
LOCAL EXCHANGE SERVICES

Effective January 31, 2020, the services in this tariff are withdrawn for all customers except Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities).

Effective November 30, 2020, the services in this tariff are withdrawn for all Federal, State and Local Government Agencies, and Educational Institutions (whether public or private, including elementary and secondary schools and colleges/universities). A reasonable transition period beyond November 30, 2020 may be permitted for those customers of withdrawn services that have contacted the Company prior to November 30, 2020 where the Company determines that additional time is needed to establish a replacement service or for complex services that the Company determines require additional time to complete the disconnection of all circuits.

(N)
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(N)

6.0 CUSTOMER PROMOTIONS

- 6.1 XO COMMUNICATIONS SERVICES, LLC, Inc. is offering a promotion as set forth hereinafter to customers who fulfill the following criteria:

Option 1

- (a) Promotion Criteria:

1 Free month for a One - Year Commitment, received in the 13th month (for usage and access occurring in the 12th month);

2 Free Months for a Two - Year Commitment, received in the 13th and 25th months (for usage and access occurring in the 12th and 24th months);

3 Free Months for a Three - Year Commitment, received in the 13th, 25th, and 37th months (for usage and access occurring in the 12th, 24th, and 36th months).

The Free month(s) applies to Usage and Access.

- (b) Customers must sign up for local, intraLATA and Long Distance services before December 31, 1999 to qualify for the promotion.
- (c) This promotion cannot be combined with any other promotion.
- (d) Disclaimer: "The promotion applies to usage for local, intraLATA, Domestic Outbound, International and Inbound Toll Free Services, and applies to access fees for Basic Lines, DID trunks, Flex Link DS1's, and DS1's. The promotion does not apply to features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with non current payment status. The promotion applies only to accounts with local, intraLATA and long distance calling plans."
- (e) The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed \$7,500 on applicable month (13, 25, or 37).

ISSUED: October 29, 2020

EFFECTIVE: November 30, 2020

Kelly Faul – Senior Manager
22001 Loudoun County Pkwy
Ashburn, VA 20147

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.1 (Cont'd)

Option 2(a) Promotion Criteria:

Customers must sign up for local and IntraLATA services on or before December 31, 1999.

1 Free month for a One-Year Commitment (received in the 13th month);

2 Free Months for a Two-Year Commitment (received in the 13th and 25th months);

3 Free Months for a Three-Year Commitment (received in the 13th, 25th, and 37th months);

(b) The Free month(s) applies to local and intraLATA usage only, no access.

(c) This promotion cannot be combined with any other promotion.

(d) Disclaimer: The promotion does not apply to Domestic Outbound, International and Inbound Toll Free services, monthly access fee, features, and accounts with special off-tariffed pricing, carrier accounts or accounts with non-current payment status. The awarded discount shall not exceed the averaged billing for the prior 12-month period and shall not exceed \$7,500 on applicable month (13th, 25th or 37th). Can not be combined with other promotional offers. Promotion applies only to accounts with local and intraLATA calling plans.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.2 Basic Free Month Promotion

Customers subscribing to XO local service for a 1, 2 or 3 Year Term will receive 1, 2, or 3 months of free local, intraLATA usage, and free monthly access (monthly recurring charges) dependent on the term.

(a) Promotion Criteria:

1 Free Month for a One-Year Commitment (received the 6th month);

2 Free Months for a Two-Year Commitment (received the 6th and the 18th months);

3 Free Months for a Three-Year Commitment (received in the 6th, 18th and 30th months).

(b) Customers must sign up for local and IntraLATA services on or before December 31, 2001.

(c) Disclaimer: This promotion applies to usage for local and intraLATA usage. It does not apply to Domestic Outbound Long Distance, DSL, DIA/IA, Audio Conferencing, Internet Products, monthly access fees, features, accounts with special off-tariffed pricing, carrier or wholesale accounts, or accounts with non-current payment status. The awarded discount shall not exceed the averaged billed for the prior 12 month period, and shall not exceed \$7,500 on applicable month (6, 18, or 30). This promotion cannot be combined with any other promotional offer, and only applies to accounts with local & intraLATA usage.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.3 Full Service Free Month Promotion

Customers subscribing to XO Local and Long Distance for a 1, 2 or 3 Year Term will receive 1, 2 or 3 months of free usage (local and long distance) and free monthly access (monthly recurring charges) on lines and trunks.

(a) Promotion Criteria:

1 Free Month for a One-Year Commitment, received the 6th month;

2 Free Months for a Two-Year Commitment, received the 6th and the 18th months;

3 Free Months for a Three-Year Commitment, received in the 6th, 18th and 30th months;

(b) The Free Month(s) applies to Usage and Access.

(c) Customers must sign up for local, intraLATA and Long Distance services on or before December 31, 2001 to qualify for the promotion.

(d) This promotion cannot be combined with any other promotion.

Disclaimer: The promotion applies to usage for local, intraLATA, Domestic Outbound Interstate usage, and applies to access fee for Full Service Lines, Full Service PBX trunks, DS1 Services (DOD, DID/DOD Combo). It does not apply to DSL, DIA/IA, Audio Conferencing, & Internet Products, features, Voice Mail, accounts with special off-tariffed pricing, carrier or whole sale accounts, or accounts with non-current payment status. The awarded discount shall not exceed the averaged billed for the prior 12 month period, and shall not exceed \$7,500 on applicable month (6, 18, or 30). This promotion cannot be combined with any other promotional offer, and only applies to accounts with local, intraLATA, and long distance calling plans.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

- 6.4 XO COMMUNICATIONS SERVICES, LLC, Inc. is offering a promotion as set forth hereinafter to Customers who sign up for this service on or before December 31, 2000.

XO Integrated Access Service Promotion

XO Integrated Access Service is a bundled service offering that requires the Customer to purchase, at the same customer location, local exchange service, message toll service and Internet services from the Company. The standard configuration involves having a single DS-1 to the Customer's premises. In order to get the following pricing for this promotion, the Customer must purchase a minimum of ten (10) local exchange lines or channels. Further, the Customer must, at a minimum, enter a one year service order agreement to get the Integrated Access Service offering. The Non-Recurring and Monthly Recurring charges are specified below.

- (a) Standard Features: Integrated Access Service includes the following standard features at no additional charge: Call Forward Variable, Call Forward Busy, Call Forward No Answer, Speed Calling, Call Waiting, Touchtone, and 3 Way Calling.
- (b) Non-Recurring Charges: For initial installation of NEXLTINK Integrated Access Service over a single DS-1, Customers will pay a non-recurring installation charge specified below. Installation charges for those Customers that purchase more than a DS-1 worth of capacity will be done on an Individual Case Basis (ICB). If a customer chooses to add additional local exchange lines or channels after installation of the initial service, the Company's regular non-recurring installation charges for local exchange service, as specified in 4.1 will apply.

Single DS1	\$ 999.00
Capacity Exceeding DS1	ICB

- (c) Monthly Recurring Charges:

Per Line:	
Basic Line	\$ 12.60
Per Channel:	
DID	\$ 27.00
DOD	\$ 13.50
Two-way Channels	\$ 13.50

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.4 XO Integrated Access Service Promotion (Cont'd)

- (d) Usage Charges: Under this promotion, Customers will receive interstate service under the Integrated Access Service offering listed in Company's Federal Message Toll Service Tariff. Customers will receive the following local usage charges:

	<u>Rate</u>
Local (Per call, unlimited length)	\$ 0.0585
IntraLATA (Per Minute) (18 second initial period, 6 second billing increments)	\$ 0.1350

- (e) Enhanced Integrated Feature: XO Integrated Access Service Customer's can order the Enhanced Integrated Feature, as an option, at the monthly recurring rate of \$6.95.

Enhanced Features: The following features are included in the Enhanced Integrated Feature Package: Abbreviated Dialing (3 or 4 digit), Call Hold, Call Pickup, Call Transfer, Voice Mail, and Message Waiting.

- (f) The services provided under this promotion cannot be combined with any other promotion with similar services.
- (g) This promotion will be in effect until December 31, 2000.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

- 6.5 XO COMMUNICATIONS SERVICES, LLC, Inc. is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:
- (a) This promotion is for local access Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and execute a one, two, or three year term contract.
 - (b) Customers signing for a one (1) year term contract will receive one (1) free month of usage and access (the 12th month of access and usage is credited in the 13th month)
 - (c) Customers signing for a two (2) year term contract will receive two (2) free months of usage and access (the 12th and 24th month of access and usage will be credited in the 13th and 25th month)
 - (d) Customers signing for a three (3) year term contract will receive three (3) free months of usage and access (the 12th, 24th, and 36th months of access and usage will be credited in the 13th, 25th, and 37th month)
 - (e) The promotion applies to usage for local, intraLATA, Domestic Outbound, International and Inbound Toll Free Services, and applies to access fees for Basic Lines, DID trunks, Flex Link DS1's, and DS1's. The promotion does not apply to DSL, DIA/IA, Audio Conferencing, Internet Products, features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with non current payment status.
 - (f) The promotion applies only to accounts with local, intraLATA and long distance calling plans. The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed \$7,500 on applicable month (13, 25 or 37).
 - (g) In addition to the above, Customers who sign up under this promotion within seventy-two (72) hours of date of confirmation letter will receive a two (2) percent credit. The two (2) percent credit is calculated as two (2) percent of the last month's bill multiplied by 12 months.
 - (h) This promotion cannot be combined with other promotional offers.
 - (i) This promotion will be in effect until December 31, 2001.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.6 XO COMMUNICATIONS SERVICES, LLC, Inc. is offering a promotion as set forth hereinafter to Customers who fulfill the following criteria:

- (a) This promotion is for local access Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and execute a one, two, or three year term contract.
- (b) Customers signing for a one (1) year term contract will receive one (1) free month of usage or access (the 12th month of access or usage is credited in the 13th month)
- (c) Customers signing for a two (2) year term contract will receive two (2) free months of usage or access (the 12th and 24th month of access or usage will be credited in the 13th and 25th month)
- (d) Customers signing for a three (3) year term contract will receive three (3) free months of usage or access (the 12th, 24th, and 36th months of access or usage will be credited in the 13th, 25th, and 37th month)
- (e) The promotion applies to usage for local and/or intraLATA and applies to access fees for Basic Lines, DID trunks, and DS1's. The promotion does not apply to DSL, DIA/IA, Audio Conferencing, Internet Products, features, voice mail, accounts with special off-tariffed pricing, carrier accounts, or accounts with non current payment status.
- (f) The promotion applies only to accounts with local and/or intraLATA calling plans. The awarded discount shall not exceed the averaged billing for the prior 12 month period and shall not exceed \$7,500 on applicable month (13, 25 or 37).
- (g) In addition to the above, Customers who sign up under this promotion within seventy-two (72) hours of date of confirmation letter will receive a two (2) percent credit. The two (2) percent credit is calculated as two (2) percent of the last month's bill multiplied by 12 months.
- (h) This promotion cannot be combined with other promotional offers.
- (i) This promotion will be in effect until December 31, 2001.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

- 6.7 XO Communications Services, LLC is offering a promotion as set forth hereinafter to Customers who sign up for this service on or before December 31, 2000.

XO PRI ISDN Promotion

This promotion is available to customers who sign up for PRI ISDN services under Section 4.1.10 of this tariff for a minimum one-year term commitment.

Such customers will receive the following:

1. Waiver of installation charges;
2.
 - 1 Free Month for a One - Year Commitment (credit for the 6th month of service received in the 7th month of billing);
 - 2 Free Months for a Two - Year Commitment (credits for the 6th and 18th months of service received in the 7th and 19th months of billing);
 - 3 Free Months for a Three - Year Commitment (credits for the 6th, 18th, and 30th months of service received in the 7th, 19th, and 31st months of billing).
3. Free Month includes basic monthly recurring charge for access. It does not include charges for usage, or any other options and/or features.

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6.0 CUSTOMER PROMOTIONS (Cont'd)6.8 The XO 1, 2, 3 Free On-Net Business Promotion

XO is offering the following to new On-Net business customers who sign up under this promotion on or before October 31, 2000. For every year commitment the Customer will receive one month free of regular XO local dial tone services at the current tariffed rates for each of those years. For purposes of this promotion, On-Net shall mean a location or premises where XO local exchange service is provided exclusively over XO facilities or another carrier. Business customers must sign up for a minimum one-year commitment during the promotion period to receive the discount off the applicable rates for local services. The promotional discount will apply to monthly recurring charges and local usage charges associated with XO's local service as set forth in Section 4.1 of this tariff.

Promotion can not be combined with any other offer or promotion offered by XO.
Promotion does not apply to data services, long distance services, local line features, taxes, surcharges or other applicable fees, or non-recurring charges.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.9 X OPTION Service Promotion Offering

This promotion offering is available to customers who sign up for the XOption Service Promotion Offering on or before March 31, 2001. The XOption Service Promotion Offering is a bundled promotion that includes XO local exchange, inbound and outbound domestic long distance and DSL or Dedicated Internet services provided at the same customer location. This service promotion is available to Business customers and is subject to the availability of facilities and only offered where technically feasible.

Rates indicated below do not include sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges.

Under the XOption Service Promotion Offering the Customer selects and receives service under one of the XOption listed in Sections 6.9.1 through 6.9.11 below. Each XOption includes the Standard Feature Package as defined in Section 6.9.12 at no additional cost. The Monthly Recurring Charge for each XOption includes the specified amount of monthly minutes of use for local exchange and inbound and outbound domestic long distance service and the Standard Feature Package. The specified monthly minutes of use does not include International usage. Unused minutes may not be carried over to the following month. Additionally, the Customer must commit to a minimum one year term agreement for both voice and Internet services in order to be eligible for the XOption Service Promotion Offering.

6.9.1 XOption #1

To receive service under XOption #1, the Customer must order a minimum of 10 (ten) but no more than 13 (thirteen) basic Business local exchange lines or trunks and DSL service with a best possible speed up to 384kb. This Option includes either a total of 10,000 minutes of local exchange calling usage or 3,300 separate local exchange calls, and total of 4,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 3,300 local exchange calls will be billed at \$.06 per call. Domestic long distance usage above the 4,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 730.00
Non-Recurring Charge	\$ 800.00

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.9 X OPTION Service Promotion Offering (Cont'd)6.9.2 XOption #2

To receive service under XOption #2, the Customer must order a minimum of 14 (fourteen) but no more than 18 (eighteen) basic Business local exchange lines or trunks and DSL service with best possible speed up to 384kb. This Option includes either a total of 12,000 minutes of local exchange calling usage or 4,000 separate local exchange calls, and total of 5,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 12,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 4,000 local exchange calls will be billed at \$0.06 per call. Domestic long distance usage above the 5,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 920.00
Non-Recurring Charge	\$ 800.00

6.9.3 XOption #3

To receive service under XOption #3, the Customer must order a minimum of 10 (ten) but no more than 13 (thirteen) basic Business local exchange lines or trunks and DSL service with best possible speed up to 1.544Mbps. This Option includes either a total of 10,000 minutes of local exchange calling usage or 3,300 separate local exchange calls, and total of 4,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 3,300 local exchange calls will be billed at \$0.06 per call. Domestic long distance usage above the 4,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 950.00
Non-Recurring Charge	\$ 800.00

6.9.4 XOption #4

To receive service under XOption #4, the Customer must order a minimum of 14 (fourteen) but no more than 18 (eighteen) basic Business local exchange lines or trunks and DSL service with best possible speed up to 1.54Mbps. This Option includes either a total of 12,000 minutes of local exchange calling usage or 4,000 separate local exchange calls, and total of 5,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 12,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 4,000 local exchange calls will be billed at \$.06 per call. Domestic long distance usage above the 5,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 1140.00
Non-Recurring Charge	\$ 800.00

ISSUED: February 1, 2012

EFFECTIVE: February 2, 2012

Kelly Faul – Regulatory Affairs Director
13865 Sunrise Valley Dr.
Herndon, VA 20171

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.9 X OPTION Service Promotion Offering (Cont'd)6.9.5 XOption #5

To receive service under XOption #5, the Customer must order a minimum of 10 (ten) but no more than 13 (thirteen) basic Business local exchange lines or trunks and Dedicated Internet Access with a connection speed of 1.544Mbps. This Option includes either a total of 10,000 minutes of local exchange calling usage or 3,300 separate local exchange calls, and total of 4,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 3,300 local exchange calls will be billed at \$0.06 per call. Domestic long distance usage above the 4,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Medium Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 1750.00
Non-Recurring Charge	\$ 1800.00

6.9.6 XOption #6

To receive service under XOption #6, the Customer must order a minimum of 14 (fourteen) but no more than 18 (eighteen) basic Business local exchange lines or trunks and Dedicated Internet Access with a connection speed of 1.544Mbps. This Option includes either a total of 12,000 minutes of local exchange calling usage or 4,000 separate local exchange calls, and total of 5,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 12,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 4,000 local exchange calls will be billed at \$0.06 per call. Domestic long distance usage above the 5,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Medium Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 1940.00
Non-Recurring Charge	\$ 1800.00

6.9.7 XOption #7

To receive service under XOption #7, the Customer must order a DS-1 access facility for voice and Internet delivery. The Customer can select the configuration of the voice and data lines up to but not more than 24 lines combined. This Option includes either a total of 10,000 minutes of local exchange calling usage or 3,300 separate local exchange calls, and total of 4,000 minutes of inbound and outbound domestic long distance usage. Additional minutes of use above the 10,000 minutes of local exchange will be billed at \$.02 per minute, in sixty second billing increments. Additional calls above the 3,300 local exchange calls will be billed at \$0.06 per call. Domestic long distance usage above the 4,000 minutes of use will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	\$ 1040.00
Non-Recurring Charge	\$ 999.00

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.9 X OPTION Service Promotion Offering (Cont'd)6.9.8 XOption #8

The XOption #8, is a per user network service that requires a minimum of 10 (ten) users accessing the same network. This Option consists of one voice line per user, or a minimum of ten lines, and DSL service with best possible speed up to 768k. Under this Option, the Customer will receive either a total lump sum of 10,000 minutes of local exchange usage or 3,300 separate local exchange calls, and a total lump sum of 4,000 minutes of inbound and outbound domestic long distance usage. The lump sum of both the local exchange minutes and domestic long distance minutes is total combined usage for all the users in this Option. The 3,300 local exchange calls is total combined local calls for all users in this option. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second increments. Additional calls above the 3,300 local exchange calls will be billed at \$0.06 per call. Additional minutes of use above the 4,000 minutes of domestic long distance service will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge

Per User

\$ 59.00

Non-Recurring Charge

Per User

\$ 59.00

6.9.9 XOption #9

XOption #9, is a per user network service that requires a minimum of 30 (thirty) users accessing the same network. This Option consists of one voice line per user, or a minimum of 30 lines, and DSL service with best possible speed up to 768k. Under this Option, the Customer will receive either a total lump sum of 10,000 minutes of local exchange usage or 3,300 separate local exchange calls, and a total lump sum of 4,000 minutes of inbound and outbound domestic long distance usage. The lump sum of both the local exchange minutes and domestic long distance minutes is total combined usage for all the users in this Option. The 3,300 local exchange calls is total combined local calls for all users in this option. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second increments. Additional calls above the 3,300 local exchange calls will be billed at \$0.06 per call. Additional minutes of use above the 4,000 minutes of domestic long distance service will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge

Per User

\$ 20.00

Non-Recurring Charge

Per User

\$ 20.00

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.9 X OPTION Service Promotion Offering (Cont'd)6.9.10 XOption #10

XOption #10, is a per user network service that requires a minimum of 10 (ten) users accessing the same network. This Option consists of one voice line per user, or a minimum of ten lines, and Dedicated Internet Access with a connection speed of 768k. Under this Option, the Customer will receive either a total lump sum of 10,000 minutes of local exchange usage or 3,300 separate local exchange calls, and a total lump sum of 4,000 minutes of inbound and outbound domestic long distance usage. The lump sum of both the local exchange minutes and domestic long distance minutes is total combined usage for all the users in this Option. The 3,300 local exchange calls is total combined local calls for all users in this option. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second increments. Additional calls above the 3,300 local exchange calls will be billed at \$.06 per call. Additional minutes of use above the 4,000 minutes of domestic long distance service will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	
Per User	\$ 113.00
Non-Recurring Charge	
Per User	\$ 113.00

6.9.11 XOption #11

XOption #11, is a per network user service that requires a minimum of 30 (thirty) users accessing the same network. This Option consists of one voice line per user, or a minimum of thirty lines, and Dedicated Internet Access with a speed of 768k. Under this Option, the Customer will receive either a total lump sum of 10,000 minutes of local exchange usage or 3,300 separate local exchange calls, and a total lump sum of 4,000 minutes of inbound and outbound domestic long distance usage per line. The lump sum of both the local exchange minutes and domestic long distance minutes is total combined usage for all the users in this Option. The 3,300 local exchange calls is total combined local calls for all users in this option. Additional minutes of use above the 10,000 minutes of local exchange service will be billed at \$.02 per minute, in sixty second increments. Additional calls above the 3,300 local exchange calls will be billed at \$.06 per call. Additional minutes of use above the 4,000 minutes of domestic long distance service will be billed at rates set forth in XO's FCC Tariff No. 4. International usage will be offered under the Platinum Small Business Plan in FCC Tariff No. 5.

Monthly Recurring Charge	
Per User	\$ 38.00
Non-Recurring Charge	
Per User	\$ 38.00

ISSUED: February 1, 2012

EFFECTIVE: February 2, 2012

Kelly Faul – Regulatory Affairs Director
13865 Sunrise Valley Dr.
Herndon, VA 20171

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.9 X OPTION Service Promotion Offering (Cont'd)6.9.12 Standard Feature Package:

All XOption options include the following standard features at no additional charge.

Voicemail w/Message Waiting**
Call Forwarding
3 Way Calling
Speed Dial
Abbreviated Dialing
Call Hold
Call Pickup
Call Transfer
Hunting
Caller ID – Number Only
First Block of 20 DIDs*

6.9.13 Term Discounts:

XOption customers who choose one of the following term commitments that is greater than one year will receive a discount. The discount is applied to the XOption Monthly Recurring charge, and the local exchange and domestic long distance usage above the bundled minutes of use included in each XOption. The discount will not be offered with any other discounts. The term discounts are as follows:

2 Years = 5% Discount
3 Years = 10% Discount

* Available to Customers who ordered business trunks.

** Services not regulated under this tariff.

ISSUED: February 1, 2012

EFFECTIVE: February 2, 2012

Kelly Faul – Regulatory Affairs Director
13865 Sunrise Valley Dr.
Herndon, VA 20171

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.10 The XO Multiple Service Discount Promotions #1 and #2

6.10.1 XO will offer the XO Multiple Service Discount Promotion #1 from October 1, 2000 through March 31, 2001. Under this promotion, current or new XO Business Customers meeting the criteria listed below will receive a 10% discount off the combined total amount of the Monthly Recurring and Local Usage charges for their XO local exchange service and XO DSL or Dedicated Internet Access service. Sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges are not included in the discount. This promotion is available subject to the availability of facilities and only where technically feasible. This 10% discount is applied in addition to any term discount offered on the individual service components listed in this promotion. To be eligible for this promotion, Customer must meet the following criteria:

1. Customer must subscribe to XO local exchange service ("Voice Service"). Local exchange Voice service must be provided via a T-1 facility (or equivalent) or above
2. Customer must subscribe to a XO DSL or XO Dedicated Internet Access service with a minimum bandwidth of 1.544k ("Data Service");
3. New XO Customers must commit to a term of service for the XO Voice Service and Data Service for a minimum one (1) year term commitment. Existing XO Customers must commit to a term of service for Data Service that is equal to or greater than the amount of time remaining in Customer's term commitment for the Voice Service listed in 1 above, but in no case shall the commitment be less than one (1) year;
4. All Voice and Data Services must be provided the same customer location;
5. Current Customers' XO account must be current as of the date of Installation and no outstanding balance past due; and
6. Customer must sign up for service on or before March 31, 2001.

If, for any reason, Customer's service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all discounted amounts provided under this promotion.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.10 The XO Multiple Service Discount Promotions #1 and #2

5.10.1 XO will offer the XO Multiple Service Discount Promotion #2 from October 1, 2000 through March 31, 2001. Under this promotion, current or new XO Business Customers meeting the criteria listed below will receive a 15% discount off the combined total amount of the Monthly Recurring and Usage charges for their XO local exchange, IntraLATA, InterLATA, 800 toll service, and DSL or Dedicated Internet Access Service. Sales, use, gross receipts, excise, access or other local, state and federal taxes, charges, user fees, or surcharges are not included in the discount. This promotion is available subject to the availability of facilities and only where technically feasible. This 15% discount is applied in addition to any term discount offered on the individual service components listed in this promotion. To be eligible for this promotion, Customers must meet the following criteria:

Customers must subscribe to NEXLTINK local exchange and long distance services ("Voice Service"). Local Exchange Voice service must be provided via a T-1 facility (or equivalent) or above.

Customers must subscribe to XO DSL or Dedicated Internet Access service with a minimum bandwidth of 1.544k, and XO Web Hosting service ("Data Service");

New XO Customers must commit to a term of service for the XO Voice Service and Data Service for minimum one (1) year term commitment. Existing XO Customers must commit to a term of service for Data Service that is equal to or greater than the amount of time remaining in Customer's term commitment for the XO Voice Service listed in 1 above, but in no case shall the commitment be less than one (1) year;

Current Customers' XO account must be current as of the date of Installation and no outstanding balance past due; and

Customer must sign up for service on or before March 31, 2001.

If, for any reason, Customer's service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all discounted amounts provided under this promotion.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.11 Satisfaction Guarantee

XO is offering the following promotional Satisfaction Guarantee to new customers purchasing services from September 25, 2000 to March 31, 2001. This offer is available to a New Customer, which is defined as a Customer who has not subscribed to any XO service during the one year period prior to subscribing to new XO service. Pursuant to this promotion, a New Customer may cancel its new Service, without incurring contractual penalties, within three (3) months of the Service installation date if the New Customer is not completely satisfied with the Services provided by XO. (A month is equal to 30 calendar days.) In order to be eligible for this promotion, a New Customer must not have received telecommunications service from another Service Provider at the location to which the new XO services are provided, or the New Customer must switch back to the Service Provider that provided New Customer's telecommunications service prior to New Customer subscribing to the new XO service.

New Customer must notify XO, in writing (via certified or overnight delivery with signature) with the XO claim form no later than three (3) months from the date of Service installation and before contacting their previous provider, of its intent to discontinue the Services. New Customer must allow XO a minimum of 30 days from the day of New Customer's notice, for the cancellation of the Services, including re-connection to the original Service Provider. After receipt of New Customer's timely notice, XO, in conjunction with the termination of New Customer's Service, will waive any applicable contract termination charges.

XO also will reimburse the New Customer for any installation charges incurred by New Customer to restore the New Customer to its previous Service Provider at the identical level and type of service provided by the previous Service Provider at the same customer location. In order to receive the reimbursement, the New Customer must, within (3) months of the installation date, provide XO with the following: (1) the XO reimbursement form; (2) a copy of the invoice from the other Service Provider posting the non-recurring charges for restoring New Customer's service to the other Service Provider; and (3) a copy of the last invoice that the New Customer had received from the other Service Provider prior to switching to XO, if applicable.

If New Customer previously did not have a provider other than XO at the location to which the Services are provided, or if the previous Service Provider will not or cannot provide the identical level and type of service previously provided to New Customer, XO will reimburse New Customer any initial XO installation charges New Customer incurred in conjunction with the installation of Service. All reimbursements will be in the form of a check. Credits will not be given.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.11 Satisfaction Guarantee (Cont'd)

XO is not liable for any outage or inconvenience to New Customer relating to restoring the New Customer to its previous Service Provider. The New Customer is responsible to pay XO for all charges for XO new Service provided to the New Customer through and including the date of Service termination prior to receiving reimbursement from XO.

This promotion is not available to customers receiving non-standard pricing, non-standard products, or non-standard terms and conditions (e.g., individual case basis prices, products, or terms and conditions), or customers for whom XO performed Special Construction or Special Configurations. Special Construction is defined in Section 2.1.10 of this Tariff. Special Configuration refers to the situation in which a customer's service connection is established through a non standard network architecture design.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.12 American Express Card Holder Promotion

In order to be eligible for the American Express Card Holders Promotion, customer must be a new Company customer who subscribes to one of the XOptions Bundle Business Products on or before April 30, 2001 and also an American Express Card holder at the time customer subscribes for the XOptions Bundle Business Product. The American Express Card Holders Promotion grants eligible customers free one-time initial installation of the XOptions Bundle Business Product customer has subscribed to, up to \$1,800 in value. If customer's initial installation costs for the XOptions Business Product exceed the \$1,800 allowed in this promotion, customer will be billed for the difference between actual installation costs and \$1,800.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.13 Holiday Blitz Promotion

This promotion is available to Customers who sign up for Local Service, PRI ISDN, or Analog Enhanced Business Lines under Section 4.1 of this tariff for a minimum one-year term commitment on or before January 31, 2001.

Such customers will receive the following:

1. Free month of monthly recurring charges (MRCs) for either Local Lines or Trunks, PRI ISDN, or Analog Enhanced Business Lines, and a free month of local usage.
2. Customers who sign up for a one (1) year term will receive one (1) free month of MRCs and local usage credited in month 6 of the term;

Customers who sign up for a two (2) year term will receive two (2) free months of MRCs and local usage credited in months 6 and 18 of the term;

Customers who sign up for a three (3) year term will receive three (3) months of MRCs and local usage credited in months 6, 18, and 30 of the term.
3. This promotion does not apply to XOptions, IA, DIA, DSL, DS3, Web Hosting, and Long Distance Services.
4. This promotion can not be combined with any other promotional offering.
5. In the event the Customer terminates any service agreement in conjunction with this promotion prior to expiration of the term, the Customer will be charged an early termination fee equal to the amount of any credits received pursuant to this promotion, in addition to any early termination charges referenced in the sales agreement.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.14 T1 Card Credit Promotion

New or existing Customers who subscribe to either bothway or outbound only XO DS1 or PRI service, agreeing to a minimum of a two (2) year term, who require the installation of a T1 or PRI card in their PBX in order to support the installation of the DS1 or PRI service, will receive up to a maximum credit of \$2,500. Credits will be given for the actual card, along with any labor incurred to install the card. Limit per customer is three (3) T1 cards per customer. This credit will be given upon the receipt of a copy of the customer's paid invoice. The copy of the paid invoice must be mailed to XO, postmarked by January 31, 2002. This promotion is available to Customers who sign up for this service on or before December 31, 2001. If customers terminate their contract prior to the end of the contract period, all discounts will be prorated, and added to the customer's final invoice. This promotion does not apply to DS3 products, and is not available to wholesale customers.

ISSUED: February 1, 2012

EFFECTIVE: February 2, 2012

Kelly Faul – Regulatory Affairs Director
13865 Sunrise Valley Dr.
Herndon, VA 20171

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.15 Special Access Promo

XO COMMUNICATIONS SERVICES, LLC, Inc. is offering a promotion as set forth hereinafter to On-Net Customers who sign up for this service on or before December 31, 2001.

This promotion is available to On-Net customers who sign up for Special Access Services under Section 4.1.12 of this tariff and Dedicated Internet Access* for a minimum one-year term commitment.

Such customers will receive the following:

For On-Net Customers ordering Special Access, waiver of the monthly recurring charge for Channel Termination and Channel Mileage-Fixed.

This promotion is not available to wholesale customers.

*Non-regulated

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.16 American Express Cardholder Promotion III

Effective May 1, 2001 through November 1, 2001 all American Express Corporate Card members who become new Company customers, defined as anyone who has not purchased Company services for at least one (1) year prior to receiving services under this promotion, by purchasing an XOption bundle (see Section 4.1.14 of this tariff) will be entitled to one (1) month of free service and free installation. This promotion grants eligible customers free one-time initial installation of the XOptions Bundle customer has subscribed to, up to \$1,800 in value. If customer's initial installation costs for the XOptions Business Product exceed the \$1,800 allowed in this promotion, customer will be billed for the difference between actual installation costs and \$1,800. The free month of service also included in this promotion applies only to the basic Monthly Recurring Charges (MRC). The free month will be applied to the first month of customer's contract.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.17 Save A Bundle Promotion

Existing or new XO Customers who order any one of the Xoption Service Offerings Number 1-13, or XO Standalone Integrated Access through May 31, 2001 and agree to the terms and conditions below, are eligible for the Save A Bundle Promotion. Existing customer is defined as a voice only or data only customer who is upgrading to one of the XOption Offerings or Standalone Integrated Access. New customer is defined as someone who has not subscribed to these services for one year prior to this promotion. Multiple Service Discount customers are not eligible for this promotion. Under the Save A Bundle promotion, Customer who agree to one, two or three year term commitment when ordering XOption No. 1-13 or Standalone Integrated Access will receive one free month of service for each year commitment plus free installation. For those customers ordering XOptions, the free month(s) of service is equal to the tariffed Monthly Recurring Charge (MRC) and does not include any minutes of use exceeding the amount offered in XOptions No. 1-13 service offerings. Additional minutes of use will be billed at the current tariffed rates. For those Customers ordering Standalone Integrated Access, the free month(s) of service is equal to the tariffed MRC and does not include local usage. Local usage will be billed at the current tariffed rates. The free month(s) of service does not include sales, use, gross receipts, excise, or other local, state and federal taxes, charges, user fees, or surcharges.

All customers signing term agreements under this promotion will receive free installation for these services and the first month's MRC free. In addition, customers signing two year agreements will receive the thirteenth month's MRC free and customers signing three year agreements will receive the thirteenth and twenty-fifth months' MRC free.

Should Customer terminate service prior to the end of the term commitment, Customer is responsible for the amount of the free month(s) of service granted, the monthly recurring charges times the number of months remaining in the term contract, and the cost of the previously waived installation.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.18 On-Net Xoption or Integrated Access Bonus Promotion

Existing or new On-Net XO Customers who order XOption #5, #6, #7, #10, #11, #13, or XO stand alone Integrated Access through May 31, 2001 and agree to the terms and conditions below, are eligible for the On-Net Bonus Promotion. Existing customer is defined as a voice only or data only customer who is upgrading to XOption #5, #6, #7, #10, #11, #13, or Standalone Integrated Access. On-Net Customer is defined as a location where the Customer service location is provided entirely by XO over its own fiber or wireless facilities. New customer is defined as someone who has not subscribed to these services for one year prior to this promotion. Under the On-Net Bonus promotion, Customers who agree to one, two or three year term commitment when ordering XOption #5, #6, #7, #10, #11, #13 or Standalone Integrated Access will receive two free months of service for each year of commitment plus free installation. For those customers ordering XOptions, the free month(s) of service is equal to the tariffed Monthly Recurring Charge (MRC) and does not include any minutes of use exceeding the amount offered in XOptions #5, #6, #7, #10, #11, #13 service offerings. Additional minutes of use will be billed at the current tariffed rates. For those Customers ordering Standalone Integrated Access, the free month(s) of service is equal to the tariffed MRC and does not include local usage. Local usage will be billed at the current tariffed rates. Free month(s) of service does not include sales, use, gross receipts, excise, or other local, state and federal taxes, charges, user fees, or surcharges.

All customers signing term agreements under this promotion will receive free installation for these services and the first and second month's MRC free. In addition, customers signing two year agreements will receive the thirteenth and fourteenth month's MRC free and customers signing three year agreements will receive the thirteenth, fourteenth, twenty-fifth and twenty-sixth months' MRC free.

Should Customer terminate service prior to the end of the term commitment, Customer is responsible for the amount of free month(s) of service granted, the monthly recurring charges times the number of months remaining in the term contract, and the cost of the previously waived installation.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.19 Dedicated Long Distance Promotion

Effective through October 31, New Customers subscribing to Dedicated Long Distance (See XO's FCC Tariff No. 4) may be eligible to receive free installation and a discount off the applicable local loop rates for these services. New Customer is defined as a customer who has not subscribed to either service for one year prior to subscribing under this promotion. To qualify for the promotion, New Customers must be On-net, which is defined as Company owned facilities at the Customer premises, or served by a central office in which the Company is collocated. In addition, New Customers must also sign up for a term commitment of at least one year. New Customers meeting these eligibility requirements will receive free installation (non-recurring charge waiver) and a ten percent, fifteen percent, or twenty percent discount off the applicable local loop rates for a one year, two year, or three year contract term respectively.

6.20 Free Month of Service

The Free Month of Service promotion will be offered from April 15, 2001 through June 15, 2001 to existing XO Customers who meet the following qualifications and agree to the terms and conditions below. An existing Customer is defined as a customer who currently receives XO services. Customer must also currently be billed in arrears and agree to renew an existing voice service contract for a term of equal or greater commitment up to three years to be eligible for this promotion. Customer renewing a current XO contract for one, two or three year(s) will receive one free month of service for each year commitment. The free month of service is defined as the current Monthly Recurring Charge (MRC) and will appear as a credit on the customer's bill. Credits will be applied in the 1st, 25th, and 37th months of the new contract term.

The free month(s) of service credit does not include usage, sales, gross receipts, excise, or other local, state and federal taxes, charges, user fees, or surcharges. This promotion may not be combined with the Satisfaction Guarantee or with any other promotion. Should the Customer terminate service prior to the end of the term commitment, Customer is responsible for the total amount of the free month(s) of service credit(s), and the value of the of the MRCs remaining in the term contract.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.21 Flat Rate Local Service Promotion

XO is offering the following promotion to be effective October 1, 2001 through December 31, (C) 2001. When ordering Basic Business Lines, Centrex, Trunks (DSO level), Digital T1, or Super Trunks from Company, Customer has the option to order Flat Rate Local Service or Measured Rate Service. When ordering Flat Rate Local Service, Customer has the option to select a Monthly Recurring Charge (MRC) pricing plan based on either the monthly minutes of local exchange usage, or the number of local calls placed each month. Both Flat Rate Local pricing plans have a maximum monthly usage amount associated with each that can not be carried over to the following month. Customer will be billed for local exchange usage in excess of the maximum monthly usage amount as described in each service offering below. The access facility is billed in addition to the MRC at the applicable tariffed rates. Customer will be charged the applicable Non-Recurring Charge (NRC) as described in the Basic Business Line, Centrex, Trunk (DSO level), Digital T1, or Super Trunk offering found below. Optional features are available with Flat Rate Local at the tariffed rates. Pricing plans are based on year term commitment. If Customer migrates to a new pricing plan while on existing contract with Company, Customer must sign a new contract of greater or equal value and contract term commitment than the existing term agreement.

Local Line Rates and Charges:

Monthly Recurring Charge

	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>
Flat Rate Local Lines and Centrex Promotion*	\$14.00	\$13.30	\$12.60

*The maximum monthly minutes of local usage per line or Centrex is 800 minutes a month. Any usage in excess per month will be billed at .02 cents per minute. The maximum monthly number of calls per line or Centrex is 246 calls. Any calls in excess per month will be billed at .06 cents per call.

Local Trunk Rates and Charges:

Monthly Recurring Charge

	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>
Flat Rate Local Trunks Promotion*	\$26.00	\$24.70	\$23.40

*The maximum monthly minutes of local usage per Trunk is 1,440 minutes a month. Any usage in excess per month will be billed at .02 cents per minute. The maximum monthly number of calls per Trunk is 443 calls. Any calls in excess per month will be billed at .06 cents per call.

Local Super Trunk / T1

Monthly Recurring Charge

	<u>1 Year</u>	<u>2 Year</u>	<u>3 Year</u>
Flat Rate Local Super Trunk / T1 Promotion*	\$624.00	\$592.80	\$561.60

*The maximum monthly minutes of local usage per Super Trunk / T1 is 34,560 minutes a month. Any usage in excess per month will be billed at .02 cents per minute. The maximum monthly number of calls per Super Trunk / T1 is 10,634 calls. Any calls in excess per month will be billed at .06 cents per call..

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.22 Keeping the Momentum Promotion

6.22.1 New Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion and existing customers who add additional locations, who sign one, two or three year terms for Company's Integrated Access, ISDN PRI or any XOption product or one or more T-1 lines for local service on or before June 30, 2002 will receive free installation and one free month of service for each year of their term. The free month will be the 13th, 25th and 37th months of Customer's contract.

6.22.2 Free installation is for standard installations only. The free month is defined as the applicable monthly recurring charge (MRC) for the product chosen by the new Customer. This promotion does not apply to Multiple Service Discount Customers.

6.23 Contract Renewal Promotion

6.23.1 Company Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and who execute a new one, two, three or five year term contract for all voice products, excluding voice features, that have a monthly recurring charge component on or before June 30, 2002 will receive one free month of service for each year of their term. The free month(s) will appear on the Customer's invoice in the 12th, 24th, 36th, 48th and 60th months of Customer's contract, depending on contract length.

6.23.2 The free month is defined as the applicable monthly recurring charge(s) (MRC) for standard priced voice product(s), excluding voice features, chosen by the Customer. No free month credit shall exceed \$7,500.00. If customer's MRC(s) exceeds \$7,500, Customer will be charged the difference between the actual MRC(s) and \$7,500 in the free month(s). Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. This promotion cannot be combined with other promotions.

6.23.3 If Customer's Company service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all credits applied to Customer's account pursuant to this promotion. All other terms and conditions of Company's services shall apply.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.24 XOptions Promotion

6.24.1 New XOption Customers and existing XOption Customers may be eligible for the following promotional rates on selected XOptions packages. New XOption Customers are defined as Customers who have not received XOption service for at least one year prior to receiving service under this promotion and who sign one, two or three year contracts for the XOption service. Existing XOptions customers are customers who currently receive XOptions service and who are current in their payment of Company services. Existing customers must sign new term contracts that are equal to or greater than the term remaining in the current contract. All contracts under this promotion must be signed on or before April 30, 2002. The promotional rates are valid for XOptions # 5, 6, 10, 11, 13 and 15 and apply for the entire contract term. All other Terms and Conditions of the XOptions products apply.

XOption #5 – Monthly Recurring Charges:

A = \$1,385.00

B = \$1,535.00

C = \$1,685.00

XOption #6 – Monthly Recurring Charges:

A = \$1,525.00

B = \$1,625.00

C = \$1,775.00

XOption #10 – Non – Recurring Charge, per user = \$100.00

Monthly Recurring Charges, per user:

A = \$100.00

B = \$110.00

C = \$120.00

XOption #11 – Non – Recurring Charge, per user = \$32.00

Monthly Recurring Charges, per user:

A = \$32.00

B = \$35.00

C = \$39.00

XOption #13 – Monthly Recurring Charges:

A = \$1,970.00

B = \$2,720.00

C = \$3,970.00

XOption #15 – Monthly Recurring Charges:

A = \$2,155.00

B = \$2,905.00

C = \$4,155.00

5.24.2 This promotion may not be combined with other promotions or with the Multiple Service Discount. This promotion will expire on April 30, 2002, unless sooner modified or withdrawn.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.25 XO On-Net 2Q Promotion

- 6.25.1 Promotional discounts apply to Company services listed below when Customer is located in On-Net buildings. Monthly recurring charges (MRCs) are waived based on service ordered and term commitment. Discounts do not apply to usage. For the purpose of this Promotion "On-net" is defined as any location or premise where Company Service is provided exclusively over Company facilities. Product descriptions may be found in Sections x.x of this Tariff.

Dedicated Long Distance:

MRCs waived for the 4th and 12th month. Installation charges are waived

Regardless of Term commitment, a maximum of two months MRCs will be waived.

Commercial Private Line*:

MRCs waived for the 4th and 12th month. Installation charges are waived

* Applies only to MRCs for on-net loops, MRCs for off-net loop still applies.

Xoptions*:

MRCs waived as follows:

1 Year Term: 4th and 12th month will be waived.

2 Year Term: 4th, 12th, 16th and 24th month will be waived.

3 Year Term: 4th, 12th, 16th, 24th, 28th and 36th month will be waived.

Installation charges are waived

*Applies to XOption Bundles 5, 6, 7, 10, 11, 13, 15 & 16. MRC waiver does not include minutes of use exceeding the package amount in each option. Overage usage beyond those minutes included in the package will be billed at the current XOptions usage rate, as outlined in Section x.x of this Tariff.

Switched T-1* (Channelized DS1, SuperTrunk or Digital Switched Service):

MRCs waived as follows:

1 Year Term: 4th and 12th month will be waived.

2 Year Term: 4th, 12th, 16th and 24th month will be waived.

3 Year Term: 4th, 12th, 16th, 24th, 28th and 36th month will be waived.

Installation charges are waived

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.25 XO On-Net 2Q Promotion (Cont'd)ISDN PRI Two-Way:

MRCs waived as follows:

1 Year Term: 4th and 12th month will be waived.

2 Year Term: 4th, 12th, 16th and 24th month will be waived.

3 Year Term: 4th, 12th, 16th, 24th, 28th and 36th month will be waived.

Installation charges are waived

Business Lines & Trunks:

MRCs waived as follows:

1 Year Term: 4th and 12th month will be waived.

2 Year Term: 4th, 12th, 16th and 24th month will be waived.

3 Year Term: 4th, 12th, 16th, 24th, 28th and 36th month will be waived.

Installation charges are waived

Installation charges may be waived if Business Lines or Trunks are purchased in conjunction with other Company Voice or Data services.

6.25.2 Eligibility & Restrictions: Available to new customers, defined as anyone who has not purchased a Company service within the previous one (1) year and existing Customers that add a service location. Customers receiving ICB pricing are excluded from this Promotion. If, for any reason, Customer's Service is terminated prior to the end of Customer's term commitment, the Customer will be liable for and required to pay Company for all MRCs and applicable charges associated with installation of Customer's Company services.

The waiver of MRCs an/or Installation charges under this Promotion does not include Taxes or Surcharges.

The XO On-Net 2Q Promotion cannot be combined with any other Company Promotion.

6.26.3 Length of Promotion: Promotion is effective June 1, 2002 through July 19, 2002.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.26 Contract Renewal Promotion II

Company Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and who execute a new one, two, three or five year term contract for all voice products, excluding voice features, that have a monthly recurring charge component may be eligible to receive one free month of service for each year of their term. The free month(s) will appear on the Customer's invoice in the 12th, 24th, 36th, 48th and 60th months of Customer's contract, depending on contract length.

This promotion is effective through December 31, 2004

Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Customers may be eligible for this promotion depending upon their service configuration. All customers are also required to meet minimum revenue commitments.

The free month is defined as the applicable monthly recurring charge(s) (MRC) for standard priced voice product(s), excluding voice features, chosen by the Customer. No free month credit shall exceed \$7,500.00. If customer's MRC(s) exceeds \$7,500, Customer will be charged the difference between the actual MRC(s) and \$7,500 in the free month(s). Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. This promotion cannot be combined with other promotions.

If Customer's Company service is terminated prior to the end of Customer's term commitment, the Customer will be liable for all credits applied to Customer's account pursuant to this promotion. All other terms and conditions of Company's services shall apply.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.27 Grow with XO Promotion

- 6.27.1 This promotion is offered to Existing Company Voice Customers, defined as Customers who currently subscribe to Company voice services only. Existing Voice Customers who sign one, two or three year terms for Company's Integrated Access, Dedicated Internet Access or XOptions services may be eligible to receive free installation of the new services and one free month of service for each year of their term. The free month(s) will be the 4th, 16th and 28th month(s) of Customer's contract.
- 6.27.2 In order to be eligible for this promotion, the Existing Voice Customers must also meet the following obligations. The Existing Voice Customers must subscribe to voice services under current contracts in good standing and have contracts that are not due to expire within sixty days. All Existing Voice Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Existing Voice Customers may be eligible for this promotion depending upon their service configuration.
- 6.27.3 The Existing Voice Customers must sign a new contract for the service chosen under this promotion. For Customers signing new contracts for Integrated Access or XOptions, the new contract must be of equal or greater length than the Customer's current contract. This restriction does not apply to Customers signing new contracts for Dedicated Internet Access. The Monthly Recurring Charge (MRC) of the new contract, or of the new contract combined with the current voice services only contract if the voice services only contract remains in effect, must be at least \$300 greater than the MRC of the current voice services only contract.
- 6.27.4 Free installation is for standard installations only. The free month is defined as the applicable monthly recurring charge (MRC) only for the new product chosen by the Existing Voice Customer. The free installation and free month(s) will appear as an automatic credit on the Customer's account. This promotion does not apply to Multiple Service Discount Customers. This promotion may not be combined with any other promotion.
- 6.27.5 This promotion is effective from July 1, 2002 through July 19, 2002.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.28 Go with XO 1 Promotion

- 6.28.1 New Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who subscribe to Company service on or before September 30, 2002 may be eligible to receive one free month of service or a waiver of Company's Early Termination Charge if service is discontinued within six months of installation.
- 6.28.2 To be eligible for this promotion, New Company Customers must sign a two year contract for one of the following products: Integrated Access at speeds of 256k and greater; Dedicated Internet Access; XOptions with a Dedicated Internet Access component; ISDN PRI; switched T1; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. New Company Customers choosing local lines and trunks must purchase a minimum of ten (10) local lines. New Company Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer to be eligible for this promotion. Other New Company Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.
- 6.28.3 The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the New Company Customer. Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. The free month will be for the 13th month of Customer's contract and, because Company bills in advance for recurring charges, will appear as an automatic credit on the Customer's account in the Customer's 12th billing cycle. If service is discontinued after six months of receiving service, regular Company Early Termination Charges will apply. This promotion does not apply to Multiple Service Discount Customers, may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)6.29 Go with XO 2 Promotion

- 6.29.1 New Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who sign one, two or three year terms for Company's products listed below on or before September 30, 2002 may be eligible to receive one free month of service for each year of their term.
- 6.29.2 To be eligible for this promotion, New Company Customers must sign a one, two or three year term for one of the following products: Integrated Access at speeds of 256k and greater; Dedicated Internet Access; XOptions with a Dedicated Internet Access component; ISDN PRI; switched T1; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. New Company Customers choosing local lines and trunks must purchase a minimum of ten (10) local lines. New Company Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer to be eligible for this promotion. Other New Company Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.
- 6.29.3 The free month(s) will be the 13th, 25th and 37th months of Customer's contract and, because Company bills in advance for recurring charges, will appear as an automatic credit on the Customer's account in the Customer's 12th, 24th and 36th billing cycles. The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the New Company Customer. The free month(s) will appear as an automatic credit on the Customer's account. Credits do not include usage, taxes, user fees, or surcharges. This promotion does not apply to Multiple Service Discount Customers, may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.30 Go with XO 3 Promotion

- 6.30.1 New Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion, who sign two or three year terms for Company's products listed below on or before September 30, 2002 may be eligible to receive two free months of service for each year of their term.
- 6.30.2 To be eligible for this promotion, New Company Customers must sign a two or three year term for one of the following products: Integrated Access at speeds of 256k and greater; Dedicated Internet Access; XOptions with a Dedicated Internet Access component; ISDN PRI; switched T1; or local lines and trunks. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion. New Company Customers choosing local lines and trunks must purchase a minimum of ten (10) local lines. New Company Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer to be eligible for this promotion. All customers are also required to meet minimum revenue commitments.
- 6.30.3 The free months will be the 7th, 13th, 19th, 25th, 31st, and 37th months of Customer's contract and, because Company bills in advance for recurring charges, will appear as automatic credits on the Customer's account in the Customer's 6th, 12th, 18th, 24th, 31st and 36th billing cycles. The free month is defined as the applicable monthly recurring charge (MRC) for the product(s) chosen by the New Company Customer. The free month(s) will appear as an automatic credit on the Customer's account. Credits for monthly recurring charges do not include usage, taxes, user fees, or surcharges. This promotion may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.31 Go with XO Upsell Promotion

- 6.31.1 This promotion is offered to Existing Company Voice Customers, defined as Customers who currently subscribe to Company voice services only. Existing Voice Customers who sign one, two or three year terms for one of the following Company services: Integrated Access, Dedicated Internet Access – T1 or below, or XOptions with a Dedicated Internet Access component on or before September 30, 2002 may be eligible to receive one free month of service for each year of their term. All products with a DSL component and XOptions M – Satellite Office Solutions are ineligible for this promotion.
- 6.31.2 To be eligible for this promotion, the Existing Voice Customers must also meet the following obligations. The Existing Voice Customers must subscribe to voice services under current contracts in good standing and have contracts that are not due to expire within sixty days. All Existing Voice Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Existing Voice Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.
- 6.31.3 The Existing Voice Customers must sign a new contract for the service chosen under this promotion. For Customers signing new contracts for Integrated Access or XOptions, the new contract must be the greater of a one year term or a term equal to or greater length than the Customer's current contract. This restriction does not apply to Customers signing new contracts for Dedicated Internet Access. The Monthly Recurring Charge (MRC) of the new contract, or of the new contract combined with the existing contract if it remains in effect, must be at least \$300 greater than the MRC of the existing contract.
- 6.31.4 The free month(s) will be the 13th, 25th, and 37th month(s) of Customer's contract. The free month is defined as the applicable monthly recurring charge (MRC) only for the new product chosen by the Existing Voice Customer. The free month(s) will appear as an automatic credit on the Customer's account. Credits do not include usage, taxes, user fees, or surcharges. This promotion does not apply to Multiple Service Discount Customers. This promotion may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified. In cases where the free month is outside of the Customer's contract term, all contract terms and conditions apply.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

65.32 Go with XO Renewal Promotion

- 65.32.1 Company Customers whose service is provided on a month to month contract, or whose current contract is within thirty (30) days of expiration, and who execute a new one year term on or before September 30, 2002 may be eligible to receive one free month of service or a waiver of Company's Early Termination Charge if service is discontinued within six months after service begins under the renewed contract.
- 6.32.2 To be eligible for this promotion, Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer. Other Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.
- 6.32.3 The free month will be the 7th month of Customer's renewed contract and, because Company bills in advance for recurring charges, will appear as an automatic credit on the Customer's account in the Customer's 6th billing cycle. The free month is defined as the applicable monthly recurring charge (MRC) for standard priced voice product(s), excluding voice features, chosen by the Customer. In no case shall the free month credit exceed \$7,500.00. The free month will appear as an automatic credit on the Customer's account. Credits do not include usage, taxes, user fees, or surcharges. If service is discontinued after six months of receiving service under the renewed contract, regular Company Early Termination Charges will apply.
- 6.32.4 This promotion may not be combined with any other promotion except the Go with XO Integrated Access Promotion and will be available until September 30, 2002, unless sooner canceled, withdrawn or modified.

5.33 Go with XO Integrated Access Promotion

- 5.33.1 New or Existing Company Customers, defined as Customers who have not received Company service for at least one year prior to receiving service under this promotion and Customers who currently subscribe to Company voice services respectively, who sign up for Company's Integrated Access product on or before September 30, 2002 may be eligible to receive a reduced requirement for local exchange lines or channels.
- 5.33.2 To be eligible for this promotion, New and Existing Customers must purchase a minimum of six (6) local exchange lines or channels and reach a minimum total of fourteen (14) voice and data channels combined and, at a minimum, enter a one (1) year service order agreement. All other terms and conditions of Company's Integrated Access product, listed in Section 4.1.17 of this Tariff, apply. To be eligible for this promotion, Customers must be located in an area where the Company is collocated in the ILEC wire center serving the Customer. Other Customers may be eligible for this promotion depending upon their service configuration. All customers may also be required to meet minimum revenue commitments.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.34 Northeast On-Net Promotion

6.34.1 Description of Promotion: Promotional discounts apply to Company services listed below when Customer is located in an On-Net building. Monthly recurring charges (MRCs) are waived based on service ordered and term commitment. Discounts do not apply to usage. For the purpose of this Promotion "On-net" is defined as any location or premise where Company Service is provided exclusively over Company facilities. Product descriptions may be found in Sections 4.1 of this Tariff.

1) XOptions*:

MRCs will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived

** Applies to XOption Bundles 5, 6, 7, 13, 15 & 16. MRC waiver does not include minutes of use exceeding the package amount in each option. Overage usage beyond those minutes included in the Section 4.1.23 of this tariff

2) Standalone Integrated Access*

MRCs will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived

*Applies only for data speeds of 256k to 1.024M. MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

3) Dedicated Internet Access* (T1 and below, includes local loop)

MRCs will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived

*MRC Waiver applies only to the monthly recurring charges for the port and local loop.

4) Switched T-1* (Channelized DS1, SuperTrunk or Digital Switched Service):

MRCs will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived

*MRC Waiver applies to the monthly recurring charges only and does not include Local or Long Distance usage.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.34 Northeast On-Net Promotion (Cont'd)

6.1.34 (Cont'd)

5) ISDN PRI Two-Way:

MRCs will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges waived.

*MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

6) *Business Lines & Trunks**:

MRCs will be waived as follows:

1 Year Term: 4th & 12th month will be waived

2 Year Term: 4th, 12th, 16th & 24th month will be waived

3 Year Term: 4th, 12th, 16th, 24th, 28th & 36th month will be waived

Installation charges may be waived if Business Lines or Trunks are purchased in conjunction with other Company Voice or Data services. The purchase of Business Line or Trunk features does not qualify the Customer for waiver of installation charges.

*MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

7) Network Access for Dedicated Long Distance:

MRCs will be waived for the 4th and 12th month.

Installation charges waived

Regardless of Term commitment a maximum of two months MRCs will be waived.

*MRC Waiver applies to the monthly recurring charges only and does not include Local and Long Distance usage.

- 6.34.2 Eligibility & Restrictions: Available to new customers, defined as anyone who has not purchased a Company service within the previous one (1) year and existing Customers that add a service location. Customers receiving ICB pricing are excluded from this Promotion. If, for any reason Customer's Service is terminated prior to the end of Customer's term commitment, the Customer will be liable for and required to pay Company for all MRCs and applicable charges associated with installation of Customer's Company services.

The waiver of MRCs and/or Installation charges under this Promotion does not include Taxes or Surcharges.

The Northeast On-Net Promotion cannot be combined with any other Company Promotion.

- 6.34.3 Length of Promotion: Promotion is effective October 10, 2003 through January 31, 2004.

ISSUED: February 1, 2012

EFFECTIVE: February 2, 2012

Kelly Faul – Regulatory Affairs Director
13865 Sunrise Valley Dr.
Herndon, VA 20171

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.35 Contract Renewal Promotion III

Customers whose service is provided on a month to month basis, or whose current term commitment is within thirty (30) days of expiration, and who execute a new contract with a one, two, or three year term, on or before December 31, 2004, for Basic Business Lines, Trunks, Two-way PRI, Integrated Access or XOption service offerings may be eligible to receive a ten percent (10%) pricing discount off their Monthly Recurring Charge for such service offering for the duration of the new contract term. The new contract term and this promotional discount will commence upon conclusion of the existing contract term.

Customers located in an area where the Company is collocated in the ILEC wire center serving the Customer are eligible for this promotion. Other Customers may be eligible for this promotion depending upon their service configuration. All customers are also required to meet minimum revenue commitments.

If Customer's service is terminated prior to the end of Customer's new contract term commitment, the Customer will be liable for all credits applied to Customer's account pursuant to this promotion. All other terms and conditions of Company's tariffs and contract shall apply.

This promotion may not be combined with any other promotion. The promotion does not apply to features, accounts with special off-tariffed pricing, or carrier accounts.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.24 XOptions Promotion6.24.1 Option #7 Promotion

Customers signing new contracts for this service, XOptions #7, on or before December 31, 2004 may receive the following promotional pricing.

To receive service under this XOption promotion, the Customer must order a DS-1 access facility for voice and Internet delivery. The Customer can select the configuration of the voice and data lines up to but not more than 24 lines combined. This XOption promotion also includes shared hosting space and the Customer's choice of end user shared hosting web applications. Customer must choose from one of the four options for the monthly minutes of domestic long distance usage: "A" = 4,000 minutes, "B" = 7,000 minutes, "C" = 10,000 minutes, and "D" = 25,000 minutes. The domestic long distance usage above these options will be billed at rates set forth in Company's Message Toll Service tariff for intrastate toll use or pursuant to the Terms and Conditions governing long distance service found on Company's website for interstate use. The MRC for each is listed below. This XOption promotion includes a choice of a total of 10,000 minutes/3,300 messages of local exchange calling if the customer chooses option A, B, or C, or 20,000 minutes/6,500 messages of local exchange calling if the customer chooses option D. Additional minutes of local exchange usage will be billed at \$.02 per minute in sixty-second billing increments, or \$.05 per message dependent on the plan chosen. International usage is provided under Company's Platinum Small Business Plan Pursuant to the Terms and Conditions governing international traffic found on Company's website.

Monthly Recurring Charges	A=\$	885.00
	B=\$	1015.00
	C=\$	1150.00
	D=\$	1955.00
Non-Recurring Charges	\$	999.00

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.24 XOptions Promotion6.24.2 XOption #16 Promotion

Customers signing new contracts for this service, on or before December 31, 2004, XOptions #16, may receive the following promotional pricing.

To receive service under this XOption promotion, the Customer must order a PRI access facility for voice and Internet delivery. The Customer can select the configuration of the voice and data lines up to but not more than 24 lines combined. This XOption promotion also includes shared hosting space and the Customer's choice of end user shared hosting web applications. Customer must choose from one of the options below for the monthly minutes of domestic long distance usage: "A" = 4,000 minutes, "B" = 7,000 minutes, "C" = 10,000 minutes, and "D" = 25,000 minutes. The domestic long distance usage above these options will be billed at rates set forth in Company's Message Toll Service tariff for intrastate toll use or pursuant to the Terms and Conditions governing long distance service found on Company's website for interstate use. The MRC for each is listed below. This XOption promotion includes a choice of a total of 10,000 minutes/3,300 messages of local exchange calling if the customer chooses option A, B, or C, or 20,000 minutes/6,500 messages of local exchange calling if the customer chooses option D. Additional minutes of local exchange usage will be billed at \$.02 per minute in sixty-second billing increments, or \$.05 per message dependent on the plan chosen. International usage is provided under Company's Platinum Small Business Plan Pursuant to the Terms and Conditions governing international traffic found on Company's website.

Monthly Recurring Charges	A=\$	990.00
	B=\$	1120.00
	C=\$	1255.00
	D=\$	2060.00
Non-Recurring Charges	\$	999.00

ISSUED: February 1, 2012

EFFECTIVE: February 2, 2012

Kelly Faul – Regulatory Affairs Director
13865 Sunrise Valley Dr.
Herndon, VA 20171

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.25 XOptions Monthly Credit Promotion

The XOptions Monthly Credit Promotion offers Customers meeting certain criteria a monthly credit, as described below, during the Customer's initial term of service.

In order to receive the credits offered in this promotion, Customers must sign up for a minimum two year term commitment, on or before November 30, 2003, for any of the following XOptions bundles: #7, or #16.

Under this promotion, Customers will receive monthly credits as follows:

<u>XOptions bundle</u>	<u>Monthly Credit</u>
#7 and #16	\$ 50.00

Monthly credits will be applied per XOption bundle, with only one credit offered per bundle. Credits will be applied each month during the Customer's initial term of service only. This promotion will not apply to any renewal periods. If for any reason, the Customer fails to complete its initial term commitment, XO reserves the right to charge the Customer all amounts that XO credits under this promotion.

Except for the XOptions #7 and the XOptions #16 promotions, this promotion cannot be combined with any other promotions, individual case basis arrangements or other special offers.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.26 XOptions Simplification Promotion

This promotion is available to New and Existing Customers that subscribe to XOptions Bundles 5A, 6A, 7A, 13A, 15A and 16A, pursuant to this promotion on or before December 31, 2004.

Under this promotion, Customers will receive a 15% discount off the tariff prices for the XOptions bundles specified above. The promotional discount will apply to the monthly recurring charge and overage usage charges only. The discount does not apply to packages B, C or D of the XOptions offerings. This promotion does not apply to any XOptions bundles or packages that are not listed above.

This promotion may not be combined with other promotions and special offers, except for the XOption #7 and #16 Promotions. This promotion may not be used with any individual case basis offerings.

6.27 Business Lines Simplification Promotion

This promotion is available to New and Existing Customers that order business lines pursuant to this promotion on or before July 31, 2004 with a minimum of a two year term commitment.

Under this promotion, Customers who order business lines according to Sections 4.1.1.4 of this tariff may select up to seven features at no additional cost. The eligible features include: 3-Way Calling, Call Transfer, Caller ID and Name, Call Forwarding Variable, Call Forwarding Busy, Call Forwarding No Answer and Sequential Hunting. Customers must comply with all other terms and conditions of the business line offering as specified in the tariff.

This promotion may not be used with any individual case basis offerings.

6.28 XOptions Long Distance Overage Promotion

This promotion is available to New and Existing Customers who order XOptions pursuant to the XOption Service Offering set forth in XO Communications Services, LLC's Local Exchange Tariff. Customers who subscribe to this promotion will receive additional inbound and outbound domestic long distance minutes of use at the discounted rate of \$0.03 per minute of use.

All other terms and conditions of the applicable Services apply. This promotion may be used in conjunction with the following promotions: XOptions Simplification Promotion, XOptions #7 Promotion and XOptions #16 Promotion. The discount found in the XOptions Simplification Promotion does not apply to the usage charges as described above. This promotion will expire on December 31, 2004, unless sooner modified or withdrawn.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.28 Three Free Month Promotion

Beginning August 5, 2005 and ending October 31, 2005, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit one month of Customer's Monthly Recurring Charges for each year of its new commitment on the following products: ISDN PRI, Digital PBX / Digital Switched T-1 Service, and XOptions (7, 13, 15, & 16).

The credited month of service will be applied as follows:

Commitment	Credited Months of Service
2 Year Term	13th and 25th Month
3 Year Term	13th, 25th, and 37th Month

The credited month is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited month(s) will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.29 Three Free Month Promotion II

Beginning April 18, 2007 and ending September 30, 2007, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit one month of Customer's Monthly Recurring Charges for each year of its new commitment on the following Category One products: ISDN PRI, Full Switched Digital T-1 Service, and XOptions (7, 13, 15, & 16).

The credited month of service will be applied as follows:

Commitment	Credited Months of Service
2 Year Term	13th and 25th Month
3 Year Term	13th, 25th, and 37th Month

The credited month is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited month(s) will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.

6.30 XO Half Off the MRC Promotion

Beginning April 18, 2007 and ending September 30, 2007, the Company will offer the following promotion to new customers and existing customers who sign-up for a new two or three year term or commitment. Company will credit 50% off of the Customer's monthly recurring charges for the first three full invoice cycles from activation date on the following Category One products: ISDN-PRI, Full Switched Digital T-1 Service, and XOptions (7, 13, 15, & 16).

The credit is defined as the applicable monthly recurring charge (MRC) for the product(s) selected by the Customer, it does not include usage, taxes, user fees, or surcharges. The credited months will appear as an automatic credit on the Customer's account. All of the Customer's terms and conditions for the selected service apply to the credited month of service. This promotion may not be combined with any other promotion.

6.31 Small Business Services Rate Stabilization Promotion

Beginning July 15, 2010 and ending August 1, 2010; XO will offer to current Small Business Services' customers the following promotion: stabilization of rates. Small Business Services' customers will maintain their rates that were in effect on July 14, 2010. This promotion will continue while customer maintains its current service on its current account with its current level of service. Small Business Services customers who change their service or term of service will no longer receive the benefits of this promotion. This promotion is not transferable or assignable.

LOCAL EXCHANGE SERVICES

6.0 CUSTOMER PROMOTIONS (Cont'd)

6.32 Small Business Services 2011 Promotion

Beginning June 1, 2011 and ending June 15, 2011, existing Small Business Service customers will receive the following promotion offer for a period of 12 months. Customers receiving this promotion will not be subject to increases in the Administrative Service Charge. This promotion will continue while the customer maintains its current account at its current level of service and ends September 30, 2011. This promotion is not transferable or assignable.

6.33 Small Business Services Administrative Service Charge Promotion

Beginning October 1, 2011 and October 15, 2011, XO will offer to its Small Business Services customers a discounted Administrative Service Charge rate of \$7.50 per month. This discounted rate will be offered to these customers until May 31, 2012. At the expiration of this promotion, these customers will receive Administration Service Charge at an undiscounted rate. This promotion will continue while the customer maintains its current account at its current level of service. This promotion is not transferable or assignable.