Effective January 31, 2020, the services in this tariff are withdrawn for all customers except Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond January 31, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to January 31, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

Effective November 30, 2020, the services in this tariff are withdrawn for all Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond November 30, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to November 30, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits. (N) (N)

5.0 PROMOTIONAL OFFERINGS

The Company, from time to time, may make promotional offerings of its services which may include waiving or reducing the applicable charges for the promoted service. The promotional offerings may be limited as to the duration, the date and times of the offerings and the locations where the offerings are made. No individual promotional offering will exceed one year in duration but may be renewed after its term has expired. Any promotional offering will be extended on a non-discriminatory basis to any customer similarly classified who requests the specific offer. All proposed promotional offerings will be filed with the Department for review and approval prior to being offered to Customers.

5.1 XO Massachusetts, LLC is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

(a) Customers must sign up for local and IntraLATA services on or before December 31, 1999.

(b) 1 Free month for a One-Year Commitment (received in the 13th month);

(c) 2 Free Months for a Two-Year Commitment (received in the 13th and 25th months);

(d) 3 Free Months for a Three-Year Commitment (received in the 13th, 25th, and 37th months);

(e) The Free month(s) applies to local and intraLATA usage only, no access.

(f) This promotion cannot be combined with any other promotion.

(g) Disclaimer: The promotion does not apply to Domestic Outbound, International and Inbound Toll Free services, monthly access fee, features, accounts with special off-tariffed pricing, carrier accounts or accounts with non-current payment status. The awarded discount shall not exceed the averaged billing for the prior 12-month period and shall not exceed $7,500 on applicable month (13th, 25th or 37th). Cannot be combined with other promotional offers. Promotion applies only to accounts with local and intraLATA calling plans.

Kelly Faul – Senior Manager
22001 Loudoun County Pkwy
Ashburn, VA 20147

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.2 XO Massachusetts, LLC is offering a promotion as set forth hereinafter to customers who fulfill the following criteria:

(a) Promotion Criteria:

1 Free Month for a One – Year Commitment, received in the 13th month (for usage and access occurring in the 12th month);

2 Free Months for a Two – Year Commitment, received in the 13th and 25th months (for usage and access occurring in the 12th and 24th months);

3 Free Months for a Three – Year Commitment, received in the 13th, 25th, and 37th months (for usage and access occurring in the 12th, 24th and 36th months).

The Free month(s) applies to Usage and Access.

(b) Customers must sign up for local, intraLATA and Long Distance services before December 31, 1999 to qualify for the promotion.

(c) This promotion cannot be combined with any other promotion.

(d) Disclaimer: "The promotion applies to usage for local, intraLATA, Domestic Outbound, International, Inbound Toll Free Services, and Calling Usage, and applies to access fees for Basic Lines, DID trunks, Flex Link DS1's, and DS1's. The promotion does not apply to features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with noncurrent payment status. The promotion applies only to accounts with local, intraLATA and long distance calling plans."

(e) The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed $7,500 on applicable month (13, 25, or 37).

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.3 Basic Free Month Promotion

Customers subscribing to XO local service for a 1, 2 or 3 Year Term will receive 1, 2, or 3 months of free local, intraLATA usage, and free monthly access (monthly recurring charges) dependent on the term.

(a) Promotion Criteria:

1 Free Month for a One-Year Commitment (received the 6th month);

2 Free Months for a Two-Year Commitment (received the 6th and the 18th months);

3 Free Months for a Three-Year Commitment (received in the 6th, 18th and 30th months).

(b) Customers must sign up for local and IntraLATA services on or before September 20, 2001.

(c) Disclaimer: This promotion applies to usage for local and intraLATA usage. It does not apply to Domestic Outbound Long Distance, DSL, DIA/IA, Audio Conferencing, Internet Products, monthly access fees, features, accounts with special off-tariffed pricing, carrier or wholesale accounts, or accounts with non-current payment status. The awarded discount shall not exceed the averaged billed for the prior 12 month period, and shall not exceed $7,500 on applicable month (6, 18, or 30). This promotion cannot be combined with any other promotional offer, and only applies to accounts with local & intraLATA usage

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.4 Full Service Free Month Promotion

Customers subscribing to XO Local and Long Distance for a 1, 2 or 3 Year Term will receive 1, 2 or 3 months of free usage (local and long distance) and free monthly access (monthly recurring charges) on lines and trunks.

(a) Promotion Criteria:

1 Free Month for a One-Year Commitment, received the 6th month;

2 Free Months for a Two-Year Commitment, received the 6th and the 18th months;

3 Free Months for a Three-Year Commitment, received in the 6th, 18th and 30th months;

(b) The Free Month(s) applies to Usage and Access.

(c) Customers must sign up for local, intraLATA and Long Distance services on or before September 20, 2001 to qualify for the promotion. (T)

(d) This promotion cannot be combined with any other promotion. Disclaimer: The promotion applies to usage for local, intraLATA, Domestic Outbound Interstate usage, and applies to access fee for Full Service Lines, Full Service PBX trunks, DS1 Services (DOD, DID/DOD Combo). It does not apply to DSL, DIA/IA, Audio Conferencing, & Internet Products, features, Voice Mail, accounts with special off-tariffed pricing, carrier or whole sale accounts, or accounts with non-current payment status. The awarded discount shall not exceed the averaged billed for the prior 12 month period, and shall not exceed $7,500 on applicable month (6, 18, or 30). This promotion cannot be combined with any other promotional offer, and only applies to accounts with local, intraLATA, and long distance calling plans.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.5 XO Communications Services, LLC is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

(a) This promotion is for local access Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and execute a one, two, or three year term contract.

(b) Customers signing for a one (1) year term contract will receive one (1) free month of usage and access (the 12th month of access and usage is credited in the 13th month)

(c) Customers signing for a two (2) year term contract will receive two (2) free months of usage and access (the 12th and 24th month of access and usage will be credited in the 13th and 25th month)

(d) Customers signing for a three (3) year term contract will receive three (3) free months of usage and access (the 12th, 24th, and 36th months of access and usage will be credited in the 13th, 25th, and 37th month)

(e) The promotion applies to usage for local, intraLATA, Domestic Outbound, International, and Inbound Toll Free Services and applies to access fees for Basic Lines, DID trunks, Flex Link DS1's, and DS1's. The promotion does not apply to DSL, DIA/IA, Audio Conferencing, Internet Products, features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with noncurrent payment status.

(f) The promotion applies only to accounts with local, intraLATA and long distance calling plans. The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed $7,500 on applicable month (13, 25 or 37). In addition to the above, Customers who sign up under this pro motion within seventy-two (72) hours of date of confirmation letter will receive a two (2) percent credit. The two (2) percent credit is calculated as two (2) percent of the last month's bill multiplied by 12 months.

(g) This promotion cannot be combined with other promotional offers.

(i) This promotion will be in effect from July 1, 2000 to April 30, 2001.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.6 XO Communications Services, LLC is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

(a) This promotion is for local access Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and execute a one, two, or three year term contract.

(b) Customers signing for a one (1) year term contract will receive one (1) free month of usage or access (the 12th month of access or usage is credited in the 13th month)

(c) Customers signing for a two (2) year term contract will receive two (2) free months of usage or access (the 12th and 24th month of access or usage will be credited in the 13th and 25th month)

(d) Customers signing for a three (3) year term contract will receive three (3) free months of usage or access (the 12th, 24th, and 36th months of access or usage will be credited in the 13th, 25th, and 37th month)

(e) The promotion applies to usage for local and/or intraLATA and applies to access fees for Basic Lines, DID trunks, and DS1's. The promotion does not apply to DSL, DIA/IA, Audio Conferencing, Internet Products, features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with noncurrent payment status.

(f) The promotion applies only to accounts with local and/or intraLATA calling plans. The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed $7,500 on applicable month (13, 25 or 37). In addition to the above, Customers who sign up under this promotion within seventy-two (72) hours of date of confirmation letter will receive a two (2) percent credit. The two (2) percent credit is calculated as two (2) percent of the last month's bill multiplied by 12 months.

(h) This promotion cannot be combined with other promotional offers.

(i) This promotion will be in effect from July 1, 2000 to April 30, 2001.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.7 XOPTION Service Promotion Offering

This Promotion is available to customers who sign up for the XOption Service Promotion Offering on or before March 31, 2001. The XOption Service Promotion is a bundled promotion offering for Business customers who purchase, at the same customer location, local exchange, inbound and outbound domestic long distance and DSL or Dedicated Internet Services from the Company. This service promotion is subject to the availability of facilities and only offered where technically feasible.

Rates indicated below do not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges.

Pursuant to the XOption Service Promotion Offering set-forth in Section 5.11 of XO Massachusetts Local Exchange Tariff, the Customer will receive a specified amount of monthly minutes of use for local exchange service and inbound and outbound domestic long distance service, depending on the option selected. Additional inbound and outbound domestic long distance minutes of use above the specified amount listed for each XOption shall be billed in six second increments after an initial billing increment of sixty (60) seconds at a rate of $0.05 per minute of use. Unused domestic long distance minutes may not be carried over to the subsequent months or transferred to other users.

In addition to the services offered in the bundle promotion, Customers will be billed at the following rates for usage of the following optional services:

International Service: Customers choosing Option Numbers One (1) through Four (4) and Seven (7) through Eleven (11) will be offered at rates set forth in the Platinum Small Business Plan in FCC No. 5. Customers choosing Option Numbers Five (5) and Six (6) will be offered at rates set forth in the Platinum Medium Business Plan in FCC No. 5.

Directory Assistance Customer's placing a Directory Assistance call as a XOption Customer will be charged a rate of $2.25 for each call.

XOption Payphone Surcharge A surcharge of $0.50 per call will be charged for all originating payphone traffic including local, and toll-free switched and dedicated services traffic, and any 10-10-XXX dial around service traffic.

5.7.1 Term Discounts:

XOption customers who choose one of the following term commitments will receive the following discount. The discount is applied to the Monthly Recurring charge, and local exchange and domestic long distance usage above the bundled minutes of use included in each XOption. The discount will not be offered with any other discounts. The term discounts are as follows:

2 Years	5% Discount
3 Years	10% Discount

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.8 The XO Multiple Service Discount Promotion # 2

The XO Multiple Service Discount Promotion #2 XO will offer the XO Multiple Service Discount Promotion #2 from October 1, 2000 through March 31, 2001. Under this promotion, current or new XO Business Customers meeting the criteria listed below will receive a 15% discount off the combined total amount of the Monthly Recurring and Usage charges for their XO local exchange, IntraLATA, InterLATA, 800 toll service, and DSL or Dedicated Internet Access Service. Sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges are not included in the discount. This promotion is available subject to the availability of facilities and only where technically feasible. This 15% discount is applied in addition to any term discount offered on the individual service components listed in this promotion. To be eligible for this promotion, Customers must meet the following criteria:

a) Customers must subscribe to NEXLTINK local exchange, and long distance services ("Voice Service"). Local Exchange Voice service must be provided via a T-1 facility (or equivalent) or above.

b) Customers must subscribe to XO DSL or Dedicated Internet Access service with a minimum bandwidth of 1.544k, and XO Web Hosting service ("Data Service");

c) New XO Customers must commit to a term of service for the XO Voice Service and Data Service for minimum one (1) year term commitment. Existing XO Customers must commit to a term of service for Data Service that is equal to or greater than the amount of time remaining in Customer's term commitment for the XO Voice Service listed in 1 above, but in no case shall the commitment be less than one (1) year;

d) Current Customers' XO account must be current as of the date of Installation and no outstanding balance past due; and

e) Customer must sign up for service on or before March 31, 2001.

If, for any reason, Customer's service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all discounted amounts provided under this promotion.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.9 Satisfaction Guarantee

The Company is offering the following promotional Satisfaction Guarantee to new customers purchasing services on or before March 31, 2001. This offer is available to a New Customer, which is defined as a Customer who has not subscribed to any XO service during the one year period prior to subscribing to new XO service. Pursuant to this promotion, a New Customer may cancel its new Service, without incurring contractual penalties, within three (3) months of the Service installation date if the New Customer is not completely satisfied with the Services provided by XO. (A month is equal to 30 calendar days.) In order to be eligible for this promotion, a New Customer must not have received telecommunications service from another Service Provider at the location to which the new XO services are provided, or the New Customer must switch back to the Service Provider that provided New Customer's telecommunications service prior to New Customer subscribing to the new XO service.

New Customer must notify XO, in writing (via certified or overnight delivery with signature) with the XO claim form no later than three (3) months from the date of Service installation and before contacting their previous provider, of its intent to discontinue the Services. New Customer must allow XO a minimum of 30 days from the day of New Customer's notice, for the cancellation of the Services, including re-connection to the original Service Provider. After receipt of New Customer's timely notice, XO, in conjunction with the termination of New Customer's Service, will waive any applicable contract termination charges.

XO also will reimburse the New Customer for any installation charges incurred by New Customer to restore the New Customer to its previous Service Provider at the identical level and type of service provided by the previous Service Provider at the same customer location. In order to receive the reimbursement, the New Customer must, within (3) months of the installation date, provide XO with the following: (1) the XO reimbursement form; (2) a copy of the invoice from the other Service Provider posting the non-recurring charges for restoring New Customer's service to the other Service Provider; and (3) a copy of the last invoice that the New Customer had received from the other Service Provider prior to switching to XO, if applicable.

If New Customer previously did not have a provider other than XO at the location to which the Services are provided, or if the previous Service Provider will not or cannot provide the identical level and type of service previously provided to New Customer, XO will reimburse New Customer any initial XO installation charges New Customer incurred in conjunction with the installation of Service. All reimbursements will be in the form of a check. Credits will not be given.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.9 Satisfaction Guarantee (Cont'd)

XO is not liable for any outage or inconvenience to New Customer relating to restoring the New Customer to its previous Service Provider. The New Customer is responsible to pay XO for all charges for XO new Service provided to the New Customer through and including the date of Service termination prior to receiving reimbursement from XO.

This promotion is not available to customers receiving non-standard pricing, non-standard products, or non-standard terms and conditions (e.g., individual case basis prices, products, or terms and conditions), or customers for whom XO performed Special Construction or Special Configurations. Special Construction is defined in Section 2.1.G of this tariff. Special Configuration refers to the situation in which a customer's service connection is established through a nonstandard network architecture design.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.10 Dedicated Long Distance New Year Promotion

From time to time, Company may offer a new subscriber of Dedicated Long Distance a 5% discount off the Customers per minute rate in addition to any discount to which Customer would be eligible. This additional discount offer may be made in response to an offer made by another telecommunications company where the Customer can demonstrate to Company's satisfaction that the Customer intends to accept such offer as an inducement to subscribe to or remain subscribed to such other telecommunication provider's service. This discount will be applicable for the entire term of the Customer's agreement. This promotion will expire on June 30, 2001, unless sooner extended, canceled or withdrawn.

5.11 Keeping the Momentum Promotion

New Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who sign one, two or three year terms for Company's Integrated Access, ISDN PRI or any XOption product or one or more T-1 lines for local service on or before March 31, 2002 will receive free installation and one free month of service for each year of their term. The free month will be the 13th, 25th and 37th months of Customer's contract.

Free installation is for standard installations only. The free month is defined as the applicable monthly recurring charge (MRC) for the product chosen by the new Customer. This promotion does not apply to Multiple Service Discount Customers.

5.12 XOptions Long Distance Overage Promotion

This promotion is available to New and Existing Customers who order XOptions pursuant to the XOption Service Offering set forth in Company's Local Exchange Tariff. Customers who subscribe to this promotion will receive additional inbound and outbound domestic long distance minutes of use at the discounted rate of $0.03 per minute of use.

All other terms and conditions of the applicable Services apply. This promotion may be used in conjunction with the following promotions: XOptions Simplification Promotion, XOptions #7 Promotion and XOptions #16 Promotion. The discount found in the XOptions Simplification Promotion does not apply to the usage charges as described above. This promotion will expire on December 31, 2004, unless sooner modified or withdrawn.

5.13 Small Business Services Promotion

Beginning May 14, 2010 and ending July 14, 2010, XO will offer to current Small Business Services' customers the following promotion: waiver of the Administrative Service Charge. This waiver will continue while customer maintains its current account at its current level of service and end on September 30, 2011. This promotion is not transferable or assignable.

5.14 Small Business Services 2011 Promotion

Beginning June 1, 2011 and ending June 15, 2011, existing Small Business Service customers will receive the following promotion offer for a period of 12 months. Customers receiving this promotion will not be subject to increases in the Administrative Service Charge. This promotion will continue while the customer maintains its current account at its current level of service. This promotion is not transferable or assignable.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171

5.0 PROMOTIONAL OFFERINGS, (CONT'D.)

5.15 Small Business Services Administrative Service Charge Promotion

Beginning October 1, 2011 and October 15, 2011, XO will offer to its Small Business Services customers a discounted Administrative Service Charge rate of $7.50 per month. This discounted rate will be offered to these customers until May 31, 2012. At the expiration of this promotion, these customers will receive Administration Service Charge at an undiscounted rate. This promotion will continue while the customer maintains its current account at its current level of service. This promotion is not transferable or assignable.

Kelly Faul – Director, Regulatory Affairs
13865 Sunrise Valley Dr.
Herndon, VA 20171