

CORPORATE REWARDS PLAN

A. GENERAL

Corporate Rewards is a billing Agreement that provides business customers with an optional calling plan and various discounts consisting of the following components:

1. Qualifying Usage - Uniform rates, as set forth in C. Rates following, that do not vary by time-of-day or day-of-week, billed on a per call basis for local calls and a per minute basis and timed at one second increments apply to the following types non-local voice, intraLATA customer-dialed station-to-station sent-paid:
 - a. Message Local Usage
 - b. Intra-LATA Toll;
 - c. Toll Free, e.g., WATS;
 - d. Circuit- or packet-switched transmissions;
 - e. Centrex Line Additive
2. Volume Discount Rate - Applies to qualifying, monthly usage services based on aggregated qualifying revenue volumes across all customer billing telephone numbers within the state subscribing to Corporate Rewards. The discount rate is automatically adjusted should a customer's qualifying revenue vary between Corporate Rewards tiers. The qualifying Corporate Rewards tier is determined by rating usage at the Corporate Rewards base rate as set forth in C. Rates following. There is a maximum and a minimum qualifying usage threshold, as set forth in C. Rates following, that a customer's usage must be within in order to qualify for a volume discount rate.
3. Loyalty Discount - Customers that sign a one, two, or three-year service Agreement will be eligible for loyalty discounts. The loyalty discounts will apply in the thirteenth (13th) month. For each consecutive year, up to and including the fifth year, a customer will receive an increased loyalty discount, as set forth in C. Rates following. After the fifth year, customers will continue to receive a loyalty discount, capped at the fifth-year discount level. The loyalty discount will apply to the customer's discounted monthly usage charges and will be applied on a billing telephone number level. Customers who exceed the Tier 4 maximum monthly aggregated usage volume will not receive a loyalty discount.

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A. GENERAL (Cont'd)

4. Access Line Discount - Applies to:

- IntelliLinQ-PRI Channel Arrangement
- Business Lines and Trunks

Customers will receive a fixed dollar discount, as set forth in C. Rates following, on eligible access lines.

Access lines included in customer specific pricing agreements are ineligible for the access line discount. However, customers with customer specific pricing agreements are eligible to subscribe to and receive the benefits of all the other Corporate Rewards components. Customers who exceed Tier 4 maximum monthly aggregated usage volume will not receive access line discounts. Customers who do not exceed Tier 1 maximum monthly usage volume will also not receive access line discounts. For customers subscribing to a two or three-year Corporate Rewards service Agreement, access line discounts will apply only to those access lines rated on the shortest term period available. Customers must convert their existing access lines to the shortest-term period available in order to be eligible for the access line discounts.

Applicable service connection charge(s) associated with individual business lines and PBX trunks will be waived when customers subscribe to a two or three-year service agreement. The full amount waived under the preceding sentence will be charged back to the customer if the customer leaves Verizon Maryland LLC, disconnects any line(s) or trunk(s), or terminates the service agreement within 12 months after signing the agreement.

B. TERMS AND CONDITIONS

1. Minimum Usage Threshold - A customer must meet a minimum monthly usage threshold, as set forth in C.5 Rates following. Should a customer's actual monthly aggregate qualified usage revenue be less than the minimum usage threshold, a minimum usage fee will be applied to the customer's main billing telephone number. The minimum usage fee is equal to the difference between the minimum monthly usage threshold and the customer's actual monthly aggregate qualified usage revenue.
2. Service Agreement - Customers are required to sign a one, two or three-year service agreement. At the end of the term period, the service agreement will be automatically renewed for a period equal to the customers' original term agreement unless the customer notifies the Company otherwise. The auto renewal will allow for a 60 day grace period for the subscriber to remove the plan without penalty. Customers will be required to identify a main billing telephone number in the service Agreement to which any applicable minimum usage charge or termination charge will be applied.

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B. TERMS AND CONDITIONS (Cont'd)

3. Termination - Customers may terminate participation at any time provided the customer gives the Company a 60-day written notice. The termination will go into effect in the first full billing period following the 60-day notification period. If a customer chooses to cancel the service agreement or disconnects their main billing telephone number identified in the service agreement prior to the expiration date of the term set forth in the service agreement a termination liability charge, as set forth in C. Rates following, will apply.

In addition, customers that sign a two or three-year service agreement will be required to return all access line discounts received in accordance with their service agreement. Discounts that must be returned will be calculated as follows:

Number of access lines/services X discount amount per access line/service X number of months expired under the service agreement.

A customer is exempt from paying a termination liability charge under the following conditions:

- A customer upgrades to another Company product or
- service of equal or greater value, or
- A customer terminates participation on the expiration date. The customer must provide written notice prior to the expiration date. The Company will terminate the plan in the first full billing period following the 60-day written notice or the first full billing period following the expiration date, whichever is later.

4. Application of Rates and Charges

a. Corporate Rewards is not available with the following usage:

- (1) Any local, toll or circuit-switched data optional calling plan/customer specific pricing (CSP) plan calls;
- (2) Public Access Line (PAL) Service;
- (3) Foreign Exchange Service;
- (4) Directory Assistance/National Directory Assistance;
- (5) Telecommunications Relay Service (TRS) and
- (6) Custom Calling Services (e.g., Enhanced Call Forwarding, Three Way Calling).

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C. RATES

1. Corporate Rewards Base Rate: Toll - \$.08
Includes Toll and Toll Free.

2. Corporate Rewards Base Rate: Local per call - .091

Volume Discounted Rate, per minute toll/per call local#

	<u>Local</u>	<u>Toll</u>
Tier 1 - Total qualifying monthly revenue from \$.01 to \$749	\$.100	\$.083
Tier 2 - Total qualifying monthly revenue from \$750 to \$9,999	.080	.066
Tier 3 - Total qualifying monthly revenue from \$10,000 to \$49,999	.075	.063
Tier 4 - Total qualifying monthly revenue from \$50,000 to \$499,999	.070	.060
Tier 5 - Total qualifying monthly revenue from \$500,000 and above	.091	.080

3. Loyalty Discount, per minute/ per call

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Tier 1	0%	2%	3%	4%	5%
Tier 2	0%	2%	3%	4%	5%
Tier 3	0%	2%	3%	4%	5%
Tier 4	0%	2%	3%	4%	5%
Tier 5	0%	0%	0%	0%	0%

4. Access Line Discount, per month
Access line discounts will apply to customers that meet Tier 2, 3 or 4 thresholds.

		<u>Service Agreement</u>		
		<u>One-Year</u>	<u>Two-Year</u>	<u>Three-Year</u>
Tier 2				
IntelliLinQ PRI Channel				
Arrangement		\$ 48.00	\$105.00	\$115.00
Business Lines and Trunks		1.00	1.25	2.00
Tier 3				
IntelliLinQ PRI Channel				
Arrangement		\$ 48.00	\$115.00	\$130.00
Business Lines and Trunks		1.00	1.50	2.25

Each toll call is timed per second and then usage is billed in the aggregate per month. Local calls are billed on a per call basis.

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C. RATES (Cont'd)

4. Access Line Discount, per month (Cont'd)

	Service Agreement		
	<u>One-Year</u>	<u>Two-Year</u>	<u>Three-Year</u>
Tier 4			
IntelliLinQ PRI Channel			
Arrangement	\$ 48.00	\$130.00	\$140.00
Business Lines and Trunks	1.00	1.75	3.00

5. Minimum Usage Threshold

Minimum Usage Threshold monthly, per service agreement	\$ 300.00
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6. Termination Charge, per service agreement *	500.00
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7. Line Additive - Centrex per line	\$25.00
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* See B.3. for additional termination charges applicable to two and three-year service agreements.