. Product discounts are determined after feature discounts are applied.

Total Monthly Charges	One-Year Term	Two-Year Term
\$100.01- \$149.99	10%	15%
\$150.00 - \$299.99	13%	18%
\$300.00 - \$599.99	15%	20%
\$600.00 - \$1199.99	17%	22%
\$1,200.00 - \$2,399.99	19%	24%
\$2,400.00 - \$3,699.99	21%	26%
\$3,700.00 - \$5,599.99	23%	28%
\$5,600.00 +	25%	30%

Products and Services	Contributory	Eligible
Dedicated Internet Access Services	Yes	Yes
Total Communications – Base Package	Yes	No
Total Communications – Incrementals	Yes	No
Integrated Access Channel Packages	Yes	No
Business Line and Analog PBX Trunk	Yes	Yes
Digital PBX Service	Yes	Yes
Digital PBX Package	Yes	No
ISDN PRI Service	Yes	Yes
ISDN PRI Package (Promo)	Yes	No
Remote Call Forwarding (RCF)	Yes	Yes
Voice Mail*	Yes	Yes
Custom Calling Features	Yes	Yes
Directory Listing Services	Yes	Yes
Usage Sensitive Services	Yes	Yes
Operator Services	Yes	Yes
Wire Maintenance Plan	Yes	Yes
Toll Blocking Options	Yes	Yes
Local Usage	Yes	Yes

* Services not regulated under this tariff.

ISSUED: November 18, 2014

EFFECTIVE: January 1, 2015

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Rd.
Herndon, VA 20171

5.0 CUSTOMER PROMOTION (Cont'd)5.5 Independence Plan Discount Pricing Promotion (Cont'd)

Level 2 - Independence Plan Volume Discounts (Cont'd)

Products and Services	Contributory	Eligible
InterLATA Usage	Yes	No
IntraLATA Usage	Yes	Yes
Toll Free	Yes	No
Service Order Charges	No	No
Installation Charges	No	No
Promotional Installation Charges	No	No
International Usage	Yes	No
Local Number Portability	Yes	No
No Primary Interexchange Carrier – Primary Interexchange Carrier Charge	No	No
End User Common Line Charge	Yes	No
Account Set Up Charge	No	No
Taxes	No	No
Universal Service Fund	No	No
Local Call Detail Charge	Yes	Yes
Allegiance Internet Services	Yes	Yes
Allegiance Select Usage	No	No
Individual Case Basis	Yes	No
Other	TBD	TBD

5.0 CUSTOMER PROMOTION (Cont'd)5.5 Independence Plan Discount Pricing Promotion (Cont'd)

Level 3 - Independence Plan Customer Revenue Commitment Discounts

Customer has the option to make a monthly-billed revenue guarantee, and receive an additional discount off net total billing for the invoice cycle, before the application of any taxing elements.

Customer Level Commitment	
\$500	3%
\$1000	4%
\$1500	5%
\$2000	6%
\$2500	7%

Customer Level Commitments are measured at the Customer Master Account level, governing all invoices and service locations associated with the customer master service agreement. This discount is to be applied to the net total invoiced charges before the application of any taxing elements for the billing cycle, after all other product charges and/or discounts are applied. Any Allegiance Select usage will **NOT** contribute to the Customer Level Commitment discount.

If customer does not meet the revenue commitment, a shortfall penalty will be assessed, and no further discounting will be applied. At the time a multi-location customer agrees to a customer revenue commitment, the customer must determine which location will be billed the shortfall amount.

If customer's total billing (before application of taxing elements) for the invoice cycle does not meet the revenue commitment after the Independence Plan Customer Revenue Commitment Discounts are applied, NO shortfall penalty will be assessed. For example, a customer agrees to a \$500 revenue commitment and after all the applicable discounts are applied the customer's invoice amount is \$510. Since they reached their minimum revenue commitment they qualify for an additional 3% (\$15.30). When you subtract the discount from the total invoice the customer's billable amount is now \$494.70. Though their total billable amount (after all discounts) falls below their commitment we will not charge them a shortfall since it was the discount that took them below.

5.0 CUSTOMER PROMOTION (Cont'd)

5.6 Small Business Services Promotion

Beginning May 14, 2010 and ending July 14, 2010, XO will offer to current Small Business Services' customers the following promotion: waiver of the Administrative Service Charge. This waiver will continue while customer maintains its current account at its current level of service and will end on September 30, 2011. This promotion is not transferable or assignable.

5.7 Small Business Services Administrative Service Charge Promotion

Beginning October 1, 2011 and October 15, 2011, XO will offer to its Small Business Services customers a discounted Administrative Service Charge rate of \$7.50 per month. This discounted rate will be offered to these customers until May 31, 2012. At the expiration of this promotion, these customers will receive Administration Service Charge at an undiscounted rate. This promotion will continue while the customer maintains its current account at its current level of service. This promotion is not transferable or assignable.